

REFERENCE AGREEMENT FOR SUPPLIES

Vehicle Lifts with Garage and Fleet Maintenance Equipment

BETWEEN



COOK COUNTY GOVERNMENT

COOK COUNTY DEPARTMENT OF TRANSPORTATION AND HIGHWAYS

AND

STERTIL-KONI USA, INC.

CONTRACT NO. 2557-04183
PURCHASE ORDER NO. 70000385569

SOURCEWELL CONTRACT #121223

NON-FEDERALLY FUNDED CONTRACT

PART I
AGREEMENT

THIS CONTRACT is made and entered into by and between the County of Cook, a public body corporate of the State of Illinois, herein after the "County" and Steril-Koni USA, Inc., herein after the "Contractor".

WHEREAS, the County, pursuant to Section 34-140 (the "Reference Contract Ordinance") of the Cook County Procurement Code, states: "If a governmental agency has awarded a contract through a competitive method for the same or similar supplies, equipment, goods or services as that sought by the County, the Procurement may be made from that vendor at a price or rate at least as favorable as that obtained by that government agency without utilizing a competitive procurement method set forth in this Procurement Code;" and

WHEREAS, the State of Minnesota solicited a formal Request of Proposal for Vehicle lifts with Garage and Fleet Maintenance Equipment, and the Contractor was identified as the lowest responsive and responsible bidder for the services; and

WHEREAS, the State of Minnesota entered into a contract on February 8, 2024 for the provision of services by the Contractor for the State of Minnesota relative to Vehicle lifts with Garage and Fleet Maintenance Equipment, a copy of the contract is attached hereto as Attachment I for reference purposes only, but the terms of the State of Minnesota contract are not made a part of or incorporated into this Contract; and

WHEREAS, the County wishes to leverage the procurement efforts of the State of Minnesota; and

WHEREAS, the County, through the Department of Transportation and Highways desires certain similar supplies of the Contractor; and

WHEREAS, County Offices, Departments, and Agencies may utilize this Contract for specific contracted procurement efforts; and

WHEREAS, the Contractor agrees to provide Vehicle lifts with Garage and Fleet Maintenance Equipment, incorporated as Exhibit I, Specifications; and

WHEREAS, the Contractor warrants that it is ready, willing and able to deliver these supplies set forth in Exhibit 1, Specifications, all on pricing and payment terms equivalent to or more favorable to the County than those contained in the State of Minnesota Sourcwell Contract No.121223.

NOW, THEREFORE, in consideration of the premises and the mutual undertakings herein set forth, the parties agree as follows:

I. CONTRACT SERVICES

The Contractor agrees to provide the following Contract Services:

AS SET FORTH IN EXHIBIT "[1]"

II. CONTRACT PERIOD

This Contract shall be effective after proper execution of the contract documents by the County from **January 1, 2026 through February 12, 2028, with two (2), one (1) year renewal options.**

III. PAYMENT

In no case shall such charges exceed the amount of \$1,000,000.00. The County shall have the right to examine the books of the Contractor for the purpose of auditing the same with reference to all charges made to the County.

In the event the Contractor receives payment under the Contract, reimbursement for which is later disallowed by the County, the Contractor shall promptly refund the disallowed amount to the County on request, or at the County's option, the County may credit the amount disallowed from the next payment due or to become due to the Contractor under any contract with the County.

IV. MBE/WBE REQUIREMENTS FOR THIS CONTRACT

The Contractor shall have a subcontracting goal of not less than 0% MBE and 0% WBE of the Contract price for work to be performed.

IV. GENERAL CONDITIONS

This Contract incorporates and is subject to the provisions attached hereto, Part II General Terms and Conditions, and is incorporated herein by this reference.

V. INCORPORATION OF EXHIBITS

This Contract incorporates the following Exhibits:

- | | |
|-----------------|---|
| 1. EXHIBIT I | STATEMENT OF WORK AND COMPENSATION SCHEDULE |
| 2. EXHIBIT II | COOK COUNTY TRAVEL POLICY |
| 3. EXHIBIT III | BOARD APPROVAL LETTER |
| 4. EXHIBIT IV | IDENTIFICATION OF SUBCONTRACTOR/SUPPLIER/SUBCONSULTANT |
| 5. EXHIBIT V | MINORITY AND WOMEN OWNED BUSINESS ENTERPRISE COMMITMENT |
| 6. EXHIBIT VI | EVIDENCE OF INSURANCE |
| 7. EXHIBIT VII | ELECTRONIC PAYABLES PROGRAM ("E-PAYABLES") |
| 8. EXHIBIT VIII | ECONOMIC DISCLOSURE STATEMENT ("EDS") |

VI. ATTACHMENTS

- | | |
|-----------------|-----------------------------|
| 1. ATTACHMENT I | Sourcewell Contract #121223 |
|-----------------|-----------------------------|

PART II - General Terms and Conditions

GC-01 SUBCONTRACTING OR ASSIGNMENT OF CONTRACT OR CONTRACT FUNDS

Once awarded, this Contract shall not be subcontracted or any part thereof assigned without the express written approval of the County Chief Procurement Officer ("Chief Procurement Officer"). In no case, however, shall such approval relieve the Contractor from his obligations or change the terms of the Contract. The Contractor shall not transfer or assign any Contract funds or claims due or to become due without the advance written approval of the Chief Procurement Officer. The unauthorized subcontracting or assignment of the Contract, in whole or in part, or the unauthorized transfer or assignment of any Contract funds, either in whole or in part, or any interest therein, which shall be due or are to become due the Contractor shall have no effect on the County and are null and void.

The Contractor shall identify any and all contractors and subcontractors it intends to use in the performance of the Contract by completing the Identification of Subcontractor/Supplier/Subconsultant Form ("ISF"). All such persons shall be subject to the prior approval of the County. The Contractor will only subcontract with competent and responsible Subcontractors. The Chief Procurement Officer may require in his or her sole discretion, that the Contractor provide copies of all contracts with subcontractors.

The Contractor and its employees, contractors, subcontractors, agents and representatives are, for all purposes arising out of this Contract, independent contractors and are not employees of the County. It is expressly understood and agreed that the Contractor and its employees, contractors, subcontractors, agents and representatives shall in no event as a result of a contract be entitled to any benefit to which County employees are entitled, including, but not limited to, overtime, retirement benefits, worker's compensation benefits and injury leave or other leave benefits.

GC-02 INDEMNIFICATION

The Contractor covenants and agrees to indemnify and save harmless the County and its commissioners, officials, employees, agents and representatives, and their respective heirs, successors and assigns, from and against any and all costs, expenses, attorney's fees, losses, damages and liabilities incurred or suffered directly or indirectly from or attributable to any claims arising out of or incident to the performance or nonperformance of the Contract by the Contractor, or the acts or omissions of the officers, agents, employees, contractors, subcontractors, licensees or invitees of the Contractor. The Contractor expressly understands and agrees that any Performance Bond or insurance protection required of the Contractor, or otherwise provided by the Contractor, shall in no way limit the responsibility to indemnify the County as hereinabove provided.

GC-03 INSPECTION AND RESPONSIBILITY

The County shall have a right to inspect and approve any Contract goods, equipment, supplies or services used in carrying out this Contract and shall approve the quality and standards of all materials or completed work furnished under this Contract. Contract goods, equipment, supplies or services not complying herewith may be rejected by the Chief Procurement Officer and/or the Director and shall be replaced and/or re-performed by the Contractor at no cost to the County. Any Contract goods, equipment or supplies rejected shall be removed within a reasonable time from the premises of the County at the entire expense of the Contractor, after notice has been given by the County to the Contractor that such Contract goods, equipment or supplies have been rejected.

GC-04 PAYMENT TO CONTRACTORS AND SUBCONTRACTORS

All invoices submitted by the Contractor shall be in accordance with the cost provisions contained in the Contract Documents and shall contain a detailed description of the Deliverables (i.e., the goods, equipment, supplies or services) including the quantity of the Deliverables, for which payment is requested. All invoices for services shall include itemized entries indicating the date or time period in which the services were provided, the amount of time spent performing the services, and a detailed description of the services provided during the period of the invoice. All Contracts for services that are procured as Sole Source must also contain a provision requiring the Contractor to submit itemized records indicating the dates that services were provided, a detailed description of the work performed on each such date, and the amount of time spent performing work on each such date. All invoices shall reflect the amounts invoiced by and the amounts paid to the Contractor as of the date of the invoice. Invoices for new charges shall not include "past due" amounts, if any, which amounts must be set forth on a separate invoice. Contractor shall not be entitled to invoice the County for any late fees or other penalties.

GC-04 PAYMENT TO CONTRACTORS AND SUBCONTRACTORS (con't.)

In accordance with Section 34-177 of the Cook County Procurement Code, the County shall have a right to set off and subtract from any invoice(s) or Contract price, a sum equal to any fines and penalties, including interest, for any tax or fee delinquency and any debt or obligation owed by the Contractor to the County.

The Contractor acknowledges its duty to ensure the accuracy of all invoices submitted to the County for payment. By submitting the invoices, the Contractor certifies that all itemized entries set forth in the invoices are true and correct. The Contractor acknowledges that by submitting the invoices, it certifies that it has delivered the Deliverables, i.e., the goods, supplies or equipment set forth in the Contract to the Using Agency, or that it has properly performed the services set forth in the Contract. The invoice must also reflect the dates and amount of time expended in the provision of services under the Contract. The Contractor acknowledges that any inaccurate statements or negligent or intentional misrepresentations in the invoices shall result in the County exercising all remedies available to it in law and equity including, but not limited to, a delay in payment or non-payment to the Contractor, and reporting the matter to the Cook County Office of the Independent Inspector General.

When a Contractor receives any payment from the County for any supplies, equipment, goods, or services, it has provided to the County pursuant to its Contract, the Contractor must make payment to its subcontractors within 15 days after receipt of payment from the County, provided that such subcontractor has satisfactorily provided the supplies, equipment, goods or services in accordance with the Contract and provided the Contractor with all of the documents and information required of the Contractor. The Contractor may delay or postpone payment to a subcontractor when the subcontractor's supplies, equipment, goods, or services do not comply with the requirements of the Contract, the Contractor is acting in good faith, and not in retaliation for a subcontractor exercising legal or contractual rights.

GC-05 PREPAID FEES

In the event this Contract is terminated by either party, for cause or otherwise, and the County has prepaid for any goods, equipment, supplies or services to be provided pursuant to this Contract, Contractor shall refund to the County, on a prorated basis to the effective date of termination, all amounts prepaid for such goods, equipment, supplies or services not actually provided as a result of the termination. The refund shall be made within fourteen (14) days of the effective date of termination.

GC-06 TAXES

Federal Excise Tax does not apply to materials purchased by the County by virtue of Exemption Certificate No. 36-75-0038K. Illinois Retailers' Occupation Tax, Use Tax and Municipal Retailers' Occupation Tax do not apply to materials or services purchased by the County by virtue of statute. The price or prices quoted herein shall include any and all other federal and/or state, direct and/or indirect taxes which apply to this Contract. The County's State of Illinois Sales Tax Exemption Identification No. is E-9998-2013-07.

GC-07 PRICE REDUCTION

If at any time after the Contract award, Contractor makes a general price reduction in the price of any goods, equipment, supplies or services covered by the Contract, the equivalent price reduction based on similar quantities and/or considerations shall be applied to this Contract for the term of the Contract. Such price reductions shall be effective at the same time and in the same manner as the reduction in the price to customers generally.

GC-08 CONTRACTOR CREDITS

To the extent the Contractor gives credits toward future purchases from its financial incentives, discounts, value points or other benefits based on the purchase of the goods, equipment, supplies or services provided for under this Contract, such credits belong to the County and not any specific Using Agency. Contractor shall report any such credits to the Chief Procurement Officer.

GC-09 DISPUTES

Any dispute arising under the Contract between the County and Contractor shall be decided by the Chief Procurement Officer. The complaining party shall submit a written statement detailing the dispute and specifying the specific relevant Contract provision(s) to the Chief Procurement Officer. Upon request of the Chief Procurement Officer, the party complained against shall respond to the complaint in writing within five days of such request. The Chief Procurement Officer will reduce his decision to writing and mail or otherwise furnish a copy thereof to the Contractor and Director.

Dispute resolution as provided herein shall be a condition precedent to any other action at law or in equity. Notwithstanding a dispute, Contractor shall continue to discharge all its obligations, duties and responsibilities set forth in the Contract during any dispute resolution proceeding unless otherwise agreed to by the County in writing.

GC-10 CONTRACT AMENDMENTS

The parties may during the term of the Contract make amendments to the Contract but only as provided in this section. Such amendments shall only be made by mutual agreement in writing.

In the case of Contracts not approved by the Board, the Chief Procurement Officer may amend a contract provided that the total cost of all such amendments does not increase the total amount of the Contract by \$200,000 or more. Such action may only be made with the advance written approval of the Chief Procurement Officer. If the amendment increases the total award amount by \$200,000 or more, then Board approval will be required.

No Using Agency or employee thereof has authority to make any amendments to the Contract. Any modifications or amendments to the Contract made without the express written approval of the Chief Procurement Officer is void and unenforceable.

Contractor is hereby notified that, except for amendments which are made in accordance with this GC-10 Modifications and Amendments, no Using Agency or employee thereof has authority to make any modification or amendment to the Contract.

GC-11 DEFAULT

Contractor shall be in default hereunder in the event of a material breach by Contractor of any term or condition of this Contract where Contractor has failed to cure such breach within ten (10) days after written notice of breach is given to Contractor by the County, setting forth the nature of such breach.

A material breach of the contract by the Contractor includes but is not limited to the following:

1. Failure to begin performance under the Contract within the specified time;
2. Failure to perform under the Contract with sufficient personnel, equipment, or materials to ensure completion of said performance within the specified time or failure to assign qualified personnel to ensure completion within the specified time;
3. Performance of the Contract in an unsatisfactory manner;
4. Refusal to perform services deemed to be defective or unsuitable;
5. Discontinuance of performance of Contractor's obligations under the Contract or the impairment or the reasonable progress of performance;
6. Becoming insolvent, being declared bankrupt or committing any act of bankruptcy or insolvency;
7. Any assignment of the Contract for the benefit of creditors;
8. Any cause whatsoever which impairs performance in an acceptable manner; or
9. Any other material breach of any term or condition of the Contract.

County shall be in default hereunder if any material breach of the Contract by the County occurs which is not cured by the County within forty-five (45) days after written notice of breach has been given by Contractor to the County, setting forth the nature of such breach.

GC-12 COUNTY'S REMEDIES

If the Contractor fails to remedy a material breach during the ten (10) day cure period pursuant to General Condition GC-11, Default, the County shall have the right to terminate the Contract provided, however, that the County shall give Contractor prior written notice of its intent to terminate. Following notice of breach to Contractor, the County reserves

the right to withhold payments owed to Contractor until such time as Contractor has cured the breach which is the subject matter of the notice. In addition, the County shall have the right to pursue all remedies in law or equity.

GC-13 CONTRACTOR'S REMEDIES

If the County has been notified of breach and fails to remedy the breach during the forty-five (45) day cure period pursuant to General Condition GC-11, Default, the Contractor shall have the right to terminate this Contract providing, however, that Contractor shall give the County thirty (30) days prior written notice of termination. Contractor shall have the right to pursue all remedies available in law or equity. In all cases the Contractor's damages shall be those provable damages not to exceed the value of the Contract as awarded by the Cook County Board of Commissioners or the Chief Procurement Officer.

GC-14 DELAYS

Contractor agrees that no charges or claims for damages shall be made by Contractor for any delays or hindrances from any cause whatsoever related to the performance of the Contract.

GC-15 INSURANCE REQUIREMENTS

Waiver of Subrogation

All insurance policies shall contain a Waiver of Subrogation Endorsement in favor of Cook County.

Insurance Requirements of the Contractor

No later than the effective date of this Contract, the Contractor, at its cost, shall secure and maintain at all times, unless specified otherwise, until completion of the term of this Contract the insurance specified below. Nothing contained in these insurance requirements is to be construed as limiting the extent of the Contractor's responsibility for payment of damages resulting from its performance of this Contract. The insurance purchased and maintained by the Contractor shall be primary and not excess or pro rata to any other insurance issued to the County. Contractor shall require all subcontractors to provide the insurance required in this Contract, or Contractor may provide the coverages for the subcontractors. All subcontractors are subject to the same insurance requirements as Contractor except paragraph (d) Excess Liability or unless specified otherwise. The Cook County Department of Risk Management maintains the right to modify, delete, alter or change these requirements.

1. Coverages

(a) Workers Compensation Insurance

Workers' Compensation shall be in accordance with the laws of the State of Illinois or any other applicable jurisdiction.

The Workers Compensation policy shall also include the following provisions:

Employers' Liability coverage with a limit of:

- (1) \$1,000,000 each Accident
- (2) \$1,000,000 each Employee
- (3) \$1,000,000 Policy Limit for Disease

(b) Commercial General Liability Insurance

The Commercial General Liability shall be on an occurrence form basis to cover bodily injury and property damage including loss of use.

The General Liability limits shall not be less than \$1,000,000 per occurrence and \$2,000,000 aggregate combined single limit for bodily injury and property damage. The General Liability policy shall include, without limitation the following coverages:

- (1) All premises and operations;
- (2) Contractual Liability;
- (3) Products/Completed Operations;
- (4) Severability of interest/separation of insureds clause.

(c) **Automobile Liability Insurance**

When any vehicles are used in the performance of the Contract, Contractor shall secure Automobile Liability Insurance to cover all owned, non-owned and hired automobiles, trucks and trailers. The limits of liability shall not be less than the following:

- (1) Liability - All Autos: Bodily Injury & Property Damage - \$1,000,000 per Occurrence
- (2) Uninsured/Motorists: Per Illinois Requirements

(d) **Umbrella/Excess Liability Insurance**

In addition to the coverages and limits specified above, Contractor shall secure and maintain a limit of liability no less than \$1,000,000 each occurrence for all liability.

2. Additional requirements

(a) **Additional Insured**

Cook County, its officials, employees and agents shall be named as additional insureds under the Commercial General Liability policy and Automobile Liability policy. Contractor's insurance shall be primary and non-contributory with any insurance maintained by Cook County. Any insurance or self-insurance maintained by Cook County shall be excess of the Contractor's insurance and shall not contribute with it. The full policy limits and scope of protection shall apply to Cook County as an additional insured even if they exceed the minimum insurance limits specified above.

(b) **Qualification of Insurers**

All insurance companies providing coverage shall be licensed or approved by the Department of Insurance, State of Illinois, and shall have a financial rating no lower than (A-) VII as listed in A.M. Best's Key Rating Guide, current edition or interim report. Companies with ratings lower than (A-) VII will be acceptable only upon written consent of the Cook County Department of Risk Management.

(c) **Insurance Notices**

All policies of insurance which may be required under terms of this Contract shall be endorsed to provide that the insurance company shall notify the Cook County Office of the Chief Procurement Officer, 69 W Washington St., Floor 30, Chicago, Illinois 60602 at least 30 days prior to the effective date of any cancellation or modification of such policies. Prior to the date on which Contractor

commences performance of its part of the work, Contractor shall furnish to the County certificates of insurance maintained by Contractor.

In no event shall any failure of the County to receive Certificates of Insurance required hereof or to demand receipt of such Certificates of Insurance be construed as a waiver of Contractor's obligations to obtain insurance pursuant to these insurance requirements.

GC-16 PATENTS, COPYRIGHTS AND LICENSES

Contractor agrees to hold harmless and indemnify the County, its officials, agents, employees and affiliates from and defend, as permitted by Illinois law, at its own expense (including reasonable attorneys', accountants' and consultants' fees), any suit or proceeding brought against County based upon a claim that the ownership and/or use of equipment, hardware and software or any part thereof utilized in performing Contractor's services constitutes an infringement of any patent, copyright or license or any other intellectual property right.

In the event the use of any equipment, hardware or software or any part thereof is enjoined, Contractor with all reasonable speed and due diligence shall provide or otherwise secure for County, at the Contractor's election, one of the following: the right to continue use of the equipment, hardware or software; an equivalent system having the Specifications as provided in this Contract; or to modify the system or its component parts so that it becomes non-infringing while performing in a substantially similar manner to the original system, meeting the Specifications of this Contract.

GC-17 COMPLIANCE WITH LAWS

The Contractor shall observe and comply with the laws, ordinances, regulations and codes of the Federal, State, County and other local government agencies which may in any manner affect the performance of the Contract, including but not limited to those County Ordinances set forth in the Certifications, Affidavits or EDS attached hereto and incorporated herein. Assurance of compliance with this requirement by the Contractor's employees, agents or subcontractors shall be the responsibility of the Contractor.

The Contractor shall secure and pay for all federal, state and local licenses, permits and fees required in order to perform this Contract.

GC-18 DELIVERY

All Contract goods, equipment or supplies shipped to the County shall be shipped F.O.B., DESTINATION, FREIGHT PREPAID. Arrangements shall be made in advance by the Contractor in order that the County may arrange for receipt of the materials.

Truck deliveries will be accepted before 3:00 P.M. on weekdays only. No deliveries will be accepted on Saturdays, Sundays or County Holidays. The County is not responsible for delivery delays due to waiting times for loading and unloading at delivery locations.

The quantity of Contract goods, equipment or supplies based on weight that are delivered by truck will be ascertained from a weight certificate issued by a duly licensed Public Weight-Master. In the case of delivery by rail, weight will be ascertained from bill of lading from originating line, but the County reserves the right to re-weigh at the nearest available railroad scale.

The County reserves the right to add new delivery locations or delete previously listed delivery locations as required during the Contract period. The only restriction regarding the County's right to add new delivery locations shall be that any new or additional location shall be within the geographical boundaries of the County of Cook.

GC-19 MINORITY AND WOMEN BUSINESS ENTERPRISES **COOK COUNTY ORDINANCE CHAPTER 34, DIVISION 8 SECTION 34-260 to SECTION 34-300**

I. POLICY AND GOALS

- A. It is the policy of the County of Cook to prevent discrimination in the award of or participation in County Contracts and to eliminate arbitrary barriers for participation in such Contracts by local businesses certified as a Minority Business Enterprise (MBE) and Women-owned Business Enterprise (WBE) as both prime and sub-contractors. In furtherance of this policy, the Cook County Board of Commissioners has adopted a Minority- and Women-owned Business Enterprise Ordinance (the "Ordinance") which establishes annual goals for MBE and WBE participation as outlined below:

Contract Type	Goals	
	MBE	WBE
Goods and Services	25%	10%
Construction	24%	10%
Professional Services	35% Overall	

- B. **The County shall set contract-specific goals, based on the availability of MBEs and WBEs that are certified to provide commodities or services specified in this solicitation document. The MBE/WBE participation goals for each Contract are stated in Part I.** A Bid, Quotation, or Proposal shall be rejected if the County determines that it fails to comply with this General Condition in any way, including but not limited to: (i) failing to state an enforceable commitment to achieve for this contract the identified MBE/WBE Contract goals; or (ii) failing to include a Petition for Reduction/Waiver, which states that the goals for MBE/WBE participation are not attainable despite the Bidder or Proposer Good Faith Efforts, and explains why. If a Bid, Quotation, or Proposal is rejected, then a new Bid, Quotation, or Proposal may be solicited if the public interest is served thereby.

GC-19 MINORITY AND WOMEN BUSINESS ENTERPRISES
COOK COUNTY ORDINANCE CHAPTER 34, DIVISION 8 SECTION 34-260 to SECTION 34-300 (con't.)

- C. To the extent that a Bid, Quotation, or Proposal includes a Petition for Reduction/Waiver that is approved by the Office of Contract Compliance, the Contract specific MBE and WBE participation goals may be achieved by the proposed Bidder or Proposer's status as an MBE or WBE; by the Bidder or Proposer's enforceable joint-venture agreement with one or more MBEs and/or WBEs; by the Bidder or Proposer entering into one or more enforceable subcontracting agreements with one or more MBE and WBE; by the Bidder or Proposer establishing and carrying out an enforceable mentor/protégé agreement with one or more MBE and WBE; by the Bidder or Proposer actively engaging the Indirect Participation of one or more MBE and WBE in other aspects of its business; or by any combination of the foregoing, so long as the Utilization Plan evidences a commitment to meet the MBE and WBE Contract goals set forth in (B) above, as approved by the Office of Contract Compliance.
- D. A single Person, as defined in the Procurement Code, may not be utilized as both an MBE and a WBE on the same Contract, whether as a contractor, subcontractor or supplier.
- E. Unless specifically waived in the Bid or Proposal Documents, this General Condition, GC-19; the Ordinance; and the policies and procedures promulgated thereunder shall govern. If there is a conflict between this GC-19 and the Ordinance or the policies and procedures, the Ordinance shall control.
- F. A Contractor's failure to carry out its commitment regarding MBE and WBE participation in the course of the Contract's performance may constitute a material breach of the Contract. If such breach is not appropriately cured, it may result in withholding of payments under the Contract, contractual penalties, disqualification and any other remedy provided for in Division 4 of the Procurement Code at law or in equity.

II. REQUIRED BID OR PROPOSAL SUBMITTALS

A Bidder or Proposer shall document its commitment to meeting the Contract specific MBE and WBE participation goals by submitting a Utilization Plan with the Bid or Proposal. The Utilization Plan shall include (1) one or more Letter(s) of Intent from the relevant MBE and WBE firms; and (2) current Letters of Certification as an MBE or WBE. Alternatively, the Bidder or Proposer shall submit (1) a written Petition for Reduction/Waiver with the Bid, Quotation or Proposal, which documents its preceding Good Faith Efforts and an explanation of its inability to meet the goals for MBE and WBE participation. The Utilization Plan shall be submitted at the time that the bid or proposal is due. **Failure to include**

a Utilization Plan will render the submission not Responsive and shall be cause for the CPO to reject the Bid or Proposal.

A. MBE/WBE Utilization Plan

Each Bid or Proposal shall include a complete Utilization Plan, as set forth on Form 1 of the M/WBE Compliance Forms. The Utilization Plan shall include the name(s), mailing address, email address, and telephone number of the principal contact person of the relevant MBE and WBE firms. If the Bidder or Proposer submits a Bid or Proposal, and any of their subcontractors, suppliers or consultants, are certified MBE or WBE firms, they shall be identified as an MBE or WBE within the Utilization Plan.

1. Letter(s) of Intent

Except as set forth below, a Bid or Proposal shall include, as part of the Utilization Plan, one or more Letter(s) of Intent, as set forth on Form 2 of the M/WBE Compliance Forms, executed by each MBE and WBE and the Bidder or Proposer. The Letter(s) of Intent will be used to confirm that each MBE and WBE shall perform work as a subcontractor, supplier, joint venture, or consultant on the Contract. Each Letter of Intent shall indicate whether and the degree to which the MBE or WBE will provide goods or services directly or indirectly during the term of the Contract. The box for direct participation shall be marked if the proposed MBE or WBE will provide goods or services directly related to the scope of the Contract. The box for Indirect participation shall be marked if the proposed MBE or WBE will not be directly involved in the Contract but will be utilized by the Bidder or Proposer for other services not related to the Contract. Indirect Participation shall not be counted toward the participation goal. Each Letter of Intent shall accurately detail the work to be performed by the relevant MBE or WBE firm, the agreed dollar amount, the percentage of work, and the terms of payment.

GC-19 MINORITY AND WOMEN BUSINESS ENTERPRISES
COOK COUNTY ORDINANCE CHAPTER 34, DIVISION 8 SECTION 34-260 to SECTION 34-300 (con't.)

Failure to include Letter(s) of Intent will render the submission not Responsive and shall be cause for the CPO to reject the Bid or Proposal.

All Bids and Proposals must conform to the commitments made in the corresponding Letter(s) of Intent, as may be amended through change orders.

The Contract Compliance Director may at any time request supplemental information regarding Letter(s) of Intent, and such information shall be furnished if the corresponding Bid or Proposal is to be deemed responsive.

2. Letter(s) of Certification

Only current Letter(s) of Certification from one of the following entities may be accepted as proof of certification for MBE/WBE status, provided that Cook County's requirements for certification are met:

- County of Cook
- City of Chicago

Persons that are currently certified by the City of Chicago in any area other than Construction/Public Works shall also complete and submit a MBE/WBE Reciprocal Certification Affidavit along with a current letter of certification from the City of Chicago. This Affidavit form can be downloaded from www.cookcountyl.gov/contractcompliance.

The Contract Compliance Director may reject the certification of any MBE or WBE on the ground that it does not meet the requirements of the Ordinance, or the policies and rules promulgated thereunder.

3. Joint Venture Affidavit

In the event a Bid or Proposal achieves MBE and/or WBE participation through a Joint Venture, the Bid or Proposal shall include the required Joint Venture Affidavit, which can be downloaded from www.cookcountyl.gov/contractcompliance. The Joint Venture Affidavit shall be submitted with the Bid or Proposal, along with current Letter(s) of Certification.

B. Petition for Reduction/Waiver

In the event a Bid or Proposal does not meet the Contract specific goals for MBE and WBE participation, the Bid or Proposal shall include a Petition for Reduction/Waiver, as set forth on Form 3. The Petition for Reduction/Waiver shall be supported by sufficient evidence and documentation to demonstrate the Bidder or Proposer's Good Faith Efforts in attempting to achieve the applicable MBE and WBE goals, and its inability to do so despite its Good Faith Efforts.

Failure to include Petition for Reduction/Waiver will render the submission not Responsive and shall be cause for the CPO to reject the Bid or Proposal.

III. REDUCTION/WAIVER OF MBE/WBE GOALS

A. Granting or Denying a Reduction/Waiver Request.

1. The adequacy of the Good Faith Efforts to utilize MBE and WBE firms in a Bid or Proposal will be evaluated by the CCD under such conditions as are set forth in the Ordinance, the policies and rules promulgated thereunder, and in the "Petition for Reduction/Waiver of MBE/WBE Participation Goals" – Form 3 of the M/WBE Compliance Forms.
2. With respect to a Petition for Reduction/Waiver, the sufficiency or insufficiency of a Bidder or Proposer's Good Faith Efforts shall be evaluated by the CCD as of the date upon which the corresponding Bid or Proposal was due.

GC-19 MINORITY AND WOMEN BUSINESS ENTERPRISES
COOK COUNTY ORDINANCE CHAPTER 34, DIVISION 8 SECTION 34-260 to SECTION 34-300 (con't.)

3. The Contract Compliance Director or his or her duly authorized Waiver Committee may grant or deny the
1)
4. Petition for Reduction/Waiver based upon factors including but not limited to: (a) whether sufficient qualified MBE and WBE firms are unavailable despite good faith efforts on the part of the Bidder or Proposer; (b) the degree to which specifications and the reasonable and necessary requirements for performing the Contract make it impossible or economically infeasible to divide the Contract into sufficiently small tasks or quantities so as to enable the Bidder or Proposer to utilize MBE and WBE firms in accordance with the applicable goals; (c) the degree to which the prices or prices required by any potential MBE or WBE are more than 10% above competitive levels; and (d) such other factors as are determined relevant by the Contract Compliance Director or the duly authorized Waiver Committee.
5. If the Contract Compliance Director or the duly authorized Waiver Committee determines that the Bidder or Proposer has not demonstrated sufficient Good Faith Efforts to meet the applicable MBE and WBE goals, the Contract Compliance Director or the duly authorized Waiver Committee may deny a Petition for Reduction/Waiver, declare the Bid or Proposal non-responsive, and recommend rejection of the Bid, Quotation, or Proposal.

IV. CHANGES IN CONTRACTOR'S UTILIZATION PLAN

- A. A Contractor, during its performance of the Contract, may not change the original MBE or WBE commitments specified in the relevant Utilization Plan, including but not limited to, terminating a MBE or WBE Contract, reducing the scope of the work to be performed by a MBE/WBE, or decreasing the price to a MBE/WBE, except as otherwise provided by the Ordinance and according to the policies and procedures promulgated thereunder.
- B. Where a Person listed under the Contract was previously considered to be a MBE or WBE but is later found not to be, or work is found not to be creditable toward the MBE or WBE goals as stated in the Utilization Plan, the Contractor shall seek to discharge the disqualified enterprise, upon proper written notification to the Contract Compliance Director, and make every effort to identify and engage a qualified MBE or WBE as its replacement. Failure to obtain an MBE or WBE replacement within 30 business days of the Contract Compliance Director's written approval of the removal of a purported MBE or WBE may result in the termination of the Contract or the imposition of such remedy authorized by the Ordinance, unless a written Petition for Reduction/Waiver is granted allowing the Contractor to award the work to a Person that is not certified as an MBE or WBE.

V. NON-COMPLIANCE

If the CCD determines that the Contractor has failed to comply with its contractual commitments or any portion of the Ordinance, the policies and procedures promulgated thereunder, or this GC-19, the Contract Compliance Director shall notify the Contractor of such determination and may take any and all appropriate actions as set forth in the Ordinance or the policies and procedures promulgated thereunder which includes but is not limited to disqualification, penalties, withholding of payments or other remedies in law or equity.

VI. REPORTING/RECORD-KEEPING REQUIREMENTS

The Contractor shall comply with the reporting and record-keeping requirements in the manner and time established by the Ordinance, the policies and procedure promulgated thereunder, and the Contract Compliance Director. Failure to comply with such reporting and record-keeping requirements may result in a declaration of Contract default. Upon award of a Contract, a Contractor shall acquire and utilize all Cook County reporting and record-keeping forms and methods which are made available by the Office of Contract Compliance. MBE and WBE firms shall be required to verify payments made by and received from the prime contractor.

GC-19 MINORITY AND WOMEN BUSINESS ENTERPRISES
COOK COUNTY ORDINANCE CHAPTER 34, DIVISION 8 SECTION 34-260 to SECTION 34-300 (con't.)

VII. EQUAL EMPLOYMENT OPPORTUNITY

Compliance with MBE and WBE requirements will not diminish or supplant other legal Equal Employment Opportunity and Civil Rights requirements that relate to contractor and subcontractor obligations.

Any questions regarding this section should be directed to:

Contract Compliance Director
Cook County
161 N. Clark Street, Suite 2300
Chicago, Illinois 60601
(312) 603-5502

GC-20 MATERIAL DATA SAFETY SHEET

Where required under the Illinois "Toxic Substance Disclosure to Employees Act", Illinois Compiled Statutes, 820 ILCS 255/1, Contractor shall submit with each delivery of Contract goods, equipment or supplies a Material Data Safety Sheet.

GC-21 CONDUCT OF THE CONTRACTOR

The Contractor agrees to inform the County on a timely basis of all of the Contractor's interests, if any, which are or which the Contractor reasonably believes may be incompatible with any interest of the County. The Contractor shall take notice of and comply with the Cook County Lobbyist Registration Ordinance, Section 2-621 et al., Cook County Code. The Contractor shall not use for personal gain or make other improper use of privileged information which is acquired in connection with the Contract.

GC-22 ACCIDENT REPORTS

The Chief Procurement Officer and Director shall be given written notification within twenty-four (24) hours of any occurrence, on the site or otherwise, which pertains in any way to the performance of this Contract and involves the Contractor's personnel, or those of any of his subcontractors or others whether said occurrence be in the nature of bodily injury to employees or third parties or property damage.

The report shall include the name of person(s) injured, name of his employer, date, time and location of occurrence, extent of injury and/or damage, name(s) of eyewitnesses, and who treated the person(s) for injuries sustained, and such other information as may be relevant. The Contractor shall notify the local police of any occurrence requiring an official police record. The accident report should indicate whether the police were notified and, if so, the number of the police report.

GC-23 USE OF PREMISES

Contractor shall confer with the Director to ascertain full knowledge of all rules and regulations of the County facilities relative to this Contract and shall comply therewith. The Contractor shall confine the operations of its employees to the limits indicated by laws, ordinances, permits and/or direction of the Director and shall not encumber the premises with materials or debris. The Contractor shall not load or permit any part of the structure to be loaded with a weight that will endanger its structural integrity.

The County reserves the right to prohibit any person from entering any County facility for any reason. All subcontractors, agents and employees of the Contractor shall be accountable to the Director while on any County property and shall abide by all security regulations imposed by the County.

GC-24 GENERAL NOTICE

All notices required pursuant to this Contract shall be in writing and addressed to the parties at their respective addresses set forth below. All such notices shall be deemed duly given if hand delivered or if deposited in the United States mail, registered or certified, return receipt requested. Notice as provided herein does not waive service of summons or process.

TO THE COUNTY:

Chief Procurement Officer
County of Cook
161 N. Clark Street, Suite 2300
Chicago, Illinois 60601
(Reference County Contract Number)

TO THE CONTRACTOR:

At address provided in the Economic Disclosure Statement or as otherwise indicated in writing to County.

GC-25 TERMINATION FOR CONVENIENCE

The County may terminate this Contract, or any portion, at any time by notice in writing from the County to the Contractor. Unless otherwise stated in the notice, the effective date of such termination shall be three business days after the date the notice of termination is mailed by the County. If the County elects to terminate the Contract in full, unless otherwise specified in the notice of termination, the Contractor shall immediately cease performance and shall promptly tender to the County all work products, reviews, recommendations, reports, documents and analyses, whether completed or in process. If the County elects to terminate the Contract in part, unless otherwise specified in the notice of partial termination, the Contractor shall immediately cease performance of those portions of the Contract which are terminated and shall promptly tender to the County all work products, reviews, recommendations, reports, documents and analyses relating to said portions of the Contract, whether completed or in process. Contractor shall refrain from incurring any further costs with respect to portions of the Contract which are terminated except as specifically approved by the Chief Procurement Officer. The Contractor shall not invoice the County for any goods, equipment, supplies or services provided after the effective date of termination.

GC-26 GUARANTEES AND WARRANTIES

Unless otherwise stated herein, all guarantees and warranties required shall be furnished by the Contractor and shall be delivered to the Director before final payment on the Contract is issued. The Contractor agrees that the Contract goods, equipment, supplies or services to be furnished shall be covered by the most favorable commercial warranties the Contractor gives to any customer for the same or substantially similar Contract goods, equipment, supplies or services and that the rights and remedies so provided are in addition to and do not limit any rights afforded to County.

GC-27 STANDARD OF CONTRACT GOODS, EQUIPMENT OR SUPPLIES

Only new, originally manufactured Contract goods, equipment or supplies will be accepted by the County. The County will not accept any Contract goods, equipment or supplies that have been refurbished, rebuilt, restored or renovated in any manner. In addition, experimental materials will not be acceptable. Contract goods, equipment or supplies not produced by regular production methods and/or which have not been offered for sale to the public through accepted industry trade channels for a reasonable period of time prior to the offering of the proposal, will be considered experimental.

GC-28 CONFIDENTIALITY AND OWNERSHIP OF DOCUMENTS

Contractor acknowledges and agrees that information regarding this Contract is confidential and shall not be disclosed, directly, indirectly or by implication, or be used by Contractor in any way, whether during the term of this Contract or at any time thereafter, except solely as required in the course of Contractor's performance of the Contract. Contractor shall comply with the applicable privacy laws and regulations affecting the County and will not disclose any of County's records, materials, or other data to any third party. Contractor shall not have the right to compile and distribute statistical analyses and reports utilizing data derived from information or data obtained from County without the prior written approval of County. In the event such approval is given, any such reports published and distributed by Contractor shall be furnished to County without charge.

All documents, data, studies, reports, work product or product created as a result of the performance of this Contract shall be the property of the County of Cook. It shall be a breach of this Contract for the Contractor to reproduce or use, any documents, data, studies, report, work product or product obtained from the County of Cook or created hereby for its own purposes or to be copied and used by any third party. During the performance of the services herein provided for, the Contractor shall be responsible of any loss or damage to the County's documents while they are in the Contractor's possession, and any such document lost or damaged shall be restored at the expense of the Contractor.

GC-29 QUANTITIES

The quantities of materials required for the performance of the Contract are estimates for the purpose of determining an approximate total Contract amount and may not be the actual quantities required during the term of the Contract. The County reserves the right to increase or decrease the quantities at the Contract price, to correspond to the actual needs of the County. The County will be obligated to order and pay for only such quantities as are from time to time ordered, delivered, and accepted on purchase orders issued by the County.

GC-30 AUDIT; EXAMINATION OF RECORDS

The Contractor agrees that the Cook County Auditor or any of its duly authorized representatives shall, until expiration of three (3) years after the final payment under the Contract, have access and the right to examine any books, documents, papers, canceled checks, bank statements, purveyor's and other invoices, and records of the Contractor related to the Contract, or to Contractor's compliance with any term, condition or provision thereof. The Contractor shall be responsible for establishing and maintaining records sufficient to document the costs associated with performance under the terms of this Contract.

The Contractor further agrees that it shall include in all of its subcontracts hereunder a provision to the effect that the subcontractor agrees that the Cook County Auditor or any of its duly authorized representatives shall, until expiration of three (3) years after final payment under the subcontract, have access and the right to examine any books, documents, papers, canceled checks, bank statements, purveyor's and other invoices and records of such subcontractor involving transactions relating to the subcontract, or to such subcontractor's compliance with any term, condition or provision thereunder or under the Contract.

In the event the Contractor receives payment under the Contract, reimbursement for which is later disallowed by the County, the Contractor shall promptly refund the disallowed amount to the County on request, or at the County's option, the County may credit the amount disallowed from the next payment due or to become due to the Contractor under any contract with the County.

GC-31 GOVERNING LAW

This Contract shall be governed by and construed under the laws of the State of Illinois. The Contractor irrevocably agrees that, subject to the County's sole and absolute election, any action or proceeding in any way, manner or respect arising out of the Contract, or arising from any dispute or controversy in connection with or related to the Contract, shall be litigated only in courts within the Circuit Court of Cook County, State of Illinois, and the Contractor consents and submits to the jurisdiction thereof. In accordance with these provisions, Contractor waives any right it may have to transfer or change the venue of any litigation brought against it by the County pursuant to this Contract.

GC-32 COOPERATION WITH INSPECTOR GENERAL

Contractors, subcontractors, licensees, grantees or persons or businesses who have a County contract, grant, license, or certification of eligibility for County contracts shall abide by all of the applicable provisions of the Office of the Independent Inspector General Ordinance (Section 2-281 et. seq. of the Cook County Code of Ordinances). Failure to cooperate as required may result in monetary and/or other penalties.

GC-33 WAIVER

No term or provision of this Contract shall be deemed waived and no breach consented to unless such waiver or consent shall be in writing and signed by the party claimed to have waived or consented. The waiver of any such provision shall be strictly limited to the identified term or provision.

GC-34 ENTIRE CONTRACT

It is expressly agreed that the provisions set forth in this Contract constitute all the understandings and agreements between the parties. Any prior agreements, promises, negotiations, or representations not expressly set forth in this Contract are of no force and effect.

GC-35 FORCE MAJEURE

Neither Contractor nor County shall be liable for failing to fulfill any obligation under this Contract if such failure is caused by an event beyond such party's reasonable control and which is not caused by such party's fault or negligence. Such events shall be limited to acts of God, acts of war, fires, lightning, floods, epidemics, or riots.

GC-36 GOVERNMENTAL JOINT PURCHASING AGREEMENT

Pursuant to Section 4 of the Illinois Governmental Joint Purchasing Act (30 ILCS 525) and the Joint Purchase Agreement approved by the Cook County Board of Commissioners (April 9, 1965), other units of government may purchase goods, supplies, equipment or services under this Contract.

In the event that other agencies participate in a joint procurement, the County reserves the right to renegotiate the price to accommodate the larger volume.

GC-37 COMPARABLE GOVERNMENT PROCUREMENT

As permitted by the County of Cook, other government entities, if authorized by law, may wish to also purchase the goods, supplies, services or equipment under the same terms and conditions contained in this Contract (i.e., comparable government procurement). Each entity wishing to reference this Contract must have prior authorization from the County of Cook and the Contractor. If such participation is authorized, all purchase orders will be issued directly from and shipped directly to the entity requiring the goods, supplies, equipment or services. The County shall not be held responsible for any orders placed, deliveries made or payment for the goods, supplies, equipment or services ordered by these entities. Each entity reserves the right to determine the amount of goods, supplies, equipment or services it wishes to purchase under this Contract.

GC-38 FEDERAL CLAUSES

The following provisions apply to all Contracts which are funded in whole or in part with federal funds.

1. Interest of Members of or Delegates to the United States Congress

In accordance with 41 U.S.C. § 22, the Contractor agrees that it will not admit any member of or delegate to the United States Congress to any share or part of the Contract or any benefit derived therefrom.

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1. Interest of Members of or Delegates to the United States Congress

In accordance with 41 U.S.C. § 22, the Contractor agrees that it will not admit any member of or delegate to the United States Congress to any share or part of the Contract or any benefit derived therefrom.

2. False or Fraudulent Statements and Claims

(a) The Contractor recognizes that the requirements of the Program Fraud Civil Remedies Act of 1986, as amended, 49 U.S.C. §§ 3081 et seq and U.S. DOT regulations, "Program Fraud Civil Remedies," 49 C.F.R. Part 31, apply to its actions pertaining to the Contract. Accordingly, by signing the Contract, the Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, or it may make pertaining to the Contract, including without limitation any invoice for its services. In addition to other penalties that may be applicable, the Contractor also acknowledges that if it makes a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986, as amended, on the Contractor to the extent the Federal Government deems appropriate.

