

Purchase Requisition

Office of the Purchasing Agent
Cook County of Illinois

Purchase Order Number

186284

41 net

Requisition # **OR 109951** Contract # **1341-13009**

Ship To: 8000458 Information Technology- Automa
 Cook County Administration Off
 69 W. Washington Street Rm 270
 Chicago IL 60602-3007

Delivery Instructions:
 Cynthia Park 312-603-1328
 69 W. Washington #2700

Supplier: 773403
 PKWARE Inc
 648 N Plankinton Ave Ste 220
 Milwaukee WI 53233

Buyer Number
 Bid/Sole Src Code
 Business Unit
 Internal Req Number
 Board App Date & Item
 Requisition Date
 Date Needed

EMC
 0091369
 13009043
 7/23/2013
 7/23/2013

One Time Purchase Yes No Covers Need for months. Specific Period of time thru Prior Contract No. Expiration Date Emergency No.

Line # Commodity Description Bal. on Hand Quantity UOM Est. Unit Cost Extended Cost Business Unit and Object Account

1,000	208	Security Maintenance	<	>	1.00	YR	659.0000	659.00	0091369;540180
		Maintenance Period 8/1/2013-7/31/2014							
							Part #SEZ19-1406-ENG-EC1		
							Total of Items Ordered	659.00	

CERTIFICATION

I hereby certify that the items and/or services above are necessary to this department (or institution) and that the dep. no. account & activity numbers indicated above accurately reflect the specific line item budget appropriation approved by the Board of County Commissioners and there is a sufficient unencumbered balance in the account to grant same.

[Signature]
 REQUESTOR

BUREAU or DEPARTMENT HEAD

CCA

APPROVED BUDGETARY ACCOUNT

PURCHASING USE ONLY

ACCT # _____
 DATE _____ BY _____

2013 AUG 1 1 11 56 PM

Terms and Conditions:

- The installation and use of the Software quoted above is governed by the applicable license agreement located at <http://legal.pkware.com>.
- For Z/OS and i5/OS products, processor details and a serial number for each licensed machine(s) are required.
- For Z/OS products, all MIPS ratings are determined by Cheryl Watson's CPU chart.
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- Payment terms: Net 30; Make remittance payable to PKWARE, Inc., Box 88053, Milwaukee, WI 53288-0053.
- The Maintenance Term will begin and end on the dates specified on the invoice.
- This quote is intended solely for the use of the individual or entity named above and contains information that is privileged or otherwise confidential. Any review, dissemination, or use of this quote or any of its contents by anyone other than those named above is strictly prohibited.

Comments to Customer:
 The above quoted maintenance and support is for software provided under PKWARE quote# 03330590. The pricing provided herein is contingent on the payment of license fees in accordance PKWARE quote# 03330590.

Line 2	Product:	Maintenance Rate:	Maintenance Term:	Maintenance Fee:
	SecureZIP, WinSrv, v14, Business Ed, initial maint, server lic	20.00%	8/1/2013 - 7/31/2014	\$659.00

Line	SKU	Description	Qty	Cost	Ext Cost
1	SEZ19-1406-ENG-AC0	SecureZIP, WinSrv, v14, Business Ed, new, server lic	1	0.00	0.00
2	SEZ19-1406-ENG-BC1	SecureZIP, WinSrv, v14, Business Ed, initial maint, server lic	1	659.00	659.00
SUBTOTAL:				\$659.00	\$659.00
Sales tax shall be applied to the invoice for items received in CA, ID, IL, MA, MD, NE, NY, OH, PA, TX, UT, VA and WI. VAT shall be applied to the invoice for UK customers.				Amount Due:	\$659.00

