



**OFFICE OF THE PURCHASING AGENT  
COUNTY OF COOK**

118 NORTH CLARK ST. ROOM 1018  
CHICAGO, ILLINOIS 60602-1375  
(312) 603-5370

THIS PURCHASE ORDER NUMBER  
MUST APPEAR ON ALL PACKAGES,  
INVOICES, SHIPPING PAPERS AND  
DROP SHIPMENTS.

PURCHASE ORDERED ISSUED TO  
77807

Murray & Trettel Inc  
600 First Bank Drive Ste A  
Palatine IL 60067

DATE  
10/24/2012  
F.O.B. POINT

PURCHASE ORDER NO.  
**183342 - 000- OP**  
REQUISITION NO.  
00103899 OR

COOK COUNTY FEIN: 36-6006541  
ILLINOIS SALES TAX EXEMPT: E-9998-2013-04  
FEDERAL EXCISE TAX EXEMPT CERT: 36-75-D038K

SHIP TO Cook County Highway Dept  
69 W Washington St Rm 2307  
Chicago IL 60602

**DELIVERY INSTRUCTIONS**

Ed Tully 708.387.4059

DEPT NO	Page 1 of 2
5011881	

LINE	FURNISH THE FOLLOWING SUPPLIES AND/OR SERVICE	QUANTITY/ UOM	UNIT PRICE	EXTENDED PRICE	ACCOUNT NUMBER
1.00	Weather Forecast Services Snow and Ice Warnings Issued as needed . Frost Warnings Issued as needed . "All Clear" Notifications for all Warnings as needed . Person to person telephone verification when Snow and Ice Warnings, Frost Warnings and All Clear Notifications are issued . Pavement Temperature and Condition Forecasts for two (2) locations two (2) times per day from November 1st through April 30th . Dally Operating Forecasts Issued daily from November 1st through April 30th . Warnings and Forecasts developed by professional meteorologists . Warnings and Forecasts are geographically specific for the five (5) Cook County Highway Department Maintenance Facility territories . 24/7 phone consultation privileges with Murray and Trettel's professional meteorologists . Communication of all weather information from Murray and Trettel to Cook County Highway as follows: Send all Forecast or Warning forms by email - email addresses provided by Cook County Highway . Send all Forecast or Warnings forms by fax - fax numbers provided by Cook County Highway .	2.00 YR	10,000.0000	20,000.00	5011881.520440

NOTE: VENDOR AGREES NOT TO EXCEED THE QUANTITY OR DOLLAR AMOUNT OF THIS ORDER WITHOUT WRITTEN AUTHORIZATION FROM THE PURCHASING AGENT

**RECEIPT CERTIFICATION (FOR DEPARTMENT USE ONLY)**

I hereby certify that I have received the goods/services reflected above and that the items referenced are in full conformity with the purchase order/contract.

Authorized Signature: \_\_\_\_\_

Date: \_\_\_\_\_

I hereby certify that this purchase is in agreement with the requisition on file authorizing the expenditure and is properly approved.

PURCHASING AGENT

Date:

*[Handwritten Signature]*  
11/1/12 BA



Purchase Requisition  
Office of the Purchasing Agent  
Cook County of Illinois

Purchase Order Number

183392 08

73 BR new

10-24-12  
pc

Requisition # OR 103899 Contract #

Open Date

Ship To: 96493 Cook County Highway Dept  
69 W Washington St Rm 2307  
Chicago IL 60602

Delivery Instructions:  
Ed Tully  
708.387.4059

Supplier: 77807 Murray & Treitel Inc  
600 First Bank Drive Ste A  
Palatine IL 60067

Buyer Number 724150 Supervisor 40  
Bid/Sole Src Code SSP  
Business Unit 5011881  
Internal Req Number 12501016  
Board Apr Date & Item 5/23/2012  
Requisition Date 5/23/2012  
Date Needed 5/23/2012

One Time Purchase Yes No Covers Need for months. Specific Period of time thru Prior Contract No. Expiration Date Emergency No.