(b) The Contractor also acknowledges that if it makes a false, fictitious, or fraudulent claim, statement, submission, or certification to the County or Federal Government in connection with an urbanized

area formula project financed with Federal assistance authorized by 49 U.S.C. § 5307, the Government reserves the right to impose on the Contractor the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307(n)(1), to the extent the Federal Government deems appropriate.

3. Federal Interest in Patents

- (a) General. If any invention, improvement, or discovery of the Contractor is conceived or first actually reduced to practice in the course of or under the Contract, and that invention, improvement, or discovery is patentable under the laws of the United States of America or any foreign country, the Contractor agrees to notify County immediately and provide a detailed report.
- (b) Federal Rights. Unless the Federal Government later makes a contrary determination in writing, the rights and responsibilities of the County, Contractor, and the Federal Government pertaining to that invention, improvement, or discovery will be determined in accordance with applicable Federal laws and regulations, including any waiver thereof. Unless the Federal Government later makes a contrary determination in writing, the Contractor agrees that, irrespective of its status or the status of any subcontractor at any tier (e.g., a large business, small business, non-profit organization, institution of higher education, individual), the Contractor agrees it will transmit to the Federal Government those rights due the Federal Government in any invention resulting from the contract.

4. Federal Interest in Data and Copyrights

- (a) Definition. The term "subject data" used in this section means recorded information, whether or not copyrighted, that is delivered or specified to be delivered under the Contract. Examples include, but are not limited, to: computer software, engineering drawings and associated lists, specifications, standards, process sheets, manuals, technical reports, catalog item identifications, and related information. The term "subject data" does not include financial reports, cost analyses, and similar information incidental to Contract administration.
- (b) Federal Restrictions. The following restrictions apply to all subject data first produced in the performance of the Contract. Except as provided in the Contract and except for its own internal use, the Contractor may not publish or publicly reproduce subject data in whole or in part, or in any manner or form, nor may the Contractor authorize others to do so, without the written consent of the County and the Federal Government, until such time as the Federal Government may have either released or approved the release of such data to the public.
- (c) Federal Rights in Data and Copyrights. In accordance with subparts 34 and 36 of the Common Rule, the County and the Federal Government reserve a royalty-free, non-exclusive and irrevocable license to reproduce, publish, or otherwise use, and to authorize others to use, for County or Federal Government purposes, the types of subject data described below. Without the copyright owner's consent, the County and Federal Government may not extend their license to other parties.
 - (1) Any subject data developed under the contract or subagreement financed by a federal Grant Agreement or Cooperative Agreement, whether or not a copyright has been obtained; and
 - (2) Any rights of copyright which the Contractor purchases ownership with Federal assistance.
- (d) Special Federal Rights for Planning Research and Development Projects. When the Federal Government provides financial assistance for a planning, research, development, or demonstration project, its general intention is to increase public knowledge, rather than limit the benefits of the project to participants in the project. Therefore, unless the Federal Government determines otherwise, the Contractor on a planning, research, development, or demonstration project agrees that, in addition to the rights in data and copyrights set forth above, the County or Federal Government may make available to any third party either a license in the copyright to the subject data or a copy of the subject data. If the project is not completed for any reason whatsoever, all data

developed under the project will become subject data and will be delivered as the County or Federal Government may direct. This subsection, however, does not apply to adaptations of automatic data processing equipment or previously existing software programs for the County's use whose costs are financed with Federal transportation funds for capital projects.

- (e) **Hold Harmless.** Unless prohibited by state law, upon request by the County or the Federal Government, the Contractor agrees to indemnify, save, and hold harmless the County and the Federal Government and their officers, agents, and employees acting within the scope of their official duties against any liability, including costs and expenses, resulting from any willful or intentional violation by the Contractor of proprietary rights, copyrights, or right of privacy, arising out of the publication, translation, reproduction, delivery, use, or disposition of any data furnished under the Contract. The Contractor will not be required to indemnify the County or Federal Government for any such liability arising out of the wrongful acts of employees or agents of the County or Federal Government.
- (f) **Restrictions on Access to Patent Rights.** Nothing contained in this section on rights in data will imply a license to the County or Federal Government under any patent or be construed as affecting the scope of any license or other right otherwise granted to the County or Federal Government under any patent.
- (g) **Application on Materials Incorporated into Project.** The requirements of Subsections 2, 3, and 4 of this Section do not apply to material furnished by the County and incorporated into the work.

5. Records and Audits

Contractor will deliver or cause to be delivered all documents (including but not limited to all Deliverables and supporting data, records, graphs, charts and notes) prepared by or for the County under the terms of this Agreement to the County promptly in accordance with the time limits prescribed in this Contract, and if no time limit is specified, then upon reasonable demand therefor or upon termination or completion of the Services hereunder. In the event of the failure by the Contractor to make such delivery, then and in that event, the Contractor will pay to County reasonable damages the County may sustain by reason thereof.

The County and the Federal Government will have the right to audit all payments made to the Contractor under this Agreement. Any payments to the Contractor which exceed the amount to which the Contractor is entitled under the terms of this Agreement will be subject to set-off.

The Contractor will keep and retain records relating to this Agreement and will make such records available to representatives of the County and the Federal Government, including without limitation the sponsoring federal agency, other participating agencies, and the Comptroller General of the United States, at reasonable times during the performance of this Agreement and for at least five years after termination of this Agreement for purposes of audit, inspection, copying, transcribing and abstracting.

No provision in this Agreement granting the County or the Federal Government a right of access to records is intended to impair, limit or affect any right of access to such records which the County or the Federal Government would have had in the absence of such provisions.

6. Environmental Requirements

The Contractor recognizes that many Federal and state laws imposing environmental and resource conservation requirements may apply to the Contract. Some, but not all, of the major Federal Laws that may affect the Contract include: the National Environmental Policy Act of 1969, as amended, 42 U.S.C. §§ 4321 et seq.; the Clean Air Act, as amended, 42 U.S.C. §§ 7401 et seq. and scattered sections of 29 U.S.C.; the Clean Water Act, as amended, scattered sections of 33 U.S.C. and 12 U.S.C.; the Resource Conservation and Recovery Act, as amended, 42 U.S.C. §§ 6901 et seq.; and the Comprehensive Environmental Response, Compensation, and Liability Act, as amended, 42 U.S.C. §§ 9601 et seq. The Contractor also

recognizes that U.S. EPA, U.S. DOT and other agencies of the Federal Government have issued and are expected in the future to issue regulations, guidelines, standards, orders, directives, or other requirements that may affect the Contract. Thus, the Contractor agrees to adhere to, and impose on its subcontractors, any such Federal requirements as the Federal Government may now or in the future promulgate. Listed below are requirements of particular concern.

The Contractor acknowledges that this list does not constitute the Contractor's entire obligation to meet all Federal environmental and resource conservation requirements. The Contractor will include these provisions in all subcontracts.

- (a) Environmental Protection. The Contractor agrees to comply with the applicable requirements of the National Environmental Policy Act of 1969, as amended, 42 U.S.C. §§ 4321 et seq. in accordance with Executive Order No. 12898, "Federal Actions to Address Environmental Justice in Minority Populations and Low-Income Populations," 59 Fed. Reg. 7629, Feb. 16, 1994; U.S. DOT statutory requirements on environmental matters at 49 U.S.C. § 5324(b); Council on Environmental Quality regulations on compliance with the National Environmental Policy Act of 1969, as amended, 40 C.F.R. Part 1500 et seq.; and U.S. DOT regulations, "Environmental Impact and Related Procedures," 23 C.F.R. Part 771 and 49 C.F.R. Part 622.
- (b) Air Quality. The Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. §§ 7401 et seq. Specifically, the Contractor agrees to comply with applicable requirements of U.S. EPA regulations, "Conformity to State of Federal Implementation Plans of Transportation Plans, Programs, and Projects Developed, Funded or Approved Under Title 23 U.S.C. or the Federal Transit Act," 40 C.F.R. Part 51, Subpart T; and "Determining Conformity of Federal Actions to State or Federal Implementation Plans," 40 C.F.R. Part 93. The Contractor further agrees to report and require each subcontractor at any tier to report any violation of these requirements resulting from any Contract implementation activity to the County and the appropriate U.S. EPA Regional Office.
- (c) Clean Water. The Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. §§ 1251 et seq. The Contractor further agrees to report and require each subcontractor at any tier to report any violation of these requirements resulting from any Contract implementation activity to the County and the appropriate U.S. EPA Regional Office.
- (d) List of Violating Facilities. The Contractor agrees that any facility to be used in the performance of the Contract or to benefit from the Contract will not be listed on the U.S. EPA List of Violating Facilities ("List"), and the Contractor will promptly notify the County if the Contractor receives any communication from the U.S. EPA that such a facility is under consideration for inclusion on the List.
- (e) Preference for Recycled Products. To the extent practicable and economically feasible and to the extent that it does not reduce or impair the quality of the work, the Contractor agrees to use recycled products in performance of the Contract pursuant to U.S. Environment Protection Agency (U.S. EPA) guidelines at 40 C.F.R. Parts 247-253, which implement section 6002 of the Resource Conservation and Recovery Act, as amended, 42 U.S.C. § 6962.

7. No Exclusionary or Discriminatory Specifications

Apart from inconsistent requirements imposed by Federal statute or regulations, the Contractor agrees that it will comply with the requirements of 49 U.S.C. § 5323(h)(2) by refraining from using any Federal assistance to support subcontracts procured using exclusionary or discriminatory specifications.

8. Cargo Preference - Use of United States Flag Vessels

The Contractor agrees to comply with U.S. Maritime Administration regulations, "Cargo-Preference -- U.S. Flag Vessels," 49 C.F.R. Part 381, and to include the clauses required by those regulations, modified as necessary to identify the affected parties, in each subcontract or subagreement involving equipment, materials, or commodities suitable for transport by ocean vessel.

9. Fly America

Section 14.c of the Master Agreement states that if the contract or subcontracts may involve the international transportation of goods, equipment, or personnel by air, the contract must require Contractors and subcontractors at every tier to use U.S.-flag air carriers, to the extent service by these carriers is available. 49 U.S.C. 40118 and 4 C.F.R. Part 52.

10. No Federal Government Obligations to Third Parties

The Contractor agrees that, absent the Federal Government's express written consent, the Federal Government will not be subject to any obligations or liabilities to any contractor or any other person not a party to the Grant Agreement or Cooperative Agreement between the County and the Federal Government which is a source of funds for this Contract. Notwithstanding any concurrence provided by the Federal Government in or approval of any solicitation, agreement, or contract, the Federal Government continues to have no obligations or liabilities to any party, including the Contractor.

11. Allowable Costs

Notwithstanding any compensation provision to the contrary, the Contractor's compensation under this Contract will be limited to those amounts which are allowable and allocable to the Contract in accordance

with OMB Circular A-87 and the regulations in 49 C.F.R. Part 18. To the extent that an audit reveals that the Contractor has received payment in excess of such amounts, the County may offset such excess payments against any future payments due to the Contractor and, if no future payments are due or if future payments are less than such excess, the Contractor will promptly refund the amount of the excess payments to the County.

12. Trade Restrictions

Contractor certifies that neither it nor any Subcontractor:

- (a) is owned or controlled by one or more citizens of a foreign country included in the list of countries that discriminate against U.S. firms published by the Office of the United States Trade Representative (USTR);
- (b) has knowingly entered into any contract or subcontract with a person that is a citizen or national of a foreign country on said list, nor is owned or controlled directly or indirectly by one or more citizens or nationals of a foreign country on said list;
- (c) will procure, subcontract for, or recommend any product that is produced in a foreign country on said list.

Unless the restrictions of this clause are waived by the Secretary of Transportation in accordance with 49 CFR 30.17, no Notice-to-Proceed will be issued to an entity who is unable to certify to the above. If Contractor knowingly procures or subcontracts for the supply of any product or service of a foreign country on said list for use on the project, the USDOT may direct, through the County, cancellation of the Contract at no cost to the Government.

Further, Contractor agrees that it will incorporate this provision for certification without modification in each subcontract. Contractor may rely on the certification of a prospective Subcontractor unless it has knowledge that the certification is erroneous. Contractor will provide immediate written notice to the County if it learns that its certification or that of a Subcontractor was erroneous when submitted or has become erroneous by reason of changed circumstances. Each Subcontractor must agree to provide written notice to Contractor if

at any time it learns that its certification was erroneous by reason of changed circumstances. Nothing contained in the foregoing will be construed to require establishment of a system of records in order to render, in good faith, the certification required by this provision.

The knowledge and information of the Contractor is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

This certification concerns a matter within the jurisdiction of an agency of the United States of America and the making of a false, fictitious, or fraudulent certification may render the maker subject to prosecution under Title 18, United States Code, Section 100.

13. Contract Work Hours and Safety Standards Act

If applicable according to their terms, the Contractor agrees to comply and assures compliance with sections 102 and 107 of the Contract Work Hours and Safety Standards Act, as amended, 40 U.S.C. §§ 327 through 333, and implementing U.S. DOL regulations, "Labor Standards Provisions Applicable to Contracts Governing Federally Financed and Assisted Construction (also Labor Standards Provisions Applicable to Nonconstruction Contracts Subject to the Contract Work Hours and Safety Standards Act)," 29 C.F.R. Part 5; and U.S. DOL regulations, "Safety and Health Regulations for Construction," 29 C.F.R. Part 1926. In addition to other requirements that may apply:

- (a) In accordance with section of the Contract Work Hours and Safety Standards Act, as amended, 40 U.S.C. §§ 327 through 332, the Contractor agrees and assures that, for the Contract, the wages of every mechanic and laborer will be computed on the basis of a standard work week of 40 hours, and that each worker will be compensated for work exceeding the standard work week at a rate of not less than 1.5 times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The Contractor agrees that determinations pertaining to these requirements will be made in accordance with applicable U.S. DOL regulations, "Labor Standards Provisions Applicable to Contracts Governing Federally Financed and Assisted Construction (also Labor Standards Provisions Applicable to Nonconstruction Contracts Subject to the Contract Work Hours and Safety Standards Act)," 29 C.F.R. Part 5.
- (b) In accordance with section 107 of the Contract Work Hours and Safety Standards Act, as amended, 40 U.S.C. § 333, the contractor agrees and assures that no laborer or mechanic working on a construction contract will be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous to his or her health and safety, as determined in accordance with U.S. DOL regulations, "Safety and Health Regulations for Construction," 29 C.F.R. Part 1926.

14. Veteran's Preference

In the employment of labor (except in executive, administrative, and supervisory positions), preference will be given to Vietnam-era veterans and disabled veterans. However, this preference may be given only where individuals are available and qualified to perform the work to which employment relates.

15. Copyright Ownership

Consultant and the County intend that, to the extent permitted by law, the Deliverables to be produced by Consultant at the County's instance and expense pursuant to this Agreement are conclusively deemed "works made for hire" within the meaning and purview of Section 101 of the United States Copyright Act, 17 U.S.C. §101 et seq. (the "Copyright Act"), and that the County will be the copyright owner of the Deliverables and of all aspects, elements and components of them in which copyright can subsist.

To the extent that any Deliverable does not qualify as a "work made for hire," Consultant irrevocably grants, conveys, bargains, sells, assigns, transfers and delivers to the County, its successors and assigns, all right, title and interest in and to the copyrights and all U.S. and foreign copyright registrations, copyright applications and copyright renewals for them, and other intangible, intellectual property embodied in or pertaining to the Deliverables prepared for the County under this Agreement, free and clear of any liens, claims or other

encumbrances, to the fullest extent permitted by law. Consultant will execute all documents and perform all acts that the County may reasonably request in order to assist the County in perfecting its rights in and to the copyrights relating to the Deliverables, at the sole expense of the County.

Consultant warrants to County, its successors and assigns, that on the date of transfer Consultant is the lawful owner of good and marketable title in and to the copyrights for the Deliverables and has the legal rights to fully assign them. Consultant further warrants that it has not assigned any copyrights nor granted any licenses, exclusive or nonexclusive, to any other party, and that it is not a party to any other agreements or subject to any other restrictions with respect to the Deliverables. Consultant warrants and represents that the Deliverables are complete and comprehensive, and the Deliverables are a work of original authorship.

16. Accessibility Compliance

If this Agreement involves design for construction, the Consultant warrants that all design documents produced or utilized under this Agreement and all construction or alterations undertaken under this Agreement will comply with all federal, state and local laws and regulations regarding accessibility standards for persons with disabilities or environmentally limited persons including, but not limited to, the following: the Americans with Disabilities Act of 1990, 42 U.S.C. § 12101 et seq. and the Americans with Disabilities Act Accessibility Guidelines for Buildings and Facilities ("ADAAG"); the Architectural Barriers Act, Pub. L. 90-480 (1968), and the Uniform Federal Accessibility Standards ("UFAS"); and the Illinois Environmental Barriers Act, 410 ILCS 25/1 et seq., and all regulations promulgated thereunder, see Illinois Administrative Code, Title 71, Chapter 1, Section 400.110. If the above standards are inconsistent, the Consultant must comply with the standard providing the greatest accessibility. Also, the Consultant must, prior to construction,

review the plans and specifications to insure compliance with the above referenced standards. If the Consultant fails to comply with the foregoing standards, the Consultant must perform again, at no expense, all services required to be re-performed as a direct or indirect result of such failure.

17. Visual Rights Act Waiver

The Consultant/Contractor waives any and all rights that may be granted or conferred under Section 106A and Section 113 of the United States Copyright Act, (17 U.S.C. § 101 et seq.) (the "Copyright Act") in any work of visual art that may be provided pursuant to this Agreement. Also, the Consultant/Contractor represents and warrants that the Consultant/Contractor has obtained a waiver of Section 106A and Section 113 of the Copyright Act as necessary from any employees and subcontractors, if any.

18. Equal Employment Opportunity

During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following:

Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

(3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.

(4) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(7) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance:

Provided, however, that in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

The applicant further agrees that it will be bound by the above equal opportunity clause with respect to its own employment practices when it participates in federally assisted construction work: Provided, That if the applicant so participating is a State or local government, the above equal opportunity clause is not applicable to any agency, instrumentality or subdivision of such government which does not participate in work on or under the contract.

The applicant agrees that it will assist and cooperate actively with the administering agency and the Secretary of Labor in obtaining the compliance of contractors and subcontractors with the equal opportunity clause and the rules, regulations, and relevant orders of the Secretary of Labor, that it will furnish the administering agency and the Secretary of Labor such information as they may require for the supervision of such compliance, and that it will otherwise assist the administering agency in the discharge of the agency's primary responsibility for securing compliance.

The applicant further agrees that it will refrain from entering into any contract or contract modification subject to Executive Order 11246 of September 24, 1965, with a contractor debarred from, or who has not demonstrated eligibility for, Government contracts and federally assisted construction contracts pursuant to the Executive Order and will carry out such sanctions and penalties for violation of the equal opportunity clause as may be imposed upon contractors and subcontractors by the administering agency or the Secretary of Labor pursuant to Part II, Subpart D of the Executive Order. In addition, the applicant agrees that if it fails or refuses to comply with these undertakings, the administering agency may take any or all of the following actions: Cancel, terminate, or suspend in whole or in part this grant (contract, loan, insurance, guarantee); refrain from extending any further assistance to the applicant under the program with respect to which the failure or refund occurred until satisfactory assurance of future compliance has been received from such applicant; and refer the case to the Department of Justice for appropriate legal proceedings.

19. Copeland "Anti-Kickback" Act (40 U.S.C. 3145))

All contracts and subgrants in excess of \$2000 for construction or repair awarded by recipients and subrecipients shall include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient shall be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled. The recipient shall report all suspected or reported violations to the Federal awarding agency.

20. Davis-Bacon Act, as amended ((40 U.S.C. 3141-3148)

When required by Federal program legislation, all construction contracts awarded by the recipients and subrecipients of more than \$2000 shall include a provision for compliance with the Davis-Bacon Act ((40 U.S.C. 3141-3148) and as supplemented by Department of Labor regulations (29 CFR part 5, "Labor Standards Provisions Applicable to Contracts Governing Federally Financed and Assisted Construction").

Under this Act, contractors shall be required to pay wages to laborers and mechanics at a rate not less than the minimum wages specified in a wage determination made by the Secretary of Labor. In addition, contractors shall be required to pay wages not less than once a week. The recipient shall place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation and the award of a contract shall be conditioned upon the acceptance of the wage determination. The recipient shall report all suspected or reported violations to the Federal awarding agency.

21. Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708)

Where applicable, all contracts awarded by recipients in excess of \$100,000 that involve the employment of mechanics or laborers shall include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR part 5). Under 40 U.S.C. 3702 of the Act, each contractor shall be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than 1 ½ times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provides that no laborer or mechanic shall be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

22. Rights to Inventions Made Under a Contract or Agreement

Contracts or agreements for the performance of experimental, developmental, or research work shall provide for the rights of the Federal Government and the recipient in any resulting invention in accordance with 37

CFR part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

23. Clean Air Act (42 U.S.C. 7401 et seq.) and the Federal Water Pollution Control Act (33 U.S.C. 1251 et seq.), as amended

Contracts and subgrants of amounts in excess of \$150,000 shall contain a provision that requires the recipient to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401 et seq.) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251 et seq.). Violations shall be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

24. Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)

Contractors who apply or bid for an award of \$100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient.

25. Debarment and Suspension (E.O.s 12549 and 12689)

No contract shall be made to parties listed on the General Services Administration's List of Parties Excluded from Federal Procurement or Nonprocurement Programs in accordance with E.O.s 12549 and 12689, "Debarment and Suspension." This list contains the names of parties debarred, suspended, or otherwise excluded by agencies, and contractors declared ineligible under statutory or regulatory authority other than E.O. 12549. Contractors with awards that exceed the small purchase threshold shall provide the required certification regarding its exclusion status and that of its principal employees.

26. Prohibition on Certain Telecommunications and Surveillance Equipment

Recipients and subrecipients are prohibited from using loan or grant funds to procure or obtain; extend or renew a contract to procure or obtain; or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in [Public Law 115-232, section 889](#), covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities), Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities), or by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

GC-39 CONTRACT INTERPRETATION

In the event there is a conflict between or among any of the documents specified in Section V Incorporation of Exhibits, the terms of the General Conditions shall control. This Contract shall be interpreted and construed based upon the following Order of Precedence. Such order of precedence shall govern to resolve all cases of conflict, ambiguity or inconsistency between Exhibits:

EXHIBIT I STATEMENT OF WORK AND COMPENSATION SCHEDULE
EXHIBIT II COOK COUNTY TRAVEL POLICY

EXHIBIT III	BOARD APPROVAL LETTER
EXHIBIT IV	IDENTIFICATION OF SUBCONTRACTOR/SUPPLIER/SUBCONSULTANT
EXHIBIT V	MINORITY AND WOMEN OWNED BUSINESS ENTERPRISE COMMITMENT
EXHIBIT VI	EVIDENCE OF INSURANCE
EXHIBIT VII	ELECTRONIC PAYABLES PROGRAM ("E-PAYABLES")
EXHIBIT VIII	ECONOMIC DISCLOSURE STATEMENT ("EDS")

END OF SECTION

EXHIBIT I

STATEMENT OF WORK AND COMPENSATION SCHEDULE

Scope of Work:

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site. This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

SHIPPING AND SHIPPING COSTS. All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be

returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity. Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition. Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;

Clearly specify the requested change;

- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those

items where pricing remains unchanged. A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities. The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source. Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized 121223.

Steril-Koni #121223-SKI

Pricing for contract #121223-SKI offers Sourcewell participating agencies the following discounts:

- 29% off list price for the purchase of 1 lifting system
- 32% off list price for the purchase of 2-7 lifting systems
- 33.5% off list price for the purchase of 8 or more lifting systems

Sourcewell Contract #: 121223
Vehicle Lifts with Garage & Fleet Maintenance Equipment



2025 Equipment Price List - Edition 1
Supersedes all previous price lists - Effective June 2025



200 Log Canoe Circle • Stevensville • Maryland • Orders@stertil-koni.com • 410-643-9001 • 800-336-6637 • 410-643-8901 (fax)

For current ALI certification status of lifts and/or accessories, please visit www.autolift.org/ali-directory-of-certified-lifts/

2025 PRICE LIST Edition 1 June 2025
MOBILE LIFTS

Alpha designations for the mobile columns are as follows:

First letter of three following model number, i.e. ST1085-2FWA, first letter always represents the wheels.

F=Fixed wheels and R=Retractable wheels

Second letter of three following model number, i.e. ST1085-2FWA, second letter always represents the controls.

S=Cabled controls, B=Battery controls, W=Wireless and R=Energy retrieval system

Third letter of three following model number, i.e. ST1085-2FWA, third letter always represents the forks.

F=Fixed forks and A=Adjustable forks

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
ST1064 MODELS, WIRELESS EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1064E-1FWA	Set of 2 - 28,000lbs capacity, 24 volts DC, control box on every column. Adj. forks - Not ALI Certified	\$ 33,348	\$ 23,677	\$ 22,677	\$ 22,176
ST-1064E-2FWA	Set of 4 - 56,000lbs capacity, 24 volts DC, control box on every column. Adj. forks - Not ALI Certified	\$ 66,696	\$ 47,354	\$ 45,353	\$ 44,353
ST-1064E-3FWA	Set of 6 - 84,000lbs capacity, 24 volts DC, control box on every column. Adj. forks - Not ALI Certified	\$ 100,044	\$ 71,031	\$ 68,030	\$ 66,529
ST1064 MODELS, WIRELESS EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1064-1FWA	Set of 2 - 28,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 37,125	\$ 26,359	\$ 25,245	\$ 24,688
ST-1064-2FWA	Set of 4 - 56,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 74,250	\$ 52,718	\$ 50,490	\$ 49,376
ST-1064-3FWA	Set of 6 - 84,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 111,375	\$ 79,076	\$ 75,735	\$ 74,064
ST1065 MODELS, CABLED AND WIRELESS EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1065-2FSV	Set of 4 - 58,000lbs capacity, 208 to 460 volts, 3 phase, extra wide forks to lift construction vehicles, one primary column per set of 4	\$ 95,328	\$ 67,683	\$ 64,823	\$ 63,393
ST-1065-2FXV	Set of 4 - 58,000lbs capacity, 24 volts DC, extra wide forks to lift construction vehicles	\$ 128,102	\$ 90,953	\$ 87,110	\$ 85,188
ST1075 MODELS, CABLED EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1075-1FSA	Set of 2 - 33,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 2. Adj. forks	\$ 33,608	\$ 23,862	\$ 22,854	\$ 22,350
ST-1075-2FSA	Set of 4 - 66,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 4. Adj. forks	\$ 65,420	\$ 46,449	\$ 44,486	\$ 43,505
ST-1075-3FSA	Set of 6 - 99,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, two primary columns per set of 6. Adj. forks	\$ 98,132	\$ 69,674	\$ 66,730	\$ 65,258
ST1075 MODELS, BATTERY EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1075-1FBA	Set of 2 - 33,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	\$ 30,988	\$ 22,001	\$ 21,072	\$ 20,607
ST-1075-2FBA	Set of 4 - 66,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	\$ 61,977	\$ 44,003	\$ 42,144	\$ 41,215
ST-1075-3FBA	Set of 6 - 99,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	\$ 92,966	\$ 66,006	\$ 63,217	\$ 61,822
ST1075 MODELS, WIRELESS EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1075-1FWA	Set of 2 - 33,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 41,377	\$ 29,378	\$ 28,137	\$ 27,516
ST-1075-2FWA	Set of 4 - 66,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 82,320	\$ 58,447	\$ 55,978	\$ 54,743
ST-1075-3FWA	Set of 6 - 99,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 124,131	\$ 88,133	\$ 84,409	\$ 82,547
ST1085 MODELS, CABLED EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1085-1FSA	Set of 2 - 37,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 2. Adj. forks.	\$ 36,209	\$ 25,708	\$ 24,622	\$ 24,079
ST-1085-2FSA	Set of 4 - 74,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 4. Adj. forks.	\$ 70,372	\$ 49,964	\$ 47,853	\$ 46,797
ST-1085-3FSA	Set of 6 - 111,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, two primary columns per set of 6. Adj. forks.	\$ 104,528	\$ 74,215	\$ 71,079	\$ 69,511
ST1085 MODELS, CABLED EBRIGHT CONTROLS WITH RETRACTABLE WHEELS:					
ST-1085-1RSA	Set of 2 - 37,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 2. Adj. forks	\$ 39,871	\$ 28,309	\$ 27,113	\$ 26,515
ST-1085-2RSA	Set of 4 - 74,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 4. Adj. forks	\$ 77,708	\$ 55,173	\$ 52,841	\$ 51,676
ST-1085-3RSA	Set of 6 - 111,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, two primary columns per set of 6. Adj. forks	\$ 115,526	\$ 82,023	\$ 78,558	\$ 76,825

MOBILE LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
ST1085 MODELS, BATTERY EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1085-1FBA	Set of 2 - 37,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	SK \$ 38,470	\$ 27,314	\$ 26,160	\$ 25,583
ST-1085-2FBA	Set of 4 - 74,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	SK \$ 76,939	\$ 54,627	\$ 52,318	\$ 51,164
ST-1085-3FBA	Set of 6 - 111,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	SK \$ 115,409	\$ 81,940	\$ 78,478	\$ 76,747
ST1085 MODELS, BATTERY EBRIGHT CONTROLS WITH RETRACTABLE WHEELS:					
ST-1085-1RBA	Set of 2 - 37,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	SK \$ 41,904	\$ 29,752	\$ 28,495	\$ 27,866
ST-1085-2RBA	Set of 4 - 74,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	SK \$ 83,808	\$ 59,504	\$ 56,990	\$ 55,733
ST-1085-3RBA	Set of 6 - 111,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	SK \$ 125,710	\$ 89,254	\$ 85,483	\$ 83,597
ST1085 MODELS, WIRELESS EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS					
ST-1085-1FWA	Set of 2 - 37,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 41,399	\$ 29,393	\$ 28,151	\$ 27,530
ST-1085-2FWA	Set of 4 - 74,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 82,796	\$ 58,785	\$ 56,301	\$ 55,059
ST-1085-3FWA	Set of 6 - 111,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 124,194	\$ 86,178	\$ 84,452	\$ 82,589
ST1085 MODELS, WIRELESS EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS & EXTRA WIDE FORKS					
ST-1085-1VFWA	Set of 2 - 37,000lbs capacity, 24 volts DC, control box on every column. Adj. forks with extra wide forks +130 mm / 5.1"	SK \$ 48,739	\$ 34,605	\$ 33,143	\$ 32,411
ST-1085-2VFWA	Set of 4 - 74,000lbs capacity, 24 volts DC, control box on every column. Adj. forks with extra wide forks +130 mm / 5.1"	SK \$ 97,476	\$ 69,208	\$ 66,284	\$ 64,822
ST-1085-3VFWA	Set of 6 - 111,000lbs capacity, 24 volts DC, control box on every column. Adj. forks with extra wide forks +130 mm / 5.1"	SK \$ 146,214	\$ 103,812	\$ 99,426	\$ 97,232
ST1085 MODELS, WIRELESS EBRIGHT CONTROLS WITH RETRACTABLE WHEELS					
ST-1085-1RWA	Set of 2 - 37,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 46,036	\$ 32,686	\$ 31,305	\$ 30,614
ST-1085-2RWA	Set of 4 - 74,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 92,072	\$ 65,371	\$ 62,609	\$ 61,228
ST-1085-3RWA	Set of 6 - 111,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 138,109	\$ 98,057	\$ 93,914	\$ 91,842
ST1085 MODELS, EARTHLIFT™ EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS					
ST-1085-1FRA	Set of 2 - 37,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 46,468	\$ 32,992	\$ 31,598	\$ 30,901
ST-1085-2FRA	Set of 4 - 74,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 92,939	\$ 65,987	\$ 63,198	\$ 61,804
ST-1085-3FRA	Set of 6 - 111,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 139,407	\$ 98,979	\$ 94,797	\$ 92,706
ST1085 MODELS, EARTHLIFT™ EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS & EXTRA WIDE FORKS					
ST-1085-1VFRWA	Set of 2 - 37,000lbs capacity, 24 volts DC, control box on every column. Adj. forks with extra wide forks +130 mm / 5.1"	SK \$ 53,808	\$ 38,204	\$ 36,589	\$ 35,782
ST-1085-2VFRWA	Set of 4 - 74,000lbs capacity, 24 volts DC, control box on every column. Adj. forks with extra wide forks +130 mm / 5.1"	SK \$ 107,619	\$ 76,409	\$ 73,181	\$ 71,567
ST-1085-3VFRWA	Set of 6 - 111,000lbs capacity, 24 volts DC, control box on every column. Adj. forks with extra wide forks +130 mm / 5.1"	SK \$ 161,427	\$ 114,613	\$ 109,770	\$ 107,349
ST1085 MODELS, EARTHLIFT™ EBRIGHT CONTROLS WITH RETRACTABLE WHEELS					
ST-1085-1RRA	Set of 2 - 37,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 49,997	\$ 35,498	\$ 33,998	\$ 33,248
ST-1085-2RRA	Set of 4 - 74,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 99,995	\$ 70,996	\$ 67,996	\$ 66,497
ST-1085-3RRA	Set of 6 - 111,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	SK \$ 149,992	\$ 106,495	\$ 101,995	\$ 99,745
ST1100 MODELS, CABLED EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1100-1FSA	Set of 2 - 44,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 2. Adj. forks.	SK \$ 38,665	\$ 27,452	\$ 26,292	\$ 25,712
ST-1100-2FSA	Set of 4 - 88,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 4. Adj. forks.	SK \$ 75,221	\$ 53,407	\$ 51,150	\$ 50,022
ST-1100-3FSA	Set of 6 - 132,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, two primary columns per set of 6. Adj. forks.	SK \$ 111,776	\$ 79,361	\$ 76,008	\$ 74,331
ST1100 MODELS, CABLED EBRIGHT CONTROLS WITH RETRACTABLE WHEELS:					
ST-1100-1RSA	Set of 2 - 44,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 2. Adj. forks	SK \$ 43,220	\$ 30,686	\$ 29,389	\$ 28,741
ST-1100-2RSA	Set of 4 - 88,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, one primary column per set of 4. Adj. forks	SK \$ 84,236	\$ 59,807	\$ 57,280	\$ 56,017
ST-1100-3RSA	Set of 6 - 132,000lbs capacity, 208 to 460 volts, 3 phase, control box on every column, two primary columns per set of 6. Adj. forks	SK \$ 125,246	\$ 88,924	\$ 85,167	\$ 83,288
ST1100 MODELS, BATTERY EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS:					
ST-1100-1FBA	Set of 2 - 44,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks.	SK \$ 41,811	\$ 29,686	\$ 28,432	\$ 27,804
ST-1100-2FBA	Set of 4 - 88,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks.	SK \$ 83,622	\$ 59,372	\$ 56,863	\$ 55,609
ST-1100-3FBA	Set of 6 - 132,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks.	SK \$ 125,433	\$ 89,058	\$ 85,295	\$ 83,413
ST1100 MODELS, BATTERY EBRIGHT CONTROLS WITH RETRACTABLE WHEELS:					
ST-1100-1RBA	Set of 2 - 44,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	SK \$ 46,925	\$ 33,316	\$ 31,909	\$ 31,205
ST-1100-2RBA	Set of 4 - 88,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	SK \$ 93,849	\$ 66,633	\$ 63,817	\$ 62,410
ST-1100-3RBA	Set of 6 - 132,000lbs capacity, 24 volts DC, control box on every column with cables. Adj. forks	SK \$ 140,775	\$ 99,950	\$ 95,727	\$ 93,615

MOBILE LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
ST1100 MODELS, WIRELESS EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS					
ST-1100-1FWA	Set of 2 - 44,000lbs capacity, 24 volts DC, control box on every column. Adj. forks.	\$ 47,012	\$ 33,379	\$ 31,968	\$ 31,263
ST-1100-2FWA	Set of 4 - 88,000lbs capacity, 24 volts DC, control box on every column. Adj. forks.	\$ 94,022	\$ 66,756	\$ 63,935	\$ 62,525
ST-1100-3FWA	Set of 6 - 132,000lbs capacity, 24 volts DC, control box on every column. Adj. forks.	\$ 141,035	\$ 100,135	\$ 95,904	\$ 93,788
ST1100 MODELS, WIRELESS EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS & EXTRA WIDE FORKS					
ST-1100-1FWA	Set of 2 - 44,000lbs capacity, 24 volts DC, control box on every column. Adj. forks.	\$ 54,352	\$ 38,590	\$ 36,959	\$ 36,144
ST-1100-2FWA	Set of 4 - 88,000lbs capacity, 24 volts DC, control box on every column. Adj. forks.	\$ 108,702	\$ 77,178	\$ 73,917	\$ 72,287
ST-1100-3FWA	Set of 6 - 132,000lbs capacity, 24 volts DC, control box on every column. Adj. forks.	\$ 163,055	\$ 115,769	\$ 110,877	\$ 108,432
ST1100 MODELS, WIRELESS EBRIGHT CONTROLS WITH RETRACTABLE WHEELS					
ST-1100-1RWA	Set of 2 - 44,000lbs capacity, 24 volts DC, control box on every column. Adj. forks.	\$ 51,536	\$ 36,591	\$ 35,045	\$ 34,272
ST-1100-2RWA	Set of 4 - 88,000lbs capacity, 24 volts DC, control box on every column. Adj. forks.	\$ 103,074	\$ 73,183	\$ 70,090	\$ 68,544
ST-1100-3RWA	Set of 6 - 132,000lbs capacity, 24 volts DC, control box on every column. Adj. forks.	\$ 154,610	\$ 109,773	\$ 105,135	\$ 102,816
ST1100 MODELS, EARTH LIFT™ EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS					
ST-1100-1FRA	Set of 2 - 44,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 49,256	\$ 34,972	\$ 33,494	\$ 32,755
ST-1100-2FRA	Set of 4 - 88,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 98,514	\$ 69,945	\$ 66,989	\$ 65,512
ST-1100-3FRA	Set of 6 - 132,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 147,770	\$ 104,917	\$ 100,483	\$ 98,267
ST1100 MODELS, EARTH LIFT™ EBRIGHT CONTROLS WITH SYNTHETIC FIXED FRONT WHEELS & EXTRA WIDE FORKS					
ST-1100-1FVFA	Set of 2 - 44,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 56,596	\$ 40,183	\$ 38,485	\$ 37,636
ST-1100-2FVFA	Set of 4 - 88,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 113,194	\$ 80,368	\$ 76,972	\$ 75,274
ST-1100-3FVFA	Set of 6 - 132,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 169,790	\$ 120,551	\$ 115,457	\$ 112,910
ST1100 MODELS, EARTH LIFT™ EBRIGHT CONTROLS WITH RETRACTABLE WHEELS					
ST-1100-1RRA	Set of 2 - 44,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 53,783	\$ 38,186	\$ 36,572	\$ 35,766
ST-1100-2RRA	Set of 4 - 88,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 107,563	\$ 76,370	\$ 73,143	\$ 71,529
ST-1100-3RRA	Set of 6 - 132,000lbs capacity, 24 volts DC, control box on every column. Adj. forks	\$ 161,347	\$ 114,566	\$ 109,716	\$ 107,296
ST1130 MODELS, CABLED, WIRELESS AND EARTH LIFT™ EBRIGHT CONTROLS WITH RETRACTABLE WHEELS:					
ST-1130-2RWF	Set of 4 - 116,000lbs capacity, 24 volts DC, control box on every column. Fixed forks - Not ALI Certified	\$ 297,614	\$ 211,306	\$ 202,377	\$ 197,913
ST-1130-2RRF	Set of 4 - 116,000lbs capacity, 24 volts DC, control box on every column. Fixed forks - Not ALI Certified	\$ 313,026	\$ 222,248	\$ 212,857	\$ 208,162
ST1175 MODELS, CABLED AND WIRELESS EBRIGHT CONTROLS WITH RETRACTABLE WHEELS:					
ST-1175-2RWF	Set of 4 - 160,000lbs capacity, 24 volts DC, control box on every column. Fixed forks - Not ALI Certified	\$ 299,178	\$ 212,417	\$ 203,441	\$ 198,954

ACCESSORIES AND OPTIONS FOR MOBILE LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
SKTJ-401	Heavy duty transmission jack, table 26"X16", 3,500lbs capacity, (38X52 Base), 74" lifting height, pneumatic operation	\$ 13,946	\$ 9,902	\$ 9,483	\$ 9,274
SKTJ-401S	Heavy duty transmission jack w/swivel wheels, table 26"X16", 3,500lbs capacity, (38X52 Base), 74" lifting height, pneumatic operation	\$ 14,700	\$ 10,437	\$ 9,996	\$ 9,775
SKTJ-402	Heavy duty transmission jack, table 20"X14", 3,500lbs capacity, (34X48 Base), 74" lifting height, pneumatic operation	\$ 13,521	\$ 9,600	\$ 9,195	\$ 8,992
39350000	WD-5P High Lift Wheel Dolly (HLWD) 1,100 lbs. capacity, 55.5" lifting height, Pneumatic Operation	\$ 12,680	\$ 9,003	\$ 8,622	\$ 8,432
SKWD-500	High Lift Wheel Dolly (HLWD) with chain guard, 1,000lbs. Capacity, 52" lifting height, pneumatic operation	\$ 12,680	\$ 9,003	\$ 8,622	\$ 8,432
SKWD-500-74	High Lift Wheel Dolly (HLWD) with chain guard, 1,000lbs. Capacity, 74" lifting height, pneumatic operation	\$ 14,918	\$ 10,592	\$ 10,144	\$ 9,920
SKWD-501	Counter balanced High Lift Wheel Dolly (CBHLWD) with chain guard, 850lb. Capacity, 52" lifting height, pneumatic operation	\$ 17,115	\$ 12,152	\$ 11,638	\$ 11,381
SKTJ-401	Heavy duty transmission jack, table 26"X16", 3,500lbs capacity, (38X52 Base), 74" lifting height, battery operation	\$ 15,205	\$ 10,795	\$ 10,339	\$ 10,111
SKTJ-401S-E Batt.	Heavy duty transmission jack w/swivel wheels, table 26"X16", 3,500lbs capacity, (38X52 Base), 74" lifting height, battery operation	\$ 15,933	\$ 11,312	\$ 10,834	\$ 10,595
SKTJ-402 Batt.	Heavy duty transmission jack, table 20"X14", 3,500lbs capacity, (34X48 Base), 74" lifting height, battery operation	\$ 14,771	\$ 10,487	\$ 10,044	\$ 9,823
SKWD-500 Batt.	High Lift Wheel Dolly (HLWD) with chain guard, 1,000lbs. Capacity, 52" lifting height, battery operation	\$ 14,825	\$ 10,526	\$ 10,081	\$ 9,858
SKWD-500-74 Batt	High Lift Wheel Dolly (HLWD) with chain guard, 1,000lbs. Capacity, 74" lifting height, battery operation	\$ 17,015	\$ 12,081	\$ 11,570	\$ 11,315
SKWD-501 Batt	Counter balanced High Lift Wheel Dolly (CBHLWD), 850lb. Capacity, 52" lifting height, battery operation	\$ 19,562	\$ 13,889	\$ 13,302	\$ 13,009
G-BDA	HLWD Adapter for standard wheel drums	\$ 1,154	\$ 819	\$ 785	\$ 767
G-AD	Transmission Jack Adapter for differential assemblies	\$ 2,065	\$ 1,466	\$ 1,404	\$ 1,373
G-AD2-02-2000	Transmission Jack Adapter for clutch assemblies	\$ 845	\$ 600	\$ 575	\$ 562
G-TJ-01-03	Transmission Jack Table/Cradle Screws, balance and retains various transmission housing to table top (price per screw, 4 screws required)	\$ 397	\$ 282	\$ 270	\$ 264