Company:	Name:	Address:	Phone:	Fax:	E-Mail:
Cook County Bureau of Tech (Headquarters)	Business Office	69 W. Washington Ste 2700 Chicago, IL 60602 United States	(312) 443-5500	(312) 603-9905	bot.businessoffice@cookcountyil.gov
Cook County Bureau of Tech (Headquarters)	Derrick Thomas	69 W. Washington, 27th Flr Chicago, IL 60602 United States	3126033120	(312) 603-9905	derrick.thomas@cookcountyil.gov
Cook County Offices	Derrick Thomas	69 W. Washington, 27th Flr Chicago, IL 60602 United States	3126033120	(312) 603-9905	derrick.thomas@cookcountyil.gov

Quote Number:	Quote Date:	End Licensee:	Site ID:	Good Until:
001481008	7/19/2013	Cook County Offices	14399	8/24/2013

PKWARE
 DATA SECURITY & COMPRESSION
 648 N. Plankinton Avenue
 Suite 220
 Milwaukee, WI 53203
 www.pkware.com
 1 888 4 PKWARE
 +1 414 289 9788
 +1 414 289 9789 fax

**Cook County
Office of the Chief Procurement Officer**



Sole Source Justification

General Information	
Unit/Department: Bureau of Technology	Contact Name: Derrick Thomas
Phone No. 312-603-3120	Email derrick.thomas@cookcountyil.gov
Date: 6/21/2013	

Vendor Information	
Name: PKWare	Requisition No. 109950/109951
Purchase Order No.	
Address: 648 N. Plankinton Avenue Suite 200 Milwaukee, WI 53203	Contract No.

Description. Please provide a description of the goods or services required, the duration or frequency of the requirement, and where will the services or goods be delivered.

The PKWare SecureZip software is required to compress and securely transfer mission critical data to Cook County vendors, departments and external agencies. The SecureZip software will give the Bureau of Technology (BOT) the ability to eliminate the need for human intervention when transferring payroll, accounts payable and employee benefits data to our vendors. The SecureZip solution will help BOT automate the compression and secure transfer of data across all of our current platforms which included Intel, iSeries (AS/400) and mainframe (zSeries). SecureZip is proprietary software and the software maintenance is only available through this vendor.

Type. Please select one of the options and explain below.

Single Source Proprietary/Copyright Restrictions
 Patented Product Exclusive or Unique Capability
 Other: _____
 Only economically feasible source
 Equipment Compatibility

Due Diligence. Describe the due diligence performed that led to the conclusion that this is a sole source.

PKWare is the industry leader in file compression and provides the only complete system for reducing, securing, moving and storing data across the mainframe, AS/400 and Intel platforms. SecureZip integrates seamlessly with PKZip which is currently installed on the County's mainframe and AS/400; PKZip is critical for the County's data processing operations. With this contract, we are able to take advantage of a proprietary software price freeze.

Department Recommendation	
Requestor: _____	Date: 7-26-13
Department Head: _____	Date: 7/26/13
Chief Procurement Officer's Approval <i>[Signature]</i>	
Signature: _____	Date: _____

Alma Rosa (Procurement)

From: CC Procurement (Procurement)
Sent: Thursday, August 22, 2013 11:52 AM
To: Alma Rosa (Procurement)
Cc: Larry Hosty (Procurement); Keyla Hopkins (MIS); Dionna Brookens (Procurement)
Subject: FW: Requisition 109951
Attachments: PKWare1.pdf

Hello Alma,
Please assign the attached requisition (ncr) to Larry Hosty. Thanks,

Ed Gronkowski

From: Keyla Hopkins (MIS)
Sent: Thursday, August 22, 2013 10:38 AM
To: CC Procurement (Procurement)
Subject: FW: Requisition 109951

May I have an update on this requisition?

From: Keyla Hopkins (MIS)
Sent: Thursday, August 01, 2013 2:32 PM
To: CC Procurement (Procurement)
Subject: Requisition 109951

Please assign the attached requisition to a buyer.