Line # Commodity Description Bal. on Hand Quantity UOM Est. Unit Cost Extended Cost Business Unit and Object Account

1,000 961 General Meteorological Consulting Services EA 10,000.0000 10,000.00 5011881.520400

Snow/ice Storm Warning Service, Frost Warnings, All Clear  
Notifications and Daily Operating Forecasts  
Contract Period of November 1, 2012 through April 30, 2013  
This service will also include 2 pavement temperature forecasts (one to represent the northern portion of Cook County and one to represent the southern portion of Cook County), to be provided twice daily.  
Supply of forecast forms, communication cost for storm warnings, frost warnings, all clear notifications, daily operating forecasts, and pavement temperature forecast. The service also permits 24 hour/day phone consultation with meteorologists.  
Procedures for communicating all warnings will be by phone, person to person and fax  
For all five (5) Maintenance Facilities  
501 MFT ILLINOIS FIRST  
SECTION# 12-JFCFS-12-GM

Can I make this a 2 yr. contract

24 hour person to person not equipment

Total of Items Ordered

10,000.00

CERTIFICATION

I hereby certify that the items and/or services above are necessary for this department for institution and that the department account & activity number indicated above accurately reflect the specific line item budget appropriation approved by the Board of County Commissioners and there is a sufficient unencumbered balance in the account to grant same.

CCA

APPROVED BUDGETARY ACCOUNT

PURCHASING USE ONLY

ACCT #

DATE

BY

REQUISITIONER

BUREAU or DEPARTMENT HEAD

APPROVED  
OFFICE OF THE  
PURCHASING AGENT  
2012 JUN 12 PM 1:17

THE BOARD OF COMMISSIONERS  
TONI PRECKWINKLE  
PRESIDENT

EARLEAN COLLINS	1 <sup>st</sup> Dist.	PETER N. SILVESTRI	9 <sup>th</sup> Dist.
ROBERT STEELE	2 <sup>nd</sup> Dist.	BRIDGET GAINER	10 <sup>th</sup> Dist.
JERRY BUTLER	3 <sup>rd</sup> Dist.	JOHN P. DALEY	11 <sup>th</sup> Dist.
WILLIAM M. BEAVERS	4 <sup>th</sup> Dist.	JOHN A. FRITCHEY	12 <sup>th</sup> Dist.
DEBORAH SIMS	5 <sup>th</sup> Dist.	LAWRENCE SUFFREDIN	13 <sup>th</sup> Dist.
JOAN PATRICIA MURPHY	6 <sup>th</sup> Dist.	GREGG GOSLIN	14 <sup>th</sup> Dist.
JESUS G. GARCIA	7 <sup>th</sup> Dist.	TIMOTHY O. SCHNEIDER	15 <sup>th</sup> Dist.
EDWIN REYES	8 <sup>th</sup> Dist.	JEFFREY R. TOBOLSKI	16 <sup>th</sup> Dist.
		ELIZABETH ANN DOODY GORMAN	17 <sup>th</sup> Dist.



COOK COUNTY  
BUREAU OF ADMINISTRATION  
DEPARTMENT OF HIGHWAYS  
Rupert F. Graham Jr., P.E.  
Superintendent  
George W. Dunne Cook County Office Building  
69 West Washington Street 23<sup>rd</sup> Floor  
Chicago, Illinois 60602-3007  
Telephone (312) 603-1601  
Fax (312) 603-9945

May 31, 2012

Maria De Lourdes Coss  
Purchasing Agent  
Purchasing Department  
118 N. Clark Street – Room 1018  
Chicago, IL 60602

RE: Sole Source  
Business Unit: 5011881  
Account No. 520400  
Requisition No. 12501016  
Fiscal Impact: \$10,000.00

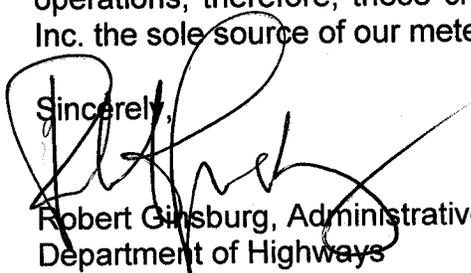
Dear Ms. Coss:

The Highway Department is requesting a 2012 sole source purchase order be issued to Murray and Trettel, Inc. in the amount of \$10,000.00.