ACCESSORIES AND OPTIONS FOR MOBILE LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
ST1575V	575 voltage power option, extra per column when requested at time of original order placement	SK \$ 951	\$ 675	\$ 647	\$ 633
Upgrade control box	Primary control box exchange (upgrade from secondary control box), when requested at time of original order placement. FSA Model Only	SK \$ 2,544	\$ 1,807	\$ 1,730	\$ 1,692
OPVL33200	Drive over 12 meter black cable for all mobile columns, extra price per column when requested at time of original order placement	SK \$ 760	\$ 540	\$ 517	\$ 506
DROVER 21.5M	Drive over 21.5 meter black cable for all mobile columns, extra price per column when requested at time of original order placement	SK \$ 959	\$ 681	\$ 652	\$ 638
OPVL33300	NON drive over 21.5 meter red cable for all mobile columns, extra price per column when requested at time of original order placement	SK \$ 660	\$ 469	\$ 449	\$ 439
380.00.771	Weight Gauge for ST1085 ebright. Price per column. Price includes part only.	SK \$ 874	\$ 620	\$ 594	\$ 581
WGI Labor	Weight Gauge installation. Price per column. Price includes labor only.	SK \$ 200	\$ 142	\$ 136	\$ 133
32737250	Battery Controls Cable Reel. Price per column. Price includes part and labor to install.	SK \$ 1,207	\$ 857	\$ 821	\$ 802
38000904	Set of 2 (Two) detachable lifting pockets to lift and transport a mobile column with a forklift. Price per column.	SK \$ 272	\$ 193	\$ 185	\$ 181
G-ARB	Axle Restraint Kit	Ginove \$ 790	\$ 561	\$ 537	\$ 525
34400910	Set of 2 Baseframe extensions for use with fork extensions L=500mm / 20", per col. (max. capacity 14,500 lbs per col.) ONLY FOR FIXED WHEELS. OBLIGATORY WHEN USING FORK EXTENSIONS	SK \$ 2,481	\$ 1,762	\$ 1,687	\$ 1,650
32710915	Set of 2 Baseframe extensions for use with fork extensions L=500mm / 20", per col. (max. capacity 14,500 lbs per col.) ONLY FOR RETRACTABLE WHEELS. OBLIGATORY WHEN USING FORK EXTENSIONS.	SK \$ 2,481	\$ 1,762	\$ 1,687	\$ 1,650
32700930	Set of 2 Fork extensions with locks ST1085 & ST1100 Only For Adjustable Forks (L=500 mm/20"), cap. 14,500 lbs extensions! Warning: Fork extension and fork extensions with integrated reduction sleeves may only be used in combination with base frame	SK \$ 1,066	\$ 757	\$ 725	\$ 709
32790210	Large Wheel Adapter ST1065 with drive on/drive off ramps, can handle tires up to 85" diameter and 29.5" width, price each	SK \$ 3,133	\$ 2,225	\$ 2,131	\$ 2,084
38002950	Large Wheel Adapter ST1075 & ST1085 with drive on/drive off ramps, can handle tires up to 85" diameter and 29.5" width, price each	SK \$ 3,133	\$ 2,225	\$ 2,131	\$ 2,084
32800910	Large Wheel Adapter ST1175 with drive on/drive off ramps, can handle tires up to 85" diameter and 29.5" width, price each	SK \$ 10,644	\$ 7,557	\$ 7,238	\$ 7,078
32700920	Reducer plate with lock (right side) for ST1060, ST1075, ST1082 & ST1085 F (L= 350 mm/14")	SK \$ 647	\$ 459	\$ 440	\$ 430
32700925	Reducer plate with lock (left side) for ST1060, ST1075, ST1082 & ST1085 F (L= 350 mm/14")	SK \$ 647	\$ 459	\$ 440	\$ 430
34400920	Reducer plate with lock (right side) for ST1073 & ST1100 (L= 300 mm/12")	SK \$ 647	\$ 459	\$ 440	\$ 430
34400925	Reducer plate with lock (left side) for ST1073 & ST1100 (L= 300 mm/12")	SK \$ 647	\$ 459	\$ 440	\$ 430
32790205	Reducer plate for ST1065 price each, not ALI certified	SK \$ 823	\$ 585	\$ 560	\$ 548
32803100	Reducer plate standard for ST 1175 price each 380mm / 14.95"	SK \$ 888	\$ 631	\$ 604	\$ 591
32803200	Reducer plate wider for ST 1175 price each 460mm / 18.11"	SK \$ 1,270	\$ 902	\$ 863	\$ 844
32850460	Reducer plate standard for ST 1130 price each 380mm / 14.95"	SK \$ 1,278	\$ 907	\$ 869	\$ 850
32850470	Reducer plate wider for ST 1130 price each 460mm / 18.11"	SK \$ 1,415	\$ 1,005	\$ 962	\$ 941
38001940	G-Series Guide block for rail and special application. Incl. adapter, price per column	SK \$ 3,892	\$ 2,763	\$ 2,646	\$ 2,588
38008900	LED lighting -UL approved - Battery operated column, 2 LED lights, brackets & cable set, uses power from the batteries, per column	SK \$ 1,216	\$ 864	\$ 827	\$ 809
38004900	LED lighting -UL approved - AC operated column, 2 LED lights, brackets & cable set, 230V, per column	SK \$ 1,933	\$ 1,372	\$ 1,314	\$ 1,285
MLK Labor	Labor for installation of any of the lighting kits listed above, price per column	SK \$ 586	\$ 416	\$ 399	\$ 390
38007755	Remote Control for ebright control mobile column lifts, Not UL Approved, 32' 10" cable	SK \$ 3,090	\$ 2,194	\$ 2,101	\$ 2,055
38007754	Remote Control for ebright control mobile column lifts, UL Approved, 32' 10" cable	SK \$ 5,615	\$ 3,986	\$ 3,818	\$ 3,734
38007747	Installation kit to create a plug for a remote control on ebright columns on site (without remote)	SK \$ 493	\$ 350	\$ 335	\$ 328
32592000	Traverse beam with king-pin adaptor, capacity 16,000 lbs,	SK \$ 7,200	\$ 5,112	\$ 4,896	\$ 4,788
32591500	Traverse beam with lifting supports, capacity 32,000 lbs.,	SK \$ 7,200	\$ 5,112	\$ 4,896	\$ 4,788
32591050	Low profile cross beam with supports - capacity 33,000 lbs - Not ALI Certified	SK \$ 7,407	\$ 5,259	\$ 5,037	\$ 4,926
32591150	Low profile cross beam with supports, for 130 mm wider fork - capacity 33,000 lbs - Not ALI Certified	SK \$ 10,393	\$ 7,379	\$ 7,067	\$ 6,911
32591100	Low profile cross beam with supports - capacity 18,800 lbs,	SK \$ 7,407	\$ 5,259	\$ 5,037	\$ 4,926
32593000	4-wheel forklift adapter kit (10 pieces)	SK \$ 10,602	\$ 7,527	\$ 7,209	\$ 7,050
32593100	3-wheel forklift adapter kit (12 pieces)	SK \$ 13,211	\$ 9,380	\$ 8,983	\$ 8,785
32593030	Lifting piece for forklift kit (2 required per kit), price each	SK \$ 1,310	\$ 930	\$ 891	\$ 871
18-9081A-03	Traverse Beam for vehicles with snow plow mounted (WEB-36-120ST) - Not ALI Certified	SK \$ 9,269	\$ 6,581	\$ 6,303	\$ 6,164
32595010	MPB-200 Multi-Purpose cross beam, cap. 20,000 lbs - ALI Certified	SK \$ 25,800	\$ 18,318	\$ 17,544	\$ 17,157
38003950	Special ramps for low clearance vehicles, GSE ramps, set of 2	SK \$ 5,060	\$ 3,593	\$ 3,441	\$ 3,365

ACCESSORIES AND OPTIONS FOR MOBILE LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
38000920-MPA	Multi-Purpose Adapter ST1075/1085/1100, cap. to match column, (2 pieces), incl. two flat sliding adapters 32591051	SK \$ 10,401	\$ 7,385	\$ 7,073	\$ 6,917
38010920-MPA	Multi-Purpose Adapter ST1065, cap. to match column, (2 pieces), incl. two flat sliding adapters 32591051	SK \$ 12,292	\$ 8,727	\$ 8,359	\$ 8,174
38000950-MPA	Multi-Purpose Wide Reach Adapter ST1075/1085/1100, cap. to match column 44,000 lbs, (2 pieces), incl. two U-shape sliding adapters 59001091	SK \$ 11,469	\$ 8,143	\$ 7,799	\$ 7,627
38000970-MPA	Multi-Purpose Light Truck Adapter ST1075/1085/1100, cap. 5,500 lbs per column, (2 pieces), incl. two sliding rubber pick up pads	SK \$ 7,224	\$ 5,129	\$ 4,912	\$ 4,804
38000990-MPA	Multi-Purpose Extended Reach Adapter ST1075/1085/1100, (2 pieces), reduced capacity, incl. two U-shape sliding adapters 59001091, requires baseframe extensions (not included)	SK \$ 11,469	\$ 8,143	\$ 7,799	\$ 7,627
38000930	Lower Beam Part of MPA standard version (fits on standard ST1075/1085/1100), cap. to match column	SK \$ 2,087	\$ 1,482	\$ 1,419	\$ 1,388
38000955	Lower Beam Part of MPA extended version 500mm / 20" (fits on ST1075/1085/1100), cap. 14,500 lbs, only use with 34400910 or 32710915	SK \$ 2,701	\$ 1,918	\$ 1,837	\$ 1,796
38010930	Lower Beam Part of MPA extra wide version (fits on ST1065), cap. to match column,	SK \$ 2,701	\$ 1,918	\$ 1,837	\$ 1,796
38000940	Upper Beam Part of MPA standard version 875mm / 34.44" cap. to match column,	SK \$ 2,087	\$ 1,482	\$ 1,419	\$ 1,388
38010940	Upper Beam Part of MPA wider version 1250mm / 49.20", cap. to match column,	SK \$ 2,701	\$ 1,918	\$ 1,837	\$ 1,796
38010970	NEW Cab-off Adapter, capacity 2,000 lbs per column (2 pieces) - Not ALI Certified	SK \$ 5,361	\$ 3,807	\$ 3,646	\$ 3,565
38000975	Upper Beam Part of MPA ultra low version, cap of 5500 lbs.	SK \$ 2,701	\$ 1,918	\$ 1,837	\$ 1,796
38000921	Adapter pin Ø40 mm / 1.57" (1 standard supplied with 38000920/38010920), per piece	SK \$ 390	\$ 277	\$ 265	\$ 259
32591051	Flat slideable adapter with anti slip top plate (2 standard supplied with 38000920/38010920), (item number based on physical item inspection, per piece	SK \$ 660	\$ 469	\$ 449	\$ 439
38000945	Flat slideable adapter with Ø40 mm / 1.57" female pick up point for various pick up adapters (2 standard supplied with 38000950), per piece	SK \$ 571	\$ 405	\$ 388	\$ 379
38000960	U-shape pick up adapter 74 mm/ 3" wide and 120mm / 4.7" long, with Ø40 mm / 1.57" male pick up point (2 standard supplied with 38000950), per piece	SK \$ 545	\$ 387	\$ 370	\$ 362
32591020	Vertically adjustable riser, sliding adapter with height adjustment 270-420 mm / 10.63" - 16.53", per piece	SK \$ 959	\$ 681	\$ 652	\$ 638
32591040	NEW Pin Adapter for 3.5" and 4.5" lug	SK \$ 847	\$ 601	\$ 576	\$ 563
32592040	NEW Extended Pin Adapter for 3.5" lug	SK \$ 2,280	\$ 1,619	\$ 1,550	\$ 1,516
59003077	NEW Brightdrop Locating Pin Adapter	SK \$ 847	\$ 601	\$ 576	\$ 563
38010950	Multi-Purpose Adapter Transport Cart for storage and transportation of maximum 2 Multi-Purpose Adapters and various pick up adapters	SK \$ 6,245	\$ 4,434	\$ 4,247	\$ 4,153

Multi-Purpose Adapters can be used in conjunction with contact adapters and vertical risers available for the Freedom Lifts!

SUPPORT STANDS BY CAPACITY AND ADJUSTMENT HEIGHT

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
JS-L12	Capacity 26,500 lbs, Low, 3 locking positions, Range 14"-22", fixed flat adapter, weight 41 lbs.	SK \$ 561	\$ 399	\$ 382	\$ 373
JS-M8F	Capacity 18,500 lbs, Medium, 7 locking positions, Range 33"-54" with fine adjustment, weight 95 lbs	SK \$ 1,674	\$ 1,189	\$ 1,138	\$ 1,113
JS-M12F	Capacity 26,500 lbs, Medium, 7 locking positions, Range 33"-54" with fine adjustment, weight 121 lbs	SK \$ 1,813	\$ 1,287	\$ 1,233	\$ 1,206
JS-H8F	Capacity 18,500 lbs, High, 10 locking positions, Range 53"-83" with fine adjustment, weight 130 lbs	SK \$ 1,988	\$ 1,412	\$ 1,352	\$ 1,322
JS-H12F	Capacity 26,500 lbs, High, 10 positions, Range 53"-83" with fine adjustment, weight 176 lbs	SK \$ 2,598	\$ 1,844	\$ 1,767	\$ 1,728
JS-M8F, JS-M12F, JS-H8F & JS-H12F comes with flat adapter, U-shape adapter, V-shape adapter, fine adjustment, springloaded wheels (set of 3) and spring for inner tube as standard.					
JS-M8F-DZ	Capacity 18,500 lbs, Medium, 7 locking positions, Range 33"-54", weight 95 lbs	SK \$ 1,339	\$ 951	\$ 911	\$ 891
JS-H8F-DZ	Capacity 18,000 lbs, High, 10 locking positions, Range 50"-80", weight 130 lbs	SK \$ 1,590	\$ 1,129	\$ 1,081	\$ 1,057
JS-M8F-DZ & JS-H8F-DZ comes with flat adapter, springloaded wheels (set of 3) and spring for inner tube as standard.					
Options for the JS-H8F-DZ & JS-M8F-DZ:					
39225960	Vertical fine adjuster, adds 3" to minimum and maximum height range	SK \$ 228	\$ 162	\$ 155	\$ 152
39225940	U-shaped adapter	SK \$ 144	\$ 102	\$ 98	\$ 96
39225950	V-shaped adapter	SK \$ 144	\$ 102	\$ 98	\$ 96
SKCP 1220-10	10 tons, no handle or wheels; 12"-20", with pin stop	Ginove \$ 799	\$ 567	\$ 543	\$ 531
SKCV 1828-10	10 tons, no handle or wheels; 18"-28", fine adjustment	Ginove \$ 1,470	\$ 1,044	\$ 1,000	\$ 978
SKCP 1830-10	10 tons, no handle or wheels; 18"-30", with pin stop	Ginove \$ 903	\$ 641	\$ 614	\$ 600
SKCP 2644-10	10 tons, no handle or wheels; 26"-44", with pin stop	Ginove \$ 1,013	\$ 719	\$ 689	\$ 674
SKCP 5278-09	9 tons, with handle & wheels, spring loaded center tube, pin stop, 1 fixed steel head, 52"-78"	Ginove \$ 1,430	\$ 1,015	\$ 972	\$ 951
SKCVP 3658-18	18 tons, w/handle & wheels, spring loaded center tube, pin stop w/36"-58" fine adjustment, 1 fixed wooden head	Ginove \$ 2,031	\$ 1,442	\$ 1,381	\$ 1,351
SKCVP 5480-18	18 tons, w/handle & wheels, spring loaded center tube, pin stop w/54"-80" fine adjustment, 1 fixed wooden head	Ginove \$ 2,075	\$ 1,473	\$ 1,411	\$ 1,380
SKCVP 5484-30	30 tons, w/handle & wheels, spring loaded center tube, pin stop w/54"-84" fine adjustment, 1 fixed wooden head	Ginove \$ 7,747	\$ 5,500	\$ 5,268	\$ 5,152

FREEDOM LIFT

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
HYDRAULIC TWO POST LIFT, SYMMETRICAL WITH TELESCOPIC LIFTING ARMS, ADJUSTABLE WIDTH					
35072000	SK 2.16-33 Two-post 16,000 lbs capacity with 4 double telescopic arms	SK \$ 42,168	\$ 29,940	\$ 28,675	\$ 28,042
35073000	SK 2.16-EFA Two-post 16,000 lbs capacity with 4 Extended Flex Arms, double telescopic	SK \$ 43,645	\$ 30,988	\$ 29,679	\$ 29,024
35040000	SK 2.20-22 Two-post 20,000 lbs capacity with 4 single telescopic arms	SK \$ 59,576	\$ 42,299	\$ 40,512	\$ 39,618
35041000	SK 2.20-23 Two-post 20,000 lbs capacity with 2 single telescopic arms and 2 double telescopic arms	SK \$ 63,954	\$ 45,407	\$ 43,489	\$ 42,529
35042000	SK 2.20-33 Two-post 20,000 lbs capacity with 4 double telescopic arms	SK \$ 68,332	\$ 48,516	\$ 46,466	\$ 45,441
35050000	SK 2.26-22 Two-post 26,000 lbs capacity with 4 single telescopic arms	SK \$ 70,233	\$ 49,865	\$ 47,758	\$ 46,705
35051000	SK 2.26-23 Two-post 26,000 lbs capacity with 2 single telescopic arms and 2 double telescopic arms	SK \$ 80,642	\$ 57,256	\$ 54,837	\$ 53,627
35052000	SK 2.26-33 Two-post 26,000 lbs capacity with 4 double telescopic arms	SK \$ 85,145	\$ 60,453	\$ 57,899	\$ 56,622
35060000	SK 2.30-22 Two-post 30,000 lbs capacity with 4 single telescopic arms	SK \$ 75,036	\$ 53,702	\$ 51,433	\$ 50,298
35061000	SK 2.30-23 Two-post 30,000 lbs capacity with 2 single telescopic arms and 2 double telescopic arms	SK \$ 86,786	\$ 61,618	\$ 59,015	\$ 57,713
35062000	SK 2.30-33 Two-post 30,000 lbs capacity with 4 double telescopic arms	SK \$ 91,289	\$ 64,816	\$ 62,077	\$ 60,707

Items being supplied with the SK 2.16 models (all adapters supplied in qty of four pieces or one per arm) :

- Flat low rubber cap slip-in pick-up pad Ø128x26 mm, only for SK 2.16
- Externally threaded bushing (height adjuster) to hold any contact adapter, only for SK 2.16
- Toothed steel slip-in pick-up pad square 110 mm / 4 5/16" (1 pc.)
- Support extension 1.5"
- Support extension 3.5"
- Support extension 6.3"
- Set of chemical anchors and shims
- Set of 2 adapter trays to store 2*6 adapters. To be mounted to the column structure.

NEW

Items being supplied with the SK 2.20/26/30 models (all adapters supplied in qty of four pieces or one per arm) :

- Flat rubber cap pick-up pad Ø128x36 mm
- Toothed steel slip-in pick-up pad square 110 mm / 4 5/16" (1 pc.)
- Support extension 1.5"
- Support extension 3.5"
- Support extension 6.3"
- Set of chemical anchors and shims
- Set of 2 adapter trays to store 2*6 adapters. To be mounted to the column structure.

NEW

ACCESSORIES AND OPTIONS FOR FREEDOM LIFT

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
Options for ONLY SK 2.16:					
33003915	Set telescopic threaded pick-up points, height min. 145 mm, max. 245 mm (2 pcs), only for SK 2.16	SK \$ 1,478	\$ 1,049	\$ 1,005	\$ 983
35000304	Replacement flat low rubber cap for contact Ø128x26 mm (1pc.), only for SK 2.16	SK \$ 468	\$ 332	\$ 318	\$ 311
35000301	Externally threaded bushing (height adjuster) to hold any contact adapter, only for SK 2.16	SK \$ 468	\$ 332	\$ 318	\$ 311
30003100	Flat rubber capped contact adapter with external threads to provide height adjustment Ø124 mm (1pc.), only for SK 2.16	SK \$ 468	\$ 332	\$ 318	\$ 311
35099012	Set chemical anchors and shims, only for SK 2.16	SK \$ 569	\$ 404	\$ 387	\$ 378
Options for SK 2.16 / SK 2.20 / SK 2.26 / SK 2.30					
35000950	LED lighting set -UL-approved- Freedom lift series, 4 LED lights, power transformer, brackets & cable set, 110-220V	SK \$ 2,635	\$ 1,871	\$ 1,792	\$ 1,752
OPVL08060	Second control box	SK \$ 3,843	\$ 2,728	\$ 2,613	\$ 2,555
OPVLRAL01	Extra price for 1 different color	SK \$ 1,291	\$ 916	\$ 878	\$ 858
OPVLRAL01-2	Extra price for 2 different colors	SK \$ 1,793	\$ 1,273	\$ 1,219	\$ 1,192
OPVL41041	Analogue weight gauge for Freedom Lift	SK \$ 1,206	\$ 856	\$ 820	\$ 802
35000918	Set of 2 adapter trays to store 2*4 adapters. To be mounted to the column structure.	SK \$ 347	\$ 246	\$ 236	\$ 231
35000919	Set of 2 adapter trays to store 2*6 adapters. To be mounted to the column structure.	SK \$ 402	\$ 285	\$ 273	\$ 267
35000118	Magnetic tool tray, 9.6 x 5.6"	SK \$ 96	\$ 68	\$ 65	\$ 64
39225983	Toothed steel slip-in pick-up pad square 110 mm / 4 5/16" (1 pc.)	SK \$ 481	\$ 341	\$ 327	\$ 320
39225988	Flat rubber cap pick-up pad Ø128x36 mm (1pc.)	SK \$ 568	\$ 403	\$ 386	\$ 377
4310.09.04.00	Flat steel pick-up pad (1 pc)	SK \$ 129	\$ 92	\$ 88	\$ 86
4310.09.06.00	U-shaped steel pick-up pad (1 pc)	SK \$ 159	\$ 113	\$ 108	\$ 106
4310.09.05.00	V-shaped steel pick-up pad (1 pc)	SK \$ 167	\$ 119	\$ 114	\$ 111

ACCESSORIES AND OPTIONS FOR FREEDOM LIFT

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
Options for SK 2.16 / SK 2.20 / SK 2.26 / SK 2.30					
35000306	Support extension 1.5"	SK \$	123 \$	87 \$	84 \$
37003909	Support extension 3.5"	SK \$	244 \$	174 \$	166 \$
37003916	Support extension 6.3"	SK \$	315 \$	224 \$	214 \$
37003925	Support extension 10"	SK \$	393 \$	279 \$	267 \$
37003945	Prism adapter for Sprinter/Crafter, rear side	SK \$	323 \$	229 \$	220 \$
37003955	Cone adapter for Sprinter/Crafter, front side	SK \$	323 \$	229 \$	220 \$
35001980	Low clearance Flat Adapter Freedomlift, set of 4. Rated capacity per adapter 1,100 lbs.	SK \$	4,780 \$	3,394 \$	3,250 \$
35009014	Set chemical anchors and shims for SK 2.20 / SK 2.26 / SK 2.30 (for SK 2.16 see above)	SK \$	1,110 \$	788 \$	755 \$

LIGHT DUTY 4-POST LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
ST 4055	12,000 lb. Four post lift, runway length 201" x 25" wide, 118" between columns - Not ALI Certified	SK \$	36,044 \$	25,591 \$	24,510 \$
ST 4055-V	12,000 lb. Four post lift, runway length 201" x 25" wide, 130" between columns - Not ALI Certified	SK \$	37,290 \$	26,476 \$	25,357 \$
ST 4055-L	12,000 lb. Four post lift, runway length 225" x 25" wide, 118" between columns - Not ALI Certified	SK \$	38,952 \$	27,666 \$	26,487 \$
ST 4055-LV	12,000 lb. Four post lift, runway length 225" x 25" wide, 130" between columns - Not ALI Certified	SK \$	40,199 \$	28,541 \$	27,335 \$
ST 4070	16,000 lb. Four post lift, runway length 201" x 25" wide, 118" between columns - Not ALI Certified	SK \$	39,544 \$	28,077 \$	26,890 \$
ST 4070-S	16,000 lb. Four post lift, runway length 225" x 25" wide, 118" between columns - Not ALI Certified	SK \$	39,544 \$	28,077 \$	26,890 \$
ST 4070-SV	16,000 lb. Four post lift, runway length 201" x 25" wide, 130" between columns - Not ALI Certified	SK \$	41,168 \$	29,230 \$	27,994 \$
ST 4070-V	16,000 lb. Four post lift, runway length 225" x 25" wide, 130" between columns - Not ALI Certified	SK \$	41,168 \$	29,230 \$	27,994 \$
ST 4070-L	16,000 lb. Four post lift, runway length 245" x 25" wide, 118" between columns - Not ALI Certified	SK \$	43,326 \$	30,761 \$	29,461 \$
ST 4070-LV	16,000 lb. Four post lift, runway length 245" x 25" wide, 130" between columns - Not ALI Certified	SK \$	44,946 \$	31,912 \$	30,564 \$

ACCESSORIES AND OPTIONS FOR LIGHT DUTY 4-POST LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
43509600	LED lighting set -UL-approved- ST4055 & ST4070-S, 4 LED lights, power transformer, brackets & cable set, 110-220V	SK \$	2,481 \$	1,762 \$	1,687 \$
44509600	LED lighting set -UL-approved- ST4055-LV & ST4070, 6 LED lights, power transformer, brackets & cable set, 110-220V	SK \$	3,148 \$	2,235 \$	2,140 \$
43599013	Anchor kit for ST 4055, ST 4070 and ST 4120	SK \$	404 \$	287 \$	275 \$
44509040	Standard drive on/off ramps, 28.7", (2 pieces)	SK \$	1,980 \$	1,406 \$	1,346 \$
OPVL09250	Second control box for ST 4055 and ST 4070	SK \$	2,548 \$	1,809 \$	1,733 \$

HEAVY DUTY 4-POST LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
ST4.300-4	Four post 30,000lbs capacity, 15 ft runway	SK \$	52,800 \$	37,488 \$	35,904 \$
ST4.300-6	Four post 30,000lbs capacity, 20 ft runway	SK \$	56,618 \$	40,199 \$	38,500 \$
ST4.300-8	Four post 30,000lbs capacity, 26 ft runway	SK \$	60,220 \$	42,756 \$	40,950 \$
ST4.300-10	Four post 30,000lbs capacity, 33 ft runway	SK \$	64,601 \$	45,867 \$	43,929 \$
41009060	Synchronization set needed to make any Eight Post version of ST4.300, bridge part 3' 4"	SK \$	21,528 \$	15,285 \$	14,639 \$
41009300	Synchronization set needed to make any Eight Post version of ST4.300, without bridge part and with two roll of protections	SK \$	9,884 \$	7,018 \$	6,721 \$
ST4.500-6	Four post 50,000lbs capacity, 20 ft runway	SK \$	107,698 \$	76,465 \$	73,234 \$
ST4.500-8	Four post 50,000lbs capacity, 26 ft runway	SK \$	113,601 \$	80,657 \$	77,249 \$
ST4.500-9	Four post 50,000lbs capacity, 30 ft runway	SK \$	114,653 \$	81,403 \$	77,964 \$
ST4.500-10	Four post 50,000lbs capacity, 33 ft runway	SK \$	119,500 \$	84,845 \$	81,260 \$
ST4.500-11.5	Four post 50,000lbs capacity, 38 ft runway	SK \$	126,666 \$	89,933 \$	86,133 \$
41609030	Synchronization set needed to make any Eight Post version of ST4.500, bridge part 3' 4"	SK \$	15,422 \$	10,949 \$	10,487 \$
41609040	Synchronization set needed to make any Eight Post version of ST4.500, bridge part 4' 11"	SK \$	18,837 \$	13,374 \$	12,809 \$
ST4.660-6	Four post 66,000lbs capacity, 20 ft runway	SK \$	163,423 \$	116,030 \$	111,128 \$
ST4.660-7	Four post 66,000lbs capacity, 23 ft runway	SK \$	168,617 \$	119,718 \$	114,660 \$
ST4.660-8	Four post 66,000lbs capacity, 26 ft runway	SK \$	173,813 \$	123,407 \$	118,193 \$
ST4.660-9	Four post 66,000lbs capacity, 30 ft runway	SK \$	179,018 \$	127,103 \$	121,732 \$
ST4.660-10	Four post 66,000lbs capacity, 33 ft runway	SK \$	184,880 \$	131,265 \$	125,718 \$

HEAVY DUTY 4-POST LIFTS

Model Number	Old Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
ST4.660-11.5	ST 4250-11.5	Four post 66,000lbs capacity, 38 ft runway	\$ 193,689	\$ 137,519	\$ 131,708	\$ 128,803
42609030		Synchronization set needed to make any Eight Post version of ST4.660, bridge part 3' 4"	\$ 15,347	\$ 10,896	\$ 10,436	\$ 10,206
42609040		Synchronization set needed to make any Eight Post version of ST4.660, bridge part 4' 11"	\$ 18,746	\$ 13,310	\$ 12,747	\$ 12,466
ST4.1330-9	ST 4600-9	Four post 132,000lbs capacity, 30 ft runway	On request	On request	On request	On request
ST4.1320 VL	ST 4600 VL	Four post 132,000lbs capacity, various lengths and accessories available upon request	On request	On request	On request	On request
ST4.300 Series						
41209020		Hinged transition plates, length 16.1" (2 pcs)	\$ 2,512	\$ 1,784	\$ 1,708	\$ 1,671
OPVL15165		Hinged transition plates, length 16.1" (2 pcs), instead of standard ramps	\$ (2,583)	\$ (1,834)	\$ (1,757)	\$ (1,719)
41209030		Standard drive on/off ramps, length 42" (2 pcs); ST4.300/ST4120	\$ 4,358	\$ 3,094	\$ 2,963	\$ 2,898
41209100		Special third platform for 3 wheel forklift, platform length 49", capacity 2 tons (not in combination with long drive-on/off ramps)	\$ 8,601	\$ 6,107	\$ 5,849	\$ 5,720
41209200		Special third platform for 3 wheel forklift, platform length 49", capacity 2 tons (only in combination with long drive-on/off ramps)	\$ 9,560	\$ 6,788	\$ 6,501	\$ 6,358
41209010		Set long drive on/off ramps, length 63"	\$ 7,586	\$ 5,386	\$ 5,158	\$ 5,044
OPVL16165		Extended length access ramps, instead of standard ramps	\$ 1,880	\$ 1,335	\$ 1,278	\$ 1,250
41209045	NEW	Set ramp extensions for small wheels 400 mm, set of 2 for ST4.300	\$ 6,340	\$ 4,501	\$ 4,311	\$ 4,216
41407151		Remote Control, Not UL Approved, 32' 10" cable	\$ 3,062	\$ 2,174	\$ 2,082	\$ 2,036
41407150		Remote Control, UL Approved, 32' 10" cable	\$ 5,566	\$ 3,952	\$ 3,785	\$ 3,702
43599013		Anchor kit for ST 4055, ST 4070 and ST4.300/ST 4120	\$ 404	\$ 287	\$ 275	\$ 269
41009350		LED lighting set, UL approved for ST4.300/ST4120, 15' platform, 4 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 3,396	\$ 2,411	\$ 2,309	\$ 2,258
41019350		LED lighting set, UL approved for ST4.300/ST4120, 20' platform, 6 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 4,303	\$ 3,055	\$ 2,926	\$ 2,861
41029350		LED lighting set, UL approved for ST4.300/ST4120, 26' platform, 8 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 5,266	\$ 3,739	\$ 3,581	\$ 3,502
41039350		LED lighting set, UL approved for ST4.300/ST4120, 33' platform, 10 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 6,178	\$ 4,386	\$ 4,201	\$ 4,108
41009355		Optional additional power transformer for supply voltage ranges 400, 460 & 575	\$ 471	\$ 334	\$ 320	\$ 313
ST4.500 and ST4.660 Series						
41509010		Set standard drive on/off ramps ST4.500/ST4175, length 44" (2 pcs)	\$ 4,878	\$ 3,463	\$ 3,317	\$ 3,244
41509050		Extended length ramps ST4.500/ST4175, length 66" (2 pcs)	\$ 6,877	\$ 4,882	\$ 4,676	\$ 4,573
OPVL16170		Extended length ramps ST4.500/ST4175, length 66" (2 pcs), instead of standard ramps	\$ 828	\$ 588	\$ 563	\$ 551
41509060		Extended length ramps ST4.500/ST4175, length 92" (2 pcs)	\$ 11,859	\$ 8,420	\$ 8,064	\$ 7,886
OPVL16171		Extended length ramps ST4.500/ST4175, length 92" (2 pcs), instead of standard ramps	\$ 6,759	\$ 4,988	\$ 4,596	\$ 4,494
41509070		Extended length ramps ST4.500/ST4175, length 104.75" (2 pcs)	\$ 14,327	\$ 10,172	\$ 9,742	\$ 9,528
OPVL16172		Extended length ramps ST4.500/ST4175, length 104.75" (2 pcs), instead of standard ramps	\$ 7,312	\$ 5,191	\$ 4,972	\$ 4,862
42509020		Set short drive-on/off ramps, L = 510 mm / 20" (2 pcs)	\$ 3,144	\$ 2,233	\$ 2,138	\$ 2,091
OPVL15170		Hinged transition plates ST4.500/ST4175 & ST4.660/ST4250, instead of standard ramps	\$ (1,172)	\$ (832)	\$ (797)	\$ (780)
42519010		Set standard drive on/off ramps ST4.660/ST4250, length 55" (2 pcs) for 20, 26 and 30 foot runways	\$ 5,060	\$ 3,593	\$ 3,441	\$ 3,365
42519050		Extended length ramps ST4.660/ST4250, length 85" (2 pcs) for 20, 26 and 30 foot runways	\$ 6,203	\$ 4,404	\$ 4,218	\$ 4,125
OPVL16180		Extended length ramps ST4.660/ST4250, length 85" (2 pcs), instead of standard ramps	\$ 714	\$ 507	\$ 486	\$ 475
41407151		Remote Control, Not UL Approved, 32' 10" cable	\$ 3,063	\$ 2,174	\$ 2,083	\$ 2,037
41407150		Remote Control, UL Approved, 32' 10" cable	\$ 5,566	\$ 3,952	\$ 3,785	\$ 3,702

ACCESSORIES AND OPTIONS FOR 4-POST LIFTS

Model Number	Old Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
42600895		Height limit switch (set) for ST4.300/ST4120 & ST4.500/ST4175 & ST4.660/ST4250	\$ 1,216	\$ 863	\$ 827	\$ 809
41599013		Set chemical anchors and shims for ST4.500/ST 4175	\$ 857	\$ 609	\$ 583	\$ 570
42599013		Set chemical anchors and shims for ST4.660/ST 4250	\$ 1,040	\$ 738	\$ 707	\$ 691
42639170		LED lighting set, UL approved for ST4.500/ST4175 & ST4.660/ST4250, 20' platform, 6 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 4,518	\$ 3,208	\$ 3,072	\$ 3,004
42619170		LED lighting set, UL approved for ST4.500/ST4175 & ST4.660/ST4250, 26' platform, 8 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 5,530	\$ 3,926	\$ 3,760	\$ 3,677
42629170		LED lighting set, UL approved for ST4.500/ST4175 & ST4.660/ST4250, 30' & 33' platform, 8 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 6,492	\$ 4,609	\$ 4,414	\$ 4,317
42649170		LED lighting set, UL approved for ST4.500/ST4175 & ST4.660/ST4250, 38' platform, 12 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 7,503	\$ 5,327	\$ 5,102	\$ 4,990
42619185		Optional additional power transformer for supply voltage ranges 400, 460 & 575	\$ 917	\$ 651	\$ 624	\$ 610

HEAVY DUTY SKYLIFT

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
Surface mounted version:					
<i>Surface mounted version is equipped with a set multifunctional flexible approach ramps 77" + endstops.</i>					
41422000	SKY .624 / 200 - 62,400 lbs. platform length 23'	\$ 169,098	\$ 120,060	\$ 114,987	\$ 112,450
41423000	SKY .624 / 200 - 62,400 lbs. platform length 26'	\$ 173,071	\$ 122,881	\$ 117,688	\$ 115,092
41424000	SKY .624 / 200 - 62,400 lbs. platform length 30'	\$ 177,551	\$ 126,061	\$ 120,735	\$ 118,072
41425000	SKY .624 / 200 - 62,400 lbs. platform length 33'	\$ 181,773	\$ 129,059	\$ 123,606	\$ 120,879
41426000	SKY .624 / 200 - 62,400 lbs. platform length 40'	\$ 193,649	\$ 137,491	\$ 131,681	\$ 128,777
41427000	SKY .624 / 200 - 62,400 lbs. platform length 48' (with extensions on both sides of the runways)	\$ 207,545	\$ 147,357	\$ 141,131	\$ 138,018
41402000	SKY .780 / 250 - 78,000 lbs. platform length 23'	\$ 183,628	\$ 130,376	\$ 124,867	\$ 122,112
41403000	SKY .780 / 250 - 78,000 lbs. platform length 26'	\$ 186,516	\$ 132,426	\$ 126,831	\$ 124,033
41404000	SKY .780 / 250 - 78,000 lbs. platform length 30'	\$ 192,162	\$ 136,435	\$ 130,670	\$ 127,788
41405000	SKY .780 / 250 - 78,000 lbs. platform length 33'	\$ 194,986	\$ 138,440	\$ 132,590	\$ 129,666
41406000	SKY .780 / 250 - 78,000 lbs. platform length 40'	\$ 208,175	\$ 147,804	\$ 141,559	\$ 138,437
41407000	SKY .780 / 250 - 78,000 lbs. platform length 48' (with extensions on both sides of the runways)	\$ 223,499	\$ 158,684	\$ 151,979	\$ 148,627

Flush mounted version:					
<i>Flush mounted version is equipped with 2 sets of hinged movable boards.</i>					
41432000	SKY .624 / 200 - 62,400 lbs. platform length 23'	\$ 163,367	\$ 115,991	\$ 111,090	\$ 108,639
41433000	SKY .624 / 200 - 62,400 lbs. platform length 26'	\$ 167,677	\$ 119,050	\$ 114,020	\$ 111,505
41434000	SKY .624 / 200 - 62,400 lbs. platform length 30'	\$ 171,773	\$ 121,959	\$ 116,806	\$ 114,229
41435000	SKY .624 / 200 - 62,400 lbs. platform length 33'	\$ 176,084	\$ 125,020	\$ 119,737	\$ 117,096
41436000	SKY .624 / 200 - 62,400 lbs. platform length 40'	\$ 188,758	\$ 134,018	\$ 128,355	\$ 125,524
41437000	SKY .624 / 200 - 62,400 lbs. platform length 48' (with extensions on both sides of the runways)	\$ 202,887	\$ 144,050	\$ 137,963	\$ 134,920
41412000	SKY .780 / 250 - 78,000 lbs. platform length 23'	\$ 177,176	\$ 125,795	\$ 120,480	\$ 117,822
41413000	SKY .780 / 250 - 78,000 lbs. platform length 26'	\$ 180,825	\$ 128,366	\$ 122,961	\$ 120,249
41414000	SKY .780 / 250 - 78,000 lbs. platform length 30'	\$ 186,428	\$ 132,364	\$ 126,771	\$ 123,975
41415000	SKY .780 / 250 - 78,000 lbs. platform length 33'	\$ 189,230	\$ 134,353	\$ 128,676	\$ 125,838
41416000	SKY .780 / 250 - 78,000 lbs. platform length 40'	\$ 202,377	\$ 143,688	\$ 137,617	\$ 134,581
41417000	SKY .780 / 250 - 78,000 lbs. platform length 48' (with extensions on both sides of the runways)	\$ 217,893	\$ 154,704	\$ 148,168	\$ 144,899
SKY.624BA	SKY .624 Buy America, additional price	\$ 17,120	\$ 12,155	\$ 11,642	\$ 11,385
SKY.780BA	SKY .780 Buy America, additional price	\$ 22,882	\$ 16,246	\$ 15,560	\$ 15,216

ACCESSORIES AND OPTIONS FOR SKYLIFT

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
41409110	LED lighting set, UL approved for SKYLIFT, 23' & 26' platform, 8 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 5,793	\$ 4,113	\$ 3,939	\$ 3,852
41409120	LED lighting set, UL approved for SKYLIFT, 30' & 33' platform, 10 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 6,798	\$ 4,827	\$ 4,623	\$ 4,521
41409130	LED lighting set, UL approved for SKYLIFT, 40' platform, 12 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 7,859	\$ 5,580	\$ 5,344	\$ 5,226
41409145	LED lighting set, UL approved for SKYLIFT, 48' platform, 14 LED fixtures, 1 power transformer and cable set, 110-220V	\$ 9,533	\$ 6,769	\$ 6,483	\$ 6,340
41409135	LED lighting set, UL approved for SKYLIFT platform extension 19.2', 2 LED fixtures, brackets and cable set, 110-220V	\$ 1,678	\$ 1,191	\$ 1,141	\$ 1,116
41409150	Optional additional power transformer for supply voltage ranges 400, 460 & 575, for Maximum 12 LED lights	\$ 960	\$ 681	\$ 653	\$ 638
41409160	Second optional additional power transformer for supply voltage ranges 400, 460 & 575, for more than 12 LED lights	\$ 960	\$ 681	\$ 653	\$ 638
OPVL139100	Factory installation of light set on any length SKYLIFT	\$ 1,951	\$ 1,385	\$ 1,327	\$ 1,297
<i>For reversed roll off protection on a Flush Mounted SKYLIFT:</i>					
41310905	Set of 2 reversed roll off protection 1 LEFT & 1 RIGHT version (not suitable for mounting on an extension)	\$ 5,841	\$ 4,147	\$ 3,972	\$ 3,884
41310905-WB	Set of 2 reversed roll off protection 1 LEFT & 1 RIGHT version (not suitable for mounting on an extension) - Washbay	\$ 6,722	\$ 4,772	\$ 4,571	\$ 4,470
OPVL16190	Set of 2 reversed roll off protection instead of the standard Set short drive-on/off ramps (not suitable for mounting on an extension)	\$ 2,112	\$ 1,500	\$ 1,436	\$ 1,405
OPVL16190-WB	Set of 2 reversed roll off protection instead of the standard Set short drive-on/off ramps (not suitable for mounting on an extension) - Washbay	\$ 2,434	\$ 1,728	\$ 1,655	\$ 1,618
OPVL16191	Set of 2 reversed roll off protection instead of the end stops on a surface mounted SKYLIFT(not suitable for mounting on an extension)	\$ 4,062	\$ 2,884	\$ 2,762	\$ 2,701
OPVL16191-WB	Set of 2 reversed roll off protection instead of the end stops on a surface mounted SKYLIFT(not suitable for mounting on an extension) - Washbay	\$ 4,698	\$ 3,335	\$ 3,194	\$ 3,124
OPVL16200	Set of 2 reversed roll off protection instead of the standard Set short drive-on/off ramps for a 14.5 mtr /48' SKYLIFT	\$ 2,112	\$ 1,500	\$ 1,436	\$ 1,405
OPVL16200-WB	Set of 2 reversed roll off protection instead of the standard Set short drive-on/off ramps for a 14.5 mtr /48' SKYLIFT - Washbay	\$ 2,434	\$ 1,728	\$ 1,655	\$ 1,618
41300966	Set of 2 ramp spacers with chemical anchors to raise approach ramps to same height as the reversed roll off protections. Only for surface mounted lifts	\$ 2,101	\$ 1,492	\$ 1,429	\$ 1,397

