



**OFFICE OF THE PURCHASING AGENT
COUNTY OF COOK**

118 NORTH CLARK ST. ROOM 1018
CHICAGO, ILLINOIS 60602-1375
(312) 603-5370

THIS PURCHASE ORDER NUMBER
MUST APPEAR ON ALL PACKAGES,
INVOICES, SHIPPING PAPERS AND
DROP SHIPMENTS

PURCHASE ORDERED ISSUED TO
806043

Network Automation Inc
3530 Wilshire Blvd Ste 1800
Los Angeles CA 90010

DATE
11/29/2011
F.O.B. POINT

PURCHASE ORDER NO.
178935 - 000- OP
REQUISITION NO.
00098952 OR

COOK COUNTY FEIN: 36-6006541
ILLINOIS SALES TAX EXEMPT: E-9998-2013-04
FEDERAL EXCISE TAX EXEMPT CERT: 36-75-D038K

SHIP TO Clerk of the Circuit Court - M.I.S.
Richard J. Daley Center
55 W. Washington Street RM CL-27
Chicago IL 60602-3002

DELIVERY INSTRUCTIONS
69 W. WASHINGTON, ROOM 2500
TONY VAINIKOS, 312-603-7785

DEPT NO	
5281450	Page 1 of 1

LINE	FURNISH THE FOLLOWING SUPPLIES AND/OR SERVICE	QUANTITY/ UOM	UNIT PRICE	EXTENDED PRICE	ACCOUNT NUMBER
1.00	MAINTENANCE RENEWAL MAINTENANCE AND TECHNICAL SUPPORT FOR THE FOLLOWING: PRODUCT: BPA SERVER 8 SOFTWARE. 1) BPA8-KG5B9-Y2XXA-7HYO3-5XHXR-FJVP7. 2) BPA8-PFPF6-SM7QZ-U2PBB-P8HXR-Y5BYR. CONTRACT PERIOD: 12/01/2011 THROUGH 11/30/2012.	1.00 YR	1,498.0000	1,498.00	5281450.540180
***** Total Order *****				1,498.00	

NOTE: VENDOR AGREES NOT TO EXCEED THE QUANTITY OR DOLLAR AMOUNT OF THIS ORDER WITHOUT WRITTEN AUTHORIZATION FROM THE PURCHASING AGENT

RECEIPT CERTIFICATION (FOR DEPARTMENT USE ONLY)

I hereby certify that I have received the goods/services reflected above and that the items referenced are in full conformity with the purchase order/contract.

Authorized Signature: _____

Date: _____

I hereby certify that this purchase is in agreement with the requisition on file authorizing the expenditure and is properly approved.

PURCHASING AGENT

Date:

Maria de la Cruz
12/9/11 BR

Report: R56REQ2

Purchase Requisition

Office of the Purchasing Agent

Cook County of Illinois

Requisition # OR 98952 Contract

45 BR New
PA
45
7/2

Purchase Order Number

178935

Buyer Number 724151 Supervisor 50
 Bid/Sole Src Code SOLE
 Business Unit 5281450
 Internal Req Number 15281187
 Board App Date & Item 8/23/2011
 Requisition Date 8/23/2011
 Date Needed 8/23/2011

Open Date
 Supplier: 806043 Network Automation Inc
 3530 Wilshire Blvd Ste 18
 Los Angeles CA 90010

Delivery Instructions:
 69 W. WASHINGTON, ROOM 2500
 TONY VAINIKOS, 312-603-7785
 Chicago IL 60602-3002

One Time Purchase Yes No Covers Need for ___ months. Specific Period of time ___ thru ___ Prior Contract No. ___ Expiration Date ___ Emergency No. ___

Line # Commodity Description Bal. on Hand Quantity UOM Est. Unit Cost Extended Cost Business Unit and Object Account

1.000 962 MAINTENANCE RENEWAL < > 1.00 YR 1,498.0000 1,498.00 5281450.540180

1.00 YR

1,498.0000

1,498.00

5281450.540180

MAINTENANCE AND TECHNICAL SUPPORT

FOR THE FOLLOWING:

PRODUCT: BPA SERVER 8 SOFTWARE.

1) BPA8-KG5B9-Y2XXA-7HYO3-5XHXRF-JVP7.

2) BPA8-PFFPF6-SM7QZ-U2PBB-P8HXR-Y5BYR.

CONTRACT PERIOD: 10/27/2011 THROUGH 10/27/2012.

SEE ATTACHED QUOTATION.

REQ# 15281187.