Keyla Hopkins
Bureau of Technology
69 W. Washington
Suite 2700
Chicago, Illinois 60602
312-603-1373
312-603-9905 fax

Quote Number:	Q03330590
Quote Date:	4/16/2013
End Licensee:	Cook County Offices
Site ID:	14399
Good Until:	08/14/2013

	Billing Address	Shipping Address	End User Address
Company:	Cook County Bureau of Tech (Headquarters)	Cook County Offices - (Headquarters)	Cook County Offices
Name:	Business Office	Derrick Thomas	Derrick Thomas
Address:	69 W. Washington Ste 2700 Chicago, IL 60602 United States	69 W. Washington, 27th FLr Chicago, IL 60602 United States	69 W. Washington, 27th FLr Chicago, IL 60602 United States
Phone:	(312) 443-5500	3126033120	3126033120
Fax:		(312) 603-9905	(312) 603-9905
E-Mail:	bot.businessoffice@cookcountyil.gov	derrick.thomas@cookcountyil.gov	derrick.thomas@cookcountyil.gov

Line	SKU	Description	Qty	Cost	Ext Cost
1	SEZ19-1406-ENG-AC0	SecureZIP,WinSrv,v14,eBusiness Ed,new,server lic	1	3,295.00	3,295.00
2	SEZ19-1406-ENG-EC1	SecureZIP,WinSrv,v14,eBusiness Ed,initial maint,server lic	1	659.00	659.00
				SUBTOTAL:	\$3,954.00
Sales tax shall be applied to the invoice for items received in CA, ID, IL, MA, MD, NE, NY, OH, PA, TX, UT, VA and WI. VAT shall be applied to the invoice for UK customers.				Amount Due:	\$3,954.00

Line 2		Maintenance Information	
Product:		SecureZIP,WinSrv,v14,eBusiness Ed,initial maint,server lic	
Maintenance Rate:		20.00%	
Maintenance Term:		9/1/2013 – 8/31/2014	
Maintenance Fee:		\$659.00	

Comments to Customer:

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Patrick Lynkiewicz
PKWARE
patrick.lynkiewicz@pkware.com
414.289.9788

Quote Number:	Q03330590
Quote Date:	4/16/2013
End Licensee:	Cook County Offices
Site ID:	14399
Good Until:	08/14/2013

	Billing Address	Shipping Address	End User Address
Company:	Cook County Bureau of Tech (Headquarters)	Cook County Offices - (Headquarters)	Cook County Offices
Name:	Business Office	Derrick Thomas	Derrick Thomas
Address:	69 W. Washington Ste 2700 Chicago, IL 60602 United States	69 W. Washington, 27th FLr Chicago, IL 60602 United States	69 W. Washington, 27th FLr Chicago, IL 60602 United States
Phone:	(312) 443-5500	3126033120	3126033120
Fax:		(312) 603-9905	(312) 603-9905
E-Mail:	bot.businessoffice@cookcountyil.gov	derrick.thomas@cookcountyil.gov	derrick.thomas@cookcountyil.gov

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	Maintenance Fee:	\$659.00

9/13/2013 - 9/12/2014

Comments to Customer:

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	Maintenance Fee:	\$659.00

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	Maintenance Fee:	9/13/2013 - 9/14/2014 \$659.00

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Patrick Lynkiewicz
PKWARE
patrick.lynkiewicz@pkware.com
414.289.9788

Larry Hosty (Procurement)

From: John Sotos <John.Sotos@pkware.com>
Sent: Monday, September 09, 2013 1:16 PM
To: Larry Hosty (Procurement)
Cc: Dionna Brookens (Procurement)
Subject: RE: Pk software maintenance
Attachments: Cook County Offices - Q03330590.pdf

Larry,

Forwarding update PKWARE quote for Cook County to issue PO for PKWARE License and 1 year maintenance.

Regards,

John G. Sotos

Director, Western US & Canada

PKWARE

PKWARE, Inc.

Mobile: 312-543-0998

www.pkware.com

SecureZIP Reader is now available on Apple® iTunes® and Google Play!