ACCESSORIES AND OPTIONS FOR SKYLIFT

Model Number	Description	List Price					29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets	
		SK	\$	SK	\$	SK				\$
42509020	Set short drive-on/off ramps, L = 510 mm / 20" (2 pcs)	SK	\$	3,144	\$	2,233	\$	2,138	\$	2,091
OPVL15190	Set short drive-on/off ramps, instead of the standard multi flexible approach ramps	SK	\$	(2,350)	\$	(1,669)	\$	(1,598)	\$	(1,563)
OPVL15190-WB	Set short drive-on/off ramps, instead of the standard multi flexible approach ramps - Washbay	SK	\$	(3,832)	\$	(2,721)	\$	(2,606)	\$	(2,546)
OPVL15191	Set short drive-on/off ramps, instead of the standard stop plates	SK	\$	2,149	\$	1,526	\$	1,461	\$	1,429
41300420	Set fixed, extra long, drive on/off ramps (2 pcs), L = 2660 mm / 104 3/4" (2 pcs)	SK	\$	11,111	\$	7,889	\$	7,566	\$	7,389
OPVL16185	Set, extra long, fixed drive-on/off ramps instead of the standard flexible approach ramps	SK	\$	752	\$	534	\$	512	\$	500
OPVL47185	Set of 2 stop plates for flush mounted SKYLIFT instead of the standard set short drive-on/off ramps	SK	No charge	No charge		No charge		No charge		No charge
41407151	Remote control with 32" 10" cable	SK	\$	3,062	\$	2,174	\$	2,082	\$	2,036
41407153	Remote control with 82" cable	SK	\$	4,447	\$	3,157	\$	3,024	\$	2,957
41407150	Remote control UL approved with 32" 10" cable	SK	\$	5,566	\$	3,952	\$	3,785	\$	3,701
41407152	Remote wall control with 30" cable	SK	\$	3,179	\$	2,257	\$	2,162	\$	2,114
59002932	Stainless steel wall mounted remote 50m/150 ft. cable	SK	\$	4,166	\$	2,968	\$	2,833	\$	2,770
OPVL34180	Intrinsic Barrier For SKY lift to allow surface mounted lift to be installed in flush in floor pit	SK	\$	7,071	\$	5,021	\$	4,808	\$	4,702
OPVL37185	Stainless steel control box instead of standard painted	SK	\$	10,745	\$	7,629	\$	7,307	\$	7,146
OPVL50185	Set of four stainless steel floor plates instead of standard hot dip galvanized	SK	\$	9,430	\$	6,695	\$	6,412	\$	6,271
41409161	SKYLIFT circuit breaker & thermal overload kit, SKY200/250 - 208V/230V	SK	\$	506	\$	359	\$	344	\$	336
41409162	SKYLIFT circuit breaker & thermal overload kit, SKY200/250 - 460V/575V	SK	\$	506	\$	359	\$	344	\$	336
41409163	SKYLIFT circuit breaker & thermal overload kit, SKY200 - 575V	SK	\$	506	\$	359	\$	344	\$	336
41409185	SKYLIFT additional E-stop on console	SK	\$	506	\$	359	\$	344	\$	336
SKY575V	575 voltage power option when ordered from factory.	SK	\$	3,483	\$	2,473	\$	2,368	\$	2,316
SKY WB-23	Wash bay model 23' (Galvanized runways and stainless steel control box)	SK	\$	39,779	\$	28,243	\$	27,050	\$	26,453
SKY WB-26	Wash bay model 26' (Galvanized runways and stainless steel control box)	SK	\$	40,783	\$	28,956	\$	27,733	\$	27,121
SKY WB-30	Wash bay model 30' (Galvanized runways and stainless steel control box)	SK	\$	41,785	\$	29,668	\$	28,414	\$	27,787
SKY WB-33	Wash bay model 33' (Galvanized runways and stainless steel control box)	SK	\$	42,787	\$	30,379	\$	29,095	\$	28,454
SKY WB-40	Wash bay model 40' (Galvanized runways and stainless steel control box)	SK	\$	45,196	\$	32,089	\$	30,733	\$	30,055
SKY WB-48	Wash bay model 48' (Galvanized runways and stainless steel control box)	SK	\$	47,803	\$	33,940	\$	32,506	\$	31,789
SKY GRW-23	Hot dip galvanized runways instead of painted 23'	SK	\$	15,830	\$	11,239	\$	10,765	\$	10,527
SKY GRW-26	Hot dip galvanized runways instead of painted 26'	SK	\$	16,646	\$	11,819	\$	11,319	\$	11,070
SKY GRW-30	Hot dip galvanized runways instead of painted 30'	SK	\$	17,462	\$	12,398	\$	11,874	\$	11,612
SKY GRW-33	Hot dip galvanized runways instead of painted 33'	SK	\$	18,931	\$	13,441	\$	12,873	\$	12,589
SKY GRW-40	Hot dip galvanized runways instead of painted 40'	SK	\$	20,400	\$	14,484	\$	13,872	\$	13,566
SKY GRW-48	Hot dip galvanized runways instead of painted 48'	SK	\$	22,685	\$	16,106	\$	15,425	\$	15,085
41400960	2 speed lowering, not in combination with synchronisation set	SK	\$	3,840	\$	2,727	\$	2,611	\$	2,554
41409960	Park positioning system for Jacking Beam (Set), up to two possible, per lift	SK	\$	2,003	\$	1,422	\$	1,362	\$	1,332
41400950	Synchronization set for connected versions SKYLIFT S.M., bridge part 1 m./34"	SK	\$	15,942	\$	11,319	\$	10,841	\$	10,601
41400950-WB	Synchronization set for connected versions SKYLIFT S.M., bridge part 1 m./34" - Washbay	SK	\$	18,274	\$	12,975	\$	12,426	\$	12,152
41400951	Synchronization set for connected versions SKYLIFT S.M., bridge part 1.5 m./41"	SK	\$	19,414	\$	13,764	\$	13,202	\$	12,911
41400951-WB	Synchronization set for connected versions SKYLIFT S.M., bridge part 1.5 m./41" - Washbay	SK	\$	22,316	\$	15,844	\$	15,175	\$	14,840
41400953	Synchronization set for connected versions SKYLIFT S.M., without bridge part	SK	\$	3,572	\$	2,536	\$	2,429	\$	2,376
41410950	Synchronization set for connected versions SKYLIFT F.M., bridge part 1 m./34"	SK	\$	15,942	\$	11,319	\$	10,841	\$	10,601
41410950-WB	Synchronization set for connected versions SKYLIFT F.M., bridge part 1 m./34" - Washbay	SK	\$	18,311	\$	13,001	\$	12,451	\$	12,177
41410951	Synchronization set for connected versions SKYLIFT F.M., bridge part 1.5 m./41"	SK	\$	19,414	\$	13,784	\$	13,202	\$	12,911
41410951-WB	Synchronization set for connected versions SKYLIFT F.M., bridge part 1.5 m./41" - Washbay	SK	\$	22,316	\$	15,844	\$	15,175	\$	14,840
41312955	Set automatic recess coverplates for SKY-FM, 23' (2 pcs)	SK	\$	27,368	\$	19,431	\$	18,610	\$	18,200
41313955	Set automatic recess coverplates for SKY-FM, 26' (2 pcs)	SK	\$	33,520	\$	23,800	\$	22,794	\$	22,291
41314955	Set automatic recess coverplates for SKY-FM, 30' (2 pcs)	SK	\$	39,673	\$	28,168	\$	26,978	\$	26,382
41315955	Set automatic recess coverplates for SKY-FM, 33' (2 pcs)	SK	\$	45,825	\$	32,536	\$	31,161	\$	30,474
41316955	Set automatic recess coverplates for SKY-FM, 40' (2 pcs)	SK	\$	58,132	\$	41,274	\$	39,530	\$	38,658
41300448	Set multifunctional flexible approach ramps 77"	SK	\$	9,016	\$	6,401	\$	6,131	\$	5,995
41300448-WB	Set multifunctional flexible approach ramps 77" - WashBay	SK	\$	10,367	\$	7,361	\$	7,050	\$	6,894
41300460	One piece middle section "C" length 19.75"	SK	\$	955	\$	678	\$	650	\$	635
41300460-WB	One piece middle section "C" length 19.75" - WashBay	SK	\$	1,102	\$	782	\$	749	\$	733

ACCESSORIES AND OPTIONS FOR SKYLIFT

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
41300480	One piece middle section "C" length 10"	SK \$ 767	\$ 545	\$ 522	\$ 510
41300480-WB	One piece middle section "C" length 10" - WashBay	SK \$ 874	\$ 620	\$ 594	\$ 581
41300940	Platform Extension 4' (not for 48' version). (2 pcs)	SK \$ 9,741	\$ 6,916	\$ 6,624	\$ 6,478
41300940-WB	Platform Extension 4' (not for 48' version). (2 pcs) - WashBay	SK \$ 11,203	\$ 7,954	\$ 7,618	\$ 7,450
41310940	Platform Extension 4' (not for 48' version). (2 pcs), incl. reversed roll off protection	SK \$ 13,518	\$ 9,598	\$ 9,192	\$ 8,990
41310940-WB	Platform Extension 4' (not for 48' version). (2 pcs), incl. reversed roll off protection - WashBay	SK \$ 15,574	\$ 11,058	\$ 10,590	\$ 10,357
OPVLRAL07	Extra price for 1 different color	SK \$ 3,819	\$ 2,711	\$ 2,597	\$ 2,540
OPVLRAL07-2	Extra price for 2 different colors	SK \$ 5,989	\$ 4,252	\$ 4,073	\$ 3,983
41300990	Set chemical anchors and shims for SKYLIFT	SK \$ 1,417	\$ 1,006	\$ 963	\$ 942
41300992	Set chemical anchors and shims for SKYLIFT, special for Seismic regions incl extra anchors	SK \$ 2,131	\$ 1,513	\$ 1,449	\$ 1,417
39509105	Air installation kit for ST 4120, ST 4175, ST 4250 and SKYLIFT, with 11.5' spiral hose	SK \$ 514	\$ 365	\$ 350	\$ 342
39509100	Air kit for ST 4120, ST 4175, ST 4250 and SKYLIFT, with 8' air pipe, brackets and one outlet (Depending on length of lift, more than one kit may be needed)	SK \$ 697	\$ 495	\$ 474	\$ 464
OPVL39200	Factory installation of air kit on any length SKYLIFT, platform lengths up to 12 meter	SK \$ 1,697	\$ 1,205	\$ 1,154	\$ 1,129
61001022	Cleaner/assembly set for anti-skid aluminum diamond plate	SK \$ 448	\$ 318	\$ 304	\$ 298
66701106	Anti-skid, ALU diamond plate 23 3/8" x 49 1/8", 30' length platform lift requires a total of 14 plates. (Price per plate)	SK \$ 566	\$ 402	\$ 385	\$ 376
41302900	Anti-skid, ALU diamond plates complete set, mounted at the factory for platforms 7 mtr. / 23'	SK \$ 6,061	\$ 4,303	\$ 4,121	\$ 4,030
41303900	Anti-skid, ALU diamond plates complete set, mounted at the factory for platforms 8 mtr. / 26'	SK \$ 7,181	\$ 5,099	\$ 4,883	\$ 4,775
41304900	Anti-skid, ALU diamond plates complete set, mounted at the factory for platforms 9 mtr. / 30'	SK \$ 8,311	\$ 5,901	\$ 5,652	\$ 5,527
41305900	Anti-skid, ALU diamond plates complete set, mounted at the factory for platforms 10 mtr. / 33'	SK \$ 9,432	\$ 6,697	\$ 6,414	\$ 6,272
41306900	Anti-skid, ALU diamond plates complete set, mounted at the factory for platforms 12 mtr. / 40'	SK \$ 10,560	\$ 7,498	\$ 7,181	\$ 7,023
41307900	Anti-skid, ALU diamond plates complete set, mounted at the factory for platforms 14.5 mtr. / 48'. 4 plates for the extensions and a cleaner set are supplied separately.	SK \$ 12,801	\$ 9,089	\$ 8,705	\$ 8,513
OPVL44185	Stertil-Guard Anti-skid, applied at the factory for short platforms lengths up to 7 mtr. / 23'	SK \$ 4,628	\$ 3,286	\$ 3,147	\$ 3,077
OPVL45185	Stertil-Guard Anti-skid, applied at the factory for medium platforms lengths from 8 mtr. / 26' to 9 mtr. / 30'	SK \$ 6,189	\$ 4,394	\$ 4,209	\$ 4,116
OPVL46185	Stertil-Guard Anti-skid, applied at the factory for longer platforms lengths from 10 mtr. / 33' and longer	SK \$ 9,532	\$ 6,767	\$ 6,481	\$ 6,339
ANTI-SKID WB NEW	Stertil-Guard Anti-skid for galvanized runways, all lengths	SK \$ 13,100	\$ 9,301	\$ 8,908	\$ 8,712
WP SKY	Wider Platforms 32.68" instead of 29.5", all lengths	SK \$ 10,143	\$ 7,202	\$ 6,897	\$ 6,745
OPVL31050	6.5' hydraulic hose extension to connect lift to control box	SK \$ 2,120	\$ 1,505	\$ 1,442	\$ 1,410
OPVL31051	6.5' hydraulic hose extension to connect lift to control box for WashBay	SK \$ 2,614	\$ 1,856	\$ 1,778	\$ 1,738
OPVL31060	13' hydraulic hose extension to connect lift to control box	SK \$ 4,239	\$ 3,009	\$ 2,882	\$ 2,819
OPVL31061	13' hydraulic hose extension to connect lift to control box for WashBay	SK \$ 4,699	\$ 3,337	\$ 3,196	\$ 3,125
OPVL31070	20' hydraulic hose extension to connect lift to control box	SK \$ 6,271	\$ 4,452	\$ 4,264	\$ 4,170
OPVL31071	20' hydraulic hose extension to connect lift to control box for WashBay	SK \$ 6,792	\$ 4,823	\$ 4,619	\$ 4,517
Tapeswitch Outer Only	Tapeswitch Outer Only, price per foot both runways	SK \$ 388	\$ 276	\$ 264	\$ 258
Tapeswitch Inner/Outer	Tapeswitch Inner and Outer, price per foot for both runways	SK \$ 493	\$ 350	\$ 335	\$ 328

ECO LIFTS

Model Number	Old Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
ECO60-00		60,000 lbs capacity with two fixed lifting units	SK \$ 180,994	\$ 128,506	\$ 123,076	\$ 120,361
ECO60-10		60,000 lbs capacity with 10 ft. (120") travel range	SK \$ 237,030	\$ 168,291	\$ 161,180	\$ 157,625
ECO60-13		60,000 lbs capacity with 13 ft. (156") travel range	SK \$ 245,756	\$ 174,487	\$ 167,114	\$ 163,428
ECO60-17		60,000 lbs capacity with 17 ft. (204") travel range	SK \$ 256,707	\$ 182,262	\$ 174,560	\$ 170,710
ECO 90M-10		90,000 lbs capacity, 1 fixed and 2 movable mechanism, (Price based on 10 ft travel front pit and 10 ft travel rear pit)	SK \$ 371,540	\$ 263,793	\$ 252,647	\$ 247,074
EL13		Increase box length from 10 ft. to 13 ft (156") in travel range, price per box	\$ 5,617	\$ 3,988	\$ 3,820	\$ 3,735
EL17		Increase box length from 10 ft. to 17 ft (204") in travel range, price per box	\$ 16,851	\$ 11,964	\$ 11,459	\$ 11,206
89400000		Moveable scissor set with short travel range 1'. Without Quick Turn	On request	On request	On request	On request
89500000	39035-00	Moveable scissor set with short travel range 39". Without Quick Turn	On request	On request	On request	On request
OPVL89001	Q2200-00	Quick Turn (Shorter end of one moveable pit box to have Fixed and Moveable closer for tandem axes)	\$ 4,240	\$ 3,010	\$ 2,883	\$ 2,820

ECO LIFTS

Model Number	Old Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
89930001	RBV050-00	Optional detachable wired remote control for ECO60 / ECO90 / DIA64 / DIA70 / DIA96 / DIA105 Note: Incl. remote control, 35 ft cable, military style quick disconnect	SK \$ 7,409	\$ 5,260	\$ 5,038	\$ 4,927
89910001		Automatic Wheel Base Positioning (AWBP) ECO 60	SK \$ 5,369	\$ 3,812	\$ 3,651	\$ 3,571
89910002		Automatic Wheel Base Positioning (AWBP) ECO 90	SK \$ 9,666	\$ 6,863	\$ 6,573	\$ 6,428
89010100	ST110-00	Adapter Cart ECO	SK \$ 3,063	\$ 2,175	\$ 2,083	\$ 2,037
89010101	AS100-00	Adapter Stand	SK \$ 2,768	\$ 1,966	\$ 1,882	\$ 1,841
Standard with lift: Extruded aluminum (hinged) for moveable mechanism, two each aluminum drop-in covers for fixed and moveable mechanism one 23.5" steel pit cover plate, one bridge bracket, one wall bracket and two end section covers for moveable box. All ECOLIFTS include comprehensive adapter package. At time of order specify Transit, School Bus or Truck Adapters.						
Optional Cover Plates for continuous pit:						
89020020		8.75" cover plate, price each	SK \$ 1,470	\$ 1,044	\$ 1,000	\$ 978
89020040		12" cover plate, price each	SK \$ 1,921	\$ 1,364	\$ 1,306	\$ 1,277
89020060		18" cover plate, price each	SK \$ 2,270	\$ 1,612	\$ 1,544	\$ 1,510
89020080		23.5" cover plate, price each	SK \$ 2,679	\$ 1,902	\$ 1,821	\$ 1,781
89020028		Additional wall mount bracket, price each	SK \$ 3,051	\$ 2,166	\$ 2,075	\$ 2,029
89020029		Additional bridge bracket, price each	SK \$ 1,978	\$ 1,404	\$ 1,345	\$ 1,315
575 Voltage		Additional charge for 575V 3 phase, 13 amp., includes thermal overload protection, Price is per lifting unit/motor	SK \$ 3,350	\$ 2,379	\$ 2,278	\$ 2,228
89920001		Factory Installed Circuit Breaker & Thermal Overload Kit ECO 60 / DIAMOND 64 / DIAMOND 70	SK \$ 2,044	\$ 1,451	\$ 1,390	\$ 1,359
89920002		Factory Installed Circuit Breaker & Thermal Overload Kit ECO 90 / DIAMOND 96 / DIAMOND 105	SK \$ 3,051	\$ 2,166	\$ 2,075	\$ 2,029
89930002		External Hand Pump Kit	SK \$ 5,140	\$ 3,649	\$ 3,495	\$ 3,418
Shims (Must be ordered with the lift to ship with lift):						
89000105		FS1 0.063" thickness, price each	SK \$ 28	\$ 20	\$ 19	\$ 19
89000106		FS2 0.125" thickness, price each	SK \$ 28	\$ 20	\$ 19	\$ 19
89000107		FS4 0.250" thickness, price each	SK \$ 40	\$ 28	\$ 27	\$ 27
89000108		FS8 0.500" thickness, price each	SK \$ 58	\$ 41	\$ 39	\$ 38
89900050	NEW	Red/Green beacon light	SK \$ 3,777	\$ 2,681	\$ 2,568	\$ 2,512
41409185	NEW	Emergency stop kit	SK \$ 506	\$ 359	\$ 344	\$ 337
OPVL89001	NEW	Add'l pendant cable length over standard length provided, sold in 5' increments, price per 5' increments	SK \$174	\$ 123	\$ 118	\$ 116
OPVL89010	NEW	Add'l Moveable hose / cable (5 ft.). Includes hydraulic and pneumatic hoses and inclinometer cable. Price per 5' increments	SK \$673	\$ 478	\$ 457	\$ 447
OPVL89011	NEW	Fixed hose / cable (5 ft.). Includes hydraulic and pneumatic hoses and inclinometer cable. Price per 5' increments	SK \$380	\$ 270	\$ 258	\$ 253
<i>*All ECOLIFTS come standard with 40' hoses for moveable scissors & 60' hoses for fixed scissors</i>						
DIAMOND 64 MODELS, CASSETTE						
DIAMOND 64-00		64,000 lbs capacity with two fixed lifting units, incl. cassettes	SK \$ 156,596	\$ 111,183	\$ 106,486	\$ 104,137
DIAMOND 64-10		64,000 lbs capacity with 10 ft. (120") travel range, incl. cassettes	SK \$ 207,306	\$ 147,187	\$ 140,968	\$ 137,858
DIAMOND 64-13		64,000 lbs capacity with 13 ft. (156") travel range, incl. cassettes	SK \$ 214,938	\$ 152,606	\$ 146,158	\$ 142,934
DIAMOND 64-17		64,000 lbs capacity with 17 ft. (204") travel range, incl. cassettes	SK \$ 224,516	\$ 159,407	\$ 152,671	\$ 149,303
DIAMOND 64 MODELS, CASSETTE, CONTINUOUS RECESS						
DIAMOND 64CR-10		64,000 lbs capacity with 10 ft. (120") travel range, incl. cassettes	SK \$ 253,448	\$ 179,948	\$ 172,344	\$ 168,543
DIAMOND 64CR-13		64,000 lbs capacity with 13 ft. (156") travel range, incl. cassettes	SK \$ 259,816	\$ 184,469	\$ 176,675	\$ 172,778
DIAMOND 64CR-17		64,000 lbs capacity with 17 ft. (204") travel range, incl. cassettes	SK \$ 272,474	\$ 193,456	\$ 185,282	\$ 181,195
DIAMOND 64 FRAME MODELS FOR CONCRETE PIT INSTALLATION						
DIAMOND 64F-00		64,000 lbs capacity with two fixed lifting units, with frames for concrete pit installation	SK \$ 122,343	\$ 86,864	\$ 83,193	\$ 81,358
DIAMOND 64F-10		64,000 lbs capacity with 10 ft. (120") travel range, with frames for concrete pit installation	SK \$ 151,121	\$ 107,296	\$ 102,762	\$ 100,495
DIAMOND 64F-13		64,000 lbs capacity with 13 ft. (156") travel range, with frames for concrete pit installation	SK \$ 157,618	\$ 111,909	\$ 107,181	\$ 104,816
DIAMOND 64F-17		64,000 lbs capacity with 17 ft. (204") travel range, with frames for concrete pit installation	SK \$ 166,901	\$ 118,499	\$ 113,492	\$ 110,989
DFIL-64F		Increased frame length, price per ft.	SK \$ 2,293	\$ 1,628	\$ 1,559	\$ 1,525
DFSF-64F		Spacer frames for continuous pit installation, available in various lengths, price per ft.	SK \$ 1,359	\$ 965	\$ 924	\$ 903

DIAMOND LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
DIAMOND 64 FRAME MODELS FOR CONCRETE PIT INSTALLATION, CONTINUOUS RECESS					
DIAMOND 64FCR-10	64,000 lbs capacity with 10 ft. (120") travel range, with frames for concrete pit installation	SK \$ 190,601	\$ 135,327	\$ 129,609	\$ 126,750
DIAMOND 64FCR-13	64,000 lbs capacity with 13 ft. (156") travel range, with frames for concrete pit installation	SK \$ 202,147	\$ 143,524	\$ 137,460	\$ 134,428
DIAMOND 64FCR-17	64,000 lbs capacity with 17 ft. (204") travel range, with frames for concrete pit installation	SK \$ 218,916	\$ 155,430	\$ 148,863	\$ 145,579
DFCRIFL-64FCR	Increased frame length, price per ft.	SK \$ 4,260	\$ 3,024	\$ 2,897	\$ 2,833
DFCRSF-64FCR	Spacer frames for continuous pit installation, available in various lengths, price per ft.	SK \$ 1,951	\$ 1,385	\$ 1,327	\$ 1,298
DIAMOND 70 MODELS, CASSETTE					
DIAMOND 70-10	70,000 lbs capacity with 10 ft. (120") travel range, incl. cassettes	SK \$ 238,858	\$ 169,589	\$ 162,423	\$ 158,841
DIAMOND 70-13	70,000 lbs capacity with 13 ft. (156") travel range, incl. cassettes	SK \$ 247,650	\$ 175,831	\$ 168,402	\$ 164,887
DIAMOND 70-17	70,000 lbs capacity with 17 ft. (204") travel range, incl. cassettes	SK \$ 258,687	\$ 183,668	\$ 175,907	\$ 172,027
DIAMOND 70 MODELS, CASSETTE, CONTINUOUS RECESS					
DIAMOND 70CR-10	70,000 lbs capacity with 10 ft. (120") travel range, incl. cassettes	SK \$ 299,995	\$ 212,996	\$ 203,997	\$ 199,497
DIAMOND 70CR-13	70,000 lbs capacity with 13 ft. (156") travel range, incl. cassettes	SK \$ 307,859	\$ 218,580	\$ 209,344	\$ 204,727
DIAMOND 70CR-17	70,000 lbs capacity with 17 ft. (204") travel range, incl. cassettes	SK \$ 322,813	\$ 229,197	\$ 219,513	\$ 214,671
DIAMOND 70 FRAME MODELS FOR CONCRETE PIT INSTALLATION					
DIAMOND 70F-00	70,000 lbs capacity, with two fixed lifting units, with frames for concrete pit installation	SK \$ 136,765	\$ 97,103	\$ 93,000	\$ 90,949
DIAMOND 70F-10	70,000 lbs capacity with 10 ft. (120") travel range, with frames for concrete pit installation	SK \$ 174,121	\$ 123,626	\$ 118,402	\$ 115,791
DIAMOND 70F-13	70,000 lbs capacity with 13 ft. (156") travel range, with frames for concrete pit installation	SK \$ 181,607	\$ 128,941	\$ 123,493	\$ 120,769
DIAMOND 70F-17	70,000 lbs capacity with 17 ft. (204") travel range, with frames for concrete pit installation	SK \$ 192,304	\$ 136,536	\$ 130,767	\$ 127,882
DFIFL-70F	Increased frame length, price per ft.	SK \$ 2,293	\$ 1,628	\$ 1,559	\$ 1,525
DFRSF-70F	Spacer frames for continuous pit installation, available in various lengths, price per ft.	SK \$ 1,359	\$ 965	\$ 924	\$ 903
DIAMOND 70 FRAME MODELS FOR CONCRETE PIT INSTALLATION, CONTINUOUS RECESS					
DIAMOND 70FCR-10	70,000 lbs capacity with 10 ft. (120") travel range, with frames for concrete pit installation	SK \$ 226,205	\$ 160,606	\$ 153,819	\$ 150,426
DIAMOND 70FCR-13	70,000 lbs capacity with 13 ft. (156") travel range, with frames for concrete pit installation	SK \$ 239,228	\$ 169,852	\$ 162,675	\$ 159,087
DIAMOND 70FCR-17	70,000 lbs capacity with 17 ft. (204") travel range, with frames for concrete pit installation	SK \$ 258,150	\$ 183,286	\$ 175,542	\$ 171,670
DFCRIFL-70FCR	Increased frame length, price per ft.	SK \$ 4,260	\$ 3,024	\$ 2,897	\$ 2,833
DFCRSF-70FCR	Spacer frames for continuous pit installation, available in various lengths, price per ft.	SK \$ 1,951	\$ 1,385	\$ 1,327	\$ 1,298
DIAMOND 96 MODELS, CASSETTE					
DIAMOND 96-10-10	96,000 lbs capacity, 1 fixed and 2 movable cylinder, incl. cassettes (price based on 10' travel front and rear)	SK \$ 324,948	\$ 230,713	\$ 220,965	\$ 216,091
DEL13-96	Increase cassette length from 10 ft. to 13 ft. (156") in travel range, price per cassette	SK \$ 4,551	\$ 3,231	\$ 3,094	\$ 3,026
DEL17-96	Increase cassette length from 10 ft. to 17 ft. (204") in travel range, price per cassette	SK \$ 13,621	\$ 9,671	\$ 9,262	\$ 9,058
DEL3:25QT	Quick Turn with 39 inch travel range (To have Fixed and Moveable closer for tandem axles)	SK No charge	No charge	No charge	No charge
DIAMOND 96 MODELS, CASSETTE, CONTINUOUS RECESS					
DIAMOND 96CR-10-10	96,000 lbs capacity, 1 fixed and 2 movable cylinder, incl. cassettes (price based on 10' travel front and rear)	SK \$ 425,891	\$ 302,383	\$ 289,606	\$ 283,218
DIAMOND 96CR-10-00	96,000 lbs capacity, 2 fixed & 1 movable cylinder, (10 ft travel for movable cylinder), incl. cassettes	SK On request	On request	On request	On request
DIAMOND 96CR-00-00	96,000 lbs capacity, 3 fixed & 0 movable cylinder, incl. cassettes	SK On request	On request	On request	On request
DEL13-96CR	Increase cassette length from 10 ft. to 13 ft. (156") in travel range, price per cassette	SK \$ 6,904	\$ 4,901	\$ 4,694	\$ 4,591
DEL17-96CR	Increase cassette length from 10 ft. to 17 ft. (204") in travel range, price per cassette	SK \$ 20,742	\$ 14,727	\$ 14,104	\$ 13,793
DEL3:25QT	Quick Turn with 39 inch travel range (To have Fixed and Moveable closer for tandem axles)	SK No charge	No charge	No charge	No charge
DIAMOND 96 FRAME MODELS FOR CONCRETE PIT INSTALLATION					
DIAMOND 96F-10-10	96,000 lbs capacity, 1 fixed and 2 movable cylinder, with frames for concrete pit installation (price based on 10' travel front and rear)	SK \$ 223,589	\$ 158,748	\$ 152,040	\$ 148,686
DIAMOND 96F-10-00	96,000 lbs capacity, 2 fixed & 1 movable cylinder, with frames for concrete pit installation (10 ft travel for movable cylinder)	SK On request	On request	On request	On request
DIAMOND 96F-00-00	96,000 lbs capacity, 3 fixed & 0 movable cylinder, with frames for concrete pit installation	SK On request	On request	On request	On request
DFIFL-96F	Increased frame length, price per ft.	SK \$ 2,292	\$ 1,627	\$ 1,559	\$ 1,524
DFRSF-96F	Spacer frames for continuous pit installation, available in various lengths, price per ft.	SK \$ 1,359	\$ 965	\$ 924	\$ 904
DIAMOND 96 FRAME MODELS FOR CONCRETE PIT INSTALLATION, CONTINUOUS RECESS					
DIAMOND 96FCR-10-10	96,000 lbs capacity, 1 fixed and 2 movable cylinder, with frames for concrete pit installation (price based on 10' travel front and rear)	SK \$ 298,504	\$ 211,938	\$ 202,983	\$ 198,505
DIAMOND 96FCR-10-00	96,000 lbs capacity, 2 fixed & 1 movable cylinder, with frames for concrete pit installation (10 ft travel for movable cylinder)	SK On request	On request	On request	On request
DIAMOND 96FCR-00-00	96,000 lbs capacity, 3 fixed & 0 movable cylinder, with frames for concrete pit installation	SK On request	On request	On request	On request
DFCRIFL-96FCR	Increased frame length, price per ft.	SK \$ 4,259	\$ 3,024	\$ 2,896	\$ 2,832
DFCRSF-96FCR	Spacer frames for continuous pit installation, available in various lengths, price per ft.	SK \$ 1,952	\$ 1,386	\$ 1,327	\$ 1,298

DIAMOND LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
DIAMOND 105 MODELS, CASSETTE					
DIAMOND 105-10-10	105,000 lbs capacity, 1 fixed and 2 moveable cylinder, incl. cassettes (price based on 10' travel front and rear)	SK \$ 374,405	\$ 265,828	\$ 254,596	\$ 248,979
DIAMOND 105-10-00	105,000 lbs capacity, 2 fixed & 1 moveable cyl., (10 ft travel for moveable cyl.), incl. cassettes	SK On request	On request	On request	On request
DIAMOND 105-00-00	105,000 lbs capacity, 3 fixed & 0 moveable cylinder, incl. cassettes	SK On request	On request	On request	On request
DEL13-105	Increase cassette length from 10 ft. to 13 ft. (156") in travel range, price per cassette	SK \$ 4,954	\$ 3,517	\$ 3,368	\$ 3,294
DEL17-105	Increase cassette length from 10 ft. to 17 ft. (204") in travel range, price per cassette	SK \$ 14,396	\$ 10,221	\$ 9,789	\$ 9,573
DEL3:25QT	Quick Turn with 39 inch travel range (To have Fixed and Moveable closer for tandem axles)	SK No charge	No charge	No charge	No charge
DIAMOND 105 MODELS, CASSETTE, CONTINUOUS RECESS					
DIAMOND 105CR-10-10	105,000 lbs capacity, 1 fixed and 2 moveable cylinder, incl. cassettes (price based on 10' travel front and rear)	SK \$ 474,791	\$ 337,102	\$ 322,858	\$ 315,736
DIAMOND 105CR-10-00	105,000 lbs capacity, 2 fixed & 1 moveable cyl., (10 ft travel for moveable cyl.), incl. cassettes	SK On request	On request	On request	On request
DIAMOND 105CR-00-00	105,000 lbs capacity, 3 fixed & 0 moveable cylinder, incl. cassettes	SK On request	On request	On request	On request
DEL13-105CR	Increase cassette length from 10 ft. to 13 ft. (156") in travel range, price per cassette	SK \$ 7,507	\$ 5,330	\$ 5,105	\$ 4,992
DEL17-105CR	Increase cassette length from 10 ft. to 17 ft. (204") in travel range, price per cassette	SK \$ 21,824	\$ 15,495	\$ 14,841	\$ 14,513
DEL3:25QT	Quick Turn with 39 inch travel range (To have Fixed and Moveable closer for tandem axles)	SK No charge	No charge	No charge	No charge
DIAMOND 105 FRAME MODELS FOR CONCRETE PIT INSTALLATION					
DIAMOND 105F-10-10	105,000 lbs capacity, 1 fixed and 2 moveable cylinder, with frames for concrete pit installation (price based on 10' travel front and rear)	SK \$ 235,872	\$ 167,469	\$ 160,393	\$ 156,855
DIAMOND 105F-10-00	105,000 lbs capacity, 2 fixed & 1 moveable cylinder, with frames for concrete pit installation (10 ft travel for moveable cylinder)	SK On request	On request	On request	On request
DIAMOND 105F-00-00	105,000 lbs capacity, 3 fixed & 0 moveable cylinder, with frames for concrete pit installation	SK On request	On request	On request	On request
DFIFL-105F	Increased frame length, price per ft.	SK \$ 2,292	\$ 1,627	\$ 1,559	\$ 1,524
DFSF-105F	Spacer frames for continuous pit installation, available in various lengths, price per ft.	SK \$ 1,359	\$ 965	\$ 924	\$ 904
DIAMOND 105 FRAME MODELS FOR CONCRETE PIT INSTALLATION, CONTINUOUS RECESS					
DIAMOND 105FCR-10-10	105,000 lbs capacity, 1 fixed and 2 moveable cylinder, with frames for concrete pit installation (price based on 10' travel front and rear)	SK \$ 313,570	\$ 222,635	\$ 213,228	\$ 208,524
DIAMOND 105FCR-10-00	105,000 lbs capacity, 2 fixed & 1 moveable cylinder, with frames for concrete pit installation (10 ft travel for moveable cylinder)	SK On request	On request	On request	On request
DIAMOND 105FCR-00-00	105,000 lbs capacity, 3 fixed & 0 moveable cylinder, with frames for concrete pit installation	SK On request	On request	On request	On request
DFCRIFL-105FCR	Increased frame length, price per ft.	SK \$ 4,259	\$ 3,024	\$ 2,896	\$ 2,832
DFCRSF-105FCR	Spacer frames for continuous pit installation, available in various lengths, price per ft.	SK \$ 1,952	\$ 1,386	\$ 1,327	\$ 1,298
All DIAMOND LIFTS include comprehensive adapter package. At time of order specify Transit, School Bus or Truck Adapters					
89930001	Optional detachable wired remote control for ECO60 / ECO90 / DIA64 / DIA70 / DIA96 / DIA105	SK \$ 7,409	\$ 5,260	\$ 5,038	\$ 4,927
89900050	Red/Green stack light for HOME position for ECO60 / ECO90 / DIA64 / DIA70 / DIA96 / DIA105	SK \$ 3,777	\$ 2,682	\$ 2,568	\$ 2,512
89900010	Festoon for remote control, 40 ft track, for ECO60 / ECO90 / DIA64 / DIA70 / DIA96 / DIA105	SK \$ 9,280	\$ 6,588	\$ 6,310	\$ 6,171
89900020	Festoon for remote control, 60 ft track, for ECO60 / ECO90 / DIA64 / DIA70 / DIA96 / DIA105	SK \$ 12,985	\$ 9,220	\$ 8,830	\$ 8,635
89900030	Remote Control Bracket for use with festoon, for ECO60 / ECO90 / DIA64 / DIA70 / DIA96 / DIA105	SK \$ 1,272	\$ 903	\$ 865	\$ 846
79900001	Automatic Wheel Base Positioning (AWBP) for Cassette with 1 moveable piston	SK \$ 5,369	\$ 3,812	\$ 3,651	\$ 3,571
79900002	Automatic Wheel Base Positioning (AWBP) for Cassette with 2 moveable pistons	SK \$ 9,666	\$ 6,863	\$ 6,573	\$ 6,428
79900005	Automatic Wheel Base Positioning (AWBP) for Frame with 1 moveable piston	SK \$ 5,369	\$ 3,812	\$ 3,651	\$ 3,571
79900006	Automatic Wheel Base Positioning (AWBP) for Frame with 2 moveable pistons	SK \$ 9,666	\$ 6,863	\$ 6,573	\$ 6,428
79900009	Automatic Wheel Base Positioning (AWBP) for CR Cassette with 1 moveable piston	SK \$ 5,369	\$ 3,812	\$ 3,651	\$ 3,571
79900010	Automatic Wheel Base Positioning (AWBP) for CR Cassette with 2 moveable pistons	SK \$ 9,666	\$ 6,863	\$ 6,573	\$ 6,428
575 Voltage	Additional charge for 575V 3 phase, 13 amp., includes thermal overload protection, Price is per lifting unit/motor	SK \$ 3,350	\$ 2,379	\$ 2,278	\$ 2,228
89920001	Factory Installed Circuit Breaker & Thermal Overload Kit ECO 60 / DIAMOND 64 / DIAMOND 70	SK \$ 2,044	\$ 1,451	\$ 1,390	\$ 1,359
89920002	Factory Installed Circuit Breaker & Thermal Overload Kit ECO 90 / DIAMOND 96 / DIAMOND 105	SK \$ 3,051	\$ 2,166	\$ 2,075	\$ 2,029
79990000	5 Gallons of Panolin Oil Biodegradable Oil	SK \$ 1,200	\$ 852	\$ 816	\$ 798
D663P-00	Assembly Sump Pump DIA64 / DIA70 / DIA96 / DIA105. One Sump Pump per cassette. Price is for each Sump Pump.	SK \$ 5,956	\$ 4,229	\$ 4,050	\$ 3,961
79010100	Adapter Cart Diamond	SK \$ 3,063	\$ 2,175	\$ 2,083	\$ 2,037
89010101	Adapter Stand	SK \$ 2,768	\$ 1,966	\$ 1,882	\$ 1,841
Adapter Kits (One kit included with purchase of lift):					
89001001	Transit Bus Adapter Package (2x89010002, 2x89010035 & 2x89010034), for fixed post	SK \$ 4,562	\$ 3,239	\$ 3,102	\$ 3,034
89001002	School Bus & Truck Adapter Package (2x89010002, 2x89010015 & 2x89010022), for fixed post	SK \$ 3,836	\$ 2,724	\$ 2,609	\$ 2,551
89001003	Universal Vehicle Adapter Package (2x89010001, 2x89010009 & 2x89010017), for moveable post	SK \$ 3,081	\$ 2,187	\$ 2,095	\$ 2,049

DIAMOND AND ECO LIFT ADAPTERS

Model Number	Old Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
Pick-Up Adapters:						
89010001	A06122-00	Adapter 4" extension, price each	\$ 608	\$ 432	\$ 413	\$ 404
89010002	A08122-00	Adapter 6" extension, price each	\$ 621	\$ 441	\$ 422	\$ 413
89010003	A09222-00	Adapter Tail Vertical 9 x 3.7", price each	\$ 881	\$ 625	\$ 599	\$ 586
89010004	A09222-00R1	Adapter Tail Vertical 9 x 4.23", price each	\$ 1,870	\$ 1,328	\$ 1,272	\$ 1,244
89010005	A09222-00R2	Adapter Tail Vertical, centered, 9 x 4.23", price each	\$ 1,870	\$ 1,328	\$ 1,272	\$ 1,244
89010006	A10122-00	Adapter 7" Extension, price each	\$ 705	\$ 501	\$ 480	\$ 469
89010007	A11122-00	Adapter 9" extension, price each	\$ 725	\$ 515	\$ 493	\$ 482
89010008	A15252-00	Adapter wide 14 x 11.77", price each	\$ 1,310	\$ 930	\$ 891	\$ 871
89010009	A16122-00	Adapter Cradle 3.7 x 6", price each	\$ 354	\$ 252	\$ 241	\$ 236
89010041	A17132-00	Adapter Wide Cradle 6 x 10", price each	\$ 1,666	\$ 1,183	\$ 1,133	\$ 1,108
89010042	A17132-00	Adapter Flat Accessory 6 x 10"(use with A17122), price each	\$ 1,478	\$ 1,049	\$ 1,005	\$ 983
89010010	A18122-00	Adapter Swivel Cradle 3.7 x 6", price each	\$ 385	\$ 273	\$ 262	\$ 256
89010011	A20122-00	Adapter swivel cradle, 6 x 6", price each	\$ 946	\$ 671	\$ 643	\$ 629
89010012	A21122-00	Adapter vertical axle 9 x 3.7", price each	\$ 676	\$ 480	\$ 460	\$ 450
89010013	A22122-00	Adapter Vertical Centered Low 3.7 x 4", price each	\$ 744	\$ 528	\$ 506	\$ 495
89010014	A23122-00	Adapter vertical wider axle 9 x 7.7", price each	\$ 1,022	\$ 726	\$ 695	\$ 680
89010015	A24122-00	Adapter vertical wider axle 9 x 6.2", price each	\$ 902	\$ 640	\$ 613	\$ 600
89010016	A25122-00	Adapter low vertical 4 x 3.7", price each	\$ 639	\$ 453	\$ 434	\$ 425
89010017	A26122-00	Adapter Low Vertical Wide 6.2 x 4", price each	\$ 772	\$ 548	\$ 525	\$ 513
89010018	A27122-00	Adapter Front Orion 3.7 x 5.5", price each	\$ 819	\$ 581	\$ 557	\$ 545
89010019	A28122-00	Adapter vertical low wide 6.2 x 4", price each	\$ 639	\$ 453	\$ 434	\$ 425
89010020	A29122-00	Adapter vertical 3 x 7.8", price each	\$ 819	\$ 581	\$ 557	\$ 545
89010021	A30122-00	Adapter Flip-Up, 8.6 x 6", price each	\$ 1,649	\$ 1,171	\$ 1,122	\$ 1,097
89010022	A31122-00	Adapter Flat Top Block 3 x 6 x 2.75", price each	\$ 606	\$ 430	\$ 412	\$ 403
89010023	A32122-00	Adapter Cradle Wide, 6 x 10" (use with A32132-00 or A32142-00), price each	\$ 1,120	\$ 795	\$ 761	\$ 745
89010024	A32132-00	Adapter Flat Base, 6 x 10", price each	\$ 1,449	\$ 1,029	\$ 986	\$ 964
89010025	A32142-00	Adapter Flat Base, 6 x 10", price each	\$ 1,449	\$ 1,029	\$ 986	\$ 964
89010026	A32152-00	Adapter Centering Block, price each	\$ 1,477	\$ 1,049	\$ 1,004	\$ 982
89010027	A33122-00	Adapter vertical wider axle 9 x 7.7" SP pin, price each	\$ 1,038	\$ 737	\$ 706	\$ 691
89010028	A34122-00	Differential Adapter (only for DIAMOND LIFT), price each	\$ 5,062	\$ 3,594	\$ 3,442	\$ 3,366
89010029	A35122-00	Adapter slant top block 3 x 6 x 3.12 (3/8 x 3/4 Bar), price each	\$ 738	\$ 524	\$ 502	\$ 491
89010030	A38122-00	Adapter Vertical 6 x 7.9", price each	\$ 1,009	\$ 716	\$ 686	\$ 671
89010031	A41122-00	Adapter Vertical Narrow 7.1 x 3.7", price each	\$ 725	\$ 515	\$ 493	\$ 482
89010032	A43122-00	Adapter crown top block 3 x 6 x 3.12 (3/8 x 3/4 Bar), price each	\$ 614	\$ 436	\$ 418	\$ 408
89010033	A45110-00	Adapter Rear Transit 6.5 x 13" x 8.4" (3/8 x 3" Bar), price each	\$ 819	\$ 581	\$ 557	\$ 545
89010034	A50122-00	Adapter NOVA Rear 7.5 x 8.25", price each	\$ 991	\$ 704	\$ 674	\$ 659
89010035	A51122-00	Adapter Rear Transit 7.5 x 8.25", price each	\$ 1,030	\$ 731	\$ 701	\$ 685
89010036	A52122-00	Adapter New Flyer Rear 5 x 7.75", price each	\$ 991	\$ 704	\$ 674	\$ 659
89010037	A53142-00	Cradle Adapter Weldment, price each	\$ 387	\$ 275	\$ 263	\$ 257
89010038	A56122-00	Adapter Vertical 0.75 x 4 x 9", price each	\$ 744	\$ 528	\$ 506	\$ 495
89010039	A57122-00	Adapter Pocket 7.75 x 10", price each	\$ 1,068	\$ 758	\$ 726	\$ 710
89010043	A67122-00	Adapter Cradle 6 x 6", price each	\$ 1,081	\$ 768	\$ 735	\$ 719
89010044	A71112-00	Adapter Flat, 5 x 5", with pad, for Protera, price each	\$ 1,572	\$ 1,116	\$ 1,069	\$ 1,045
89010040	A73122-00	Adapter, Wide Flyer Depression 4 x 6.8", price each	\$ 1,159	\$ 823	\$ 788	\$ 771
89010046	A74122-00	Adapter Center 4.5 x 5.0", price each	\$ 1,449	\$ 1,029	\$ 985	\$ 964
89010045	A76122-00	Adapter 3" extension, price each	\$ 831	\$ 590	\$ 565	\$ 553
89010047	A91122-00	Adapter Center 1.6 x 7.0 x 8.0", price each	\$ 1,151	\$ 817	\$ 783	\$ 765
89010048	A93122-00	Adapter vertical 6.4 x 5.3", price each	\$ 831	\$ 590	\$ 565	\$ 553

JACKING BEAMS FOR HEAVY DUTY LIFTS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
Description					
The JB series is standard equipped with two cylinders. On request the JB series is also available with only one cylinder. The JB is standard equipped with two flat adapters and two 4" extensions.					
39617160	JB-80-2 air/hydraulic, capacity 17,600 lbs, without support arms, width 23.23"-35" w/mechanical lock	\$ 17,203	\$ 12,214	\$ 11,698	\$ 11,440
39617110	JB-80-2 air/hydraulic, capacity 17,600 lbs, without support arms, width 33.5"-45.28" w/mechanical lock	\$ 17,203	\$ 12,214	\$ 11,698	\$ 11,440
39617010	Set support arms for ST 4120	\$ 2,030	\$ 1,441	\$ 1,380	\$ 1,350
39615250	JB-120-2 air/hydraulic, capacity 26,400 lbs, without support arms, width 23.23"-35" w/mechanical lock	\$ 17,203	\$ 12,214	\$ 11,698	\$ 11,440
39615140	JB-120-2 air/hydraulic, capacity 26,400 lbs, without support arms, width 33.5"-45.28" w/mechanical lock	\$ 17,203	\$ 12,214	\$ 11,698	\$ 11,440
39615040	Set support arms for ST 4175 new style (for lifts manufactured from July 2015)	\$ 2,030	\$ 1,441	\$ 1,380	\$ 1,350