12/1/11 - 11/30/12
 PER
 COM V.
 11/2/11

Total of Items Ordered
 1,498.00

66
 11/2/11

RECEIVED
 OFFICE OF THE
 PURCHASING AGENT
 2011 SEP -7 PM 10:21
 BOOKKEEPING

APPROVED BUDGETARY ACCOUNT

CCA

PURCHASING USE ONLY

ACCT #

DATE BY

CERTIFICATION
 I hereby certify that the items and/or services above are necessary to this department (or institution) and that the dept. no., account & activity numbers indicated above accurately reflect the specific item budget appropriation approved by the Board of County Commissioners and there is a sufficient unencumbered balance in the account to grant same.

REQUISITIONER
 BUREAU or DEPARTMENT HEAD

[Signature]
 BUREAU or DEPARTMENT HEAD

DOROTHY BROWN
CLERK OF THE CIRCUIT COURT



Richard J. Daley Center
Room 1001
Chicago, Illinois 60602
(312) 603-5030
FAX (312) 603-4557
www.cookcountyclerkofcourt.org
2011 SEP -7 PM 10:21

OFFICE OF THE CLERK OF THE CIRCUIT COURT OF COOK COUNTY

BOOKKEEPING

August 31, 2011

Maria De Lourdes Coss
Cook County Purchasing Agent
118 North Clark Street, Room 1018
Chicago, Illinois 60602

Dear Ms. Coss:

Please find attached Requisition #15281187 (System Requisition #98952), in the amount of \$1,498.00 for the maintenance and technical support of the BPA Server 8 software.

Network Automation Inc. is the sole proprietary source for the BPA Server 8 software product. No other organization is authorized as a reseller or distributor for this software product.

Thank you for your consideration in this matter.

Sincerely,

Dorothy Brown
Clerk of the Circuit Court



Quotation

Network Automation, Inc. Tax ID: 20-1261680
 3530 Wilshire Blvd., Suite Voice: (213) 738-1700
 1800 Los Angeles, CA 90010 Fax: (213) 738-7665

RECEIVED
 OFFICE OF THE
 PURCHASING AGENT

Date: 8/30/11

Prepared by: Dawn Willis (dawn.willis@networkautomation.com)

Voice: (888) 786-4796

Fax:

2011 SEP -7 PM 10:21

Billing Info:

Name: Tony Vainikos
 Company: Clerk of the Circuit Court - Cook County
 Address:
 City, State, Zip: ,
 Phone: (312) 603-7785
 Email: tzvainikos@cookcountycourt.com
 Fax: (312) 603-6072

Shipping Info:

Name: Tony Vainikos
 Company: Clerk of the Circuit Court - Cook County
 Address:
 City, State, Zip: ,
 Phone: (312) 603-7785
 Email: tzvainikos@cookcountycourt.com
 Fax: (312) 603-6072

QUOTE NUMBER	ACCOUNT REP	P.O. NUMBER	SHIP VIA	F.O.B. POINT	TERMS
14E5D375466C7296	Dawn Willis	(none)	UPS	Los Angeles	NET-30/CREDIT CARD

QUANTITY	DESCRIPTION	SKU	UNIT PRICE	AMOUNT
1	One Year Product Maintenance for: BPA8-KG5B9-Y2XXA-7HYO3-5XHXR-FJVP7 12/1/11 - 11/30/12	M-BPA8CAL	\$299.00	\$299.00
1	One Year Product Maintenance for: BPA8-PFPF6-SM7QZ-U2PBB-P8HXR-Y5BYR 12/1/11 - 11/30/12	M-BPA8SERV	\$1,199.00	\$1,199.00

Maintenance is required and ensures all product updates, unlimited email support, and 3 incidents of telephone support for 1 point of contact during the 1 year term. For additional support options, telephone technical support add-ons can be purchased separately.

SUBTOTAL:	\$1,498.00
SALES TAX:	\$0.00
SHIPPING:	\$0.00
TOTAL:	\$1,498.00

Thank you for choosing AutoMate!

This quotation is valid until 9/15/11.

Contact Dawn Willis at (888) 786-4796 for details on this quote. You can also email Dawn Willis at dawn.willis@networkautomation.com. Purchase Orders may be faxed to (213) 738-7665 or emailed to dawn.willis@networkautomation.com.



NETWORK AUTOMATION

RECEIVED
OFFICE OF THE
PURCHASING AGENT
2011 SEP -7 PM 10:21
BOOKKEEPING

May 31, 2011

Tony,

Network Automation is the sole provider of our proprietary support.

