OFFICE OF THE PURCHASING AGENT
COUNTY OF COOK

118 NORTH CLARK ST. ROOM 1018
CHICAGO, ILLINOIS 60602-1375
(312) 603-5370

THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, SHIPPING PAPERS AND DROP SHIPMENTS.

DATE
3/8/2012
F.O.B. POINT

PURCHASE ORDER NO.
180424 - 000- OP
REQUISITION NO.
00101323 OR

PURCHASE ORDERED ISSUED TO

738760

Inclusion Solutions
2000 Greenleaf St Ste 3
Evanston IL 60202

COOK COUNTY FEIN: 36-6006541
ILLINOIS SALES TAX EXEMPT: E-9998-2013-04
FEDERAL EXCISE TAX EXEMPT CERT: 36-75-D038K

SHIP TO County Clerk - Election Department
Cook County Administration Offices
69 W. Washington Street - 5th Floor
Chicago IL 60602-3007

DELIVERY INSTRUCTIONS
ROSEANN FARELLA 312-603-0927

DEPT NO	
5240583	Page 1 of 1

LINE	FURNISH THE FOLLOWING SUPPLIES AND/OR SERVICE	QUANTITY/ UOM		UNIT PRICE	EXTENDED PRICE	ACCOUNT NUMBER
1.00	BALLOTCALL MAX BIGBELL MAX PUSH BUTTON AND CHIME	10.00	EA	149.0000	1,490.00	5240583.531640
2.00	BALLOTCALL MAX FULL SYSTEM ********** BallotCall upgrades to polling place accessibility products owned by the Clerk's Office includes: Operating Range up to 2,500 feet (up from 500 ft) Improved performance in conditions such as extreme weather or through thick buildings Flashing Strobe in Receiver Improved battery performance AC plug option Programmable Recordable Chime	10.00	EA	599.0000	5,990.00	5240583.531640
3.00	SHIPPING COST **********	1.00	JB	203.0000	203.00	5240583.531640
	*******	Total Order		*******	7,683.00	

NOTE: VENDOR AGREES NOT TO EXCEED THE QUANTITY OR DOLLAR AMOUNT OF THIS ORDER WITHOUT WRITTEN AUTHORIZATION FROM THE PURCHASING AGENT

RECEIPT CERTIFICATION (FOR DEPARTMENT USE ONLY)
I hereby certify that I have received the goods/services reflected above and that the items referenced are in full conformity with the purchase order/contract.

Authorized Signature: _____ **Date:** _____

I hereby certify that this purchase is in agreement with the requisition on file authorizing the expenditure and is properly approved.
PURCHASING AGENT **Date:**
Maria de Lourdes Cos
3/9/12 BR

90 Bk New Rust Please see if es.

Report: R56REQ2

Purchase Requisition

Office of the Purchasing Agent

Cook County of Illinois

Purchase Order Number

180424

Requisition # OR 101323 Contract # 12-90-169

Open Date

Buyer Number 724151 Supervisor 50
Bid/Sole Src Code SSP
Business Unit 5240583
Internal Req Number 25240030
Board Apr Date & Item
Requisition Date 1/12/2012
Date Needed 1/12/2012

Ship To: 8000175 County Clerk - Election Depart
Cook County Administration Off
69 W. Washington Street - 5th
Chicago IL 60602-3007

Delivery Instructions:
ROSEANN FARELLA
312-603-0927

Supplier: 738760 Inclusion Solutions
2000 Greenleaf St Ste 3
Evanston IL 60202

One Time Purchase ____ Yes ____ No Covers Need for ____months. Specific Period of time _____ thru _____ Prior Contract No. _____ Expiration Date _____ Emergency No. _____

Line #	Commodity	Description		Bal. on Hand	Quantity	UOM	Est. Unit Cost	Extended Cost	Business Unit and Object Account
1.000	015	BALLOTCALL MAX BIGBELL MAX	PUSH BUTTON AND CHIME	< >	10.00	EA	149.0000	1,490.00	5240583.531640
2.000	015	BALLOTCALL MAX FULL SYSTEM	**********	< >	10.00	EA	599.0000	5,990.00	5240583.531640
3.000	015	SHIPPING COST	**********	< >	1.00	JB	203.0000	203.00	5240583.531640

Total of Items Ordered 7,683.00

RECEIVED
OFFICE OF THE
PURCHASING AGENT
2012 JAN 24 PM 3:05
BOOKKEEPING

CERTIFICATION

I hereby certify that the items and/or services above are necessary to this department (or institution) and that the dept. no., account & activity numbers indicated above accurately reflect the specific line item budget appropriation approved by the Board of County Commissioners and there is a sufficient unencumbered balance in the account to grant same.