JACKING BEAMS FOR HEAVY DUTY LIFTS

Model Number	Description	List Price			
		29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets	
39616030	Set support arms for SKY 200 & 250 and 4250 after June 2015	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
39615025	Set support arms for low mounted Jacking Beam for SKY 200 & 250 (standard flat adapters flush with platform)	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
39616510	Set support arms for extra low mounted Jacking Beam for SKY 200 & 250 (standard flat adapters 2" below platform)	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
39616160	JB-160-2 air/hydraulic, capacity 35,200 lbs, without support arms, width 23.23"-35" w/mechanical lock	SK \$ 18,970	\$ 13,469 \$ 12,899	\$ 12,615	
39616110	JB-160-2 air/hydraulic, capacity 35,200 lbs, without support arms, width 33.5"-45.28" w/mechanical lock	SK \$ 18,970	\$ 13,469 \$ 12,899	\$ 12,615	
39616010	Set support arms for ST 4250 20"/26"/30" platforms	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
39616030	Set support arms for SKY 200 & 250 after June 2015	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
39615025	Set support arms for low mounted Jacking Beam for SKY 200 & 250 (standard flat adapters flush with platform)	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
39616510	Set support arms for extra low mounted Jacking Beam for SKY 200 & 250 (standard flat adapters 2" below platform)	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
39618160	JB-200-2 air/hydraulic, capacity 44,000 lbs, without support arms, width 23.23"-35" w/mechanical lock	SK \$ 18,970	\$ 13,469 \$ 12,899	\$ 12,615	
39618110	JB-200-2 air/hydraulic, capacity 44,000 lbs, without support arms, width 33.5"-45.28" w/mechanical lock	SK \$ 18,970	\$ 13,469 \$ 12,899	\$ 12,615	
39616030	Set support arms for SKY 200 & 250 and 4250 after June 2015	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
39615025	Set support arms for low mounted Jacking Beam for SKY 200 & 250 (standard flat adapters flush with platform)	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
39616510	Set support arms for extra low mounted Jacking Beam for SKY 200 & 250 (standard flat adapters 2" below platform)	SK \$ 2,030	\$ 1,441 \$ 1,380	\$ 1,350	
Options for JB-80-2 / JB-120-2 / JB-160-2 / JB-200-2:					
9114300	LB 20T differential beam allows use of both rams to lift at one point	SK \$ 761	\$ 540 \$ 517	\$ 506	
5866600	T4-2 Crossbeam adapter, capacity 44,000 lbs., height 5.70", adjustable 7.80" - 29.50", only for tandem piston versions	SK \$ 1,824	\$ 1,295 \$ 1,240	\$ 1,213	
5866055	T6-2 Crossbeam adapter, capacity 28,600 lbs., adjustable 28.54" - 48.23", with wheel, height 3.54", only for tandem piston versions	SK \$ 4,310	\$ 3,060 \$ 2,931	\$ 2,866	
9114100	FG100 4" metal extension adapter, capacity 22,000 lbs.	SK \$ 93	\$ 66 \$ 64	\$ 62	
9114200	FG200 8" metal extension adapter, capacity 22,000 lbs.	SK \$ 117	\$ 83 \$ 80	\$ 78	
9112700	FW2 V-shape adapter, capacity 22,000 lbs., width 4.00"	SK \$ 118	\$ 84 \$ 81	\$ 79	
9112710	FW2-130 V-shape adapter, capacity 13,200 lbs., width 5.125"	SK \$ 135	\$ 96 \$ 92	\$ 90	
9113210	US U-saddle adapter, large model, capacity 22,000 lbs., width 4.00"	SK \$ 135	\$ 96 \$ 92	\$ 90	
9113240	US-130 U-saddle adapter, capacity 13,200 lbs., width 5.125"	SK \$ 177	\$ 126 \$ 120	\$ 118	
5836700	Trolley for JB-80-2 - JB-200-2	SK \$ 650	\$ 462 \$ 442	\$ 432	
5866340	VB1 Wall bracket for storage of up to 4 adapters	SK \$ 74	\$ 52 \$ 50	\$ 49	
5866380	VB2 Wall bracket for storage of up to 8 adapters	SK \$ 118	\$ 84 \$ 81	\$ 79	
4311.70.91.00	Air-cleaning/greasing/reducing unit for jacking beams	SK \$ 1,284	\$ 912 \$ 873	\$ 854	

AIR-HYDRAULIC PIT JACKS

Model Number	Description	List Price			
		29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets	
5876410	MPJ-100-2S, frame 23.23" - 35.00", mechanical locks, tandem single stage pistons, without support arms, cap. 22,000 lbs., cylinder stroke	AC \$ 12,335	\$ 8,758 \$ 8,388	\$ 8,203	
5877410	MPJ-100-2W, frame 33.50" - 45.28", mechanical locks, tandem single stage pistons, without support arms, cap. 22,000 lbs., cylinder stroke	AC \$ 12,335	\$ 8,758 \$ 8,388	\$ 8,203	
5876415	MPJ-150-2S, frame 23.23" - 35.00", mechanical locks, tandem single stage pistons, without support arms, cap. 33,000 lbs., cylinder stroke	AC \$ 13,618	\$ 9,669 \$ 9,260	\$ 9,056	
5877415	MPJ-150-2W, frame 33.50" - 45.28", mechanical locks, tandem single stage pistons, without support arms, cap. 33,000 lbs., cylinder stroke	AC \$ 13,618	\$ 9,669 \$ 9,260	\$ 9,056	
5876420	MPJ-200-2S, frame 23.23" - 35.00", mechanical locks, tandem single stage pistons, without support arms, cap. 44,000 lbs., cylinder stroke	AC \$ 14,682	\$ 10,424 \$ 9,984	\$ 9,764	
5877420	MPJ-200-2W, frame 33.50" - 45.28", mechanical locks, tandem single stage pistons, without support arms, cap. 44,000 lbs., cylinder stroke	AC \$ 14,682	\$ 10,424 \$ 9,984	\$ 9,764	
The support arms have to be ordered separately from the pit jack.					
39630010	Set support arms for pit jacks (always fill out pit specification form and send with order)	AC \$ 1,343	\$ 954 \$ 914	\$ 893	
5900000	FPJ-150 F, Floor moving air hydraulic pit jack, single ram, with telescopic fixed cylinder, capacity 33,000 lbs., height 36" 0.25" - 86" 0.875", platform 33" 0.25" x 39" 0.50"	AC \$ 14,261	\$ 10,125 \$ 9,697	\$ 9,484	
Options for air-hydraulic pit jacks:					
5867010	AB, Support bridge, capacity 44,000 lbs., usable in combination with various adapters	AC \$ 2,964	\$ 2,104 \$ 2,015	\$ 1,971	
5867500	ABT, Variable Support bridge, capacity 33,000 lbs., usable in combination with various adapters	AC \$ 3,707	\$ 2,632 \$ 2,520	\$ 2,465	
5866500	T4-1 Crossbeam adapter, capacity 44,000 lbs., height 4.00", adjustable 7.80" - 29.50", only for single piston versions	AC \$ 1,823	\$ 1,294 \$ 1,240	\$ 1,212	
5866550	T4-1W Crossbeam adapter, capacity 44,000 lbs., height 5.70", adjustable 7.80" - 33.50", only for single piston versions	AC \$ 2,096	\$ 1,488 \$ 1,425	\$ 1,394	
5866600	T4-2 Crossbeam adapter, capacity 44,000 lbs., height 5.70", adjustable 7.80" - 29.50", only for tandem piston versions	AC \$ 1,823	\$ 1,294 \$ 1,240	\$ 1,212	
5866650	T4-2W Crossbeam adapter, capacity 44,000 lbs., height 5.70", adjustable 7.80" - 33.50", only for tandem piston versions	AC \$ 2,096	\$ 1,488 \$ 1,425	\$ 1,394	
5866700	T5-1 Crossbeam adapter, capacity 33,000 lbs. to 25,300 lbs, height 4.74", adjustable 36" - 59", only for single piston versions	AC \$ 3,336	\$ 2,369 \$ 2,269	\$ 2,219	
5866800	T5-2 Crossbeam adapter, capacity 33,000 lbs. to 25,300 lbs, height 4.74", adjustable 36" - 59", only for twin piston versions	AC \$ 3,336	\$ 2,369 \$ 2,269	\$ 2,219	
5866050	T6-1 Crossbeam adapter, capacity 28,600 lbs., adjustable 28.54" - 48.23", with wheel, height 3.54", only for single piston versions	AC \$ 4,310	\$ 3,060 \$ 2,931	\$ 2,866	
5866000	T6-1W Crossbeam adapter, capacity 28,600 lbs., adjustable 39.37" - 63.00", with wheel, height 3.54", only for single piston versions	AC \$ 4,556	\$ 3,235 \$ 3,098	\$ 3,030	
5866055	T6-2 Crossbeam adapter, capacity 28,600 lbs., adjustable 28.54" - 48.23", with wheel, height 3.54", only for twin piston versions	AC \$ 4,310	\$ 3,060 \$ 2,931	\$ 2,866	

AIR-HYDRAULIC PIT JACKS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
Options for air-hydraulic pit jacks:					
5866010	T6-2 W Crossbeam adapter, capacity 28,600 lbs., adjustable 44.10" - 67.72" with wheel, height 3.54", only for twin ram versions	AC \$	4,556 \$	3,235 \$	3,098 \$
5900500	AS3 Adjustable saddle 20.87" x 14.96", capacity 2,200 lbs. (for single-piston units)	AC \$	1,853 \$	1,316 \$	1,260 \$
9114100	FG100.4" metal extension adapter, capacity 22,000 lbs.	AC \$	93 \$	66 \$	63 \$
9114200	FG200.8" metal extension adapter, capacity 22,000 lbs.	AC \$	117 \$	83 \$	80 \$
9112700	FW2 V-shape adapter, capacity 22,000 lbs., width 4.00"	AC \$	118 \$	84 \$	80 \$
9112710	FW2-130 V-shape adapter, capacity 13,200 lbs., width 5.125"	AC \$	135 \$	96 \$	92 \$
9113210	US U-saddle adapter, large model, capacity 22,000 lbs., width 4.00"	AC \$	135 \$	96 \$	92 \$
9113240	US-130 U-saddle adapter, capacity 13,200 lbs., width 5.125"	AC \$	177 \$	126 \$	121 \$
5866340	VB1 Wall bracket for storage of up to 4 adapters	AC \$	74 \$	53 \$	50 \$
5866380	VB2 Wall bracket for storage of up to 8 adapters	AC \$	118 \$	84 \$	80 \$
9114300	LB 20T differential beam allows use of both rams to lift at one point	AC \$	761 \$	540 \$	518 \$
5863400	GR Extra handle	AC \$	128 \$	91 \$	87 \$

HYDRAULIC TRANSMISSION JACK

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
9085000	SKVL3 660 lbs. pedal operated hydraulic transmission jack, height 44.29" - 76.77"	AC \$	866 \$	615 \$	589 \$
9086500	SKVL16 1,300 lbs. low hydraulic 3-stage transmission jack with pneumatic high speed 29".75" max.	AC \$	4,618 \$	3,279 \$	3,140 \$
9085000	SKVL12 2,600 lbs. hydraulic transmission jack with foot pump 2-stage telescopic cylinder 36" - 75" max	AC \$	3,969 \$	2,534 \$	2,427 \$
Options for hydraulic transmission jacks:					
9058800	AS1 660 lbs. light duty gearbox saddle	AC \$	1,038 \$	737 \$	706 \$
5900500	AS3 Adjustable saddle 20.87" x 14.96", capacity 2,200 lbs. (for single-piston units)	AC \$	1,853 \$	1,316 \$	1,260 \$
9059500	S Black steel universal adapter without rubber pad	AC \$	60 \$	43 \$	41 \$
3601400	GS1 Rubber cushion for black steel mount	AC \$	52 \$	37 \$	35 \$

WHEEL DOLLIES

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
6005000	WDA-500 1,100 lbs. capacity Wheel Dolly for wheel diameter 10.63" - 51.18", height 4.17" - 28.23"	AC \$	3,091 \$	2,194 \$	2,102 \$
6007000	WTK 550 lbs. capacity crane assist arm for WDA-500 or WDA-500AP	AC \$	363 \$	258 \$	247 \$
6102300	WD-1500 NTB 3,300 lbs. capacity Wheel Dolly with 2 swivel casters with brake	AC \$	7,327 \$	5,202 \$	4,982 \$

AIR-HYDRAULIC FLOOR JACKS & ACCESSORIES

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
4480000	SKB-25-2 Portable 25/10T air/hydraulic jack	AC \$	3,643 \$	2,587 \$	2,477 \$
4487000	SBB Transport locking device and wall bracket (only for SKB-25)	AC \$	307 \$	218 \$	209 \$
4402000	F250 non-stackable adapter - extends the maximum height by 9.80" (B25-2 Only)	AC \$	287 \$	204 \$	195 \$
4563000	SK25-1 25T single-stage air/hydraulic floor jack for trucks/buses min collapsed height 7.10"	AC \$	4,010 \$	2,847 \$	2,727 \$
4560000	SK25-1H 25T single-stage air/hydraulic floor jack for high clearance vehicles, min. height 14.21"	AC \$	4,955 \$	3,518 \$	3,369 \$
4540000	SK25-2 25/10T 2-stage air/hydraulic floor jack, min. height 7.20"	AC \$	3,933 \$	2,792 \$	2,674 \$
4515000	SK40-4 40/27/16/10T 4-stage air/hydraulic jack for vehicles with extra low clearance, min. height of 3.90"	AC \$	6,862 \$	4,872 \$	4,666 \$
4520000	SK50-3 50/25/10T 3-stage air/hydraulic jack for vehicles with low clearance of 5.90"	AC \$	5,682 \$	4,034 \$	3,864 \$
4520020	SK65-1 65T Capacity air/hydraulic jack for ultra heavy-duty machinery, min. height 9.65"	AC \$	5,806 \$	4,123 \$	3,948 \$
4525000	SK65-1H 65T Capacity air/hydraulic jack for ultra heavy-duty machinery, long-stroke, min. height 16.65"	AC \$	8,274 \$	5,874 \$	5,626 \$
4402100	FW Round, black adapter with no rubber pad designed for lifting under bolts, differential gear etc.	AC \$	180 \$	128 \$	122 \$
6323100	FW1 Adapter for lifting under different types of axles	AC \$	119 \$	85 \$	81 \$

MANUAL FLOOR JACKS & ACCESSORIES

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
3604500	SKMF100 Manual Floor Jack, 10T capacity, lifting range 5.875" - 23"	AC \$	2,872 \$	2,039 \$	1,953 \$
3606500	SKMFJ120 Manual Floor Jack, 12T capacity, lifting range 5.875" - 23"	AC \$	3,170 \$	2,251 \$	2,156 \$
3605500	SKG4 pneumatic tires for Manual Floor Jacks	AC \$	336 \$	239 \$	229 \$
3601700	SKFDK2 Height Extension, 4 in.	AC \$	151 \$	107 \$	103 \$

HEAVY DUTY SHOP CRANES

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
2001000	SKWN20 4,400 lbs. HD Hydraulic workshop crane	\$ 5,234	\$ 3,716	\$ 3,559	\$ 3,481
2101000	SKWN25 5,500 lbs. HD Hydraulic workshop crane	\$ 6,145	\$ 4,363	\$ 4,178	\$ 4,086

AIRCRAFT APPLICATIONS

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
4591000	SK25-2AP 25T Air/hydraulic aircraft jack	\$ 6,121	\$ 4,346	\$ 4,162	\$ 4,070
4593000	SK65-1AP 65T Air/hydraulic aircraft jack	\$ 8,279	\$ 5,878	\$ 5,630	\$ 5,506
4594000	SK65-1APH 65T, Air/hydraulic aircraft jack with extra long stroke	\$ 9,539	\$ 6,773	\$ 6,486	\$ 6,343
6005300	WTA-500AP 1,100 lbs. capacity Wheel Dolly for wheel diameter 10.63" - 51.18", height 4.17" - 28.23", Aircraft Service	\$ 3,574	\$ 2,537	\$ 2,430	\$ 2,377
6007000	WTK 550 lbs. capacity crane assist arm for WDA-500 or WDA-500AP	\$ 363	\$ 258	\$ 247	\$ 241

COMMERCIAL WASTE OIL EQUIPMENT

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
30120	SK30120 31 gallon HD waste oil drain with standard funnel	\$ 1,347	\$ 956	\$ 916	\$ 895
30370	SK30370 31 gallon waste oil drain with cantilever tray	\$ 1,764	\$ 1,253	\$ 1,200	\$ 1,173
30475	SK30475 18.5 gallon waste oil drain with wash basin	\$ 1,085	\$ 770	\$ 738	\$ 721
31210	SK31210 Low Profile Oil Drain for Platform Lifts and Pits. Adjustable Sliding Rods w. Casters (35.43" - 51.57"), 29 Gal. Capacity	\$ 905	\$ 642	\$ 615	\$ 602
31125	SK31125 Low profile waste oil drain, 33 gallon capacity	\$ 1,022	\$ 726	\$ 695	\$ 680
92000	SK92000 Portable wash down system	\$ 1,245	\$ 884	\$ 847	\$ 828

ALIGNMENT ACCESSORIES

Model Number	Description	List Price	29% 1 Set	32% 2-7 Sets	33.5% 8 - up Sets
CS-DT-069	Stertil Koni portable alignment kit with drive through feature (does NOT include turnplates)	\$ 5,267	\$ 3,740	\$ 3,582	\$ 3,503
CS-360	Stertil Koni portable alignment kit with wheel stop, drive on back off (does NOT include turnplates)	\$ 4,740	\$ 3,365	\$ 3,223	\$ 3,152
25-24-S	Stainless steel turnplates	\$ 4,582	\$ 3,253	\$ 3,116	\$ 3,047
WB-200-30	Deluxe Storage Cabinet for portable alignment kit	\$ 2,532	\$ 1,797	\$ 1,722	\$ 1,684
SKALIGN	Permanently installed, surface mounted alignment deck. Call for custom quote	On demand	On demand	On demand	On demand

Tariff Surcharges: Due to recent changes in tariff regulations, a temporary tariff surcharge may be applied to this quote. This surcharge is necessary to offset increased costs resulting from newly imposed duties or fees. *Genove Products 25%*

EXHIBIT II
COOK COUNTY TRAVEL POLICY



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 1 of 21

I. GENERAL PROVISIONS

A. Overview

Applicable law provides that Employees and Officials are entitled to reimbursement for certain business and travel expenses.¹ This policy sets forth the business and travel expense reimbursement policy for the County of Cook (“County”), and it establishes guidelines for the reimbursement of authorized and Necessary Business Expenses incurred on behalf of the County. The County will not reimburse Employees and Officials for expenditures that do not comply with the provisions of this policy.

B. Purpose

The purpose of this policy is to provide guidelines for the payment of authorized and Necessary Business Expenses that cannot be obtained using the methods provided in the Cook County Procurement Code, and to enable Employees and Officials to successfully execute their Local and Non-local travel requirements at the lowest reasonable costs, resulting in the best value for the County. The Chief Financial Officer (or designee) may be contacted for clarification as needed.

C. Intent

This policy is intended to be interpreted consistent with and subject to applicable law and other related County policies. *See* Related Policies below. It supersedes all previous policies and/or memoranda that may have been issued from time to time on subjects covered in this policy or other policies that may contain provisions related to reimbursement for business and travel expenses. This policy is not intended for tuition reimbursement. *See* Related Policies. This policy is not intended to supersede or limit the County from enforcing programs or provisions in any applicable collective bargaining agreement.

D. Severability

If any section or provision of this document should be held invalid by operation of law, none of the remainder shall be affected.

¹ See Illinois Wage Payment and Collection Act, 820 ILCS 115/9.5.



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Effective: July 15, 2023

Supersedes: FY2017

Page 2 of 21

E. Jurisdiction

The Cook County Chief Financial Officer, in consultation with the Director of Budget and Management Services (“Budget”) and the Comptroller are authorized to develop and issue policies and procedures for business and travel expense reimbursement.

F. Areas Affected

This policy and the procedures associated with this policy applies to all elected and appointed Officials and Employees in departments, offices, institutions or agencies of the County, including but not limited to the offices and departments under the jurisdiction of the County Board President, the Board of Commissioners, Cook County Health and Hospitals System (“CCH”), Cook County State’s Attorney, Cook County Sheriff, Cook County Public Defender, Clerk of the Circuit Court of Cook County, Cook County Treasurer, Cook County Clerk, Cook County Assessor, Chief Judge of the Circuit Court of Cook County, Board of Review, the Office of the Independent Inspector General, the Cook County Land Bank Authority (“Land Bank Authority”), and the Public Administrator (hereinafter, “Agencies” or “Agency”) who incur Necessary Business Expenses while conducting official business on behalf of the County.

G. Nondiscrimination

Cook County prohibits the discriminatory application, implementation, or enforcement of any provision of this policy based on race, color, sex, age, religion, disability, national origin, ancestry, sexual orientation, marital status, parental status, military discharge status, source of income, gender identity or housing status, or any other protected category established by law, statute, or ordinance.

H. Definitions

For purposes of this policy, the following terms shall be given the following meanings as set forth below:

Affidavit for Lost Receipts means the form submitted by the Employee or Official to request reimbursement of eligible Necessary Business Expenses when itemized receipts or other proof of expense and payment is not available due to being lost or stolen.



COOK COUNTY BUREAU OF FINANCE

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Effective: July 15, 2023

Supersedes: FY2017

Page 3 of 21

Agency or Agencies means offices and departments under the jurisdiction of the County Board President, the Board of Commissioners, Cook County Health and Hospitals System, Cook County State’s Attorney, Cook County Sheriff, Cook County Public Defender, Clerk of the Circuit Court of Cook County, Cook County Treasurer, Cook County Clerk, Cook County Assessor, Chief Judge of the Circuit Court of Cook County, Board of Review, the Office of the Independent Inspector General, the Cook County Land Bank Authority, and the Public Administrator.

Alternative Worksite means an employee’s work location other than the County employee’s Official Worksite. This definition may include an Employee or Official’s residence when telecommuting or may include the location of a field assignment or 3rd party meeting in certain circumstances.

Appropriate Authorizing Party (or designee) means the Employee or Official authorized to commit County resources and to preapprove expenses for purposes of reimbursement and to approve reimbursements under this policy, per section (J)(1)(c) below.

Appropriated Funds or Funding means money allocated by legislation passed by the Cook County Board of Commissioners and signed by the President of the Board of Commissioners, whether from an annual appropriation, multi-year appropriation, appropriated user fee, mandatory appropriation, or reimbursements from such appropriations, etc.

Business and/or Travel Expense Reimbursement Form means the reimbursement form submitted by the Employee or Official to the Appropriate Approving Party for authorization of expense reimbursement.

Common carrier means Non-local travel by airplane, train (i.e., Amtrak, or similar), bus (i.e., Greyhound, or similar).

Commuting means travel between the Official’s or Employee’s residence and the Official’s or Employee’s Official Worksite.

County means Cook County.

County vehicle means travel by pool fleet or similar.

Employee means an individual employed by an Agency.

**COOK COUNTY BUREAU OF FINANCE****POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY****Applicable Forms may be found at:**<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>**Effective: July 15, 2023****Supersedes: FY2017****Page 4 of 21**

Local travel means travel within a 60-mile radius from the Official’s or Employee’s Official Worksite, for official County business.

Necessary Business Expenses mean authorized out-of-pocket expenses or losses that are incurred by the Official or Employee in the discharge of employment or official duties, that inure to the primary benefit of the County and can’t be procured under the County’s Procurement Code or Direct Pay Policy. The County will not be responsible for losses or expenses incurred due to an Employee’s or Official’s own negligence, losses due to normal wear, or losses due to theft unless the theft was due to the County’s negligence.

Non-local travel means travel in excess of a 60-mile radius from the Official’s or Employee’s Official Worksite, for official County business.

Personal leased vehicle means travel by a leased vehicle, or similar, that is not a vehicle that is leased by the County as part of the County’s fleet.

Personally owned or Personal vehicle means travel by a vehicle that is personally owned by the Employee, Official, or similar.

Official Worksite means the worksite to which the Official or Employee is typically assigned.

Pre-Authorization Form means the form submitted by the Requester seeking reimbursement for a Necessary Business Expense.

Public transportation means local travel by CTA, Pace, Metra, or similar.

Rental Car means travel by vehicle hired from a car rental agency for a short period of time during Non-local official County business.

Requester means the Employee or Official seeking reimbursement.

Ride share or ride sharing means travel by Taxi, Shuttle, Lyft, Uber, Divvy, Zip Car, or similar.

Transportation Expense Voucher means a mileage reimbursement voucher for authorized use of personally owned vehicles in the conduct of official County business.



COOK COUNTY BUREAU OF FINANCE

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Effective: July 15, 2023

Supersedes: FY2017

Page 5 of 21

I. Responsibilities of Employees, Management, and County Officials

Employees and Officials requesting Necessary Business Expense reimbursements are responsible for ensuring that the reimbursement request is truthful and accurate, complies with all applicable policies, is properly authorized before the expense is incurred, and is supported by the required receipts and documentation. Strict conformance with this policy is required to ensure eligibility for reimbursement when incurring expenses on behalf of the County and/or requesting expense reimbursements. Fraudulent or improper submissions for reimbursement may lead to disciplinary action or ethics fines/penalties. In addition, using or attempting to use this expense reimbursement policy when an Employee or Official should be using the Procurement Code process to purchase items or services on behalf of the County may lead to the expense being ineligible for reimbursement.

Moreover, any Employee or Official who receives an unauthorized or an erroneously issued reimbursement payment from the County, must immediately return such payment within thirty (30) days from the time the Employee or Official has become aware of the unauthorized or erroneous reimbursement or notice from the Comptroller’s Office or the Budget Office. Failure to comply with this provision will result in disciplinary or other appropriate action depending on the Employee(s) or Officials(s) involved and the specific circumstances. In the event repayment is made by an Employee or Official through payroll deduction, the Comptroller’s Office will handle in accordance with its procedures for payroll deductions.

Strict adherence to the County’s Code of Ethical Conduct and Office of the Independent Inspector General Ordinance is required. Expenditures that do not comply with the County’s Ethics Ordinance or Office of the Independent Inspector General Ordinance and this policy shall be denied and may be referred to the Board of Ethics or Inspector General for investigation. For example, expenditures made in connection with “prohibited political activity,” as defined in section 2-562 of the Cook County Code, shall not be reimbursed.

Each Appropriate Authorizing Party is responsible for ensuring that all expenditures made on behalf of the County comply with all applicable policies. Additionally, each Appropriate Authorizing Party is accountable for the appropriate use of County funds and must verify that all Necessary Business Expenses are budgeted and charged to the proper account(s). In addition, before approving any expense reimbursement, the Authorizing Party must ensure that the requesting Employee or Official received pre-authorization to incur the expense where required, the expense is legitimate, properly documented, and, if proper procedures are not followed, not approving the reimbursement request. Failure to adhere to these



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

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Effective: July 15, 2023

Supersedes: FY2017

Page 6 of 21

obligations may result in appropriate corrective action, including but not limited to disciplinary action, depending on the Employees(s) or Official(s) involved and the specific circumstances.

The Chief Financial Officer has designated the Director of Budget and Management Services to monitor County practices to ensure compliance with, and answer questions concerning, the information presented in this policy.

J. Policy and Procedures

- 1. General. The County has a fiduciary responsibility to ensure County resources are used responsibly and that Employees and Officials do not incur inappropriate or excessive expenses or gain financially from the County. Necessary Business Expenses will be reimbursed in accordance with IRS guidelines and with the provisions of this policy, provided there is sufficient funding for this purpose in the Department’s budget and doing so would not circumvent the Cook County Procurement Code. A Necessary Business Expense must have a clear and legitimate business purpose. All out of country travel-related expenditures will conform to the IRS guidelines and the U.S. General Services Administration whenever possible. See, <https://www.gsa.gov/travel-resources>. Where compliance with IRS and the U.S. General Services Administration guidelines cannot be met, approval of such expense must be documented by the Appropriate Authorizing Party. Excessive costs or unjustifiable costs are not acceptable and will not be reimbursed.
 - (a) *Appropriated Funding*. Expenditures shall be charged to the appropriate account of the department incurring the expense, as designated in the department’s annual appropriation.
 - (b) *Grant requirements*. Expenditures connected to and/or funded by a grant (or contract) shall be made in accordance with the grantor’s requirements, and reimbursement will be made at the rate specified by the grant (or contract), or if no specified rate, at the County’s rate defined by this policy.
 - (c) *Appropriate Authorizing Party*. Necessary Business Expenses using the Pre-Authorization Form must be submitted for pre-authorization to the Requester’s:



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

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Effective: July 15, 2023

Supersedes: FY2017

Page 7 of 21

- (1) Department Head, if requested by an Employee within the Department Head’s Department except where the Bureau Chief has indicated by internal memo or policy that Bureau Chief approval is required;
- (2) Bureau Chief, if requested by a Department Head;
- (3) Chief of Staff, if requested by a Bureau Chief;
- (4) Employing Official, if requested by a Chief of Staff or
- (5) Where there is no person in a higher-level position within the Requester’s organizational chart to authorize the expense, such as an Official, the reimbursement request shall be referred to the Agency’s Chief of Staff, where applicable or the Budget Director if the Agency does not employ a Chief of Staff for pre-authorization.

Individuals are strictly prohibited from authorizing their own requests to incur and be reimbursed for a Necessary Business Expense. The Appropriate Authorizing Party must confirm there is available funding in the Agency’s appropriated annual budget prior to approving the Pre-Authorization Form.

- (d) *Tax Exempt Status.* Expenditures must exclude sales tax to the extent permitted under law. Tax exempt certificates may be requested in advance of expenditures through the Office of the Chief Procurement Officer by emailing taxexemptrequest@cookcountyil.gov. Use of vendors who will not accept tax exempt certificates are prohibited absent exigent circumstances.

II. INELIGIBLE EXPENSES

The following expenses are **not** Necessary Business Expenses and shall **not** be reimbursed under this policy:



COOK COUNTY BUREAU OF FINANCE

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Effective: July 15, 2023

Supersedes: FY2017

Page 8 of 21

- A. Expenditures made in connection with “prohibited political activity,” as defined in section 2-562 of the Cook County Code or that violate the Ethics Code, 2-560 et. seq.;
- B. Expenses incurred without proper pre-authorization unless otherwise approved in writing by the Appropriate Authorizing Party;
- C. Expenses incurred in excess of the allowable limits in this policy unless otherwise approved in writing by the Appropriate Authorizing Party as set forth herein;
- D. Expenses for leasing or purchasing items for workspace/office, such as furniture, technology equipment, computer hardware or software, cell phones, electronic services or support, or decorative items. To the extent that items, furniture, technology equipment, computer hardware or software, and/or equipment are needed because of or based on an ADA reasonable accommodation request, please refer to the Agency Reasonable Accommodation Policy for Employees and Applicants with Disabilities.
- E. Expenses incurred in connection with normal commuting between home and work, including but not limited to mileage, parking, and toll expenses;
- F. Expenses for personal meals or other food or drink items while remaining local and not traveling out of the County on official business;
- G. Traffic citations, parking tickets, and other fines, fees, penalties, or costs related to parking or moving violations;
- H. Lost or stolen cash or personal property;
- I. Monthly payments for leasing personal vehicles, except payments for vehicles leased by an Official for both business and personal use (with reimbursement amount limited to the portion



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

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Effective: July 15, 2023

Supersedes: FY2017

Page 9 of 21

expended for business use) in accordance with Cook County Ordinance Section 34-40 and approved by the Appropriate Authorizing Party;

- J. Personal calls;
- K. Personal items, including but not limited to toiletries, luggage, clothing, medications, appliances, and decorative items;
- L. Personal entertainment items, including but not limited to, magazines, books, movie rentals, and event tickets (sporting, theater, musical, etc), and/or recreational activities;
- M. Alcoholic beverages, tobacco products or controlled substances;
- N. Food, except as permitted pursuant to Sections III.A. and III.B. below;
- O. Supplies for office events;
- P. Sponsorships or donations;
- Q. Kitchen textiles (e.g. napkins, cups, utensils, etc.);
- R. Appliances (e.g. microwaves, refrigerators, toasters);
- S. Sporting goods;
- T. Flowers, gift cards, and gifts, or similar types of costs;
- U. Credit card or other late fees due to the Employee’s or Official’s actions;
- V. Charges related to modifications to travel arrangements, including but not limited to itinerary changes or cancellations, unless such change or cancellation is based on an exigent circumstance



COOK COUNTY BUREAU OF FINANCE

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<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 10 of 21

not within the Employee’s or Official’s own making and for which the Employee or Official is unable to receive a reimbursement or credit against the travel arrangement;

- W. Convenience fees, including but not limited to, early check-in, late check-out, and TSA pre-check;
- X. Hotel incidentals, such as, but not limited to, room upgrades, room service, health club fees, in-room entertainment fees, and laundry fees;
- Y. Flight insurance or other supplemental travel insurance;
- Z. Guest travel costs and expenses;
- AA. International travel, without written pre-authorization from the Appropriate Authorizing Party and the Budget Director, as applicable;
- BB. Personal portions of a trip combined with business travel, including but not limited to extended stays and travel to/from other destination(s);
- CC. Upgrades, including but not limited to, special “club” floors or access, seat or cabin upgrades, premium fuel, premium rides, valet parking; and,
- DD. Other expenses of a purely personal nature and not listed as reimbursable in these guidelines.

III. ELIGIBLE REIMBURSABLE NECESSARY BUSINESS EXPENSES

The following expenses are considered Necessary Business Expenses that are eligible for reimbursement contingent on compliance with this policy.

A. Food Supplies

Appropriated Funds shall not be used to purchase food, except in the following limited circumstances.

- 1. Ceremonial Events: The use of Appropriated Funds to provide light refreshments, such as snacks and beverages, at County sponsored, public facing ceremonial events when it has been determined that such food would materially enhance the event in furtherance of the objectives of the event is permissible.



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 11 of 21

2. Budget Hearings and Board Meetings: The use of Appropriated Funds by the Secretary to the Board to provide food for Officials and Employees actively participating in budget hearings or board meetings, to facilitate the efficient and timely resolution of such hearings before the Board of Commissioners, is permissible.
3. Community Events: The use of Appropriated Funds to provide light refreshments, such as snacks and beverages, at County sponsored community engagement events when it has been determined that such food would materially enhance public participation in furtherance of the objectives of the event is permissible.
4. Employee Morale Events. The use of Appropriated Funds to provide light refreshments, such as snacks and beverages or to provide lunch, for Officials and/or Employees scheduled to boost Employee morale or in recognition of Employees when it has been determined by the hosting Agency that such food would materially enhance participation and boost morale in furtherance of the objectives of the event is permissible. Employee morale events may be hosted occasionally and the cost of any such event is limited to \$20 per person.
5. Trainings: The use of Appropriated Funds to provide light refreshments, such as snacks and beverages for training events, or meals at full-day or after hour training events hosted by an Agency is permissible.

B. Registration Fees

Registration fees for non-County government conferences, meetings, seminars, training sessions, professional development, continuing education related to professional licensing requirements or similar events may be reimbursed. Reimbursements may include the cost of any food included in the registration fee. Every effort should be made to take advantage of early registration or group rate discounts. Employees and Officials must execute their registration in accordance with Section IV. below.

C. Professional Licensing Fees and Certifications

Licensing, registration or certification fees that are related to and required by federal, state or local statutes and ordinances that are required as a condition of being hired and holding an employee’s position may be



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 12 of 21

reimbursed. Employees and Officials must execute reimbursements for such requests in accordance with Section IV. below.

D. Travel Expenses

In order for an Employee or Official to be eligible for reimbursement for travel expenses, all travel for official County business should be prudently planned so that the County’s best interests are served at the most reasonable cost considering travel time and work requirements. Employees and Officials should make best efforts to execute their Local and Non-local travel requirements at the lowest reasonable costs to the County by purchasing ticket(s) in advance, searching for lowest prices, requesting the government rate where available or utilizing a travel agent, etc.

- I. Types of Travel that are Eligible for Reimbursement. The County recognizes the following activities as appropriate travel purposes for official County business:
 - (a) Delivery of legislative testimony or address legislative agenda;
 - (b) As a stipulation or condition of grant funding or otherwise required for County or federal certification;
 - (c) Presentation on behalf of the County at a conference, meeting, seminar, training session, or similar;
 - (d) Financial or tax audit;
 - (e) Site visit or operational evaluation related to Agency improvement efforts;
 - (f) Court proceeding or case preparation, where the Employee is appearing on behalf of the County or the Employee needs to engage in witness preparation, investigation or take depositions.
 - (g) Law enforcement, building and zoning, revenue, ethics, environmental, medical examiner or other investigation approved by the Appropriate Authorizing Party; and



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 13 of 21

- (h) Attendance at a conference, meeting, seminar, training session, or similar, provided that the topic is of critical interest to the County; representation at the event is in the best interest of the County; and the topic is related to an Employee’s or Official’s professional development. Agencies should attempt to limit the number of attendees by event.
- 2. Modes of Local Travel. Authorized modes of transportation for Local Travel include: (1) public transportation; (2) County vehicles; (3) taxi, ride sharing; and (4) Personally owned or Leased vehicles (approved by the Appropriate Authorizing Party).
- 3. Modes of Non-local Travel. Authorized modes of transportation for Non-local travel include County vehicles, Personally owned or Leased vehicles if approved by the Appropriate Authorizing Party, Rental Car, and Common Carriers.
- 4. General rule for travel. Travel expenses are eligible for reimbursement provided that the least expensive mode of transportation is used, considering travel time, cost, and work requirements unless otherwise approved by the Appropriate Authorizing Party. Please note that employees who receive a stipend are not eligible for mileage reimbursement.
- 5. Eligible Local Transportation Reimbursable Expenses: Local travel that is performed for official County business may be permissible if authorized by the Appropriate Approving Party.
 - (a) *Travel by County vehicle*. When the Employee or Official uses a County vehicle, only fuel, parking, and toll expenses are eligible for reimbursement.
 - (b) *Travel by taxi or ride share*. When the Employee or Official uses a taxi or ride sharing company, the total metered fare (including surcharges and fees) is eligible for reimbursement. Tipping on taxis or ride sharing may not exceed \$2.00, or 20% of the metered fare, whichever amount is greater.
 - (c) *Travel by Personal vehicle*. When the Employee or Official uses a Personal vehicle per the approval of the Appropriate Authorizing Party, only mileage, parking, and toll expenses are eligible for reimbursement. Mileage reimbursement for County business is limited to the current standard IRS deduction rate for business related



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

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<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 14 of 21

transportation currently in effect and authorized by the Bureau of Finance. The mileage must be supported by detailed mileage logs including date(s) of travel, number of miles driven, locations traveled to and from, and business purpose. All mileage requested to be reimbursed will be calculated using the County’s Transportation Expense Voucher System (TEVS) to prepare a mileage reimbursement voucher which can be found at (<https://apps.cookcountyil.gov/voucher/public/>). The voucher shall be submitted along with the Business and/or Travel Expense Reimbursement Form to the Appropriate Authorizing Party.

- i. Normal commuting to and from the Employee’s or Official’s Personal residence and their Official Worksite or an Agency pre-approved Alternative Worksite is not eligible for mileage reimbursement. However, if the mileage to an Alternative Worksite is greater than the normal commute to and from the Official Worksite, then the Employee or Official is entitled to reimbursement for mileage in excess of their normal commute.
- ii. When approved Local Travel is required during the workday, the Employee or Official is entitled to reimbursement for the mileage to and from the Official Worksite or Alternative Worksite and the site(s) visited. Only the most direct route mileage (mileage from residence to first location and last location to residence is deemed commuting mileage and shall not be reimbursed in the mileage calculator) from the Official Worksite where applicable to the site(s) visited and back to the Official Worksite will be reimbursed.
- iii. The IRS per-mile rate is generally established annually (but may be subject to a mid-year increase) and covers the total cost of operating a personally owned vehicle for Local Travel, including such items as gasoline, oil, maintenance, repairs, etc.
- iv. The Employee or Official must carry liability and property damage insurance for business use of their Personal or Personally leased vehicle and submit a copy of these insurance policies to the appropriate personnel within



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 15 of 21

their department. The Employee or Official’s personal insurance is primary in the event of an accident.

6. Eligible Non-Local Transportation Reimbursable Expenses: Non-Local Travel that is performed for official County business may be permissible if authorized by the Appropriate Approving Party.

(a) *Travel by Personal vehicle*. When the Employee or Official uses a Personal vehicle per the approval of the Appropriate Authorizing Party, only mileage, parking, and toll expenses are eligible for reimbursement. Mileage reimbursement for County business is limited to the current standard IRS deduction rate for business related transportation currently in effect and authorized by the Bureau of Finance. The mileage must be supported by detailed mileage logs including date(s) of travel, number of miles driven, locations traveled to and from, and business purpose. All mileage requested to be reimbursed will be calculated using the mileage calculator in the [Transportation Expense Voucher System \(TEVS\)](#), which shall be submitted along with the Business and/or Travel Expense Reimbursement Form to the Appropriate Authorizing Party.

- i. The IRS per-mile rate is generally established annually (but may be subject to a mid-year increase) and covers the total cost of operating a personally owned vehicle for Non-local Travel, including such items as gasoline, oil, maintenance, repairs, etc.
- ii. The mileage reimbursement per trip may not exceed the cost of the lowest available non-stop, roundtrip airfare to/from the destination.
- iii. The Employee or Official must carry liability and property damage insurance for business use of their Personal or Personally leased vehicle.

(b) *Travel by Rental Car*. Travel by Rental Car is limited to Non-local travel requiring an overnight stay and must be supported by an itemized receipt which lists the date, time, location of the rental, rental rate, and vehicle class. The choice of vehicle class must be reasonable based on the circumstances. When the Employee or Official uses a rental car, only daily



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 16 of 21

rental rates, taxes, surcharges, car rental insurance, fuel, parking, and toll expenses are eligible for reimbursement.

- (c) *Travel by Common Carrier.* Travel by common carrier is limited to Non-local travel requiring an overnight stay and must be supported by itemized receipts which list the traveler’s name, the date, time, point of origin and destination, fare class purchased, and any other related costs for each leg of the trip. When the Employee or Official uses a common carrier, only the fare, taxes, surcharges, and any standard baggage fees are eligible for reimbursement. The fare reimbursement will be based on the most economical fare available that meets the requirements of the Employee’s or Official’s agenda.
- (d) *International travel.* All international travel is subject to pre-authorization by the Appropriate Authorizing Party and Budget Director. Employee’s and Official’s shall convert all foreign expenses to U.S. currency at the exchange rate applicable when the expense was paid and reflect the expenses incurred in U.S. dollars on the Business and/or Travel Expense Reimbursement Form. Official documentation of the exchange rate(s) applied to the expenses incurred, published at <https://www1.oanda.com/currency/converter/> must accompany all receipts.
- (e) *Meal and incidental expense reimbursement.* Meal and incidental expense reimbursements are limited to Non-local travel requiring an overnight stay and must be supported by itemized receipts which list the date, time, location of the purchase, and detail every individual item included on the bill. Examples of reimbursable incidental expenses may include necessary internet connection fees or cellular phone charges related to official business. Employee’s and Official’s will receive the lesser of the actual costs or the current federal travel allowance for meals and incidental expenses, including taxes and gratuity, which is capped at no more than 20% of cost of meal, published by the General Services Administration at <https://www.gsa.gov/travel/plan-book/per-diem-rates>. Gratuity for baggage handling is reimbursable so long as the cost is reasonable and does not exceed \$5.00 per handling. Reimbursement for meals and incidental



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 17 of 21

expenses shall be limited to the expenses incurred during the time spent traveling for County business. 75% of the expenses submitted for reimbursement on the first and last days of travel, and 100% of the expenses on the other days.

- (f) *Lodging reimbursement.* Lodging reimbursement is limited to Non-local travel requiring an overnight stay and must be supported by itemized receipts which list the traveler’s name, the date, time, location of the lodging, and detail every individual item included in the bill. Travelers will receive the lesser of the actual costs or the current federal travel allowance for lodging published by the General Services Administration at <https://www.gsa.gov/travel/plan-book/per-diem-rates> unless the increased rate is approved by the Appropriate Authorizing Party.
- (g) *Reimbursement for taxi or ride share.* When the Employee or Official uses a taxi or ride sharing company, the total metered fare (including surcharges and fees) is eligible for reimbursement. Tipping on taxis or ride sharing may not exceed \$2.00, or 20% of the ride - whichever amount is greater.

E. Business needs that cannot be obtained using the methods provided in the Cook County Procurement Code. On occasion, necessary business needs are unable to be met using the methods provided in the Cook County Procurement Code. The Official or Employee incurring these expenses must demonstrate it is a Necessary Business Expense with a clear and legitimate business purpose. For technology-related necessary business expenses, the Official and Employee incurring the expense must also demonstrate compliance with the Bureau of Technology’s Concurrence Process or other similarly applicable policy.

F. Miscellaneous. Any other Necessary Business Expense or loss incurred within the Official’s or Employee’s scope of employment or related to telecommuting and directly related to services



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 18 of 21

performed for the employer as permitted under Illinois Wage Payment and Collection Act, 820 ILCS 115 et. seq.

