



OFFICE OF THE PURCHASING AGENT
COUNTY OF COOK
 118 NORTH CLARK ST. ROOM 1018
 CHICAGO, ILLINOIS 60602-1375
 (312) 603-5370

THIS PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, SHIPPING PAPERS AND
 DROP SHIPMENTS.

PURCHASE ORDERED ISSUED TO
 78920

Lansa Usa Inc
 6762 Eagle Way
 Chicago IL 60678

DATE
 6/26/2012
 F.O.B. POINT

PURCHASE ORDER NO.
181975 - 000- OP
REQUISITION NO.
 00101850 OC

COOK COUNTY FEIN: 36-6006541
ILLINOIS SALES TAX EXEMPT: E-9998-2013-04
FEDERAL EXCISE TAX EXEMPT CERT: 36-75-D038K

SHIP TO Judiciary - Information Services
 Cook County Administration Offices
 69 W. Washington Street 33rd Fl
 Chicago IL 60602-3002

DELIVERY INSTRUCTIONS
 MIKE CARROLL (312)
 603-1954

DEPT NO	Page 1 of 2
3100809	

LINE	FURNISH THE FOLLOWING SUPPLIES AND/OR SERVICE	QUANTITY/ UOM	UNIT PRICE	EXTENDED PRICE	ACCOUNT NUMBER
1.00	RENTAL OR LEASE SERVICES OF CO MPUTERS, DATA PROCESSING, AND SERVICES FOR APPLICATION PROGRAMMING, DATA BASE DEVELOPMENT TOOLS, SUPPORT SERVICE, AND MAINTENANCE OF THE AS/400 DATA ENTRY PROGRAMMING SYSTEM. ANNUAL MAINTENANCE FEE FOR LANSА OPEN MODEL NO. 550, SERIAL NO. 10D802D \$15,000 X 15% = \$2,250.00	1.00 LO	2,250.0000	2,250.00	3100809.550020
2.00	RENTAL OR LEASE SERVICES OF CO MPUTERS, DATA PROCESSING, AND LANSА CLIENT, 2 COPIES. MODEL # 550. SERIAL # 10D802D. \$2,000 X 15% = \$300.00	2.00 EA	150.0000	300.00	3100809.550020
3.00	RENTAL OR LEASE SERVICES OF CO MPUTERS, DATA PROCESSING, AND LANSА FOR WINDOWS, 1 COPY. MODEL NO. 550, SERIAL NO. 10D802D \$10,000 X 15% = \$1,500.00	1.00 EA	1,500.0000	1,500.00	3100809.550020
4.00	RENTAL OR LEASE SERVICES OF CO MPUTERS, DATA PROCESSING, AND LANSА FOR ISERIES, 8 USERS. MODEL NO. 550, SERIAL NO. 10D802D \$85,000.00 X 15% = \$12,750.00	8.00 EA	1,593.7500	12,750.00	3100809.550020
5.00	RENTAL OR LEASE SERVICES OF CO MPUTERS, DATA PROCESSING, AND VISUAL LANSА, 9 USERS.	9.00 EA	1,500.0000	13,500.00	3100809.550020

NOTE: VENDOR AGREES NOT TO EXCEED THE QUANTITY OR DOLLAR AMOUNT OF THIS ORDER WITHOUT WRITTEN AUTHORIZATION FROM THE PURCHASING AGENT

RECEIPT CERTIFICATION (FOR DEPARTMENT USE ONLY)

I hereby certify that I have received the goods/services reflected above and that the items referenced are in full conformity with the purchase order/contract.

Authorized Signature: _____

Date: _____

I hereby certify that this purchase is in agreement with the requisition on file authorizing the expenditure and is properly approved.

PURCHASING AGENT

Date: _____

Maria de la Cruz

6/26/12 RSN



**OFFICE OF THE PURCHASING AGENT
COUNTY OF COOK**

118 NORTH CLARK ST. ROOM 1018
CHICAGO, ILLINOIS 60602-1375
(312) 603-5370

PURCHASE ORDERED ISSUED TO

78920
Lansa Usa Inc
6762 Eagle Way
Chicago IL 60678

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**PURCHASE ORDER NO.
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**REQUISITION NO.
00101850 OC**