From: Larry Hosty (Procurement) [mailto:larry.hosty@cookcountyiil.gov]

Sent: Wednesday, September 04, 2013 8:58 AM

To: John Sotos

Cc: Dionna Brookens (Procurement)

Subject: RE: Pk software maintenance

Hi John

Thanks for getting back to me. We would like to have an agreement with the 2 items expiring 7/31 on it for the period 08/01/2013 through 07/31/2014 @ \$3295.00 for the server license and @ \$695.00 for the maintenance. Total \$3,930.00. One agreement for signature by the County. Just the way we did it last spring.

Thank You

Larry Hosty

From: John Sotos [mailto:John.Sotos@pkware.com]

Sent: Tuesday, September 03, 2013 6:50 PM

To: Larry Hosty (Procurement)

Subject: RE: Pk software maintenance

Larry,

Received your vmail and providing some details .

The individual Windows License and Maintenance quotes are for new purchases. PKWARE requires the first year of maintenance to be purchased with new license.

Because Cook County is a key customer, I can request PKWARE prepare a maintenance quote for the Server licenses from 8/1/13 to 12/31/13 (5 months) and prepare an annual maintenance renewal to coincide with 2014 renewals for the Mainframe and Power boxes.

A second option would be to prepare a maintenance quote for the Server licenses from 8/1/13 to 12/31/14 (17 months).

At the end of 2014 all platforms will be on the same maintenance renewal schedule.

Please let me know if the information above answers your request.

Regards,

John G. Sotos

Director, Western US & Canada

PKWARE

PKWARE, Inc.

Mobile: 312-543-0998

www.pkware.com

SecureZIP Reader is now available on Apple® iTunes® and Google Play!



From: John Sotos

Sent: Thursday, August 29, 2013 10:58 AM

To: 'Larry Hosty (Procurement)'

Cc: Cynthia Park (Bureau of Technology); Dionna Brookens (Procurement)

Subject: RE: Pk software maintenance

Larry,

Thank you for the call.

Below is a list of the PKWARE products with maintenance for Cook County.

The three items have been co-termed and next renewal is 12/31/2013.

- | | |
|---|-------------|
| 1. PKZ08-1401-ENG-FC1 (IBM Mainframe -MIPS-905) | - \$8335.40 |
| 2. PKZ07-9000-ENG-FC1 (IBM Power Model 570) | - \$3016.68 |
| 3. PKZ07-9000-ENG-FC1 (IBM Power Model 550) | - \$2332.48 |

The new PKWARE quote is for Windows platform.

- | | |
|---|-----------------------------|
| 1. SEZ19-1406-ENG-AC0 - Windows License | - \$3295 |
| 2. SEZ19-1406-ENG-EC1 - Maintenance | - \$948 (expires 7/31/2014) |

Good Morning John

I have requests for PO's for maintenance of some of your software. I believe the County has several programs from your company all with different renewal dates and prices. These should be consolidated into one contract for simplicity. For starters could you list the products dates and prices and send them to me? So we can see what we are up against and start from there.

Thank You

Larry Hosty

312-603-3951

PKWARE can update the maintenance quote to expire on 12/31/2013 for new Windows license.

You can contact me on my mobile 312-543-0998 .

Best Regards,

John G. Sotos

Director, Western US & Canada

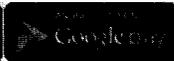
PKWARE

PKWARE, Inc.

Mobile: 312-543-0998

www.pkware.com

SecureZIP Reader is now available on Apple® iTunes® and Google Play!



From: Larry Hosty (Procurement) [<mailto:larry.hosty@cookcountyil.gov>]

Sent: Thursday, August 29, 2013 9:25 AM

To: John Sotos

Cc: Cynthia Park (Bureau of Technology); Dionna Brookens (Procurement)

Subject: Pk software maintenance

Good Morning John

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Thank You

Larry Hosty

312-603-3951