IV. **PROCESS FOR REQUESTING PRE-AUTHORIZATION FOR ELIGIBLE NECESSARY BUSINESS EXPENSES AND SEEKING REIMBURSEMENT**

A. **General:** Being reimbursed for a Necessary Business Expense reimbursement is contingent on compliance with the provisions of this policy; obtaining the appropriate pre-authorization; and completion and timely submission of the appropriate forms with supporting documentation, including but not limited to original receipts. Receipts must be legible; electronic copies including clear photographs of receipts will be accepted as originals. Where supporting documentation does not exist or is missing or lost, the Employee or Official shall submit the Affidavit for Lost Receipts form regarding any such receipts.

B. **Pre-Authorization to Incur a Necessary Business Expense:** Employees and Officials are required to obtain pre-approval before incurring any Necessary Business Expense by submitting the Pre-Authorization Form to the Appropriate Authorizing Party, and in the case of international travel, the Pre-Authorization Form must also be submitted to the Budget Director. Employees and Officials shall request authorization to incur a Necessary Business Expense using the Pre-Authorization Form at least thirty (30) calendar days in advance of having to incur the expenditure or loss so the Appropriate Authorizing Party has an opportunity to assess and potentially approve the request in accordance with this policy. If the pre-authorization or the thirty (30) day period is not practicable, the Requester must provide a justification on the Pre-Authorization Form and/or Reimbursement Form for deviating from the 30 day requirement.

1. Eligible Necessary Business Expenses other than travel.

The Pre-Authorization Form must be completed by the Requester and sent to the Appropriate Approving Party supported by:

- i. the details of the expense(s) to be incurred, including the amount and when and where the purchase or expense will be made;
- ii. the reason and purpose of the purchase or expense; and



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 19 of 21

iii. why the item is not being purchased using the methods provided in the Cook County Procurement Code.

2. Travel Expenses.

(a) To request Local or Non-local travel authorization, the Pre-Authorization Form must be completed by the Requester and sent to the Appropriate Approving Party supported by an agenda and estimate of travel costs. The Documentation regarding anticipated meal and lodging costs shall be included along with the current federal travel allowance for lodging and per diem meal rates published by the General Services Administration at <https://www.gsa.gov/travel/plan-book/per-diem-rates>.

(b) For regularly re-occurring Local or Non-local travel that would be considered a Necessary Business Expense, the Appropriate Approving Party has the discretion to establish a process to pre-approve such travel.

C. **Appropriate Authorizing Party.** To authorize incurring Necessary Business Expenses, the Pre-Authorization Form must be reviewed and approved by the Appropriate Authorizing Party. By signing the Pre-Authorization Form, the Appropriate Authorizing Party certifies:

1. the expenditure is a Necessary Business Expense as provided by this policy, including the appropriateness of the expenditure and the reasonableness of the amount;
2. the Requester has submitted a completed and accurate Pre-Authorization Form with required supporting documentation; and
3. Appropriate Funding is available to pay for the expense.

In addition, if the Appropriate Authorizing Party determines that the requested expenditure is not necessary or should be requested through the Procurement Code process, then the Employee or Official shall not incur the expense on the County's behalf and will not be entitled to reimbursement under this policy.



COOK COUNTY BUREAU OF FINANCE

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Applicable Forms may be found at:

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Effective: July 15, 2023

Supersedes: FY2017

Page 20 of 21

D. Submission of Reimbursement Requests, Review and Approval.

1. All requests seeking reimbursement, with the appropriate supporting documentation and Business and/or Travel Expense Reimbursement Form, must be submitted to the Appropriate Authorizing Party within 60 calendar days of the later of (1) incurring the expense or (2) the business purpose, travel, or event has occurred. By signing the Business and/or Travel Expense Reimbursement Form, the Requester attests to its truthfulness and assumes personal responsibility for its accuracy.
2. Submission of the Business and/or Travel Expense Reimbursement Form to the Appropriate Authorizing Party shall also include:
 - (a) A copy of the approved Pre-Authorization Form;
 - (b) Copies of itemized receipts for all expenses; and
 - (c) If a receipt is lost or does not exist, the Requester needs to complete the Affidavit for Lost Receipts Form to attest to the incurring of such expense and why no documentation is being submitted to support the particular expense reimbursement request.
3. Within 21 calendar days of receipt of the Business and/or Travel Expense Reimbursement request, the approved request by the Appropriate Authorizing Party and the supporting documentation shall be sent by the Appropriate Authorizing Party to the department's assigned Budget Analyst in Budget. By approving the reimbursement request and forwarding to the Budget Analyst, the Appropriate Authorizing Party certifies the appropriateness of the expenditure and the reasonableness of the amount; the availability of Appropriated Funds; compliance with applicable reimbursement policies; and completeness of supporting documentation.
4. Review of all requests for reimbursement shall be timely made by Budget. Upon review, Budget will approve the request, return the request to the Appropriate Approving Party for correction or supplementation (i.e., credit card statement and Affidavit for Lost Receipts Form, in the event of lost receipts), or deny the request as not being in compliance with



COOK COUNTY BUREAU OF FINANCE

POLICY TITLE: EMPLOYEE AND OFFICIAL BUSINESS AND TRAVEL EXPENSE REIMBURSEMENT POLICY

Applicable Forms may be found at:

<https://www.cookcountyil.gov/service/travel-and-business-expenses-policy-and-procedures>

Effective: July 15, 2023

Supersedes: FY2017

Page 21 of 21

this Policy. If approved, Budget will submit the reimbursement request to the Comptroller’s Office for payment and copy the Appropriate Authorizing Party regarding the payment request. Failure to timely correct or supplement a request for reimbursement as required by Budget shall result in denial of reimbursement.

5. Timing and method of reimbursement payment. Employees or Officials will receive authorized reimbursements as part of their next regular paycheck during the pay period following the expense having been incurred, and the reimbursement request being processed, provided compliance with this Policy and the procedures established herein. Advanced payments to the requestor are strictly prohibited under this policy.

E. Resources

General information concerning this Policy may be obtained by contacting the Chief Financial Officer (or designee).

F. Related Policies

- The Cook County Procurement Code
- The County’s Vehicle Collision Policy
- The County’s Fuel Use Policy
- The County’s AVL GPS Policy
- The County’s Vehicle Policy
- Applicable Agency Reasonable Accommodation Policy for Employees and Applicants with Disabilities
- Applicable Agency Telecommuting Policy
- Applicable Agency Tuition Reimbursement Policy
- The County’s Ethics Ordinance

G. Non-Compliance

Failure to comply with the provisions of this policy may result in denial of reimbursement and/or subject an Employee or Official to discipline, up to and including discharge, in accordance with the personnel rules and/or collective bargaining agreement, if applicable, and ethics fines or penalties.

EXHIBIT III

BOARD APPROVAL LETTER



Board of Commissioners of Cook County

118 North Clark Street
Chicago, IL

Legislation Details

File #: 26-0002 **Version:** 1 **Name:** Contract for Vehicle Lifts with Garage and Fleet Maintenance Equipment - contract number 2557-04183

Type: Contract (Highway) **Status:** Approved

File created: 8/11/2025 **In control:** Board of Commissioners

On agenda: 12/18/2025 **Final action:** 12/18/2025

Title: PROPOSED CONTRACT (TRANSPORTATION AND HIGHWAYS)

Department(s): Transportation and Highways

Vendor: Stertil-Koni USA Inc., Stevensville, Maryland

Request: Authorization for the Chief Procurement Officer to enter into and execute contract.

Good(s) or Service(s): Vehicle Lifts with Garage and Fleet Maintenance Equipment

Location: Countywide

Section: N/A

Contract Value: \$1,000,000.00

Contract period: 1/1/2026 - 2/12/2028 with two (2), one (1) year renewal options

Contract Utilization: The Contract specific goal set on this contract is Zero.

Potential Fiscal Year Budget Impact: FY2026 \$400,000.00; FY2027 \$400,000.00; FY2028 \$200,000.00

Accounts: 11856.1500.15675.540146 (Operation of Automotive Equipment)

Contract Number(s): 2557-04183

Summary: The Department of Transportation and Highways requests authorization for the Chief Procurement Officer to enter into and execute a contract with Stertil-Koni USA Inc. for Vehicle Lifts with Garage and Fleet Maintenance Equipment.

The purchase of the various equipment will be used to maintain Cook County owned vehicles. The current vehicle lifts in our Maintenance Department have passed their useful life, are expensive to maintain and unreliable. Parts for the current lifts are no longer available on the open market.

This is a Comparable Government Procurement pursuant to Section 34-140 of the Cook County Procurement Code. Stertil-Koni USA Inc. was previously awarded a contract through a Request for Proposals (RFP) process by Sourcewell, a State of Minnesota local government unit and service cooperative. Cook County wishes to leverage this procurement effort.

Sponsors: FRANK J. AGUILAR, ALMA E. ANAYA, SCOTT R. BRITTON, JOHN P. DALEY, BRIDGET DEGNEN, BRIDGET GAINER, BILL LOWRY, DR. KISHA E. McCASKILL, STANLEY MOORE, JOSINA MORITA, KEVIN B. MORRISON, SEAN M. MORRISON, MICHAEL SCOTT JR., TARA S. STAMPS, MAGGIE TREVOR, JESSICA VÁSQUEZ

Indexes: JENNIFER (SIS) KILLEN, Superintendent, Department of Transportation and Highways

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
12/18/2025	1	Board of Commissioners	approve	Pass

EXHIBIT IV

IDENTIFICATION OF SUBCONTRACTOR/SUPPLIER/SUBCONSULTANT

**Cook County
Office of the Chief Procurement Officer
Identification of Subcontractor/Supplier/Subconsultant Form**

OCPO ONLY:	
<input type="checkbox"/>	Disqualification
<input checked="" type="checkbox"/>	Check Complete

The Bidder/Proposer/Respondent ("the Contractor") will fully complete and execute and submit an Identification of Subcontractor/Supplier/Subconsultant Form ("ISF") with each Bid, Request for Proposal, and Request for Qualification. The Contractor must complete the ISF for each Subcontractor, Supplier or Subconsultant which shall be used on the Contract. In the event that there are any changes in the utilization of Subcontractors, Suppliers or Subconsultants, the Contractor must file an updated ISF.

Bid/RFP/RFQ No.: 2557-04183	Date: 09/05/2025
Total Bid or Proposal Amount: \$1,000,000.00	Contract Title: Vehicle Lifts with Garage and Fleet
Contractor: Steril-Koni USA, Inc.	Subcontractor/Supplier/ Subconsultant to be added or substitute: N/A
Authorized Contact for Contractor: Kellie Hibble	Authorized Contact for Subcontractor/Supplier/ Subconsultant:
Email Address (Contractor): kelle@steril-koni.com	Email Address (Subcontractor):
Company Address (Contractor): 200 Log Canoe Circle	Company Address (Subcontractor):
City, State and Zip (Contractor): Stevensville, MD 21666	City, State and Zip (Subcontractor):
Telephone and Fax (Contractor): 410.643.9001	Telephone and Fax (Subcontractor):
Estimated Start and Completion Dates (Contractor):	Estimated Start and Completion Dates (Subcontractor):

Note: Upon request, a copy of all written subcontractor agreements must be provided to the OCPO.

<u>Description of Services or Supplies</u>	<u>Total Price of Subcontract for Services or Supplies</u>
Heavy Duty Vehicle Lifts	

The subcontract documents will incorporate all requirements of the Contract awarded to the Contractor as applicable. The subcontract will in no way hinder the Subcontractor/Supplier/Subconsultant from maintaining its progress on any other contract on which it is either a Subcontractor/Supplier/Subconsultant or principal contractor. This disclosure is made with the understanding that the Contractor is not under any circumstances relieved of its abilities and obligations, and is responsible for the organization, performance, and quality of work. This form does not approve any proposed changes, revisions or modifications to the contract approved MBE/WBE Utilization Plan. Any changes to the contract's approved MBE/WBE/Utilization Plan must be submitted to the Office of the Contract Compliance.

Steril-Koni USA, Inc.


Contractor
 Scott Steinhardt
 Name
 President
 Title

 Prime Contractor Signature
 Date: 09/12/2025

EXHIBIT V

MINORITY AND WOMEN OWNED BUSINESS ENTERPRISE COMMITTEE



COOK COUNTY
OFFICE OF THE
Chief Procurement
Officer

161 N. Clark
Suite 2300
Chicago, Illinois 60601

Date: December 8, 2025

TO: Raffi Sarrafian, Chief Procurement Officer
Office of the Chief Procurement Officer

FROM: JEANETTA CARDINE
Jeanetta Cardine, Deputy Director (BED)
Office of the Chief Procurement Officer
Business Enterprise Development (BED)

RE: Contract No. 2557-04183
Vehicle Lifts with Garage and Fleet Maintenance Equipment
Department of Transportation and Highways
Reference Contract: Goods and Services
Contractor: Stertil-Koni USA, Inc.
Original Contract Value: \$1,000,000.00
Original Contract Term: 1/1/2026 – 2/12/2028 with two (2) one-year renewal options
Participation Goal: 0% MBE and 0% WBE

The Center of Business Enterprise Development is in receipt of the above-referenced contract and has determined a 0% MBE and 0% WBE participation goal was recommended and does not require the Center of Business Enterprise Development to review for MBE/WBE compliance with the Minority- and Women- owned Business Enterprises (MBE/WBE) Ordinance.

JC/mk

CC: Angelique Randle, (OCPO)
Randy Piscitelli, (DOTH)

I. POLICY AND GOALS

A. It is the policy of the County of Cook to prevent discrimination in the award of or participation in County Contracts and to eliminate arbitrary barriers for participation in such Contracts by local businesses certified as a Minority Business Enterprise (MBE) and Women-owned Business Enterprise (WBE) as both prime and sub-contractors. In furtherance of this policy, the Cook County Board of Commissioners has adopted a Minority- and Women-owned Business Enterprise Ordinance (the "Ordinance") which establishes annual goals for MBE and WBE participation as outlined below:

Contract Type	Goals	
	MBE	WBE
Goods and Services	25%	10%
Construction	24%	10%
Professional Services	35% Overall	

- B. **The County shall set contract-specific goals, based on the availability of MBEs and WBEs that are certified to provide commodities or services specified in this solicitation document. The MBE/WBE participation goals for this Agreement is 0%.** A Bid, Quotation, or Proposal shall be rejected if the County determines that it fails to comply with this General Condition in any way, including but not limited to: (i) failing to state an enforceable commitment to achieve for this contract the identified MBE/WBE Contract goals; or (ii) failing to include a Petition for Reduction/Waiver, which states that the goals for MBE/WBE participation are not attainable despite the Bidder or Proposer Good Faith Efforts, and explains why. If a Bid, Quotation, or Proposal is rejected, then a new Bid, Quotation, or Proposal may be solicited if the public interest is served thereby.
- C. To the extent that a Bid, Quotation, or Proposal includes a Petition for Reduction/Waiver that is approved by the Office of Contract Compliance, the Contract specific MBE and WBE participation goals may be achieved by the proposed Bidder or Proposer's status as an MBE or WBE; by the Bidder or Proposer's enforceable joint-venture agreement with one or more MBEs and/or WBEs; by the Bidder or Proposer entering into one or more enforceable subcontracting agreements with one or more MBE and WBE; by the Bidder or Proposer establishing and carrying out an enforceable mentor/protégé agreement with one or more MBE and WBE; by the Bidder or Proposer actively engaging the Indirect Participation of one or more MBE and WBE in other aspects of its business; or by any combination of the foregoing, so long as the Utilization Plan evidences a commitment to meet the MBE and WBE Contract goals set forth in (B) above, as approved by the Office of Contract Compliance.
- D. A single Person, as defined in the Procurement Code, may not be utilized as both an MBE and a WBE on the same Contract, whether as a Consultant, Subcontractor or supplier.

- E. Unless specifically waived in the Bid or Proposal Documents, this Exhibit; the Ordinance; and the policies and procedures promulgated thereunder shall govern. If there is a conflict between this Exhibit and the Ordinance or the policies and procedures, the Ordinance shall control.
- F. A Consultant's failure to carry out its commitment regarding MBE and WBE participation in the course of the Contract's performance may constitute a material breach of the Contract. If such breach is not appropriately cured, it may result in withholding of payments under the Contract, contractual penalties, disqualification and any other remedy provided for in Division 4 of the Procurement Code at law or in equity.

II. REQUIRED BID OR PROPOSAL SUBMITTALS

A Bidder or Proposer shall document its commitment to meeting the Contract specific MBE and WBE participation goals by submitting a Utilization Plan with the Bid or Proposal. The Utilization Plan shall include (1) one or more Letter(s) of Intent from the relevant MBE and WBE firms; and (2) current Letters of Certification as an MBE or WBE. Alternatively, the Bidder or Proposer shall submit (1) a written Petition for Reduction/Waiver with the Bid, Quotation or Proposal, which documents its preceding Good Faith Efforts and an explanation of its inability to meet the goals for MBE and WBE participation. The Utilization Plan shall be submitted at the time that the bid or proposal is due. **Failure to include a Utilization Plan will render the submission not Responsive and shall be cause for the CPO to reject the Bid or Proposal.**

A. MBE/WBE Utilization Plan

Each Bid or Proposal shall include a complete Utilization Plan, as set forth on Form 1 of the M/WBE Compliance Forms. The Utilization Plan shall include the name(s), mailing address, email address, and telephone number of the principal contact person of the relevant MBE and WBE firms. If the Bidder or Proposer submits a Bid or Proposal, and any of their subconsultants, suppliers or consultants, are certified MBE or WBE firms, they shall be identified as an MBE or WBE within the Utilization Plan.

1. Letter(s) of Intent

Except as set forth below, a Bid or Proposal shall include, as part of the Utilization Plan, one or more Letter(s) of Intent, as set forth on Form 2 of the M/WBE Compliance Forms, executed by each MBE and WBE and the Bidder or Proposer. The Letter(s) of Intent will be used to confirm that each MBE and WBE shall perform work as a Subcontractor, supplier, joint venture, or consultant on the Contract. Each Letter of Intent shall indicate whether and the degree to which the MBE or WBE will provide goods or services directly or indirectly during the term of the Contract. The box for direct participation shall be marked if the proposed MBE or WBE will provide goods or services directly related to the scope of the Contract. The box for Indirect participation shall be marked if the proposed

Vehicle Lifts with Garage and Fleet Maintenance Equipment

MBE or WBE will not be directly involved in the Contract but will be utilized by the Bidder or Proposer for other services not related to the Contract. Indirect Participation shall not be counted toward the participation goal. Each Letter of Intent shall accurately detail the work to be performed by the relevant MBE or WBE firm, the agreed dollar amount, the percentage of work, and the terms of payment.

Failure to include Letter(s) of Intent will render the submission not Responsive and shall be cause for the CPO to reject the Bid or Proposal.

All Bids and Proposals must conform to the commitments made in the corresponding Letter(s) of Intent, as may be amended through change orders.

The Contract Compliance Director may at any time request supplemental information regarding Letter(s) of Intent, and such information shall be furnished if the corresponding Bid or Proposal is to be deemed responsive.

2. Letter(s) of Certification

Only current Letter(s) of Certification from one of the following entities may be accepted as proof of certification for MBE/WBE status, provided that Cook County's requirements for certification are met:

- County of Cook
- City of Chicago

Persons that are currently certified by the City of Chicago in any area other than Construction/Public Works shall also complete and submit a MBE/WBE Reciprocal Certification Affidavit along with a current letter of certification from the City of Chicago. This Affidavit form can be downloaded from www.cookcountyil.gov/contractcompliance.

The Contract Compliance Director may reject the certification of any MBE or WBE on the ground that it does not meet the requirements of the Ordinance, or the policies and rules promulgated thereunder.

3. Joint Venture Affidavit

In the event a Bid or Proposal achieves MBE and/or WBE participation through a Joint Venture, the Bid or Proposal shall include the required Joint Venture Affidavit, which can be downloaded from www.cookcountyil.gov/contractcompliance. The Joint Venture Affidavit shall be submitted with the Bid or Proposal, along with current Letter(s) of Certification.

B. Petition for Reduction/Waiver

In the event a Bid or Proposal does not meet the Contract specific goals for MBE and WBE participation, the Bid or Proposal shall include a Petition for Reduction/Waiver, as set forth on Form 3. The Petition for Reduction/Waiver shall be supported by sufficient evidence and documentation to demonstrate the Bidder or Proposer's Good Faith Efforts in attempting to achieve the applicable MBE and WBE goals, and its inability to do so despite its Good Faith Efforts.

Failure to include Petition for Reduction/Waiver will render the submission not Responsive and shall be cause for the CPO to reject the Bid or Proposal.

III. REDUCTION/WAIVER OF MBE/WBE GOALS

A. Granting or Denying a Reduction/Waiver Request.

1. The adequacy of the Good Faith Efforts to utilize MBE and WBE firms in a Bid or Proposal will be evaluated by the CCD under such conditions as are set forth in the Ordinance, the policies and rules promulgated thereunder, and in the "Petition for Reduction/Waiver of MBE/WBE Participation Goals" – Form 3 of the M/WBE Compliance Forms.
2. With respect to a Petition for Reduction/Waiver, the sufficiency or insufficiency of a Bidder or Proposer's Good Faith Efforts shall be evaluated by the CCD as of the date upon which the corresponding Bid or Proposal was due.
3. The Contract Compliance Director or his or her duly authorized Waiver Committee may grant or deny the Petition for Reduction/Waiver based upon factors including but not limited to: (a) whether sufficient qualified MBE and WBE firms are unavailable despite good faith efforts on the part of the Bidder or Proposer; (b) the degree to which specifications and the reasonable and necessary requirements for performing the Contract make it impossible or economically infeasible to divide the Contract into sufficiently small tasks or quantities so as to enable the Bidder or Proposer to utilize MBE and WBE firms in accordance with the applicable goals; (c) the degree to which the prices or prices required by any potential MBE or WBE are more than 10% above competitive levels; and (d) such other factors as are determined relevant by the Contract Compliance Director or the duly authorized Waiver Committee.
4. If the Contract Compliance Director or the duly authorized Waiver Committee determines that the Bidder or Proposer has not demonstrated sufficient Good Faith Efforts to meet the applicable MBE and WBE goals, the Contract Compliance Director or the duly authorized Waiver Committee may deny a Petition for Reduction/Waiver, declare the Bid or Proposal non-responsive, and recommend rejection of the Bid, Quotation, or Proposal.

IV. CHANGES IN CONSULTANT'S UTILIZATION PLAN

- A. A Consultant, during its performance of the Contract, may not change the original MBE or WBE commitments specified in the relevant Utilization Plan, including but not limited to, terminating a MBE or WBE Contract, reducing the scope of the work to be performed by a MBE/WBE, or decreasing the price to a MBE/WBE, except as otherwise provided by the Ordinance and according to the policies and procedures promulgated thereunder.
- B. Where a Person listed under the Contract was previously considered to be a MBE or WBE but is later found not to be, or work is found not to be creditable toward the MBE or WBE goals as stated in the Utilization Plan, the Consultant shall seek to discharge the disqualified enterprise, upon proper written notification to the Contract Compliance Director, and make every effort to identify and engage a qualified MBE or WBE as its replacement. Failure to obtain an MBE or WBE replacement within 30 business days of the Contract Compliance Director's written approval of the removal of a purported MBE or WBE may result in the termination of the Contract or the imposition of such remedy authorized by the Ordinance, unless a written Petition for Reduction/Waiver is granted allowing the Consultant to award the work to a Person that is not certified as an MBE or WBE.

V. NON-COMPLIANCE

If the CCD determines that the Consultant has failed to comply with its contractual commitments or any portion of the Ordinance, the policies and procedures promulgated thereunder, or this Exhibit, the Contract Compliance Director shall notify the Consultant of such determination and may take any and all appropriate actions as set forth in the Ordinance or the policies and procedures promulgated thereunder which includes but is not limited to disqualification, penalties, withholding of payments or other remedies in law or equity.

VI. REPORTING/RECORD-KEEPING REQUIREMENTS

The Consultant shall comply with the reporting and record-keeping requirements in the manner and time established by the Ordinance, the policies and procedure promulgated thereunder, and the Contract Compliance Director. Failure to comply with such reporting and record-keeping requirements may result in a declaration of Contract default. Upon award of a Contract, a Consultant shall acquire and utilize all Cook County reporting and record-keeping forms and methods which are made available by the Office of Contract Compliance. MBE and WBE firms shall be required to verify payments made by and received from the prime Consultant.

VII. EQUAL EMPLOYMENT OPPORTUNITY

Compliance with MBE and WBE requirements will not diminish or supplant other legal Equal Employment Opportunity and Civil Rights requirements that relate to Consultant and Subcontractor obligations.

Contract No. 2557-04183
Vehicle Lifts with Garage and Fleet Maintenance Equipment

Any questions regarding this section should be directed to:
Contract Compliance Director
Cook County
161 N. Clark Street, Suite 2300
Chicago, Illinois 60601
(312) 603-5502

MBE/WBE UTILIZATION PLAN - FORM 1

BIDDER/PROPOSER HEREBY STATES that all MBE/WBE firms included in this Plan are certified MBEs/WBEs by at least one of the entities listed in the General Conditions – Section 19.

I. BIDDER/PROPOSER MBE/WBE STATUS: (check the appropriate line)

- Bidder/Proposer is a certified MBE or WBE firm. (If so, attach copy of current Letter of Certification)
- Bidder/Proposer is a Joint Venture and one or more Joint Venture partners are certified MBEs or WBEs. (If so, attach copies of Letter(s) of Certification, a copy of Joint Venture Agreement clearly describing the role of the MBE/WBE firm(s) and its ownership interest in the Joint Venture and a completed Joint Venture Affidavit – available online at www.cookcountyil.gov/contractcompliance)
- Bidder/Proposer is not a certified MBE or WBE firm, nor a Joint Venture with MBE/WBE partners, but will utilize MBE and WBE firms either directly or indirectly in the performance of the Contract. (If so, complete Sections II below and the Letter(s) of Intent – Form 2).

II. **Direct Participation of MBE/WBE Firms** **Indirect Participation of MBE/WBE Firms**

NOTE: Where goals have not been achieved through direct participation, Bidder/Proposer shall include documentation outlining efforts to achieve Direct Participation at the time of Bid/Proposal submission. Indirect Participation will only be considered after all efforts to achieve Direct Participation have been exhausted. Only after written documentation of Good Faith Efforts is received will Indirect Participation be considered.

MBEs/WBEs that will perform as subcontractors/suppliers/consultants include the following:

MBE/WBE Firm: Not Applicable

Address: _____

E-mail: _____

Contact Person: _____ Phone: _____

Dollar Amount Participation: \$ _____

Percent Amount of Participation: _____ %

*Letter of Intent attached? Yes _____ No _____

*Current Letter of Certification attached? Yes _____ No _____

MBE/WBE Firm: Not Applicable

Address: _____

E-mail: _____

Contact Person: _____ Phone: _____

Dollar Amount Participation: \$ _____

Percent Amount of Participation: _____ %

*Letter of Intent attached? Yes _____ No _____

*Current Letter of Certification attached? Yes _____ No _____

Attach additional sheets as needed.

*** Letter(s) of Intent and current Letters of Certification must be submitted at the time of bid.**

MBE/WBE LETTER OF INTENT - FORM 2

M/WBE Firm: Not Applicable

Certifying Agency: _____

Contact Person: _____

Certification Expiration Date: _____

Address: _____

Ethnicity: _____

City/State: _____ Zip: _____

Bid/Proposal/Contract #: _____

Phone: _____ Fax: _____

FEIN #: _____

Email: _____

Participation: Direct Indirect

Will the M/WBE firm be subcontracting any of the goods or services of this contract to another firm?

No Yes – Please attach explanation. Proposed Subcontractor(s): _____

The undersigned M/WBE is prepared to provide the following Commodities/Services for the above named Project/ Contract: *(If more space is needed to fully describe M/WBE Firm's proposed scope of work and/or payment schedule, attach additional sheets)*

Indicate the Dollar Amount, Percentage, and the Terms of Payment for the above-described Commodities/ Services:

THE UNDERSIGNED PARTIES AGREE that this Letter of Intent will become a binding Subcontract Agreement for the above work, conditioned upon (1) the Bidder/Proposer's receipt of a signed contract from the County of Cook; (2) Undersigned Subcontractor remaining compliant with all relevant credentials, codes, ordinances and statutes required by Contractor, Cook County, and the State to participate as a MBE/WBE firm for the above work. The Undersigned Parties do also certify that they did not affix their signatures to this document until all areas under Description of Service/ Supply and Fee/Cost were completed.

Signature (M/WBE)

Scott A Steinhardt
Signature (Prime Bidder/Proposer)

Print Name

Scott Steinhardt
Print Name

Firm Name

Stertil-Koni USA, Inc.
Firm Name

Date

09/10/2025
Date

Subscribed and sworn before me

Subscribed and sworn before me

this ____ day of _____, 20 ____.

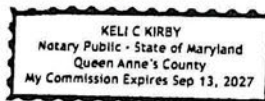
this 22 day of September, 20 25.

Notary Public _____

Notary Public Keli C Kirby

SEAL

SEAL



PETITION FOR PARTIAL OR FULL WAIVER – FORM 3

Bidder/Proposer: Stertil-Koni USA, Inc.
Contract No./Title: 2557-04183

A. BIDDER/PROPOSER HEREBY REQUESTS:

<input type="checkbox"/> FULL MBE WAIVER	<input type="checkbox"/> PARTIAL MBE WAIVER
<input type="checkbox"/> FULL WBE WAIVER	<input type="checkbox"/> PARTIAL WBE WAIVER
<input type="checkbox"/> FULL DBE WAIVER	<input type="checkbox"/> PARTIAL DBE WAIVER

B. REASON FOR PARTIAL/FULL WAIVER REQUEST:

Bidder/Proposer shall check each item applicable to its overall reason for a waiver request. Additionally, supporting documentation shall be submitted with this request.

- (1) Lack of sufficient qualified MBEs and/or WBEs capable of providing the goods or services required by the contract.
- (2) The specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.
- (3) Price(s) quoted by potential MBEs and/or WBEs are above competitive levels and increase cost of doing business and would make acceptance of such MBE and/or WBE bid economically impracticable, taking into consideration the percentage of total contract price represented by such MBE and/or WBE bid.
- (4) There are other relevant factors making it impossible or economically infeasible to utilize MBE and/or WBE firms.

GOOD FAITH EFFORT TRANSPARENCY REPORT

C. GOOD FAITH EFFORTS TO OBTAIN PARTICIPATION (attach sheets as necessary as Schedule 1)
Bidder/Proposer shall explain and detail the following Good Faith Efforts undertaken to meet Cook County's contract specific goals.

1. Please attach to this form a detailed list of any and all PCEs, stating the PCE certification (MBE and/or WBE as defined by the Cook County Municipal Code) and with whom from the contacted PCEs the Bidder/Proposer engaged, contacted, and/or communicated with in the County's Market Place;

Timelines:

- a. When the Bidder/Proposer knew of the bid;
 - b. When the Bidder/Proposer contacted the PCE(s);
 - c. When the Bidder/Proposer formulated its bid and utilization plan;
and
 - d. When was the bid request due date.
2. The number of timely attempts to contact PCEs providing the type of supplies, equipment, goods, and/or services required for the Procurement, including but not limited to;
 - a. Dates of each contact attempt for each contacted PCE;
 - b. Whom, if anyone, the Bidder/Proposer communicated and/or corresponded (including written, virtual, digital, electronic, and other feasible methods of communication);
 - c. The number of unsuccessful attempts to communicate or correspond with PCEs; and
 - d. Attach copies of all solicitations to contacted PCEs.
 3. How the Bidder/Proposer proposed to divide the procurement requirements into small tasks and/or quantities into economically feasible units to promote PCE participation.
 4. Whether and to what degree the requesting party will endeavor to maximize indirect participation.
 5. Detailed explanation of use, if any, of the Office of Contract and Compliance services and staff.
 6. Detailed explanation of timely notification and usage of services and assistance provided by community, minority, and/or women business organizations.
 7. Attach any other documentation relative to Good Faith Efforts in complying with MBE and WBE participation.

GOOD FAITH EFFORT TRANSPARENCY REPORT

By signing below, I affirm under penalty of perjury the information provided in the Petition for Full or Partial Waiver/Good Faith Effort Transparency Report is truthful, accurate, and complete, to the best of my knowledge and capacity. I agree any finding of false, fraudulent, and/or otherwise misleading information will automatically disqualify the request for a waiver and Cook County's Office of Contract Compliance reserves the right to pursue additional actions and/or remedies against the requesting Bidder/Proposer.


	President	09/12/2025
Signature and Title of Bidder/Proposer	Title	Date

EXHIBIT VI
EVIDENCE OF INSURANCE

EXHIBIT VII

ELECTRONIC PAYABLES PROGRAM ("E-PAYABLES")

**OFFICE OF THE COOK COUNTY COMPTROLLER
ELECTRONIC PAYABLES PROGRAM ("E-PAYABLES")**

FOR INFORMATION PURPOSES ONLY

This document describes the Office of the Cook County Comptroller's Electronic Payables Program ("E-Payables").

If you wish to participate in E-Payables, please contact the Cook County Comptroller's Office, Accounts Payable, 118 N. Clark Street, Room 500, Chicago, IL 60602.

DESCRIPTION

To increase payment efficiency and timeliness, we have introduced E-Payables program, a new payment initiative to our accounts payable model. This new initiative utilizes a Visa purchasing card and operates through the Visa payment network. This is County's preferred method of payment and your participation in our Visa purchasing card program will provide mutual benefits both to your organization and ours.

As a vendor, you may experience the following benefits by accepting this new payment type:

- Improved cash flow and accelerated payment
- Reduced paperwork and a more streamlined accounts receivable process
- Elimination of stop payment issues
- Reduced payment delays
- Reduced costs for handling paper checks
- Payments settled directly to your merchant account

There are two options within this initiative:

1. Dedicated Credit Card – "PULL" Settlement

For this option, you will have an assigned dedicated credit card to be used for each payment. You will provide a point of contact within your organization who will keep credit card information on file. Each time a payment is made, you will receive a remittance advice via email detailing the invoices being paid. Each time you receive a remittance advice, you will process payments in the same manner you process credit card transactions today.

2. One-Time Use Credit Card – "SUGA" Settlement

For this option, you will provide a point of contact within your organization who will receive an email notification authorizing you to process payments in the same manner you process credit card transactions today. Each time payment is made, you will receive a remittance advice, via email, detailing the invoices being paid. Also, each time you receive a remittance advice, you will receive a new, unique credit card number. This option is ideal for suppliers who are unable to keep credit card account information on file.

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EXHIBIT VIII
ECONOMIC DISCLOSURE STATEMENT ("EDS")

**COOK COUNTY
ECONOMIC DISCLOSURE STATEMENT
AND EXECUTION DOCUMENT
INDEX**

Section	Description	Pages
1	Instructions for Completion of EDS	EDS i - ii
2	Certifications	EDS 1- 2
3	Economic and Other Disclosures, Affidavit of Child Support Obligations, Disclosure of Ownership Interest and Familial Relationship Disclosure Form	EDS 3 – 12
4	Cook County Affidavit for Wage Theft Ordinance	EDS 13-14
5	Contract and EDS Execution Page	EDS 15
6	Cook County Signature Page	EDS 16

SECTION 1
INSTRUCTIONS FOR COMPLETION OF
ECONOMIC DISCLOSURE STATEMENT AND EXECUTION DOCUMENT

This Economic Disclosure Statement and Execution Document ("EDS") is to be completed and executed by every Bidder on a County contract, every Proposer responding to a Request for Proposals, and every Respondent responding to a Request for Qualifications, and others as required by the Chief Procurement Officer. The execution of the EDS shall serve as the execution of a contract awarded by the County. The Chief Procurement Officer reserves the right to request that the Bidder or Proposer, or Respondent provide an updated EDS on an annual basis.

Definitions. Terms used in this EDS and not otherwise defined herein shall have the meanings given to such terms in the Instructions to Bidders, General Conditions, Request for Proposals, Request for Qualifications, as applicable.

Affiliate means a person that directly or indirectly through one or more intermediaries, Controls is Controlled by, or is under common Control with the Person specified.

Applicant means a person who executes this EDS.

Bidder means any person who submits a Bid.

Code means the Code of Ordinances, Cook County, Illinois available on municode.com.

Contract shall include any written document to make Procurements by or on behalf of Cook County.

Contractor or Contracting Party means a person that enters into a Contract with the County.

Control means the unfettered authority to directly or indirectly manage governance, administration, work, and all other aspects of a business.

EDS means this complete Economic Disclosure Statement and Execution Document, including all sections listed in the Index and any attachments.

Joint Venture means an association of two or more Persons proposing to perform a for-profit business enterprise. Joint Ventures must have an agreement in writing specifying the terms and conditions of the relationship between the partners and their relationship and respective responsibility for the Contract

Lobby or lobbying means to, for compensation, attempt to influence a County official or County employee with respect to any County matter.

Lobbyist means any person who lobbies.

Person or *Persons* means any individual, corporation, partnership, Joint Venture, trust, association, Limited Liability Company, sole proprietorship or other legal entity.

Prohibited Acts means any of the actions or occurrences which form the basis for disqualification under the Code, or under the Certifications hereinafter set forth.

Proposal means a response to an RFP.

Proposer means a person submitting a Proposal.

Response means response to an RFQ.

Respondent means a person responding to an RFQ.

RFP means a Request for Proposals issued pursuant to this Procurement Code.

RFQ means a Request for Qualifications issued to obtain the qualifications of interested parties.

**INSTRUCTIONS FOR COMPLETION OF
ECONOMIC DISCLOSURE STATEMENT AND EXECUTION DOCUMENT**

Section 1: Instructions. Section 1 sets forth the instructions for completing and executing this EDS.

Section 2: Certifications. Section 2 sets forth certifications that are required for contracting parties under the Code and other applicable laws. Execution of this EDS constitutes a warranty that all the statements and certifications contained, and all the facts stated, in the Certifications are true, correct and complete as of the date of execution.

Section 3: Economic and Other Disclosures Statement. Section 3 is the County's required Economic and Other Disclosures Statement form. Execution of this EDS constitutes a warranty that all the information provided in the EDS is true, correct and complete as of the date of execution, and binds the Applicant to the warranties, representations, agreements and acknowledgements contained therein.

Required Updates. The Applicant is required to keep all information provided in this EDS current and accurate. In the event of any change in the information provided, including but not limited to any change which would render inaccurate or incomplete any certification or statement made in this EDS, the Applicant shall supplement this EDS up to the time the County takes action, by filing an amended EDS or such other documentation as is required.

Additional Information. The County's Governmental Ethics and Campaign Financing Ordinances impose certain duties and obligations on persons or entities seeking County contracts, work, business, or transactions, and the Applicant is expected to comply fully with these ordinances. For further information please contact the Director of Ethics at (312) 603-4304 (69 W. Washington St. Suite 3040, Chicago, IL 60602) or visit the web-site at cookcountyil.gov/ethics-board-of.

Authorized Signers of Contract and EDS Execution Page. If the Applicant is a corporation, the President and Secretary must execute the EDS. In the event that this EDS is executed by someone other than the President, attach hereto a certified copy of that section of the Corporate By-Laws or other authorization by the Corporation, satisfactory to the County that permits the person to execute EDS for said corporation. If the corporation is not registered in the State of Illinois, a copy of the Certificate of Good Standing from the state of incorporation must be submitted with this Signature Page.

If the Applicant is a partnership or joint venture, all partners or joint venturers must execute the EDS, unless one partner or joint venture has been authorized to sign for the partnership or joint venture, in which case, the partnership agreement, resolution or evidence of such authority satisfactory to the Office of the Chief Procurement Officer must be submitted with this Signature Page.

If the Applicant is a member-managed LLC all members must execute the EDS, unless otherwise provided in the operating agreement, resolution or other corporate documents. If the Applicant is a manager-managed LLC, the manager(s) must execute the EDS. The Applicant must attach either a certified copy of the operating agreement, resolution or other authorization, satisfactory to the County, demonstrating such person has the authority to execute the EDS on behalf of the LLC. If the LLC is not registered in the State of Illinois, a copy of a current Certificate of Good Standing from the state of incorporation must be submitted with this Signature Page.

If the Applicant is a Sole Proprietorship, the sole proprietor must execute the EDS.

A "Partnership" "Joint Venture" or "Sole Proprietorship" operating under an Assumed Name must be registered with the Illinois county in which it is located, as provided in 805 ILCS 405 (2012), and documentation evidencing registration must be submitted with the EDS.

Effective October 1, 2016 all foreign corporations and LLCs must be registered with the Illinois Secretary of State's Office unless a statutory exemption applies to the applicant. Applicants who are exempt from registering must provide a written statement explaining why they are exempt from registering as a foreign entity with the Illinois Secretary of State's Office.

SECTION 2

CERTIFICATIONS

THE FOLLOWING CERTIFICATIONS ARE MADE PURSUANT TO STATE LAW AND THE CODE. THE APPLICANT IS CAUTIONED TO CAREFULLY READ THESE CERTIFICATIONS PRIOR TO SIGNING THE SIGNATURE PAGE. SIGNING THE SIGNATURE PAGE SHALL CONSTITUTE A WARRANTY BY THE APPLICANT THAT ALL THE STATEMENTS, CERTIFICATIONS AND INFORMATION SET FORTH WITHIN THESE CERTIFICATIONS ARE TRUE, COMPLETE AND CORRECT AS OF THE DATE THE SIGNATURE PAGE IS SIGNED. THE APPLICANT IS NOTIFIED THAT IF THE COUNTY LEARNS THAT ANY OF THE FOLLOWING CERTIFICATIONS WERE FALSELY MADE, THAT ANY CONTRACT ENTERED INTO WITH THE APPLICANT SHALL BE SUBJECT TO TERMINATION.

A. PERSONS AND ENTITIES SUBJECT TO DISQUALIFICATION

No person or business entity shall be awarded a contract or sub-contract, for a period of five (5) years from the date of conviction or entry of a plea or admission of guilt, civil or criminal, if that person or business entity:

- 1) Has been convicted of an act committed, within the State of Illinois, of bribery or attempting to bribe an officer or employee of a unit of state, federal or local government or school district in the State of Illinois in that officer's or employee's official capacity;
- 2) Has been convicted by federal, state or local government of an act of bid-rigging or attempting to rig bids as defined in the Sherman Anti-Trust Act and Clayton Act. Act. 15 U.S.C. Section 1 *et seq.*;
- 3) Has been convicted of bid-rigging or attempting to rig bids under the laws of federal, state or local government;
- 4) Has been convicted of an act committed, within the State, of price-fixing or attempting to fix prices as defined by the Sherman Anti-Trust Act and the Clayton Act. 15 U.S.C. Section 1, *et seq.*;
- 5) Has been convicted of price-fixing or attempting to fix prices under the laws the State;
- 6) Has been convicted of defrauding or attempting to defraud any unit of state or local government or school district within the State of Illinois;
- 7) Has made an admission of guilt of such conduct as set forth in subsections (1) through (6) above which admission is a matter of record, whether or not such person or business entity was subject to prosecution for the offense or offenses admitted to; or
- 8) Has entered a plea of *nolo contendere* to charge of bribery, price-fixing, bid-rigging, or fraud, as set forth in subparagraphs (1) through (6) above.

In the case of bribery or attempting to bribe, a business entity may not be awarded a contract if an official, agent or employee of such business entity committed the Prohibited Act on behalf of the business entity and pursuant to the direction or authorization of an officer, director or other responsible official of the business entity, and such Prohibited Act occurred within three years prior to the award of the contract. In addition, a business entity shall be disqualified if an owner, partner or shareholder controlling, directly or indirectly, 20% or more of the business entity, or an officer of the business entity has performed any Prohibited Act within five years prior to the award of the Contract.

THE APPLICANT HEREBY CERTIFIES THAT: The Applicant has read the provisions of Section A, Persons and Entities Subject to Disqualification, that the Applicant has not committed any Prohibited Act set forth in Section A, and that award of the Contract to the Applicant would not violate the provisions of such Section or of the Code.

B. BID-RIGGING OR BID ROTATING

THE APPLICANT HEREBY CERTIFIES THAT: *In accordance with 720 ILCS 5/33 E-11, neither the Applicant nor any Affiliated Entity is barred from award of this Contract as a result of a conviction for the violation of State laws prohibiting bid-rigging or bid rotating.*

C. DRUG FREE WORKPLACE ACT

THE APPLICANT HEREBY CERTIFIES THAT: The Applicant will provide a drug free workplace, as required by (30 ILCS 580/3).

D. DELINQUENCY IN PAYMENT OF TAXES

THE APPLICANT HEREBY CERTIFIES THAT: *The Applicant is not an owner or a party responsible for the payment of any tax or fee administered by Cook County, such as bar award of a contract or subcontract pursuant to the Code, Chapter 34, Section 34-171.*

E. HUMAN RIGHTS ORDINANCE

No person who is a party to a contract with Cook County ("County") shall engage in unlawful discrimination or sexual harassment against any individual in the terms or conditions of employment, credit, public accommodations, housing, or provision of County facilities, services or programs (Code Chapter 42, Section 42-30 *et seq.*).

F. ILLINOIS HUMAN RIGHTS ACT

THE APPLICANT HEREBY CERTIFIES THAT: *It is in compliance with the Illinois Human Rights Act (775 ILCS 5/2-105), and agrees to abide by the requirements of the Act as part of its contractual obligations.*

G. INSPECTOR GENERAL (COOK COUNTY CODE, CHAPTER 34, SECTION 34-174 and Section 34-250)

The Applicant has not willfully failed to cooperate in an investigation by the Cook County Independent Inspector General or to report to the Independent Inspector General any and all information concerning conduct which they know to involve corruption, or other criminal activity, by another county employee or official, which concerns his or her office of employment or County related transaction.