**COOK COUNTY FEIN: 36-6006541
ILLINOIS SALES TAX EXEMPT: E-9998-2013-04
FEDERAL EXCISE TAX EXEMPT CERT: 36-75-D038K**

LINE	FURNISH THE FOLLOWING SUPPLIES AND/OR SERVICE	QUANTITY/ UOM	UNIT PRICE	EXTENDED PRICE	ACCOUNT NUMBER
6.00	MODEL NO. 550, SERIAL NO. 10S802D \$90,000.00 X 15% = \$13,500.00 RENTAL OR LEASE SERVICES OF CO MPUTERS, DATA PROCESSING, AND LANSA PRODUCTION MODEL NO. 550, SERIAL NO. 10D802D \$20,000.00 X 15% = \$3,000.00	1.00 LO	3,000.0000	3,000.00	3100809.550020
***** Total Order *****				33,300.00	

Purchase Requisition
Office of the Purchasing Agent
Cook County of Illinois

Purchase Order Number

181975

33 B K P

Requisition # **OC 101850** Contract # **11-41-2715** Open Date

Ship To: 8000462 Judiciary - Information Servic
Cook County Administration Of
69 W. Washington Street 33rd
Chicago IL 60602-3002

Buyer Number 724149 Supervisor 80
Bid/Sole Src Code
Business Unit 3100809
Internal Req Number 23100015
Board Apr Date & Item
Requisition Date 2/7/2012
Date Needed 2/7/2012

One Time Purchase Yes No Covers Need for months. Specific Period of time thru Prior Contract No. Expiration Date Emergency No.

Line # Commodity Description Bal on Hand Quantity UOM Est Unit Cost Extended Cost Business Unit and Object Account

LANSA FOR WINDOWS.
1 COPY.
MODEL # 550
SERIAL # 10D802D
\$10,000 X 15%

Donna Beckwith
Filer Kisker
An

4,000 984 RENTAL OR LEASE SERVICES OF CO MPUTERS, DATA PROCESSING, AND < 8.00 EA 1,593.7500 12,750.00 3100809.550020
LANSA FOR ISERIES.

8 USERS.
MODEL#: 550
SERIAL #: 10D802D
\$85,000.00 X 15%

5,000 984 RENTAL OR LEASE SERVICES OF CO MPUTERS, DATA PROCESSING, AND < 9.00 EA 1,500.0000 13,500.00 3100809.550020
VISUAL LANSA.

9 USERS.
MODEL#550

CCA APPROVED BUDGETARY ACCOUNT PURCHASING USE ONLY

CERTIFICATION
I hereby certify that the items and/or services above are necessary to this department (or institution) and that the dept. no., account & activity numbers indicated above accurately reflect the specific line item budget appropriation approved by the Board of County Commissioners and there is a sufficient unencumbered balance in the account to grant same.

Sharon Connolly
REQUISITIONER BUREAU OF DEPARTMENT HEAD

ACCT # _____
DATE _____ BY _____

Purchase Requisition

Office of the Purchasing Agent

Cook County of Illinois

Purchase Order Number

Requisition # **OC 101850** Contract #

Open Date

Ship To: 8000462 Judiciary - Information Service
Cook County Administration Of
69 W. Washington Street 33rd
Chicago IL 60602-3002

Supplier: 78920
MIKE CARROLL (312) 603-1954
69 W WASHINGTON, #3300, 60602
Chicago IL 60678

Lansa Usa Inc
6762 Eagle Way
Chicago IL 60678

One Time Purchase Yes No Covers Need for _____ months. Specific Period of time _____ thru _____ Prior Contract No. _____ Expiration Date _____ Emergency No. _____

Line # Commodity Description Bal. on Hand Quantity UOM Est. Unit Cost Extended Cost Business Unit and Object Account

SERIAL#:10S802D
\$90,000.00 X 15%

6.000 984 RENTAL OR LEASE SERVICES OF CO MPUTERS, DATA PROCESSING, AND < > 1.00 LO 3,000.0000 3,000.00 3100809.550020

LANSA PRODUCTION
MODEL#: 550
SERIAL #: 10D802D
\$20,000.00 X 15%
=====
Internal req# 23100015.

Total of Items Ordered 33,300.00

CERTIFICATION
I hereby certify that the items and/or services above are necessary to this department (or institution) and that the dept. no., account & activity numbers indicated above accurately reflect the specific line item budget appropriation approved by the Board of County Commissioners and there is a sufficient unencumbered balance in the account to grant same.