Murray and Trettel, Inc. located at 600 First Bank Drive, Suite A, Palatine, IL 60067 is the only local meteorological consulting service that can supply all requirements of our needs for snow operations and other hazardous weather. This company is the only one that will communicate 24 hour/day, person to person phone consultation, communicating all warnings by phone, person to person and fax.

This service is mandatory and necessary for emergency and hazardous weather operations, therefore, these criteria for this agreement makes Murray & Trettel, Inc. the sole source of our meteorological consulting needs.

Sincerely,

  
Robert Ginsburg, Administrative Director  
Department of Highways



**Cook County  
Office of the Purchasing Agent**

**Sole Source Justification**

<b>General Information</b>	Date: 5-23-12
Unit/Department: 5011881	Phone No. 7083874059
Contact Name: ED TULLY	email EDWARD.TULLY.2@CookCountyIL.GOV

<b>Vendor Information</b>	Requisition No. 103899
Name: MURRAY & TRETTEL	Purchase Order No.
Address: 600 First Bank Drive, Suite A PALATINE, IL 60067	Contract No.

**Description.** Please provide a description of the goods or services required, the duration or frequency of the requirement, and where will the services or goods be delivered.

MANDATORY & NECESSARY METEOROLOGICAL CONSULTING FOR EMERGENCY & HAZARDOUS WEATHER OPERATIONS. DAILY OPERATING FORECASTS ISSUED DAILY FROM NOV. 1 THROUGH APRIL 30.

**Type.** Please select one of the options and explain below.

Single Source     
  Proprietary/Copyright Restrictions     
  Equipment Compatibility  
 Patented Product     
  Exclusive or Unique Capability     
  Other, please explain

**Explanation:** Why is this product or service the only one that would satisfy the requirement(s)?

ONLY 1 THAT WILL COMMUNICATE 24 HOUR / DAY, PERSON TO PERSON PHONE CONSULTATION, COMMUNICATING ALL WARNINGS BY PHONE, PERSON TO PERSON & FAX.

**Due Diligence.** Describe the due diligence performed that led to the conclusion that this is a sole source.

Computer search, as well as other investigating with snow operations determined that MURRAY and Trettel are the only provider who fit our needs.

**Department Recommendation**

Requestor: <i>[Signature]</i>	Date: 5/31/12
Department Head: <i>[Signature]</i>	Date: 5/31/12

**Purchasing Agent Approval**

Signature: <i>[Signature]</i>	Date: 11/1/12
-------------------------------	---------------

BR

Snow and Ice Warnings issued as needed

Frost Warnings issued as needed

"All Clear" Notifications for all Warnings as needed

Person to person telephone verification when Snow and Ice Warnings, Frost Warnings and All Clear Notifications are issued

Pavement Temperature and Condition Forecasts for two (2) locations two (2) times per day from November 1<sup>st</sup> through April 30<sup>th</sup>

Daily Operating Forecasts issued daily from November 1<sup>st</sup> through April 30<sup>th</sup>

Warnings and Forecasts developed by professional meteorologists

Warnings and Forecasts are geographically specific for the five (5) Cook County Highway Department Maintenance Facility territories

24/7 phone consultation privileges with Murray and Trettel's professional meteorologists

Communication of all weather information from Murray and Trettel to Cook County Highway as follows:

- Send all Forecast or Warning forms by email - email addresses provided by Cook County Highway

- Send all Forecast or Warnings forms by fax - fax numbers provided by Cook County Highway

- "Warning" and "All Clear" verification phone call to one person in each District - list of names and numbers provided by Cook County Highway

Contract Period: November 1, 2012 through April 30, 2014

501 MFT ILLINOIS FIRST  
SECTION# 12-IFCFS-12-GM

**ILLINOIS**[Back to Top](#)

---

John P. Bradley (CCM)  
President  
Murray and Trettel, Inc.  
414 West Frontage Road  
Northfield, IL 60093  
PHONE: 312/273-5600 FAX: 708/446-1420  
EMAIL: [mt@mcs.com](mailto:mt@mcs.com)  
**SERVICE CODES: AM, AW, CS, FWP**