The Applicant has reported directly and without any undue delay any suspected or known fraudulent activity in the County's Procurement process to the Office of the Cook County Inspector General.

H. CAMPAIGN CONTRIBUTIONS (COOK COUNTY CODE, CHAPTER 2, SECTION 2-585)

THE APPLICANT CERTIFIES THAT: It has read and shall comply with the Cook County's Ordinance concerning campaign contributions, which is codified at Chapter 2, Division 2, Subdivision II, Section 585, and can be read in its entirety at www.municode.com.

I. GIFT BAN, (COOK COUNTY CODE, CHAPTER 2, SECTION 2-574)

THE APPLICANT CERTIFIES THAT: It has read and shall comply with the Cook County's Ordinance concerning receiving and soliciting gifts and favors, which is codified at Chapter 2, Division 2, Subdivision II, Section 574, and can be read in its entirety at www.municode.com.

J. LIVING WAGE ORDINANCE PREFERENCE (COOK COUNTY CODE, CHAPTER 34, SECTION 34-160;

Unless expressly waived by the Cook County Board of Commissioners, the Code requires that a living wage must be paid to individuals employed by a Contractor which has a County Contract and by all subcontractors of such Contractor under a County Contract, throughout the duration of such County Contract. The amount of such living wage is annually by the Chief Financial Officer of the County, and shall be posted on the Chief Procurement Officer's website.

The term "Contract" as used in Section 4, I, of this EDS, specifically excludes contracts with the following:

- 1) Not-For Profit Organizations (defined as a corporation having tax exempt status under Section 501(C)(3) of the United State Internal Revenue Code and recognized under the Illinois State not-for-profit law);
- 2) Community Development Block Grants;
- 3) Cook County Works Department;
- 4) Sheriff's Work Alternative Program; and
- 5) Department of Correction inmates.

SECTION 3

REQUIRED DISCLOSURES

1. DISCLOSURE OF LOBBYIST CONTACTS

List all persons that have made lobbying contacts on your behalf with respect to this contract:

Name	Address
Not Applicable	
_____	_____
_____	_____
_____	_____

2. LOCAL BUSINESS PREFERENCE STATEMENT (CODE, CHAPTER 34, SECTION 34-230)

Local business means a Person, including a foreign corporation authorized to transact business in Illinois, having a bona fide establishment located within the County at which it is transacting business on the date when a Bid is submitted to the County, and which employs the majority of its regular, full-time work force within the County. A Joint Venture shall constitute a Local Business if one or more Persons that qualify as a "Local Business" hold interests totaling over 50 percent in the Joint Venture, even if the Joint Venture does not, at the time of the Bid submittal, have such a bona fide establishment within the County.

a) Is Applicant a "Local Business" as defined above?
Yes: No:

b) If yes, list business addresses within Cook County:

c) Does Applicant employ the majority of its regular full-time workforce within Cook County?
Yes: No:

3. THE CHILD SUPPORT ENFORCEMENT ORDINANCE (CODE, CHAPTER 34, SECTION 34-172)

Every Applicant for a County Privilege shall be in full compliance with any child support order before such Applicant is entitled to receive or renew a County Privilege. When delinquent child support exists, the County shall not issue or renew any County Privilege, and may revoke any County Privilege.

All Applicants are required to review the Cook County Affidavit of Child Support Obligations attached to this EDS (EDS-5) and complete the Affidavit, based on the instructions in the Affidavit.

4. REAL ESTATE OWNERSHIP DISCLOSURES.

The Applicant must indicate by checking the appropriate provision below and providing all required information that either:

- a) The following is a complete list of all real estate owned by the Applicant in Cook County:

PERMANENT INDEX NUMBER(S): _____

(ATTACH SHEET IF NECESSARY TO LIST ADDITIONAL INDEX NUMBERS)

OR:

- b) The Applicant owns no real estate in Cook County.

5. EXCEPTIONS TO CERTIFICATIONS OR DISCLOSURES.

If the Applicant is unable to certify to any of the Certifications or any other statements contained in this EDS and not explained elsewhere in this EDS, the Applicant must explain below:

If the letters, "NA", the word "None" or "No Response" appears above, or if the space is left blank, it will be conclusively presumed that the Applicant certified to all Certifications and other statements contained in this EDS.

COOK COUNTY DISCLOSURE OF OWNERSHIP INTEREST STATEMENT

The Cook County Code of Ordinances (§2-610 *et seq.*) requires that any Applicant for any County Action must disclose information concerning ownership interests in the Applicant. This Disclosure of Ownership Interest Statement must be completed with all information current as of the date this Statement is signed. Furthermore, this Statement must be kept current, by filing an amended Statement, until such time as the County Board or County Agency shall take action on the application. The information contained in this Statement will be maintained in a database and made available for public viewing. **County reserves the right to request additional information to verify veracity of information contained in this statement.**

If you are asked to list names, but there are no applicable names to list, you must state NONE. An incomplete Statement will be returned and any action regarding this contract will be delayed. A failure to fully comply with the ordinance may result in the action taken by the County Board or County Agency being voided.

"Applicant" means any Entity or person making an application to the County for any County Action.

"County Action" means any action by a County Agency, a County Department, or the County Board regarding an ordinance or ordinance amendment, a County Board approval, or other County agency approval, with respect to contracts, leases, or sale or purchase of real estate.

"Person" "Entity" or "Legal Entity" means a sole proprietorship, corporation, partnership, association, business trust, estate, two or more persons having a joint or common interest, trustee of a land trust, other commercial or legal entity or any beneficiary or beneficiaries thereof.

This Disclosure of Ownership Interest Statement must be submitted by :

1. An Applicant for County Action and
2. A Person that holds stock or a beneficial interest in the Applicant and is listed on the Applicant's Statement (a "Holder") must file a Statement and complete #1 only under **Ownership Interest Declaration**.

Please print or type responses clearly and legibly. Add additional pages if needed, being careful to identify each portion of the form to which each additional page refers.

This Statement is being made by the Applicant or Stock/Beneficial Interest Holder

This Statement is an: Original Statement or Amended Statement

Identifying Information:

Name Stertil-Koni USA, Inc.

D/B/A: _____ FEIN # Only: 522010741

Street Address: 200 Log Canoe Circle

City: Stevensville State: MD Zip Code: 21666

Phone No.: 410.643.9001 Fax Number: 410.643.8901 Email: lifts@stertil-koni.com

Cook County Business Registration Number: _____
(Sole Proprietor, Joint Venture Partnership)

Corporate File Number (if applicable): _____

Form of Legal Entity:

Sole Proprietor Partnership Corporation Trustee of Land Trust

Business Trust Estate Association Joint Venture LLC

Other (describe) _____

Ownership Interest Declaration:

1. List the name(s), address, and percent ownership of each Person having a legal or beneficial interest (including ownership) of more than five percent (5%) in the Applicant/Holder.

Name	Address	Percentage Interest in Applicant/Holder	Email Address
Stertil Enterprises	200 Log Canoe Circle, Stevensville, MD 21666	100%	lifts@sterdil-koni.com

2. If the interest of any Person listed in (1) above is held as an agent or agents, or a nominee or nominees, list the name and address of the principal on whose behalf the interest is held.

Name of Agent/Nominee	Name of Principal	Principal's Address
NONE		

3. Is the Applicant constructively controlled by another person or Legal Entity? [] Yes [] No
 If yes, state the name, address and percentage of beneficial interest of such person, and the relationship under which such control is being or may be exercised.

Name	Address	Percentage of Beneficial Interest	Relationship
NONE			

Corporate Officers, Members and Partners Information:

For all corporations, list the names, addresses, and terms for all corporate officers. For all limited liability companies, list the names, addresses for all members. For all partnerships and joint ventures, list the names, addresses, for each partner or joint venture.

Name	Address	Title (specify title of Office, or whether manager or partner/joint venture)	Term of Office
Scott Steinhardt	200 Log Canoe Circle,	President	4 Years
Tore Melsom	Stevensville, MD 21666	CFO	19 Years

Declaration (check the applicable box):

- I state under oath that the Applicant has withheld no disclosure as to ownership interest in the Applicant nor reserved any information, data or plan as to the intended use or purpose for which the Applicant seeks County Board or other County Agency action.
- I state under oath that the Holder has withheld no disclosure as to ownership interest nor reserved any information required to be disclosed.

COOK COUNTY DISCLOSURE OF OWNERSHIP INTEREST STATEMENT SIGNATURE PAGE

Scott Steinhardt

President

Name of Authorized Applicant/Holder Representative (please print or type)

Title

09/10/2025

Signature

Date

410.643.9001

scott@steril-koni.com

Phone Number

E-mail address

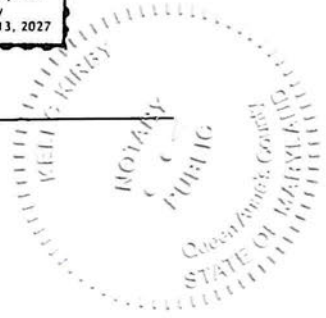
Subscribed to and sworn before me this 22 day of September 2025

My commission expires: September 13, 2027

KELI C KIRBY
Notary Public - State of Maryland
Queen Anne's County
My Commission Expires Sep 13, 2027

X. *Keli C Kirby*
Notary Public Signature

Notary Seal



COOK COUNTY DISCLOSURE OF OWNERSHIP INTEREST STATEMENT

The Cook County Code of Ordinances (§2-610 *et seq.*) requires that any Applicant for any County Action must disclose information concerning ownership interests in the Applicant. This Disclosure of Ownership Interest Statement must be completed with all information current as of the date this Statement is signed. Furthermore, this Statement must be kept current, by filing an amended Statement, until such time as the County Board or County Agency shall take action on the application. The information contained in this Statement will be maintained in a database and made available for public viewing. **County reserves the right to request additional information to verify veracity of information contained in this statement.**

If you are asked to list names, but there are no applicable names to list, you must state NONE. An incomplete Statement will be returned and any action regarding this contract will be delayed. A failure to fully comply with the ordinance may result in the action taken by the County Board or County Agency being voided.

"Applicant" means any Entity or person making an application to the County for any County Action.

"County Action" means any action by a County Agency, a County Department, or the County Board regarding an ordinance or ordinance amendment, a County Board approval, or other County agency approval, with respect to contracts, leases, or sale or purchase of real estate.

"Person" "Entity" or "Legal Entity" means a sole proprietorship, corporation, partnership, association, business trust, estate, two or more persons having a joint or common interest, trustee of a land trust, other commercial or legal entity or any beneficiary or beneficiaries thereof.

This Disclosure of Ownership Interest Statement must be submitted by :

1. An Applicant for County Action and
2. A Person that holds stock or a beneficial interest in the Applicant and is listed on the Applicant's Statement (a "Holder") must file a Statement and complete #1 only under **Ownership Interest Declaration**.

Please print or type responses clearly and legibly. Add additional pages if needed, being careful to identify each portion of the form to which each additional page refers.

This Statement is being made by the Applicant or Stock/Beneficial Interest Holder

This Statement is an: Original Statement or Amended Statement

Identifying Information:

Name Stertil Enterprises

D/B/A: _____ FEIN # Only: 26-4448821

Street Address: 200 Log Canoe Circle

City: Stevensville State: MD Zip Code: 21666

Phone No.: 410.643.9001 Fax Number: 410.643.8901 Email: _____

Cook County Business Registration Number: _____
(Sole Proprietor, Joint Venture Partnership)

Corporate File Number (if applicable): _____

Form of Legal Entity:

Sole Proprietor Partnership Corporation Trustee of Land Trust

Business Trust Estate Association Joint Venture LLC

Other (describe) _____

Ownership Interest Declaration:

1. List the name(s), address, and percent ownership of each Person having a legal or beneficial interest (including ownership) of more than five percent (5%) in the Applicant/Holder.

Name	Address	Percentage Interest in Applicant/Holder	Email Address
Stertil Enterprises	200 Log Canoe Circle, Stevensville, MD 21666	100%	lifts@sterdil-koni.com

2. If the interest of any Person listed in (1) above is held as an agent or agents, or a nominee or nominees, list the name and address of the principal on whose behalf the interest is held.

Name of Agent/Nominee	Name of Principal	Principal's Address
NONE		

3. Is the Applicant constructively controlled by another person or Legal Entity? [] Yes [] No

If yes, state the name, address and percentage of beneficial interest of such person, and the relationship under which such control is being or may be exercised.

Name	Address	Percentage of Beneficial Interest	Relationship
NONE			

Corporate Officers, Members and Partners Information:

For all corporations, list the names, addresses, and terms for all corporate officers. For all limited liability companies, list the names, addresses for all members. For all partnerships and joint ventures, list the names, addresses, for each partner or joint venture.

Name	Address	Title (specify title of Office, or whether manager or partner/joint venture)	Term of Office
Scott Steinhardt	200 Log Canoe Circle,	President	4 Years
Tore Melsom	Stevensville, MD 21666	CFO	19 Years

Declaration (check the applicable box):

I state under oath that the Applicant has withheld no disclosure as to ownership interest in the Applicant nor reserved any information, data or plan as to the intended use or purpose for which the Applicant seeks County Board or other County Agency action.

- I state under oath that the Holder has withheld no disclosure as to ownership interest nor reserved any information required to be disclosed.

COOK COUNTY DISCLOSURE OF OWNERSHIP INTEREST STATEMENT SIGNATURE PAGE

Scott Steinhardt

Name of Authorized Applicant/Holder Representative (please print or type)

President

Title

11/13/2025

Date

410.643.9001

Phone Number

Signature

scott@steril-koni.com

E-mail address

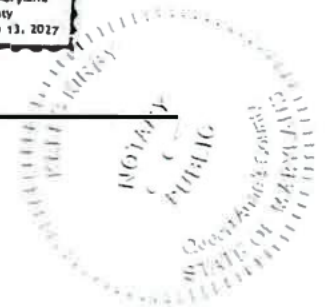
Subscribed to and sworn before me
this 22 day of September 2025

My commission expires: September 13, 2027



X Keli C Kirby
Notary Public Signature

Notary Seal





COOK COUNTY BOARD OF ETHICS
 69 W. WASHINGTON STREET, SUITE 3040
 CHICAGO, ILLINOIS 60602
 312/603-4304 Office 312/603-9988 Fax

FAMILIAL RELATIONSHIP DISCLOSURE PROVISION

Nepotism Disclosure Requirement:

Doing a significant amount of business with the County requires that you disclose to the Board of Ethics the existence of any familial relationships with any County employee or any person holding elective office in the State of Illinois, the County, or in any municipality within the County. The Ethics Ordinance defines a significant amount of business for the purpose of this disclosure requirement as more than \$25,000 in aggregate County leases, contracts, purchases or sales in any calendar year.

If you are unsure of whether the business you do with the County or a County agency will cross this threshold, err on the side of caution by completing the attached familial disclosure form because, among other potential penalties, any person found guilty of failing to make a required disclosure or knowingly filing a false, misleading, or incomplete disclosure will be prohibited from doing any business with the County for a period of three years. The required disclosure should be filed with the Board of Ethics by January 1 of each calendar year in which you are doing business with the County and again with each bid/proposal/quotation to do business with Cook County. The Board of Ethics may assess a late filing fee of \$100 per day after an initial 30-day grace period.

The person that is doing business with the County must disclose his or her familial relationships. If the person on the County lease or contract or purchasing from or selling to the County is a business entity, then the business entity must disclose the familial relationships of the individuals who are and, during the year prior to doing business with the County, were:

- its board of directors,
- its officers,
- its employees or independent contractors responsible for the general administration of the entity,
- its agents authorized to execute documents on behalf of the entity, and
- its employees who directly engage or engaged in doing work with the County on behalf of the entity.

Do not hesitate to contact the Board of Ethics at (312) 603-4304 for assistance in determining the scope of any required familial relationship disclosure.

Additional Definitions:

“*Familial relationship*” means a person who is a spouse, domestic partner or civil union partner of a County employee or State, County or municipal official, or any person who is related to such an employee or official, whether by blood, marriage or adoption, as a:

- | | | |
|----------------------------------|--|---------------------------------------|
| <input type="checkbox"/> Parent | <input type="checkbox"/> Grandparent | <input type="checkbox"/> Stepfather |
| <input type="checkbox"/> Child | <input type="checkbox"/> Grandchild | <input type="checkbox"/> Stepmother |
| <input type="checkbox"/> Brother | <input type="checkbox"/> Father-in-law | <input type="checkbox"/> Stepson |
| <input type="checkbox"/> Sister | <input type="checkbox"/> Mother-in-law | <input type="checkbox"/> Stepdaughter |
| <input type="checkbox"/> Aunt | <input type="checkbox"/> Son-in-law | <input type="checkbox"/> Stepbrother |
| <input type="checkbox"/> Uncle | <input type="checkbox"/> Daughter-in-law | <input type="checkbox"/> Stepsister |
| <input type="checkbox"/> Niece | <input type="checkbox"/> Brother-in-law | <input type="checkbox"/> Halfbrother |
| <input type="checkbox"/> Nephew | <input type="checkbox"/> Sister-in-law | <input type="checkbox"/> Halfsister |

**COOK COUNTY BOARD OF ETHICS
FAMILIAL RELATIONSHIP DISCLOSURE FORM**

A. PERSON DOING OR SEEKING TO DO BUSINESS WITH THE COUNTY

Name of Person Doing Business with the County: Stertil-Koni USA, Inc.

Address of Person Doing Business with the County: 200 Log Canoe Circl, Stevensville, MD 21666

Phone number of Person Doing Business with the County: 410.643.9001

Email address of Person Doing Business with the County: bids@sterdil-koni.com

If Person Doing Business with the County is a Business Entity, provide the name, title and contact information for the individual completing this disclosure on behalf of the Person Doing Business with the County:
Kellie Hibble, Administrative Sales Manager, 200 Log Canoe Circle, Stevensville, MD 21666

B. DESCRIPTION OF BUSINESS WITH THE COUNTY

Append additional pages as needed and for each County lease, contract, purchase or sale sought and/or obtained during the calendar year of this disclosure (or the proceeding calendar year if disclosure is made on January 1), identify:

The lease number, contract number, purchase order number, request for proposal number and/or request for qualification number associated with the business you are doing or seeking to do with the County: 2557-04183

The aggregate dollar value of the business you are doing or seeking to do with the County: \$ 1,000,000,00

The name, title and contact information for the County official(s) or employee(s) involved in negotiating the business you are doing or seeking to do with the County: Angelique Randle, Lead Contract Negotiator, Office of the Chief Procurement

Email: Randy.Piscitelli@cookcountyil.gov, Ph: 312-603-1673

The name, title and contact information for the County official(s) or employee(s) involved in managing the business you are doing or seeking to do with the County: Randy Piscitelli, Facilities and Equipment Manager , Department of Transportation and Highways,

Email: Peter.Gardenier@cookcountyil.gov, Ph: 773-843-6007

C. DISCLOSURE OF FAMILIAL RELATIONSHIPS WITH COUNTY EMPLOYEES OR STATE, COUNTY OR MUNICIPAL ELECTED OFFICIALS

Check the box that applies and provide related information where needed

The Person Doing Business with the County is an **individual** and there is **no familial relationship** between this individual and any Cook County employee or any person holding elective office in the State of Illinois, Cook County, or any municipality within Cook County.

The Person Doing Business with the County is a **business entity** and there is **no familial relationship** between any member of this business entity's board of directors, officers, persons responsible for general administration of the business entity, agents authorized to execute documents on behalf of the business entity or employees directly engaged in contractual work with the County on behalf of the business entity, and any Cook County employee or any person holding elective office in the State of Illinois, Cook County, or any municipality within Cook County.

**COOK COUNTY BOARD OF ETHICS
FAMILIAL RELATIONSHIP DISCLOSURE FORM**

- The Person Doing Business with the County is an **individual** and there is a **familial relationship** between this individual and at least one Cook County employee and/or a person or persons holding elective office in the State of Illinois, Cook County, and/or any municipality within Cook County. **The familial relationships are as follows:**

Name of Individual Doing Business with the County	Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
NONE			

If more space is needed, attach an additional sheet following the above format.

- The Person Doing Business with the County is a **business entity** and there is a **familial relationship** between at least one member of this business entity's board of directors, officers, persons responsible for general administration of the business entity, agents authorized to execute documents on behalf of the business entity and/or employees directly engaged in contractual work with the County on behalf of the business entity, on the one hand, and at least one Cook County employee and/or a person holding elective office in the State of Illinois, Cook County, and/or any municipality within Cook County, on the other. **The familial relationships are as follows:**

Name of Member of Board of Director for Business Entity Doing Business with the County	Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
NONE			

Name of Officer for Business Entity Doing Business with the County	Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
NONE			

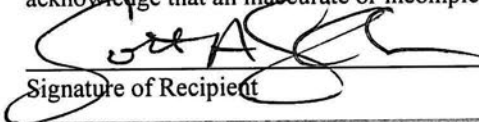
Name of Person Responsible for the General Administration of the Business Entity Doing Business with the County	Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
NONE			
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Name of Agent Authorized to Execute Documents for Business Entity Doing Business with the County	Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
NONE			
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Name of Employee of Business Entity Directly Engaged in Doing Business with the County	Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
NONE			
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

If more space is needed, attach an additional sheet following the above format.

VERIFICATION: To the best of my knowledge, the information I have provided on this disclosure form is accurate and complete. I acknowledge that an inaccurate or incomplete disclosure is punishable by law, including but not limited to fines and debarment.



 Signature of Recipient

09/10/2025

 Date

SUBMIT COMPLETED FORM TO: Cook County Board of Ethics
 69 West Washington Street, Suite 3040, Chicago, Illinois 60602
 Office (312) 603-4304 – Fax (312) 603-9988
 CookCounty.Ethics@cookcountyil.gov

* Spouse, domestic partner, civil union partner or parent, child, sibling, aunt, uncle, niece, nephew, grandparent or grandchild by blood, marriage (i.e. in laws and step relations) or adoption.

IV. Request for Waiver or Reduction

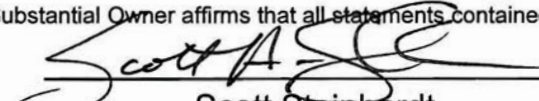
If Person/Substantial Owner answered "Yes" to any of the questions above, it may request a reduction or waiver in accordance with Section 34-179(d), provided that the request for reduction of waiver is made on the basis of one or more of the following actions that have taken place:

- No There has been a bona fide change in ownership or Control of the ineligible Person or Substantial Owner. YES or NO
- No Disciplinary action has been taken against the individual(s) responsible for the acts giving rise to the violation. YES or NO
- No Remedial action has been taken to prevent a recurrence of the acts giving rise to the disqualification or default. YES or NO
- No Other factors that the Person or Substantial Owner believe are relevant. YES or NO

The Person/Substantial Owner must submit documentation to support the basis of its request for a reduction or waiver. The Chief Procurement Officer reserves the right to make additional inquiries and request additional documentation.

V. Affirmation

The Person/Substantial Owner affirms that all statements contained in the Affidavit are true, accurate and complete.

Signature:  Date: 09/10/2025
 Name of Person signing (Print): Scott Steinhardt Title: President

Subscribed and sworn to before me this 22nd day of September, 20 25

X 
Notary Public Signature



Notary Seal



Note: The above information is subject to verification prior to the award of the Contract.

SECTION 4

COOK COUNTY AFFIDAVIT FOR WAGE THEFT ORDINANCE

Effective May 1, 2015, every Person, **including Substantial Owners**, seeking a Contract with Cook County must comply with the Cook County Wage Theft Ordinance set forth in Chapter 34, Article IV, Section 179. Any Person/Substantial Owner, who fails to comply with Cook County Wage Theft Ordinance, may request that the Chief Procurement Officer grant a reduction or waiver in accordance with Section 34-179(d).

"Contract" means any written document to make Procurements by or on behalf of Cook County.

"Person" means any individual, corporation, partnership, Joint Venture, trust, association, limited liability company, sole proprietorship or other legal entity.

"Procurement" means obtaining supplies, equipment, goods, or services of any kind.

"Substantial Owner" means any person or persons who own or hold a twenty-five percent (25%) or more percentage of interest in any business entity seeking a County Privilege, including those shareholders, general or limited partners, beneficiaries and principals; except where a business entity is an individual or sole proprietorship, Substantial Owner means that individual or sole proprietor.

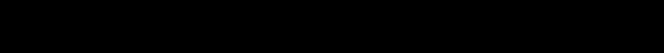
All Persons/Substantial Owners are required to complete this affidavit and comply with the Cook County Wage Theft Ordinance before any Contract is awarded. Signature of this form constitutes a certification the information provided below is correct and complete, and that the individual(s) signing this form has/have personal knowledge of such information. **County reserves the right to request additional information to verify veracity of information contained in this Affidavit.**

I. Contract Information:

Contract Number: 2557-04183
County Using Agency (requesting Procurement): Bureau of Administration

II. Person/Substantial Owner Information:

Person (Corporate Entity Name): Stertil-Koni USA, Inc.
Substantial Owner Complete Name: Stertil Enterprises
FEIN# 52-2010741



E-mail address: bids@stertil-koni.com

Street Address: 200 Log Canoe Circle
City: Stevensville State: MD Zip: 21666



III. Compliance with Wage Laws:

Within the past five years has the Person/Substantial Owner, in any judicial or administrative proceeding, been convicted of, entered a plea, made an admission of guilt or liability, or had an administrative finding made for committing a repeated or willful violation of any of the following laws:

- No *Illinois Wage Payment and Collection Act, 820 ILCS 115/1 et seq.,* **YES or NO**
- No *Illinois Minimum Wage Act, 820 ILCS 105/1 et seq.,* **YES or NO**
- No *Illinois Worker Adjustment and Retraining Notification Act, 820 ILCS 65/1 et seq.,* **YES or NO**
- No *Employee Classification Act, 820 ILCS 185/1 et seq.,* **YES or NO**
- No *Fair Labor Standards Act of 1938, 29 U.S.C. 201, et seq.,* **YES or NO**
- No *Any comparable state statute or regulation of any state, which governs the payment of wages* **YES or NO**

If the Person/Substantial Owner answered "Yes" to any of the questions above, it is ineligible to enter into a Contract with Cook County, but can request a reduction or waiver under **Section IV.**

IV. Request for Waiver or Reduction

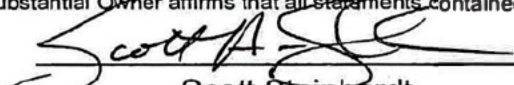
If Person/Substantial Owner answered "Yes" to any of the questions above, it may request a reduction or waiver in accordance with Section 34-179(d), provided that the request for reduction of waiver is made on the basis of one or more of the following actions that have taken place:

- No There has been a bona fide change in ownership or Control of the ineligible Person or Substantial Owner. YES or NO
- No Disciplinary action has been taken against the individual(s) responsible for the acts giving rise to the violation. YES or NO
- No Remedial action has been taken to prevent a recurrence of the acts giving rise to the disqualification or default. YES or NO
- No Other factors that the Person or Substantial Owner believe are relevant. YES or NO

The Person/Substantial Owner must submit documentation to support the basis of its request for a reduction or waiver. The Chief Procurement Officer reserves the right to make additional inquiries and request additional documentation.

V. Affirmation

The Person/Substantial Owner affirms that all statements contained in the Affidavit are true, accurate and complete.

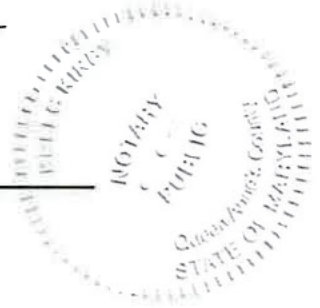
Signature:  Date: 09/10/2025
 Name of Person signing (Print): Scott Steinhardt Title: President

Subscribed and sworn to before me this 22nd day of September, 2025

x 
Notary Public Signature



Notary Seal



Note: The above information is subject to verification prior to the award of the Contract.

SECTION 4

COOK COUNTY AFFIDAVIT FOR WAGE THEFT ORDINANCE

Effective May 1, 2015, every Person, including Substantial Owners, seeking a Contract with Cook County must comply with the Cook County Wage Theft Ordinance set forth in Chapter 34, Article IV, Section 179. Any Person/Substantial Owner, who fails to comply with Cook County Wage Theft Ordinance, may request that the Chief Procurement Officer grant a reduction or waiver in accordance with Section 34-179(d).

"Contract" means any written document to make Procurements by or on behalf of Cook County.

"Person" means any individual, corporation, partnership, Joint Venture, trust, association, limited liability company, sole proprietorship or other legal entity.

"Procurement" means obtaining supplies, equipment, goods, or services of any kind.

"Substantial Owner" means any person or persons who own or hold a twenty-five percent (25%) or more percentage of interest in any business entity seeking a County Privilege, including those shareholders, general or limited partners, beneficiaries and principals; except where a business entity is an individual or sole proprietorship, Substantial Owner means that individual or sole proprietor.

All Persons/Substantial Owners are required to complete this affidavit and comply with the Cook County Wage Theft Ordinance before any Contract is awarded. Signature of this form constitutes a certification the information provided below is correct and complete, and that the individual(s) signing this form has/have personal knowledge of such information. County reserves the right to request additional information to verify veracity of information contained in this Affidavit.

I. Contract Information:

Contract Number: 2557-04183

County Using Agency (requesting Procurement): Bureau of Administration

II. Person/Substantial Owner Information:

Person (Corporate Entity Name): Stertil EnterpriSeS, Inc.

Substantial Owner Complete Name: None

FEIN# 26-4448821

E-mail address: bids@stertil-koni.com

Street Address: 200 Log Canoe Circle

City: Stevensville State: MD Zip: 21666

III. Compliance with Wage Laws:

Within the past five years has the Person/Substantial Owner, in any judicial or administrative proceeding, been convicted of, entered a plea, made an admission of guilt or liability, or had an administrative finding made for committing a repeated or willful violation of any of the following laws:

- No *Illinois Wage Payment and Collection Act, 820 ILCS 115/1 et seq., YES or NO*
- No *Illinois Minimum Wage Act, 820 ILCS 105/1 et seq., YES or NO*
- No *Illinois Worker Adjustment and Retraining Notification Act, 820 ILCS 65/1 et seq., YES or NO*
- No *Employee Classification Act, 820 ILCS 185/1 et seq., YES or NO*
- No *Fair Labor Standards Act of 1938, 29 U.S.C. 201, et seq., YES or NO*
- No *Any comparable state statute or regulation of any state, which governs the payment of wages YES or NO*

If the Person/Substantial Owner answered "Yes" to any of the questions above, it is ineligible to enter into a Contract with Cook County, but can request a reduction or waiver under Section IV.

IV. Request for Waiver or Reduction

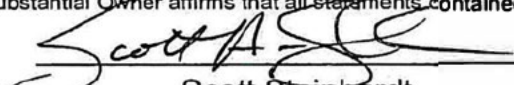
If Person/Substantial Owner answered "Yes" to any of the questions above, it may request a reduction or waiver in accordance with Section 34-179(d), provided that the request for reduction of waiver is made on the basis of one or more of the following actions that have taken place:

- No There has been a bona fide change in ownership or Control of the ineligible Person or Substantial Owner. YES or NO
- No Disciplinary action has been taken against the individual(s) responsible for the acts giving rise to the violation. YES or NO
- No Remedial action has been taken to prevent a recurrence of the acts giving rise to the disqualification or default. YES or NO
- No Other factors that the Person or Substantial Owner believe are relevant. YES or NO

The Person/Substantial Owner must submit documentation to support the basis of its request for a reduction or waiver. The Chief Procurement Officer reserves the right to make additional inquiries and request additional documentation.

V. Affirmation

The Person/Substantial Owner affirms that all statements contained in the Affidavit are true, accurate and complete.

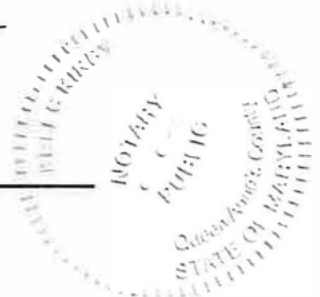
Signature:  Date: 09/10/2025
 Name of Person signing (Print): Scott Steinhardt Title: President

Subscribed and sworn to before me this 22nd day of September, 2025

X 
Notary Public Signature



Notary Seal



Note: The above information is subject to verification prior to the award of the Contract.

SECTION 5

CONTRACT AND EDS EXECUTION PAGE

The Applicant hereby certifies and warrants that all of the statements, certifications and representations set forth in this EDS are true, complete and correct; that the Applicant is in full compliance and will continue to be in compliance throughout the term of the Contract or County Privilege issued to the Applicant with all the policies and requirements set forth in this EDS; and that all facts and information provided by the Applicant in this EDS are true, complete and correct. The Applicant agrees to inform the Chief Procurement Officer in writing if any of such statements, certifications, representations, facts or information becomes or is found to be untrue, incomplete or incorrect during the term of the Contract or County Privilege.

Execution by Corporation


Steril-Koni USA, Inc.

Corporation's Name

410.643.9001

Telephone

Secretary Signature

Scott Steinhardt 

President's Printed Name and Signature

scott@steril-koni.com

Email

11/13/2025

Date

Execution by LLC

LLC Name

*Member/Manager Printed Name and Signature

Date

Telephone and Email

Execution by Partnership/Joint Venture

Partnership/Joint Venture Name

*Partner/Joint Venturer Printed Name and Signature

Date

Telephone and Email

Execution by Sole Proprietorship

Printed Name Signature

Assumed Name (if applicable)

Date

Telephone and Email

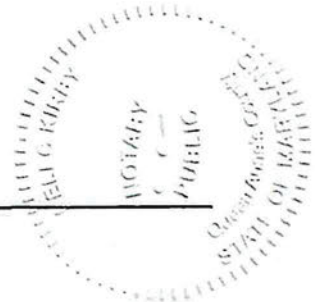
My commission expires: September 13, 2027

Subscribed and sworn to before me this

22nd day of September 20 25

Notary Public Signature

Notary Seal



SECTION 6
COOK COUNTY SIGNATURE PAGE

ON BEHALF OF THE COUNTY OF COOK, A BODY POLITIC AND CORPORATE OF THE STATE OF ILLINOIS, THIS CONTRACT IS
HEREBY EXECUTED BY:

Raffi Sarrafian

Digitally signed by Raffi
Sarrafian
Date: 2026.01.26 15:38:01
-06'00'

Cook County Chief Procurement Officer

Date

APPROVED AS TO FORM:

James Beligratis

Assistant State's Attorney

(Required on contracts over \$1,000,000)

December 3, 2025

Date

CONTRACT TERM & AMOUNT

2557-04183

Contract #

January 1, 2026 through February 12, 2028, with two (2) one (1) year renewal options

Original Contract Term

Renewal Options (If Applicable)

\$1,000,000.00

Contract Amount

December 18, 2025

Cook County Board Approval Date (If Applicable)

APPROVED BY THE BOARD OF
COOK COUNTY COMMISSIONERS

DEC 18 2025

COM _____

ATTACHMENT I

Sourcewell Contract #121223



Solicitation Number: RFP #121223

CONTRACT

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Stertil-Koni USA, Inc., 200 Log Canoe Circle, Stevensville, MD 21666 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Vehicle Lifts with Garage and Fleet Maintenance Equipment from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.

EXPIRATION DATE AND EXTENSION. This Contract expires February 12, 2028, unless it is cancelled sooner pursuant to Article 22. This Contract allows up to three additional one-year extensions upon the request of Sourcewell and written agreement by Supplier. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

B. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. WARRANTY. Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. **SALES TAX.** Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. **HOT LIST PRICING.** At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;

- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized

subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM. Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. SPECIALIZED SERVICE REQUIREMENTS. In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. TERMINATION OF ORDERS. Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. GOVERNING LAW AND VENUE. The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcwell for this Contract and must provide prompt notice to Sourcwell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcwell and Participating Entity inquiries; and
- Business reviews to Sourcwell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcwell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcwell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcwell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcwell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcwell, the Supplier will pay an administrative fee to Sourcwell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted

price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:
 - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.

b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.

2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Professional/Technical, Errors and Omissions, and/or Miscellaneous Professional Liability*. During the term of this Contract, Supplier will maintain coverage for all claims the Supplier may become legally obligated to pay resulting from any actual or alleged negligent act, error, or omission related to Supplier's professional services required under this Contract.

Minimum Limits:

\$2,000,000 per claim or event

\$2,000,000 – annual aggregate

6. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcwell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcwell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcwell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcwell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. **ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE.** Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcwell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with

the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and

records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

Steril-Koni USA, Inc.

DocuSigned by:
Jeremy Schwartz
C0FD2A139D06489...
By: _____
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 2/8/2024 | 10:15 AM CST

DocuSigned by:
Scott Steinhardt
6980C03433AD412...
By: _____
Scott Steinhardt
Title: President
Date: 2/8/2024 | 10:04 AM CST

RFP 121223 - Vehicle Lifts with Garage and Fleet Maintenance Equipment

Vendor Details

Company Name: Stertil-Koni USA, Inc.
Address: 200 Log Canoe Circle
Stevensville, MD 21666
Contact: Kellie Boehm
Email: kellie@sterdil-koni.com
Phone: 410-643-4434 106
Fax: 410-643-8901
HST#: 52-2010741

Submission Details

Created On: Tuesday November 07, 2023 15:33:34
Submitted On: Tuesday December 12, 2023 14:22:02
Submitted By: Kellie Boehm
Email: kellie@sterdil-koni.com
Transaction #: 3603aa2f-19e1-445a-bdc1-9d9ab16e1fbf
Submitter's IP Address: 24.145.93.156

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	Stertil-Koni USA, Inc.
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	AC Hydraulics and Durabac, Inc.
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	None
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Cage Code: 1MBU0 Unique Entity Identifier: TGJ6DPMZLFX3
5	Proposer Physical Address:	200 Log Canoe Circle Stevensville, MD 21666
6	Proposer website address (or addresses):	https://stertil-koni.com
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Scott Steinhardt, President 200 Log Canoe Circle, Stevensville, MD21666 scott@stertil-koni.com / 410.643.9001
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Kellie Hibble, Administrative Sales Manager 200 Log Canoe Circle, Stevensville, MD 21666 kellie@stertil-koni.com / 410.643.4434
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Tim Kerr, Sales Support 200 Log Canoe Circle, Stevensville, MD 21666 tim@stertil-koni.com / 410.643.9001 Emmaleigh Gibbs, Administrative Sales Support Assistant 200 Log Canoe Circle, Stevensville, MD 21666 emmaleigh@stertil-koni.com / 410.643.9001

Table 2: Company Information and Financial Strength

Line Item	Question	Response *
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10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>Stertil-Koni USA (SK) was established in January 1997 in the state of Maryland. SK is a wholly-owned subsidiary of Stertil Enterprises (SE), which is a Delaware-based corporation. SE has two entities: SK and Stertil ALM, the latter of which is the manufacturing and production arm of the company. SK is responsible for all sales and marketing of Stertil-Koni products in North America, and Stertil ALM is responsible for all manufacturing.</p> <p>The core values, business philosophy, and desire for industry longevity are all reflected in the definition of the company's MVVG.</p> <p>The MISSION of SK is to enhance the safe and effective movement of all heavy-duty vehicles throughout the world. Put in the vernacular: "By lifting the world's vehicles, we allow the world to move,"</p> <p>The VISION of SK is to promote and advance the safe lifting of all vehicles for ease of service.</p> <p>The core VALUE is to simply do what is right in all aspects of our operation and to promote trust.</p> <p>The ultimate GOAL is to be the leader in all industries we serve, especially the heavy-duty industry.</p>
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11	<p>What are your company's expectations in the event of an award?</p>	<p>Based in large part on association market share statistics, we estimate that Stertil-Koni has become the North American leader in heavy-duty lifting applications. Respectfully, we believe there is no other lift company that focuses exclusively on the heavy-duty customer, generally defined as the ability to lift vehicles over 16,000 lbs.</p> <p>Over the last 23 years, we have developed a very focused distributor base utilizing mostly "heavy-duty" oriented distributors strategically located throughout the United States and Canada.</p> <p>SK is a specialist in selling and servicing HD equipment to US Transit operations throughout the US. The present administration has invested heavily in transit to the tune of about \$100 billion per year that goes into future infrastructure planning and construction of new transit facilities.</p> <p>In addition, we maintain close relationships with the American Public Transit Association (APTA) and keep track of funding opportunities throughout the US and Puerto Rico.</p> <p>SK maintains a very studied analytical approach that monitors existing and future state-by-state project needs and planning. Therefore, one of the areas where we believe we can best promote the Sourcewell concept is with the 3,300 Transit agencies strategically located in North America. Generally speaking, Transit agencies buy heavy-duty lifting equipment at relatively high dollar volumes, and the SOURCEWELL concept is particularly well suited to promote the purchase of these products.</p> <p>Over the years, SK has become a leader in the HD marketplace. Our association with Sourcewell has solidified our position as it relates to this leadership role. As the leader in the field of heavy-duty vehicle lifting systems and a recognized marketing powerhouse in the transportation servicing field, Stertil-Koni takes great pride in its sense of focus, dedication to customer service, as well as ongoing readiness to perform at the highest levels of excellence. Given the fact that Sourcewell has been a catalyst in our development, the hopeful expectation of an award will further help solidify our position in the marketplace.</p> <p>Based on our previous and existing relationship with Sourcewell, we can immediately become operational if we are fortunate enough to benefit from an award. This will benefit Sourcewell, our distributors, our customers, and SK.</p> <p>In summary, our expectations are the following:</p> <ul style="list-style-type: none"> · Using our expertise and experience with the APTA, we can predict and anticipate purchasing needs related to the 3,300 US transits. Sourcewell will play a profound role in that conceptual leadership. · Our previous success and existing excellent relationship with Sourcewell will allow us to continue the momentum that has been established. · The increased addition of new product models, as well as an emphasis on shop equipment, will grow Sourcewell-based sales. · We want to increase training and collaboration between Sourcewell, our internal sales staff, and our individual 28 distributors in order to facilitate the purchase of equipment through Sourcewell. · Sourcewell is a great facilitator in the sense that it streamlines and removes the burden of traditional "low-bid" procurement.
12	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.</p>	<p>Stertil-Koni USA is part of the Stertil group—a highly diversified and highly profitable company with operations throughout the world, including Europe, Asia, and North America. The sales headquarters for SK USA is in Stevensville, Maryland. We are especially proud of our US manufacturing factory in Streator, Illinois, where we employ over 80 workers in various job functions. Our profitability measured through EBITDA is very healthy, and we have the financial resources to be able to continue investing in North America.</p> <p>To demonstrate Stertil-Koni USA's financial strength and stability, we have attached the company's Balance Sheet, Statement of Income, and The Independent Accountant's Review Report for 2020-2022 (Attachment 1).</p> <p>Some highlights from the years 2020 - 2022 include:</p> <ul style="list-style-type: none"> - Revenues have grown from \$46 Million in 2020 to \$84 Million in 2022. - Profit before tax has grown from \$5.8 Million in 2020 to \$10.7 Million in 2022. - The equity and equity ratios in 2022 are \$15.1 million and 70%, respectively.