CCA

APPROVED BUDGETARY ACCOUNT

PURCHASING USE ONLY

REQUISITIONER _____ BUREAU or DEPARTMENT HEAD _____

DATE _____ BY _____

ACCT # _____

**THE BOARD OF COMMISSIONERS
TONI PRECKWINKLE, PRESIDENT**



Earlean Collins	1 st Dist.	Bridget Gainer	10 th Dist.
Robert Steele	2 nd Dist.	John P. Daley	11 th Dist.
Jerry Butler	3 rd Dist.	John A. Fritchey	12 th Dist.
William M. Beavers	4 th Dist.	Lawrence Suffredin	13 th Dist.
Deborah Sims	5 th Dist.	Gregg Goslin	14 th Dist.
Joan P. Murphy	6 th Dist.	Timothy O. Schneider	15 th Dist.
Jesus G. Garcia	7 th Dist.	Jeffrey R. Tobolski	16 th Dist.
Edwin Reyes	8 th Dist.	Elizabeth Ann Doody Gorman	17 th Dist.
Peter N. Silvestri	9 th Dist.		

**COUNTY OF COOK
BUREAU OF FINANCE
OFFICE OF THE CHIEF PROCUREMENT OFFICER
MARIA DE LOURDES COSS
CHIEF PROCUREMENT OFFICER**

County Building
118 North Clark Street, Room 1018
Chicago, Illinois 60602-1304
TEL: (312) 603-5370

Date: June 26, 2012

To: File

From: Kevin Casey
Specifications Engineer

Ref: Requisition No. 101850
Maintenance Services for the AS-400

On April 19, 2012 the Office of the Chief Judge sent a requisition to the Office of the Chief Procurement Officer for service and maintenance in regards to the AS-400. This requisition was for a one year agreement with Lansa USA, and was to run from May, 1 2012 through April 30, 2013.

The requisition had the department's justification letter, sole source justification form and vendor's sole source justification letter attached

Upon review of the documents, it was discovered that the sole source justification letter needed to be more specific as to why Lansa USA was the only service provider who can meet the requirements, and the requisition was returned to the department.

The requisition came back to the Procurement Office on June 15, 2012, and due to the urgency of these services, it was decided to issue a purchase order without doing a sole source contract, but rather do a note to the file.

The department has been notified that in the future, they are to submit the documentation in advance of the contract expiring in order that our office can provide and execute a contract agreement with the contractor.





**Cook County
Office of the Purchasing Agent**

Sole Source Justification

General Information	Date: 4/16/12
Unit/Department: Chief Judge - 310	Phone No. 312-603-3083
Contact Name: David Smid	email david.smid@cookcountyll.gov

Vendor Information	Requisition No. 101856
Name: Lansa Usa Inc.	Purchase Order No. 230615
Address: 6762 Eagle Way Chicago, IL 60678	Contract No.

Description. Please provide a description of the goods or services required, the duration or frequency of the requirement, and where will the services or goods be delivered.

Service and maintenance for 5/1/12 - 4/30/13 for software pertaining to the AS-400. This is critical as it carries the critical line of the court's business database applications.

Type. Please select one of the options and explain below.

Single Source Proprietary/Copyright Restrictions Equipment Compatibility
 Patented Product Exclusive or Unique Capability Other, please explain

Explanation: Why is this product or service the only one that would satisfy the requirement(s)?

This is a sole source request as Lansa is the only providers of support and maintenance in the United States and North America.
(PLEASE SEE THE ATTACHED LETTERS FOR ADDITIONAL JUSTIFICATION)

Due Diligence. Describe the due diligence performed that led to the conclusion that this is a sole source.

In addition to the letter provided by LANSA, an internet search as well as inquiries with other software companies resulted in confirmation that only LANSA could provide this.
(PLEASE SEE THE ATTACHED LETTERS FOR ADDITIONAL JUSTIFICATION)

Department Recommendation	
Requestor: Chief Judge - MIS	Date:
Department Head: Mike Carroll	Date: 4/16/12

Purchasing Agent Approval	
Signature:	Date:

Invoice #: 0035906

PAGE 1

Date: 2/7/12



Company: Cook County Circuit Court
Richard Daley Center Room 2600
50 West Washington
Chicago, IL 60602

Attention: Sharon Cuncannan

PO#:

	<u>Amount</u>
ANNUAL MAINTENANCE FEE FOR	\$2,250.00
LANSA Open	
Model #: 550	
Serial #: 10D802D	
\$15,000 x 15%	
LANSA CLIENT - 2 Copies	\$300.00
Model #: 550	
Serial #: 10D802D	
\$2,000 x 15%	
LANSA FOR WINDOWS - 1 Copy	\$1,500.00
Model #: 550	
Serial #: 10D802D	
\$10,000 x 15%	
LANSA FOR ISERIES - 8 Users	\$12,750.00
Model #: 550	
Serial #: 10D802D	
\$85,000 x 15%	
VISUAL LANSA - 9 USERS	\$13,500.00
Model #: 550	
Serial #: 10D802D	
\$90,000 x 15%	
LANSA PRODUCTION AS/400	\$3,000.00
Model #: 550	
Serial #: 10D802D	
\$20,000 x 15%	

TOTAL MAINTENANCE DUE

\$33,300.00

FOR INFORMATION REGARDING MAINTENANCE PRICING PLEASE VISIT:
http://support.lansa.com/LANSA_SLA.pdf

OPTIONAL:

LANSA E-LEARNING UP TO 3 USERS FOR 1 YEAR

*WHEN E-LEARNING IS PAID WITH MAINTENANCE YOU WILL RECEIVE
A \$1,000 CREDIT OFF OF THE NORMAL PRICE OF \$3995 FOR A TOTAL OF \$2995*

TOTAL MAINTENANCE AND E-LEARNING

\$36,295.00

FOR INFORMATION REGARDING E-LEARNING PLEASE VISIT <http://elearning.lansa.com>

Due On or Before : 5/1/12

MAINTENANCE EFFECTIVE : 5/1/12 - 4/30/13

FAILURE TO PAY THESE FEES SHALL VOID ANY ENTITLEMENT TO MAINTENANCE SERVICES

PLEASE REMIT PAYMENT IN US DOLLARS TO:

BY WIRE/ACH (PREFERRED)

JP Morgan Chase Bank
2000 South Naperville Road
Wheaton, IL 60187

General Account Number: 5010140890

ABA Number (ACH Only) : 071000013

ABA Number (Wires Only): 021000021 (International Wires)

Swift Code: CHASUS33

OR

BY CHECK:

LANSA Inc.
6762 Eagle Way
Chicago, IL 60678-1067

FY2012 REQUESTED ACCOUNTS BY BUSINESS UNIT

310 - Office of the Chief Judge

Object Acct./Acct. Description Reason or Justification	FY2011 Adjusted	Amendment	Maintenance
<p>This account funds delivery services provided by Metro KDR for in-town delivery and UPS for out-of-town delivery. Time-sensitive deliveries are necessary from time-to-time to law firms and for special circumstances, such as deliveries for judges to and from training sites and conference centers and for grant documents.</p> <p>The court expended \$818 from this account in 2010.</p>			
440/540130 Maint & Repair of Office Equip	16,534	12,600	12,600
(1) \$7,600 – Eight Pitney Bowes mail machines, at \$950 each;			
(2) \$5,000 – Fax machines, repair for 150 machines;			
(3) \$0 – For countywide costs. The county confirmed that these costs would be added where appropriate by the county budget office. We understand that the costs will be allocated under the Fixed Charges and Special Appropriation (490, 499, 899) departments.			
630/550010 Office Equipment Rental	171,189	46,300	46,300
(1) \$33,300 – Annual license fee, paid to LANSAs for maintenance and support for AS-400 software. These are development tools programmers use to write application programs in the AS400 system, which carries the critical line of the court's business database applications.			
(2) \$13,000 – Annual licenses for Citrix maintenance (paid from account 388 in 2011). These 327 licenses are used for thin client computers to connect to the Clerk of the Court's Citrix server. That server deploys Microsoft software, excel and internet explorer products to the thin clients, mostly used by probation department staff.			
630/550018 County Wide Photocopier Lease		141,558	141,558
Per Bureau of Administration - Jerry Pray. The county confirmed that these copier costs would be allocated by the county budget office. Prior to 2011, the costs were allocated to the Fixed Charges and Special Appropriation (490, 499, 899) departments.			
Total on 3100809 - Administrative and Clerical	\$(475,848)	(\$2,953,744)	(\$2,953,744)
<u>3100810 - Labor Relations</u>			
109/501030 Turnover Adjustment		(23,535)	(23,535)
110/501010 Sal & Wgs Of Reg Employees	302,979	326,869	326,869
Total on 3100810 - Labor Relations	\$302,979	\$303,334	\$303,334

3100811 - Human Resources