Sincerely,

Dawn Willis

US Channel Manager



**Cook County
Office of the Purchasing Agent**

RECEIVED
OFFICE OF THE
PURCHASING AGENT

2011 SEP -7 PM 10: 21

Sole Source Justification

BOOKKEEPING

General Information	Date: 8/29/2011
Unit/Department: Clerk of the Circuit Court, MIS Division	Phone No. 312-603-7785
Contact Name: Tony Vainikos	Email tzvainikos@cookcountycourt.com

Vendor Information	Requisition No. 98852
Name: Network Automation Inc	Purchase Order No.
Address: 3530 Wilshire Blvd, Suite 18 Los Angeles, CA. 90010	Contract No.

Description. Please provide a description of the goods or services required, the duration or frequency of the requirement, and where will the services or goods be delivered.

Maintenance and technical support for the BPA Server 8 software program product for a period of one year from 10/27/2011 through 10/30/2012. This maintenance support will provide the Office of the Clerk of the Circuit Court's MIS Division with 24/7 assistance regarding this particular software product.

Type. Please select one of the options and explain below.

Single Source
 Proprietary/Copyright Restrictions
 Equipment Compatibility
 Patented Product
 Exclusive or Unique Capability
 Other, please explain

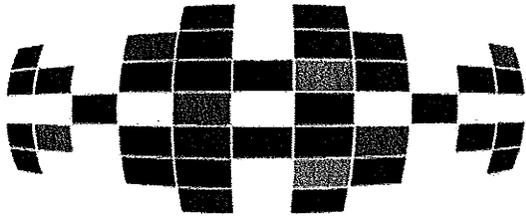
Explanation: Why is this product or service the only one that would satisfy the requirement(s)?
Software Engineering of America is the sole source provider for \$AVRS program product including sole source coverage for technical support.

Due Diligence. Describe the due diligence performed that led to the conclusion that this is a sole source.
Deliberate and extensive search.

Department Recommendation	
Requestor: Tony Vainikos	Date: 8/29/2011
Department Head: Bridget Dancy	Date: 8/29/2011

Purchasing Agent Approval

Signature: *[Handwritten Signature]* Date: 8/29/11



NETWORK AUTOMATION

Network Automation Maintenance Agreement

Terms of Agreement:

The purchase of Maintenance entitles the purchaser to all product upgrades major and minor to the purchased AutoMate product and any other purchased components for a minimum period of one year from the original date of purchase. These updates are available on the Network Automation, Inc. website, and the purchaser is responsible for downloading and installing the updates during the subscription period unless another arrangements has been made.

Purchasers of AutoMate are entitled to updates to their specific edition of AutoMate during the term. Professional customers will receive updates/upgrades for Professional; Premium customers will receive updates/upgrades for Premium; Standard customers will receive updates/upgrades for Standard; Enterprise customers will receive updates/upgrades for Enterprise.

Unlimited email support and up to 3 incidents of telephone support shall be available during the term. A 24-business hour turnaround time for a response is guaranteed for email support. Telephone support is available Monday through Friday; 8am-5pm PST unless a support plan add-on that modifies the response timeframe has been purchased.

Online account access is available for current Maintenance customers only. Clients with multiple licenses will have account page access restricted to licenses for which they have a current Maintenance Agreement.

Eligible Components:

AutoMate Professional licenses AutoMate Premium components eligible for Maintenance include the following: Premium Licenses and Runtime licenses. AutoMate BPA Server components eligible for Maintenance include the following: AutoMate BPA Server (Standard or Enterprise Edition) licenses, Development Tools, and Client Access Licenses.

Cost and Renewal:

Maintenance will cost 25% of the retail license price for the initial year. At the end of the term, Maintenance can be renewed at 20% of the current retail license price at the time for all purchased components.

Maintenance is required with every new license purchase of AutoMate.

NETWORK AUTOMATION INC. 654 S. Western Ave Los Angeles, CA 90005 - Phone: 888-786-4796 - www.networkautomation.com