13	What is your US market share for the solutions that you are proposing?	<p>SK is a member of the Automotive Lift Institute (ALI). As such, there are 19 members comprising both HD and automotive lifts. In the HD sector, as of October 2023, we enjoy the following market share:</p> <p>MOBILES: 37% (among 12 competitors) SKYLIFTS: 48% (among 5 competitors) DIAMOND LIFTS: 48% (among 3 competitors) ECOLIFT: 92%(among 2 competitors)</p>	*
14	What is your Canadian market share for the solutions that you are proposing?	<p>SK is represented by two major distributors in Canada: Novaquip (Ontario, Quebec, and the Maritime Provinces) and Westvac for British Columbia, Manitoba, and Alberta.</p> <p>These two significant distributors represent approximately 90% of the Canadian economy's economic valuation. Our strong distributor presence in these provinces, based on our historical and reality-based knowledge of winning the majority of the public bids, leads us to estimate that we enjoy perhaps 50% of the total market.</p> <p>Having said that, precise Canadian market share estimates are virtually impossible to confirm.</p>	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No. Stertil-Koni has never petitioned for bankruptcy protection.	*
16	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>Stertil-Koni (SK) is best described as a distributor/dealer/reseller for a manufacturer of the proposed products/ equipment and related services.</p> <p>a) SK is the sales and marketing arm of the parent company we represent, Stertil Group BV. SK is also the sales and marketing arm of the US manufacturing company Stertil ALM. Attached is evidence of SK authorization as an equipment reseller from Stertil B.V. and Stertil ALM (Attachment 2).</p> <p>b) SK (the current applicant for the Sourcewell contract) is not a manufacturer. Stertil ALM (owned by the same parent company) is a sister company to SK. Stertil-ALM is the Streator, Illinois-based manufacturer. SK (Stevensville) is the sales and marketing arm of the North American operation.</p> <p>c) Rather, we are a member of the Stertil Group BV family of companies with a mandate to provide sales and service through an independent network of 28 exclusive distributors that operate in the U.S., Canada, and the Caribbean. These dealers are all independent third-party entities and represent the SK products in the heavy-duty vehicle lifting product marketplace on an exclusive basis in their specific territories.</p>	*
17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	<p>Stertil-Koni USA, Inc. is incorporated in the State of Maryland. We have attached the Good Standing Certificate issued by the State of Maryland's Department of Assessment and Taxation (Attachment 3). Stertil-Koni USA's FEIN # is 52-2010741. Our line of business does not require any additional specific licenses or certifications.</p> <p>That said, SK is a member of the Automotive Lift Institute (ALI), our industry's highly regarded independent watchdog. Stertil-Koni is proud to have a large number of heavy-duty lifting systems that are ALI/ETL Certified. By way of further background, ALI's mission is to promote the safe design, construction, installation, inspection, and use of vehicle lifts. Please see the attached documentation showing all of Stertil-Koni's lift models and accessories that are certified by ALI (Attachment 4).</p>	*
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	Not applicable. Stertil-Koni has not been the subject of "Suspension or Disbarment.	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *
19	Describe any relevant industry awards or recognition that your company has received in the past five years	<p>Stertil-Koni has won several key awards for its product engineering. In addition, the company has been awarded multiple patents for its products by the United States Patent and Trademark Office (USPTO) and the Canadian Patent Office.</p> <p>Industry Recognition</p> <ul style="list-style-type: none"> • First vehicle lift company in the industry to be ISO 9001 certified • First lift manufacturer to offer certified mobile lifting columns utilizing wireless communications • First lift manufacturer to offer certified mobile lifting columns incorporating active energy retrieval system (AERS)—promoting "green" technology. • It is our contention that Stertil-Koni has the largest number of ALI/ETL-certified heavy-duty vehicle lifts registered with our industry's independent watchdog, the Automotive Lift Institute (ALI). • Recipient of the prestigious Innovation Award from Professional Tool and Equipment for developing the EARTHLIFT, the industry's first "green" mobile column lift. EARTHLIFT has components that are 98% recyclable, use bio-degradable fluid, feature batteries that are 100% recyclable, and employ an Active Energy Retrieval System to deliver 35% more lifting cycles at maximum load • Only lift manufacturer to offer a certified platform lifting system (SKYLIFT) that can be extended with certified platform extensions at 49 inches each. • Only lift company in the industry to offer an ALI-certified "tandem" design to platform lifts. • First lift company to have developed the concept of "continuous recess" in in-ground piston lifts. • First lift company in North America to design a piston in-ground lift without the use of hydraulics in the pit. NB: The oil reservoir is located in the above-ground console, thereby avoiding Class 1 Division 1 violations. • Market leader in sales of certified heavy-duty mobile lifting columns • Market leader in the total number of certified heavy-duty vehicle lifts • Only vehicle lift manufacturer that concentrates solely on the heavy-duty lift market, with lifting capacities starting at 16,500 lbs.
20	What percentage of your sales are to the governmental sector in the past three years	<p>Stertil-Koni built its reputation and sales based on municipal or government sales. From our inception in 1997 to 2010, the percentage of sales to the governmental sector was 81%. However, since 2011, Stertil-Koni began an active campaign to even out sales between the government and the private sector. As a result of these efforts between 2011 and 2019, our government sector represented 68%, with 32% trending toward the private sector. In terms of a particular direction, 20% of that 32% is focused on national accounts such as United Airlines, Southwest Airlines, Penske, and Ryder trucks.</p>
21	What percentage of your sales are to the education sector in the past three years	<p>The education sector is relatively underrepresented at Stertil-Koni and represents approximately 4% of sales. This is an area where we expect that Sourcewell's availability can help us increase market share. The majority of sales within that 4% is devoted to School Districts.</p>
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>CMAS: 2020 - \$0.00 / 2021-\$72,827 / 2022-\$0.00 FL Sheriffs: 2020 - \$199,918 / 2021-\$649,869 / 2022-\$1,019,238 NASPO: 2020 - \$7,970,923 / 2021-\$5,848,534 / 2022-\$9,349,757 NJ-ESCNJ: 2020- \$1,005,293 / 2021-\$851,091 / 2022-\$496,590 Sourcewell: 2020-\$3,369,290 / 2021-\$5,070,447 / 2022-\$11,550,061</p>
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>GSA: 2020 - \$ 622,668 GSA: 2021 - \$ 93,959 GSA: 2022 - \$1,054,838</p>

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Minneapolis Transit	Bill Beck	612.349.8021	*
City of Albany, GA	Adam Saylor	229.302.1213	*
Central Ohio Transit Authority	Dominic Valentino	614.275.5830	*

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
New Jersey Transit	Government	New Jersey - NJ	Vehicle Lift Supply	\$648,000	\$8,700,000	*
New York City Transit	Government	New York - NY	Vehicle Lift Supply	\$7,600,000	\$7,600,000	*
CDTA - Albany Garage	Government	New York - NY	Vehicle Lift Supply	\$470,000	\$700,000	*
Central Ohio Transit Authority	Government	Ohio - OH	Vehicle Lift Supply	\$1,280,000	\$1,280,000	*
Montgomery County Public Schools	Education	Maryland - MD	Vehicle Lift Supply	\$250,000	\$1,900,000	*

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	Stertil-Koni (SK) has ten (10) sales managers. Because these sales personnel are employed by SK, they devote 100% of their time to SK and the support of their individual distributors. Each manager represents approximately an average of 4-8 states per person. (See attachment 5)	*
27	Dealer network or other distribution methods.	SK products are available through a dedicated network of 28 exclusive distributors. The concept of exclusivity is one that SK conceived early on in our development. By nature, exclusivity promotes a basis for loyalty, trust, and devotion to the causes that SK espouses and to the programs that SK is fortunate enough to derive benefit and investment. Sourcewell is one of those concepts, and since our distributors are exclusive, we are able to impart a sense of direction and strategic focus. These 28 distributors, exclusive to SK in the delivery, installation, and servicing of heavy-duty vehicle lifting systems and accessories, provide coverage for all the states in the U.S. (including Hawaii and Alaska) as well as all provinces of Canada. We also have a distributor that covers the Caribbean. (see attachment 6)	*

28	Service force.	<p>The nature of the SK product is that service and installation are required in the sale and support of the products. As it relates to mobiles, training, and plug-ins are required, but as the demand for in-ground lifting needs (especially Diamond Lift inground) increases, installation and training become pronounced.</p> <p>Therefore, SK has an experienced, professional service department to support our network of dedicated distributors and the company's end users. This service department includes a service manager and four highly trained service technicians. Please note that all service personnel are full-time employees who are 100% dedicated to the SK product line.</p> <p>Each of our service techs undergo stringent training at our US manufacturing facility in Streator, Illinois.</p> <p>All four (4) of the SK service technicians are located in Stevensville, Maryland. The Stertil-Koni service department assists distributors by providing training as well as servicing and installing equipment. Further, as part of our commitment to delivering exceptional customer service, Stertil-Koni maintains and staffs a 24/7 telephone hotline in case of a technical issue that requires immediate attention. Thus, customers of Stertil-Koni products have direct access to service and technical support around the clock, 24/7, 365 days per year.</p> <p>Our service department consists of: Kevin Hymers, Director of Operations. Mike Tillberry, Service Manager. Mike Nichols, Service Technician. Travis Wilks, Service Technician. Mike Turner, Service Technician.</p> <p>These four (4) techs are used to support our distributors, deal with difficult problems, and, if necessary, service customers and distributors around the US as needed.</p>
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>As previously mentioned, SK sells and provides service to an exclusive group of 28 strategically distributed distributors throughout North America. These partners have been instrumental to the overall success of the Sourcewell / Stertil-Koni USA partnership, and as such, they will be very involved in the sales and order processing procedure.</p> <p>As it relates to the specific ordering process, we require that purchase orders from Sourcewell Members be issued to Stertil-Koni USA rather than the Dealer Network. Of course, the distributors will be the primary source of sales and the principal contact point with a Sourcewell Member as it relates to product demonstrations, setup and training, and regular customer service questions.</p> <p>Centralization is critical for several reasons:</p> <p>a) Consistency, accuracy, and contract compliance. All of our distributors are independent third-party corporations. As such, it would be virtually impossible for Stertil-Koni USA to guarantee contract compliance as it relates to pricing, discounts, and other terms and conditions if we don't see each purchase order. Thus, the only way SK can guarantee 100% compliance is by processing all orders directly.</p> <p>b) Reporting: Centralizing all purchase orders through Stertil-Koni USA will also ensure that all sales are included in calculating and payment of the administrative fee to Sourcewell.</p> <p>We wish to emphasize that one of Stertil-Koni USA's great strengths lies within our highly customer-oriented exclusive Dealer Network. Even though the purchasing process is centralized, all Sourcewell Members will receive the same level of service and follow-up as if they placed their purchase orders locally.</p> <p>Therefore, Stertil-Koni USA requires that all purchase orders from Sourcewell Members shall be issued to Stertil-Koni USA, Inc. by:</p> <p>E-mail: orders@stertil-koni.com Mail: Stertil-Koni USA, Inc., 200 Log Canoe Circle, Stevensville, MD 21666 Fax: +1 410-643-8901</p>

30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>SK is a sales, marketing, and service organization with one goal: to provide professional support to our customers and partners such as Sourcewell.</p> <p>In terms of our service program process and procedure, Stertil-Koni (SK) maintains a full line of professionals in-house dedicated to supporting our sales, installation, and marketing efforts. The company's in-house sales force comprises 10+ employees and a CAD engineer to provide sales, customer support, and technical guidance. In addition, at our headquarters location in Stevensville, we have a dedicated operations/customer support and technical team (available 24/7) - as well as a complete warehousing operation with four employees, a marketing department with three professional employees, a financial department, and related support staff.</p> <p>The Stertil-Koni organization is dedicated to providing radical customer service with a commitment to a 24/7 response for sales, service, and technical inquiries. Stertil-Koni also utilizes a web-based CRM system to track customer satisfaction and a state-of-the-art inventory management system for tracking financial results, product shipments, and more.</p>	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	<p>SK was built on the vision and promise of being willing to become the market leader, and based on many measures, we have achieved that. Willingness is a motivational exercise that is based on intention and drive. Ability is quite different. Ability presupposes that there are factors in place that allow the willingness to proceed. In the 26 years that we have successfully built the SK organization we have put together the steps needed to effectively provide the SK products to the Sourcewell entities. This is based on the following:</p> <ul style="list-style-type: none"> • The 28 SK distributors have the geographical outreach to take care of the outlying geographic areas also represented by Sourcewell entities • SK as an organization has the financial outreach and high levels of profitability to provide the necessary services and products to all Sourcewell entities. • SK has the intellectual capital to be able to serve the multiplicity of needs of all the Sourcewell stakeholders. • SK has the products and services to allow Sourcewell to grow in the many markets that it represents. • SK has the foresight and is in the process of developing the products of tomorrow that the changing landscape of the service market will need in the foreseeable future. 	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	Everything explained in 31 has the same application for Canada. In fact, Canada was the source of the second selection of SK distributors in 1997. Canada is part of North America. We share the same culture, values, and needs of the USA. SK has always prioritized the needs of the Canadian market. As indicated in our submission, we further believe that, proportionately speaking, Canada has a bigger potential than the US in terms of opportunities and needs. In addition, SK has recently hired a Regional Sales Manager located in Calgary, Canada.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	SK is dedicated to providing and servicing the geographical areas that represent North America. There is no geographical area that we do not cover or at least attempt to cover.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	SK intends to provide sales and support to all entities served by Sourcewell.	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	SK is fully committed to fulfilling the contract requirements for Hawaii, Alaska, and US territories. To ensure smooth execution, detailed discussions regarding freight and support needs are crucial due to the geographical expanse of these regions.	*

Table 7: Marketing Plan

Line Item	Question	Response *
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36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>Stertil-Koni, widely recognized as the leader in the sale of heavy-duty vehicle lifting systems, shop equipment, and accessories across North America, has also established its dominance in these sectors by virtue of its highly professional, proactive, and keenly focused marketing-oriented approach. In that role, particularly in conjunction with a contract award from Sourcewell, our goal is to continue leveraging our broad, results-driven portfolio of the latest marketing techniques to further advance the sale of our heavy-duty lifting systems across multiple customer audiences.</p> <p>What's more, upon an award from Sourcewell, Stertil-Koni will have a comprehensive marketing plan in place to build awareness of the award and generate orders via the Sourcewell contract.</p> <p>Key elements in our Marketing Plan will include (but not be limited to) the following:</p> <ol style="list-style-type: none"> a. Trade Shows: Stertil-Koni participates in more than 100 trade shows each year across the U.S. and Canada, most of which are focused on the municipal and government marketplace - an ideal alignment for the Sourcewell contract. At these shows, Stertil-Koni will provide professional signage, literature, and visitor briefings on the topic of the partnership between Stertil-Koni and Sourcewell and encourage customers to purchase via the Contract. b. Website Feature: Stertil-Koni will include prominent coverage on our company's homepage, www.Stertil-Koni.com, and on our site's "Purchasing" page. c. Social Media Features: Facebook, Twitter, Instagram, and LinkedIn articles/posts will be published. d. eBlast/s: News distribution regarding Stertil-Koni and Sourcewell will be sent on a regular basis to +35,000 opt-in visitors, leads, and prospects --who currently receive Stertil-Koni updates weekly. e. Blog Feature: Sourcewell articles will be published on Stertil-Koni's blog during the calendar year. f. Distributor Relations: Email and phone alerts will be directed to Stertil-Koni's dedicated network of exclusive heavy-duty vehicle lift distributors across the U.S., Canada, and the Caribbean. g. Sales Force Communications: Personal outreach will be made to Stertil-Koni's in-house sales representatives, serving the U.S., Canada, and the Caribbean, as well as colleagues around the world. h. Email Signatures: Stertil-Koni will encourage its internal team and distributors to feature the Sourcewell logo and a description of the Sourcewell contract awarded to Stertil-Koni on their respective email signature lines. i. Press Releases: Stertil-Koni is the industry leader in issuing professionally written, hard-news-oriented press releases to business and trade press, generating over 5,000 digital and print articles annually. News alerts, first approved by Sourcewell, will be developed and delivered to leading business, transportation, and procurement trade press via Stertil-Koni's professional news distribution service, PR Newswire. j. Advertising: Stertil-Koni will seek to include the partnership between Sourcewell and our company via its targeted, professionally designed, and implemented digital advertising schedule. (see attachment 7)
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37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>Stertil-Koni embraces advanced technology and the use of the Internet as key tools in providing world-class, ongoing marketing activities. Further, these elements will be a cornerstone of our dedicated efforts to ensure broad contract awareness in the U.S. and Canada upon an award from Sourcewell.</p> <p>What follows below is greater detail regarding Stertil-Koni's use of technology to enhance marketing effectiveness.</p> <p>Stertil-Koni employs the latest technology on multiple fronts to provide world-class marketing. We will leverage our expertise and apply it to enhance our marketing effectiveness in conjunction with an award from Sourcewell - all to ensure national (and international) contract awareness. Examples include:</p> <ol style="list-style-type: none"> a. CRM System: Stertil-Koni utilizes Sugar, a world-class, web-based customer relationship management (CRM) system that is updated daily to track all bids, leads, projects, trade shows, customer interactions, customer feedback, distributor activities, sales and more. This is all part of our ongoing management approach that we describe in two simple words: "Measurement Matters." The result? Top management and sales representatives can track in real-time all active deals, leads, and trade show activity across the U.S. and Canada to increase our "closing rate" and ensure the highest levels of customer satisfaction. b. Enterprise Software: Stertil-Koni uses a powerful enterprise software system from SAP to closely track inventory, product shipments, sales, warranty claims, and financial results to further ensure the superior reviews in terms of customer support and satisfaction. All Sourcewell-related sales are also tracked in our digital record-keeping system. c. Real-time Communications Systems: Stertil-Koni utilizes the latest technologies to provide real-time communications with our sales team, distributors, and customers, including: a 24/7 customer hotline, smart phones, iPads, laptop computers, website updates, email communications, eBlasts, blog, password-protected extranet, and social media. d. Google Analytics: Website tracking and performance is reviewed daily, and Stertil-Koni continuously strives to boost our website visibility, unique visitor count, page views, time-on-site and Search Engine Optimization (SEO). e. Constant Contact Email Marketing: Stertil-Koni uses a proprietary, opt-in contact list of more than 35,000 individuals - grown organically over the past 24 years - to deliver weekly product, contract, and service updates that are in turn monitored for "Opens" and "Click-through" rates." Performance, in terms of messaging and imagery, is evaluated continuously, and we modify our techniques to enhance customer "Opens," "Click-Throughs," and information requests. f. Vimeo and YouTube: Stertil-Koni maintains a company "channel" on our website that features more than 40 videos. Company marketing and product videos are distributed regularly via two of the most broadly used video delivery systems - g. YouTube and Vimeo. h. Video Conferencing: Stertil-Koni regularly uses Microsoft Teams, Zoom, Webex, i. Use of the Internet: Communicating via the Internet is also fundamental to Stertil-Koni's marketing focus, including: <ul style="list-style-type: none"> • Website: www.Stertil-Koni.com • Social Media - Facebook, Twitter, Instagram, LinkedIn • Email "Blasts" and Tracking: Constant Contact • Extranet: 24/7 access for distributors and sales personnel to obtain specifications, drawings, manuals, brochures, and latest product updates
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<p>38</p>	<p>In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?</p>	<p>It is our contention that the previous relationship between SK and Sourcewell has been beneficial for both parties. Accordingly, we hope that the cooperation will continue and we will derive a mutual benefit by working together. We think that the key benefits and attributes of the relationship include the following:</p> <ul style="list-style-type: none"> • SK regularly invites Sourcewell managers to yearly events where all our sales personnel meet. The benefits that derive from these annual events include the opportunity for Sourcewell to meet the key salespeople to increase sales of Sourcewell-related contracts and to understand the rules and regulations of the Sourcewell contract. • Sourcewell literature and graphics are displayed at Stertil-Koni's extensive trade show schedule of events. SK is the only heavy-duty vehicle lift company that regularly engages in more than 100 trade shows per year. In fact, SK regularly attends the APTA (American Public Transit Association) show + the Public Utility show, and many others. • Sourcewell executives are invited to participate at Stertil-Koni's Annual Distributor Meeting - our single most important sales event of the year - and make a major presentation to all our key leadership and sales personnel regarding the tremendous opportunities afforded by the Sourcewell contract. • Sourcewell will issue its own press release announcing that Stertil-Koni has been awarded a contract for "Vehicle Lifts, with Garage and Fleet Maintenance Equipment." For our part, Stertil-Koni will integrate a Sourcewell-awarded contract into our sales process with details below: <ul style="list-style-type: none"> • Immediately upon the contract award, SK will contact all employees and distributors with news of the award and, that same day, initiate our high-impact marketing campaign. • Sales personnel will be the first to be targeted. Hence, our campaign, emphasizing the contract award, will instantly reach Stertil-Koni's in-house sales personnel, totaling 13 top professionals located strategically across North America as well as our entire distributor network, totaling 28 distributor companies and approximately 100 salespeople in the U.S. and Canada. • It is our firm commitment that each Stertil-Koni sales representative and distributor will receive pertinent and timely information about the Sourcewell award and pricing within 24 hours of the contract award, with ongoing briefings and follow-up. • If we are fortunate enough to be awarded a contract, SK marketing will engage in major promotional activities to inform our customer base of the renewed Sourcewell contract. • A Stertil-Koni press release will announce the contract award, to be distributed via PR Newswire to our extensive media contact list. • Sourcewell will receive prominent placement on our website's "How to Buy" page (please see attachment 7). • Stertil-Koni will deliver an eBlast to our opt-in list of +35,000 via Constant Contact (sample attached) and continue to inform this key audience regarding the opportunity to purchase our lifting systems, shop equipment, and accessories via the Sourcewell contract. • Trade show presence in terms of Sourcewell literature and banners (attachment 7). • A Sourcewell presentation will be given by a senior Sourcewell executive at the Stertil-Koni Annual Distributor Meeting. • Stertil-Koni Marketing will design and run select banner ads in key industry trade publications (attachment 7).
<p>39</p>	<p>Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.</p>	<p>At the current time, market forces have shown - and Stertil-Koni concurs - that the company's heavy-duty vehicle lifting systems are not yet applicable for an E-procurement process, particularly given the complexity of the systems and the consultative manner in which they are evaluated and sold.</p> <p>That said, Stertil-Koni makes every effort to expand its online visibility for its full range of products, accessories, and services.</p> <p>Our entire product line of comprehensive shop equipment and accessories is available online at www.Stertil-Koi.com with product details available as follows:</p> <ul style="list-style-type: none"> • Stertil-Koni Product Catalog; and • Stertil-Koni Shop Equipment and Accessories.

Table 8: Value-Added Attributes

Line Item	Question	Response *
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>All equipment provided by Stertil-Koni and our network of dedicated distributors includes equipment setup and operational training as standard. At any time after the initial sales, the Stertil-Koni group can provide additional operator training. Further, training material is always available in print, web, and video formats. Also, when requested by the end-user, Stertil-Koni will additionally provide maintenance training on our equipment and accessories.</p> <p>In addition, SK holds regular, ongoing sales and product training meetings at multiple locations around the U.S. At those meetings, equipment maintenance and training are conducted and evaluated in detail.</p> <p>SK provides extensive training in the following product categories:</p> <ul style="list-style-type: none"> • Mobile columns—evaluation and placement of rollers and slide blocks—trained in e bright controls and integration—metal cabinet wireless controls—evaluation of power lifts—Earthlift controls—Batteries—Ebright VAC controls • ECOLIFTS—trained in evaluation and placement of slide blocks—trained in versions of centering lines and sliding retainers—overview of classic controls—in-depth review of PCB basic controls—in-depth review of ebright controls—inclinometer values and adjustments—max height programming—AWBP • Diamond lifts—assembly of pistons—in-depth explanation of sonar-based oil sensors—review of items in oil tank—e bright controls—review of sump pump • SKY lifts—in-depth review of PCB-based controls—E Bright controls—software updates
41	Describe any technological advances that your proposed products or services offer.	<p>Stertil-Koni is the recognized innovation leader in the heavy-duty vehicle lift industry. Stertil-Koni holds numerous patents in the United States and Canada for our lifting methods, engineering design, and support systems. Many of the products offered by Stertil-Koni are unique and are not available from other manufacturers. For example, Stertil-Koni was the first manufacturer to provide a green lifting solution for mobile lifting columns and now offers a control system - called ebright Smart Control System -- that incorporates a 7-inch full-color touch screen, much like a computer tablet, for human/machine interface.</p> <p>This solution puts all the operations of the vehicle lift directly at the fingertips of the person who needs the information most - the busy technician on the shop floor. Further, future updates can be provided via software downloads; performance tracking is captured in a "black box" environment; and the touch-screen interface is quick, easy-to-use, and intuitive. Please note that the ebright Smart Control System is ALI/ETL certified and unmatched in the industry.</p> <p>Highlights of what the ebright Smart Control System includes:</p> <ul style="list-style-type: none"> • A high-resolution, brightly illuminated, full-color, 7-inch screen • Touch screen control, even when the technician is wearing gloves • Owner/user-configurable options, including choice of language and personalized ID key to protect against unauthorized use • Presentation of all relevant information at a glance • Up to 16 mobile columns fully synchronized in a single set. <p>Modeled on the conceptual benefits of today's computer tablets, features of the ebright Smart Control system include such vital data as maintenance notifications, programmable lifting-height settings, tracking of specific operations, information codes, and even the operator manual.</p>

42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	<p>At Stertil-Koni, the leader in heavy-duty vehicle lifts, we've taken green technology to new heights in both mobile column lifts and in-ground lifts. Our highly regarded EARTHLIFT is the industry's first hydraulic green mobile column lift. Its columns are made with components that are 98% recyclable, and the Active Energy Retrieval System (AERS) allows operators to achieve 50% more lifting cycles at maximum lifting load. What's more, the on-screen display highlights the AERS system, enabling the operator to see savings in real-time. EARTHLIFT also uses a closed hydraulic system that contains bio-degradable fluid, and the batteries are 100% recyclable.</p> <p>Many maintenance facilities also utilize in-ground lifts. That's why Stertil-Koni pioneered the introduction of our U.S. and Canadian-patented ECOLIFT, with a lifting capacity of up to 90,000 lbs. It is the industry's original ultra-shallow, full-rise in-ground axle engaging lift. In addition, ECOLIFT uniquely combines high-pressure low volume hydraulics and only requires 3.5 gallons of fluid per scissor - and the hydraulics and electrical components are contained in a free-standing console above ground for easy access. This lift ensures sizeable cost savings on construction and installation and can be utilized in existing workshop pits and even at locations with high water tables.</p> <p>Stertil-Koni also features the DIAMONDLIFT, an in-ground telescopic piston lift setting new standards in heavy-duty lifting. Each piston uses less than five gallons of bio-degradable hydraulic fluid. Plus, all DIAMONDLIFT cassettes are fully self-contained, thanks to Stertil-Koni's exclusive DiamondGuard coating. This unique compound ensures that hazardous shop fluids do not enter the environment. In that way, soil contamination is not a concern.</p>
43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>Virtually all heavy-duty Stertil Koni heavy-duty (HD) lifting products carry the Automotive Lift Institute (ALI) gold label.</p> <p>In addition, Stertil Koni is an ISO 9001-certified company and was the first lift company in the world to acquire ISO 9001 certification.</p> <p>Furthermore, Stertil Koni is the most environmentally friendly company in the HD lifting world. SK manufactures products that meet the "green standard" criteria. Toward that end, we have designed HD lifts with full-color touchscreen control that provide solutions to save energy. We have designed the Active Energy Retrieval System (AERS) feature. The AERS allows the operator to achieve up to 50 lifting cycles without battery recharging. The ingenious concept allows the motor to reverse counter-clockwise and automatically recharge the battery during the downward motion. This saves the end-user thousands of dollars per year in electricity usage, given the fact that the type of equipment used by Stertil Koni requires 220/460 volts. As such, 98% of the materials are recycled materials. Such life cycle design parameters mean that Stertil-Koni is at the forefront of product design and application.</p>
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	<p>Stertil-Koni USA, Inc. makes a concerted, proactive effort to partner with WMBEs and SBEs whenever possible.</p> <p>This is especially true at our manufacturing location in Streator, Illinois, where we need to meet the needs and requirements of the Buy America Act (Surface Transportation Act of 1987). As a result, we often have to purchase US steel and other local US purchasing requirements.</p> <p>Stertil-Koni USA has also outsourced its corporate IT hardware and software services to a Service Disabled Veteran Owned Business (SDVOB) company, Corsica Technologies, headquartered in Centreville, MD 21617.</p> <p>Stertil-Koni USA proactively and aggressively solicits Minority and Women-owned Business Enterprises (MWBES) for all trucking services. We are currently requesting quotes from AIT Worldwide Logistics, Middleburg Heights, OH 44130, Expedited Transportation Services, Loganville, GA 30052, and Davis Freight Management Inc., Alden, NY 14004. All three companies are approved MWBEs by the State of New York.</p> <p>If Stertil-Koni USA is awarded a contract with Sourcewell, our goal will be to expand our utilization of WMBEs and SBEs for the trucking services resulting from the Sourcewell contract. To that end, Stertil-Koni USA will identify several national and global freight agencies with existing MWBE and/or SBE accreditation in good standing.</p>

45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>As the leader in heavy-duty vehicle lifting systems in North America, Stertil Koni provides the following benefits to Sourcewell:</p> <ul style="list-style-type: none"> · Established, mature, and experienced exclusive distributor organization dedicated to the sale and service of heavy-duty lifting equipment, accessories, and shop equipment. · Innovative products that continually meet the needs of the marketplace place, including addressing the needs of meeting ecological standards. · The principle and development of the Active Energy Retrieval System is unique in the marketplace and greatly reduces energy requirements in the workshop. · Mobile lifting technology can achieve up to 50 lifting cycles without battery recharging, thereby increasing the productivity of the marketplace. · Unlike other competitors that utilize electricity and hydraulic oil in the pit area, the SK reservoir is contained 18" above the ground, thereby meeting the requirements of Class 1 Division 1 standards. · Fanatical focus and commitment to excellent service and availability of spare parts. 	*
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Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
46	Do your warranties cover all products, parts, and labor?	Our warranty covers all of our products. Our standard warranty is 1-year labor, 2-year parts, and 5-year parts only on hydraulic cylinders used in our mobile lifting columns and a lifetime parts-only warranty on nylon guide rollers used in SK lifting products that utilize such rollers. (Attachment 9)	*
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	<p>We do have two instances where the warranty is limited.</p> <p>(a) This warranty does not apply where equipment has been damaged due to abnormal wear, misuse, overloading, accident (including shipping), improper maintenance, alteration, improper fluid maintenance, or other causes "not the result of defective materials or workmanship."</p> <p>(b) Stertil-Koni lifting equipment must be installed and serviced by Stertil-Koni factory-trained and Stertil-Koni factory-authorized service technicians. Stertil-Koni lifting equipment not installed and serviced by Stertil-Koni factory-trained and Stertil-Koni factory-authorized service technicians will result in a voided warranty.</p>	*
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes, under the one (1) year labor timeframe of our warranty. Past the one (1) year, technicians' travel and time are billable.	*
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	Stertil-Koni covers all geographic regions of the U.S. Warranty service is handled through our network of distributors. Each distributor has an assigned geographic area they are responsible for covering. See attachment 6 for the distributor listing.	*
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Yes. Our standard warranty covers all our products - 1-year labor and 2 years parts.	*
51	What are your proposed exchange and return programs and policies?	Generally speaking, and depending on the circumstances of the individual situation, the goal at SK is to provide customer satisfaction. If SK is not able to satisfy customer requirements, with the exception of certain in-ground lifting products, which are essentially impossible to return and exchange. In that case, we will work with existing Sourcewell customers to provide a level of compliance and satisfaction with the required product quality.	*
52	Describe any service contract options for the items included in your proposal.	Because the type of equipment that Stertil-Koni sells (with the exception of mobiles) requires an installation phase or several installation phases, there are various options for both installation and post-sale service requirements that are performed by our distributors. Such options are better explored and actualized by contacting the individual SK distributors.	*

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *
53	Describe your payment terms and accepted payment methods.	Stertil-Koni's payment terms are Net 30 days.
54	Describe any leasing or financing options available for use by educational or governmental entities.	Stertil-Koni does not have a leasing plan or financing options available at this time.
55	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	Stertil-Koni sends the terms and conditions with each invoice. (see attachment 10)
56	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	No. Currently, Stertil-Koni does not accept the P-card and payment process. However, we are open to exploring the opportunity.

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcwell Price and Product Change Request Form.

Line Item	Question	Response *
57	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	<p>Stertil-Koni publishes and regularly updates a price list containing all items offered to Sourcwell members. At the same time, there are a limited number of additional items, such as product installation for fixed lifts, which are not found on the published price list but are negotiated with and agreed upon in partnership with the end-user before consummating the sale. The Purchase Order for an item of this type is always directed to Stertil-Koni.</p> <p>Canada: On request, Stertil-Koni USA, Inc. will provide quotes in Canadian Dollars that will remain valid for 30 days.</p>
58	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	<p>Stertil-Koni is pleased to be provided with this opportunity by Sourcwell. We realize the value of purchasing contracts and look forward to a favorable outcome in our proposal to Sourcwell. Stertil-Koni intends to offer Sourcwell a very favorable discount off the list price as displayed in our published price list. The discounts on Stertil-Koni lifting systems will be as follows:</p> <p>For the purchase of 1 lifting system: 29% off the list price. For the purchase of 2-7 lifting systems: 32% off list price. For the purchase of 8 or more lifting systems: 33.5% off the list price.</p>
59	Describe any quantity or volume discounts or rebate programs that you offer.	<p>For the purchase of 1 lifting system: 29% off list price. For the purchase of 2-7 lifting systems: 32% off list price. For the purchase of 8 or more lifting systems: 33.5% off list price.</p>
60	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	<p>All Stertil-Koni lifting system products will be offered as part of the Sourcwell contract. With regard to additional costs, as they relate to Stertil-Koni, these typically would be for infrastructure repairs associated with fixed machinery (i.e., in-ground lifting systems, two-post, four-post, and platform lifts).</p> <p>In those instances:</p> <ol style="list-style-type: none"> Strategy: Sourcwell member will work with the Stertil-Koni distributor in the member's territory to establish a fair and reasonable price for the additional items. Process: Stertil-Koni's distributor will alert Stertil-Koni to the request and communicate the details to the Sourcwell member and Stertil-Koni. Specific Method: The Sourcwell member will add the agreed-upon item on the PO, which is submitted directly to Stertil-Koni.

61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Total "Costs of Acquisition" charges not included in "Pricing" submitted in the Stertil-Koni proposal are: a. Installation of fixed equipment lifting systems (e.g., in-ground piston and scissor lifts, platform lifts, two-post and four-post lifts): These costs are to be agreed upon between the Sourcewell member and the Stertil-Koni distributor. b. Freight: FOB Stevensville	*
62	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	All shipping and delivery is FOB Stevensville at cost. By way of further background, Stertil-Koni has a dedicated Logistics Department at the company's headquarters in Stevensville, Maryland, that works with numerous high-quality shipping companies throughout the United States and Canada. With our equipment's unique shape, weight, and transportation considerations, Stertil-Koni has developed a very responsive transportation network. We have very competitive rates with all our carriers and have an outstanding record of less than 0.1% in freight damage using our methods. In sum, Stertil-Koni does not markup freight charges, only invoicing for exact charges for equipment shipments.	*
63	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Stertil Koni products offered to Sourcewell members are priced FOB Stertil-Koni in Stevensville, Maryland. As such, the original expense to ship the product to the user is paid by the user at the time of sale. This includes all locations in the continental US. In accordance with the exchange and return policy stated above, and to ensure radical customer service. Stertil Koni would provide for shipping as needed to return or exchange a product that did not satisfy the end-user (at SK's expense).	*
64	Describe any unique distribution and/or delivery methods or options offered in your proposal.	As previously described, delivery of equipment outside the continental US will generally require containerized vessels to various ports. For example, we provide ECOLIFTs to San Juan, Puerto Rico, and those lifts can only be provided by including them in a sealed container, which is a unique delivery method. 95% of the time, our equipment can be included on common carriers.	*

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
65	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	We offer 29% off list price. See attached for pricing

Table 13: Audit and Administrative Fee

Line Item	Question	Response *

66	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcwell. This process includes ensuring that Sourcwell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcwell. Provide sufficient detail to support your ability to report quarterly sales to Sourcwell as described in the Contract template.	<p>Proper contract compliance is the end goal. Steril-Koni has established procedures and systems in place used in previous contracts and adjusted to meet the increased needs of Sourcwell. These procedures and systems were driven in part to fully comply with existing purchasing contracts, such as Steril-Koni USA's GSA schedule, which now runs through the Federal Contracts Corporation. Regarding the order processing side of the business, we have multiple checkpoints in place.</p> <ol style="list-style-type: none"> The purchase orders from Sourcwell customers will be reviewed by two different members of the accounting team as well as Sourcwell-related staff. All customer purchase orders are also checked for pricing, discounts, and all other terms and conditions before the order is entered into the SAP system. We have implemented this order entry review process to catch pricing and discount anomalies before the order is inputted into our system. Finally, we check the invoice for pricing and discount compliance before sending it to the customer. Consequently, if there should be an error in the original quote, an error in the purchase order from the Sourcwell customer, or an incorrect order entry input on Steril-Koni USA's end, it will be discovered in our billing department before we create the invoice. <p>Regarding sales reporting to Sourcwell and contract fees payable to Sourcwell, we will "tag" all sales arriving from the Sourcwell contract with a unique code in SAP. The tagging will be done in the Order Entry Department. This process is not unique to Sourcwell but is part of all order entries.</p>
67	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	<p>Ultimately, the success of the Sourcwell contract can be measured in several ways, seen from the perspective of Sourcwell, the authorized participants, and the end users (customers). For the contract to be truly successful, it must meet the needs and requirements of those three entities. As such, we engage in quarterly exercises to evaluate the program's success primarily seen or determined based on contract dollar value.</p> <p>Obviously, if the contract value is below the expectations of all parties, then by definition, the results have not met the needs of the individual parties.</p> <p>We also engage in customer service surveys to measure the degree of satisfaction with the purchasing process seen from the perspective of delivery, installation, product reliability, and overall satisfaction on the end user's part.</p> <p>One of the best ways to determine growth and success can be measured in the following ways:</p> <ol style="list-style-type: none"> Is the aggregate dollar value of the contract to the satisfaction of Sourcwell and the contract holder? Has there been substantive growth in the contract values on a quarterly and yearly basis? Have the buyers on the Sourcwell contract expressed satisfaction or dissatisfaction as it relates to the disposition and progress of the contract? <p>These internal metrics are used to evaluate the success and whether eventualities can be improved.</p>
68	Identify a proposed administrative fee that you will pay to Sourcwell for facilitating, managing, and promoting the Sourcwell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	Steril-Koni proposes an administrative fee of 1.75%, payable to Sourcwell, for contract facilitation, management, and promotion of the Sourcwell contract.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
69	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>SK is a specialist dedicated to selling and servicing heavy-duty (HD) vehicle lifting systems. Early in our development, we initiated the concept of FREEDOM OF CHOICE, the idea being that customers have individual needs as it relates to the type of product they are lifting. Therefore, early on, we wanted to provide every kind of lifting technology and design available in the marketplace.</p> <p>As such, we developed four major product specialties that reflect the totality of what any HD customer may wish or need. The operational characteristics of any particular HD lift often define the particular lift or application the customer may need.</p> <p>SK specializes in six (6) categories of heavy-duty (HD) lifts:</p> <ul style="list-style-type: none"> • Mobile lifts • In-ground piston-type lifts • Scissor lifts • Platform lifts • Two post Freedom lifts • Heavy-duty 4-post lifts <p>SK provides a wide variety of lifts, and our dealers or distributors install the lifts as they pertain to the individual needs of the Sourcewell customer.</p> <p>Specifically, the product offerings are the following:</p> <p>Mobile lifts:</p> <ul style="list-style-type: none"> o Earthlift (with Active Energy Retrieval) provides up to 35% more lifting efficiency. <ul style="list-style-type: none"> This “green” technology saves battery life and is more conducive to protecting the environment. o Capacities are 18,500 lbs. per column and 22,000 lbs. per column. o Captures regenerative power and provides more lifting cycles. o Utilizes an AER (Active Energy Retrieval) system that recharges battery life when the motor reverses direction. o Provides maximum workshop efficiency, allowing additional lifting cycles without recharging. This product can be classified as an “environmental lift” promoting “green” energy, which is particularly attractive to municipalities. o It utilizes 98% recyclable components and biofluids for hydraulics. <p>Standard hydraulic mobile lifts:</p> <ul style="list-style-type: none"> o Comes available in both wireless and cabled models. o Multi-master system with control panel on every column o Multiple set configurations possible for large workshops—accommodating up to 32 columns in a single set. o Intuitive full color 7” touch screen ebright control and multiple programming features o 20 full cycles under full load without recharging for the 18,500 lb. capacity column. <ul style="list-style-type: none"> Easy recharging from any standard 110-volt outlet <p>Platform lifts</p> <ul style="list-style-type: none"> o Premium platform lifting with true vertical rise with no cross beams and obstacle-free easy access. o Complete safety with locking from floor level. o Unique half-scissor design which requires no significant loading on the concrete since forces are absorbed into the half-scissor. o Weather-resistant galvanized Washbay model for indoor or outdoor use. o Complete lifting flexibility: articulated buses, trucks with semi-trailers, and articulated units. <ul style="list-style-type: none"> o Available in tandem configurations o Wide range of models, both surface and semi-flush and fully flush mounted, and platform lengths from 20 to 48 feet. <p>2-post Freedom lifts</p> <ul style="list-style-type: none"> o Flexible, easy access without overhead beams or floor plates. o Stable and fully integrated base plate design o Smooth and controlled lifting with a synchronized electronic double hydraulic

		<p>system.</p> <ul style="list-style-type: none"> o Maximum lifting versatility and a wide variety of telescopic lifting arms. o Safe, independent locking system engages at 8" <p>Heavy-Duty 4-post lifts</p> <ul style="list-style-type: none"> o Capacities 50,000 lbs and 66,000 lbs. o Traditional 4-post lifts with standard drive platform configurations o Suitable for a wide fleet of vehicles: articulated buses, trucks with semi-trailers o Platform lengths available from 20' to 38' o Available in tandem configurations <p>In-ground piston Diamond Lift</p> <ul style="list-style-type: none"> o 64,000 lbs up to 140,000 lbs. o "Continuous Recess" version suitable for low clearance vehicles: flush with the floor <ul style="list-style-type: none"> o Fully hydraulic system with double telescopic pistons o Available in 2, 3, or 4-piston configuration. o No electrics or hydraulics in the pit area o Galvanized Ultra-High endurance DiamondGuard o Cassette or frame model available—customer's choice <p>In-ground Scissor ECOLIFT</p> <ul style="list-style-type: none"> o Unique shallow 34" depth design o Reduced installation costs—50% shallower than traditional in-ground lifts o Fully hydraulic system with robust cylinders o Continuous recess for easy accessibility and convenience for low-clearance vehicles <ul style="list-style-type: none"> o Available in 2, 3, or 4 scissor configuration o Relocatable to a different facility <p>Full range of shop equipment</p> <p>Conceptually, vehicle lifts allow the mechanic to raise heavy-duty vehicles. Once the vehicles are elevated, individual components must be removed. That includes gas tanks, tires, front-end assemblies, exhaust, etc. The purpose of shop equipment is to isolate and remove individual components so that mechanics can perform more exact and specific individual repairs on components.</p> <ul style="list-style-type: none"> o SKWD 500 1,000 lbs. capacity o Foldable support stands (18,500 lbs. and 26,500 lbs.) o Heavy-duty transmission jack (3,500 lbs) o Various portable hydraulic jacks o High Lift wheel dolly to remove individual tires from vehicle. <p>Please note that each product offering may require installation, and the SK distributors are fully certified and trained to achieve any individual requirement anywhere in the USA and Canada.</p>
70	<p>Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.</p>	<p>Stertil-Koni's product line can best be described as heavy-duty vehicle lifting systems, shop equipment, hoists, related accessories, and ongoing fleet servicing equipment for government, municipalities, and education entities.</p>

*

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
71	Vehicle lifts	<input checked="" type="radio"/> Yes <input type="radio"/> No	Our product range includes mobile column lifts and inground lifts - including piston lifts and scissor lifts - as well as 2-post lifts, 4-post lifts, platform lifts, and more.
72	Diagnostic equipment	<input type="radio"/> Yes <input checked="" type="radio"/> No	SK does not sell diagnostic equipment.
73	Stationary air compressors and ventilation systems	<input type="radio"/> Yes <input checked="" type="radio"/> No	SK does not sell air compressors or ventilation systems.
74	Garage tooling and equipment	<input checked="" type="radio"/> Yes <input type="radio"/> No	Our expansive lineup of shop equipment, includes support stands, transmission jacks, wheel dollies, floor jacks, and more.
75	Vehicle wash systems	<input type="radio"/> Yes <input checked="" type="radio"/> No	SK does not sell vehicle wash systems.
76	Related parts, supplies, and accessories related to the offering of 71 - 75 above	<input checked="" type="radio"/> Yes <input type="radio"/> No	SK stocks parts and accessories for all products that we sell.
77	Installation, repair, and maintenance services related to the offering of 71 - 75 above	<input checked="" type="radio"/> Yes <input type="radio"/> No	SK product installation, repair, and maintenance services are provided by our 28 exclusive distributor network.

Table 15: Exceptions to Terms, Conditions, or Specifications Form

Line Item 78. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Contract terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Contract Template provided in the "Bid Documents" section. Proposer must upload the redline in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Contract.

Do you have exceptions or modifications to propose?	Acknowledgement *
	<input type="radio"/> Yes <input checked="" type="radio"/> No

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- [Pricing](#) - Steril-Koni Sourcewell Contract #121223 Price List 2023 Edition 1.pdf - Tuesday December 12, 2023 11:49:32
- [Financial Strength and Stability](#) - Attachment 1 - Financials.zip - Tuesday December 12, 2023 11:52:49
- [Marketing Plan/Samples](#) - Attachment 7 - Marketing Samples.zip - Tuesday December 12, 2023 13:44:59
- WMBE/MBE/SBE or Related Certificates (optional)
- [Warranty Information](#) - Attachment 9 - Warranty.pdf - Tuesday December 12, 2023 13:45:35
- [Standard Transaction Document Samples](#) - Attachment 10 - Term and Conditions.pdf - Tuesday December 12, 2023 13:45:58
- [Upload Additional Document](#) - Attachment 2-6,8 Various.zip - Tuesday December 12, 2023 13:48:20
- Requested Exceptions (optional)

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Kellie Hibble, Administrative Sales Manager, Steril-Koni USA, Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum**" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_2_RFP_121223_Vehicle_Lifts Wed November 15 2023 03:04 PM	<input checked="" type="checkbox"/>	1
Addendum_1_RFP_121223_Vehicle_Lifts Tue November 14 2023 04:21 PM	<input checked="" type="checkbox"/>	2