Paul N. Derezotes (CCM) *7/9/12 @ 3:18pm*  
Consulting Meteorologist  
Applied and Forensic Meteorology and Climatology  
One Wheaton Center 508  
Wheaton, IL 60187  
PHONE: 630/690-6882  
EMAIL: [pndbox@mindspring.com](mailto:pndbox@mindspring.com)  
**SERVICE CODES: AM, CS**

Perry W. Fisher (CCM) *7/9/12 @ 3:22pm*  
Principal  
Dames & Moore  
One Continental Towers  
1701 Golf Road, #1000  
Rolling Meadows, IL 60008  
PHONE: 708/228-0707 FAX: 708/228-0775  
**SERVICE CODES: CS**

Alan J. Krol (CCM) *7/9/12 @ 3:23pm*  
Air Programs Coordinator  
Amoco Corporation  
MC 4908  
200 East Randolph Drive  
Chicago, IL 60601 *Disconnected #*  
PHONE: 312/856-7593 FAX: 312/616-0985  
**SERVICE CODES: CS**

George W. Nicholas (CCM)\* *7/9/12 @ 3:24pm*  
Air Quality Consultant  
G. Nichols & Associates, Inc.  
32 Lyon Drive  
Hawthorn Woods, IL 60047 *Disconnected #*  
PHONE: 708/550-0227  
**SERVICE CODES: CS**

## Nicki Cannatello (Bureau of Finance)

---

**From:** peter.wasserman@accenture.com  
**Sent:** Wednesday, October 03, 2012 9:07 AM  
**To:** Nicki Cannatello (Bureau of Finance)  
**Subject:** FW: sole source - Murray & Trettel, order#103899 OR

Hi Nicki,

I think this was one of the sole sources you were working on clearing off your desk. I don't have any updates on it since 9/17. Do you have any updates on this?

Thanks,

Peter

---

**From:** Brandie Knazze (Purchasing) [<mailto:Brandie.Knazze@cookcountyil.gov>]  
**Sent:** Wednesday, October 03, 2012 8:01 AM  
**To:** Wasserman, Peter  
**Subject:** Fwd: sole source - Murray & Trettel, order#103899 OR

Peter: Please advise.

Brandie

Sent from my iPhone

Begin forwarded message:

**From:** "Maria Diaz (Highway)" <[maria.diaz@cookcountyil.gov](mailto:maria.diaz@cookcountyil.gov)>  
**Date:** October 3, 2012, 7:40:59 AM CDT  
**To:** "Brandie Knazze (Purchasing)" <[Brandie.Knazze@cookcountyil.gov](mailto:Brandie.Knazze@cookcountyil.gov)>  
**Cc:** "Edward Tully (Highway)" <[Edward.Tully2@cookcountyil.gov](mailto:Edward.Tully2@cookcountyil.gov)>, "Byron Perry (Highway)" <[Byron.Perry@cookcountyil.gov](mailto:Byron.Perry@cookcountyil.gov)>  
**Subject:** sole source - Murray & Trettel, order#103899 OR

Brandie,

Can you update us on the status of this requisition that was sent to your office the end of May, 2012? Our winter snow season is approaching beginning November 1<sup>st</sup> and this service is very important for our operations.

Thanks,

Maria Diaz  
Maintenance Bureau – Administration  
Cook County Highway  
708.387.4059 - office  
708.485.2570 - fax



October 18, 2012

Office of the Purchasing Agent  
County of Cook  
118 N. Clark St.  
Chicago, IL 60602-1375

**Re: Sole Source Vendor - Weather Forecast Services**

This letter concerns the consideration a contract between Murray and Trettel, Inc. and the Cook County Highway Department for Weather Forecast Services. We understand the service needs to include the following:

- \* Snow and Ice Warnings issued as needed
- \* Frost Warnings issued as needed
- \* "All Clear" Notifications for all Warnings as needed
- \* Person to person telephone verification when Snow and Ice Warnings, Frost Warnings and All Clear Notifications are issued
- \* Pavement Temperature and Condition Forecasts for 2 locations 2 times per day from November 1 through April 30.
- \* Daily Operating Forecasts issued daily from November 1 through April 30
- \* Warnings and Forecasts developed by professional meteorologists
- \* Warnings and Forecasts are geographically specific for the five Cook County Highway Department Maintenance Facility territories
- \* 24/7 phone consultation privileges with Murray and Trettel's professional meteorologists
- \* Communication of all weather information from Murray and Trettel to Cook County Highway as follows:
  - o Send all Forecast or Warning forms by email – email addresses provided by Cook County Highway
  - o Send all Forecast or Warnings forms by fax – fax numbers provided by Cook County Highway



MURRAY AND TRETTEL, INCORPORATED

- “Warning” and “All Clear” verification phone call to one person in each District –  
list of names and numbers provided by Cook County Highway

It is our understanding that Murray and Trettel is the only sole source supplier in Illinois that can provide all of the services listed above required by the Cook County Highway Department. There are no other providers listed on the U.S. Directory of Private Weather Services located in Northeast Illinois who can provide the services listed above.

If you have any questions about this letter, or require additional information regarding our services, please do not hesitate to call me at 847-494-2220.

Sincerely,

*David James*

David James  
Sales and Marketing Meteorologist  
Murray and Trettel, Inc.  
600 1<sup>st</sup>. Bank Drive, Suite A  
Palatine, IL 60067  
847-494-2220  
[david.james@weathercommand.com](mailto:david.james@weathercommand.com)



MURRAY AND TRETTEL, INCORPORATED

October 18, 2012

Mr. Edward Tully  
Cook County Highway Department  
901 E. 26th St.  
LaGrange Park, IL 60526

**ATTN: Maintenance Bureau.**

**Re: Weather Forecast Services Proposal**

This letter concerns the consideration of a contract between Murray and Trettel, Inc. and the Cook County Highway Department for Weather Forecast Services. We understand the service needs to include the following:

- \* Snow and Ice Warnings issued as needed
- \* Frost Warnings issued as needed
- \* "All Clear" Notifications for all Warnings as needed
- \* Person to person telephone verification when Snow and Ice Warnings, Frost Warnings and All Clear Notifications are issued
- \* Pavement Temperature and Condition Forecasts for 2 locations 2 times per day from November 1 through April 30.
- \* Daily Operating Forecasts issued daily from November 1 through April 30
- \* Warnings and Forecasts developed by professional meteorologists
- \* Warnings and Forecasts are geographically specific for the five Cook County Highway Department Maintenance Facility territories
- \* 24/7 phone consultation privileges with Murray and Trettel's professional meteorologists
- \* Communication of all weather information from Murray and Trettel to Cook County Highway as follows:
  - o Send all Forecast or Warning forms by email – email addresses provided by Cook County Highway



MURRAY AND TRETTEL, INCORPORATED

- Send all Forecast or Warnings forms by fax – fax numbers provided by Cook County Highway
- “Warning” and “All Clear” verification phone call to one person in each District – list of names and numbers provided by Cook County Highway

**The fee for this service will be \$20,000 for a two year agreement.**

The fee is \$10,000 for the period November 1, 2012 through April 30, 2013 and \$10,000 for the period November 1, 2013 through April 30, 2014. The fee will be billed on April 1. The fee includes communication costs for storm warning, frost warning, all clear notification, daily operating forecasts and pavement temperature forecasts.

We look forward to serving the County of Cook Highway Department for another two years.

If you have any questions about this quotation, or require additional information regarding our services, please do not hesitate to call me at 847-494-2220.

Thank you for your consideration.

Sincerely,

*David James*

David James  
Sales and Marketing Meteorologist  
Murray and Trettel, Inc.  
600 1<sup>st</sup>. Bank Drive, Suite A  
Palatine, IL 60067  
847-494-2220  
[david.james@weathercommand.com](mailto:david.james@weathercommand.com)