PROCESSED
2011 NOV 10 PM 1:30
RECEIVED
OFFICE OF THE
PURCHASER
ACT 11

A AutoMate⁸

Product Overview

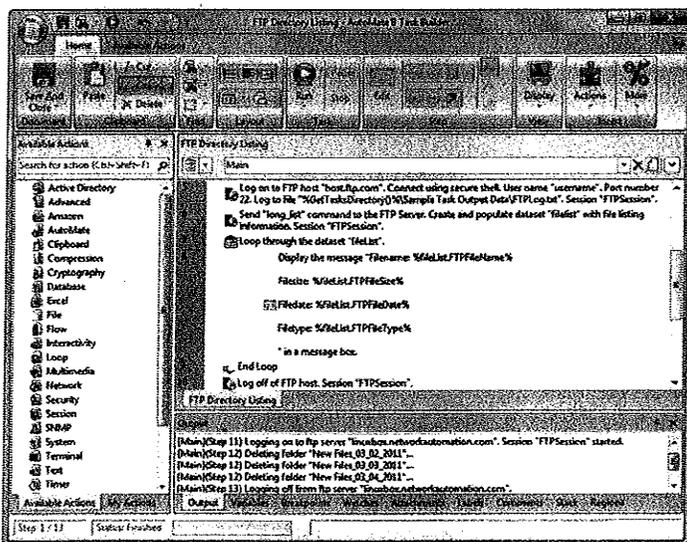
AutoMate 8 represents a significant leap forward in automation technology for the mid-market. It is a cogent investment that is sure to deliver business value and increase ROI to organizations across all vertical markets. As organizations seek out ways to reduce costs and improve efficiency, they consistently fall short due to the complexities of automating tasks using various scripts, batch files, macros, and other executables. Without a robust automation platform that provides an easy to use end-to-end solution, the automation of IT and business processes becomes difficult to implement and costly to maintain.

AutoMate 8 raises the bar when it comes to functionality, ease of use, configurability, and cost as compared to other systems that are either very large, expensive, or both. It is the only product of its kind that offers the type of power typically found in large enterprise systems along with the simplicity found in applications with much less functionality. This marriage between power and simplicity creates the ideal automation platform for the mid-market.

Task Builder

Relying solely on scripts and batch files for process automation is an inherently flawed methodology that leaves an organization vulnerable to many potential problems. Writing code is time intensive as it requires a development, debugging, and deployment phase. A script is intended to execute a simple task. However, basic scripts manifest into multiple script files, thousands of lines of codes, and the inevitable burden of maintaining the code. Also, writing code is costly to any organization. As additional projects are assigned to a developer, output decreases. As such, writing code is not a scalable solution.

The Task Builder within AutoMate 8 eliminates the need for writing scripts and batch files altogether. With our comprehensive library of prebuilt Actions ranging from sending simple keystrokes to performing Terminal Emulation, the Task Builder enables users to quickly and easily drag-and-drop actions together, creating powerful automated processes without writing code.



Task Builder also provides the following important features:

- **Plain English Display** – All steps within a Task are displayed in Plain English text to eliminate any mysteries about what operation is being performed.
- **Error Identification** – Errors are clearly displayed and show the step in which the error occurred for easy debugging of Tasks.
- **Error Handling** – The Task Builder has the ability to automatically take corrective action and/or send notifications of the error.

Constructing Tasks in AutoMate 8 enables organizations to automate their business processes quickly, easily, reliably, and affordably, all without the need for writing code.

Task Builder – The “no code” task development interface



Task Administrator

Management of automated processes at organizations without an effective automation platform is fragmented at best. Often Windows Task Scheduler or another job scheduler is used to start scripts and batch files on individual machines. Anyone with access to these tools can schedule a job to run on any available machine, exposing serious security concerns. The lack of centralized management for automated processes contributes to compliance violations, lower productivity, and creates greater inefficiency in the workplace.

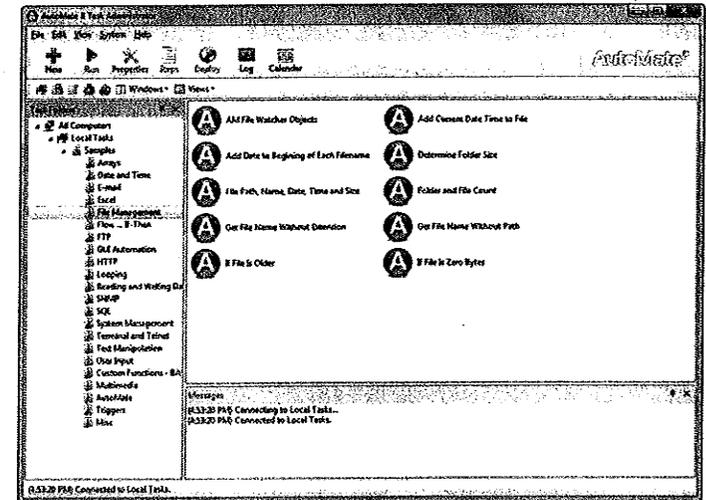
The Task Administrator within AutoMate 8 solves these problems by providing centralized management and administration for all of the automated processes on the local machine and connected runtimes. This allows for greater control of the processes being automated as well as greater insight into the success and failure of individual tasks.

Additionally, the Task Administrator allows for backup and restoration of AutoMate data, event log visibility, a task execution graphical calendar, and access to a wide variety of pre-packaged AutoMate tasks.

Editions Overview

AutoMate 8 offers two editions: Professional and Premium. The Premium Edition offers all the features found in the Professional Edition along with the following:

- **SNMP Support** – SNMP is the internet standard protocol developed to manage nodes (servers, workstations, routers, switches, and hubs etc.) on an IP network. AutoMate launches a task when an SNMP trap is received. You can specify filters to watch for particular traps. An SNMP trap is a message sent by a Runtime to a management system indicating that an event has occurred on the host running the Runtime.
- **Native Terminal Emulation Support** – AutoMate 8 Premium Edition allows direct automation of your legacy systems over SSH, Telnet or COM port by supporting terminal emulation standards such as TTY, VT100, VT220, VT320, TN3280, TN5250, and ANSI natively.
- **Runtime Support** – This allows for tasks to be developed within the Premium Edition, and then deployed to runtime licenses (sold separately) for remote execution. This offers an extremely cost effective means of automating multiple machines with the power of AutoMate.
- **MSMQ (Microsoft Message Queuing)** – MSMQ technology enables applications running at different times to communicate across heterogeneous networks and systems that may be temporarily offline. AutoMate Premium has the capability to automate MSMQ operations, including the ability to send, retrieve, clear or wait for MSMQ messages as well as the capability to create or delete a message queue.
- **Active Directory Support** – AutoMate Premium provides the ability to create, modify, and remove Active Directory objects, groups, and users.
- **Amazon Web Services (AWS)** – Provides an on-demand Cloud IT infrastructure to companies of all sizes. AutoMate supports the five main components of AWS: EC2, RDS, S3, SimpleDB, and SQS. This offers a simple way of controlling your infrastructure needs and costs from launching new instances to moving data to the cloud. AutoMate is able to control all your cloud automation needs.
- **Microsoft SharePoint** – SharePoint is a powerful business collaboration platform. AutoMate's pre-built SharePoint activities and drag-and-drop interface automate the management and administration of SharePoint users, sites, libraries and lists. AutoMate provides the capability to automate all SharePoint business and IT processes on a single platform.
- **VMware** – VMware provides a completely virtualized set of hardware to the guest operating system. AutoMate supports the full suite of virtualization software including ESX, ESXi, Workstation, and Player. This provides the ability to clone systems, manage snapshots, and interact directly with a Guest OS. By combining tools from both the physical and virtual world, AutoMate is able to connect disparate applications within a single workflow.



Task Administrator – Manages all of your tasks centrally.

Licensing Model

Network Automation products are licensed on a per machine basis. Each machine used for management, development, or execution of an automated business processes using AutoMate 8 will require a license. Below is a brief description of each licensed product part of the AutoMate 8 product line:

- **AutoMate 8 Professional** – The base version of AutoMate 8 is designed to automate most desktop processes.
- **AutoMate 8 Premium** – The Premium Edition has all of the functionality of the Professional Edition along with SNMP support, Terminal Emulation support, and Runtime support (see Editions Overview).
- **AutoMate 8 Runtime** – Each license enables the use of a runtime for execution of tasks built in the Premium Edition on one machine. Tasks reside locally on the runtime machine.

The purchase of AutoMate 8 Professional or Premium includes 1 license for task development and execution. Runtime licenses for the Premium Edition are sold separately. Volume Discounts are available for all multi-machine license purchases.

Benefits

The technology found within AutoMate 8 overshadows other more expensive products by automating highly complex business and IT processes executed on the desktop without the need for writing code. The AutoMate 8 solution includes drag-and-drop development, easy administration, and extensive error handling, all in one complete platform.

AutoMate 8 reduces application development time by more than 50% through the use of its GUI-based Task Builder. It lowers costs and hassles associated with developing and maintaining code, scripts, and batch files. Also, it eliminates time-consuming, labor-intensive, repetitive IT tasks; enabling employees to focus on strategic activities where human interaction and thought add the most value.

For all these reasons, it is no surprise that most of our clients report complete ROI within 3 months of implementation. Join the more than 9,000 active customers worldwide who have already discovered the power, flexibility, and cost savings of AutoMate.

For more information or to speak with a representative, contact Network Automation at:

Sales

Network Automation, Inc.
213-838-1800 x1
3530 Wilshire Blvd, Suite 1800
Los Angeles, CA 90010
sales@networkautomation.com

Or visit our website at:
www.networkautomation.com