REQUISITIONER

DIR OF OPER 1/24/12
BUREAU or DEPARTMENT HEAD

CCA

APPROVED BUDGETARY ACCOUNT

ACCT # _____

DATE _____ BY _____

PURCHASING USE ONLY

PURCHASING AND FINANCE
OFFICE OF COOK COUNTY CLERK DAVID ORR
118 N. Clark, Suite 1034, Chicago, Illinois 60602

SCOTT ERDMAN, DIRECTOR
TEL 312.603.7689 **FAX** 312.603.6943

EMAIL scott.erdman@cookcountyil.gov
WEB cookcountyclerk.com

January 24, 2012

Maria de Lourdes Coss
Purchasing Agent, Cook County
118 North Clark Street, Room 1018
Chicago, IL 60602

Re: Inclusion Solutions Sole Source

Dear Ms. De Lourdes Coss:

Inclusion Solutions are the sole source manufacturers of BallotCallMax and BallotMagnifier, polling place accessibility products currently used by the Clerk in suburban Cook County elections. The contract covers upgrades to current units (increased operating range, AC plug-in option, etc.), as well as additional units. These products are proprietary to Inclusion Solutions, and so are justifiably sole source.

Please do not hesitate to contact our office if additional information is needed.

Sincerely,

Scott Erdman

Cook County
Office of the Purchasing Agent

Sole Source Justification

General Information	Date: 1/24/12
Unit/Department: COUNTY CLERK 524	Phone No. 312-603-7689
Contact Name: Scott Erdman	Email: scott.erdman@cookcountyil.gov

Vendor Information	Requisition No. 25240030
Name: Inclusion Solutions	Purchase Order No.
Address: 2000 Greenleaf Street, Ste 3, Evanston, IL 60202	Contract No.

Description. Please provide a description of the goods or services required, the duration or frequency of the requirement, and where will the services or goods be delivered.

Upgrades and additional units of BallotCallMax and BallotMagnifier, polling place accessibility products used by the Clerk's Election Dept.

Type. Please select one of the options and explain below.

☐ Single Source
X Proprietary/Copyright Restrictions
☐ Equipment Compatibility
☐ Patented Product
☐ Exclusive or Unique Capability
☐ Other, please explain

Explanation: Why is this product or service the only one that would satisfy the requirement(s)?

The Clerk currently owns these polling place accessibility products; the products are proprietary to Inclusion Solutions.

Due Diligence. Describe the due diligence performed that led to the conclusion that this is a sole source.

Inclusion Solutions is the only manufacturer of the Clerk's BallotCallMax and BallotMagnifier units, and are the only company qualified to upgrade the products.

Department Recommendation	
Requestor: Shunice Hill-Sullivan	Date: 1/12/12
Department Head: Scott Erdman	Date: 1/12/12 1/24/12

Purchasing Agent Approval	
Signature:	Date:

inclusion=solutions

Jonathan Williams
Manager Community Services
Office of Cook County Clerk David Orr, Election Division
69 West Washington Suite 500
Chicago, Illinois 60602

October 6, 2011

Re: Sole Source on Inclusion Solutions Products

Dear Mr. Williams:

I am writing to confirm that the three products in the current quote from Inclusion Solutions are all sole source. These include:

1. BallotCallMax

I wanted to confirm that Inclusion Solutions remains the sole source manufacturer and supplier of the BallotCall Election (BC) Alert System (as well as the new BallotCall Max and the upgrade package). We are the manufacturer of the product, and all units are assembled at our facility in Illinois. BallotCall also includes and incorporates intellectual property owned by Inclusion Solutions. We hold a patent on the system, U.S. Patent Number # 7,049,956.

2. BallotCall Upgrades

As I mentioned on the phone, we've made some improvements to the BallotCall system and it remains sole source. The new unit looks and operates the same with the following upgrades:

- Operating range up to 2,500 feet (up from 500 feet)
- Improved performance in hostile conditions such as extreme weather or through thick buildings
- Flashing Strobe on receiver
- Improved battery performance
- AC plug-in option
- Recordable Chime (e.g. program to say "Cook County Voter Needs Assistance"

3. BallotMagnifier

The BallotMagnifier system is also sole source. It the first magnifier custom-built for elections and it is a product that Inclusion Solutions has built and developed custom for elections with usability experts and disability rights advocates. We assemble all units here in Cook County (Evanston). New York City has 5,000 of these now and we have many thousands more in place in Illinois and nationwide. It is absolutely sole source and there is no comparable product.

Please let me know if you need anything else. We look forward to working with Cook County on these sole source products and other items in the future.

Sincerely,

Hollister Bundy
President, Inclusion Solutions
847-869-2500

2000 Greenleaf Street, Suite 3
Evanston, Illinois 60202
T 847.869.2500
F 847.869.2515
TF 866.252.5487
www.inclusionsolutions.com

INCLUSION SOLUTIONS PROPOSAL 2012

Proposal Date 1/6/2012

CUSTOMER INFORMATION

Promised Delivery 30 days

Election Authority	County Clerk- Election Dept.
Contact	Jonathan Williams/Lynette Elliot
Address	Cook County Administration Offices 69 W. Washington St. 5th Floor
City	Chicago State IL Zip 60602
Phone	312-603-0987 Fax 312/603-9786
Email	jowilli@cookcountygov.com

PRODUCT ORDERED	Item No.	Normal Price	Discount Upgrade Price	Unit #	Total Product	Shipping	Total
BallotCall Uprade to BallotCall MAX; Includes new BigBell Max pushbutton and chime	BCMAX-UP	249	$149.00	10	$1,490.00	73.00	$1,563.00
BallotCall Max Full System	BCMAX	599	$599.00	10	$5,990.00	130.00	$6,120.00
TOTAL:					$7,480.00	$203.00	$7,683.00

Proposal Only

-- Please Sign and Fax Back to 847-869-2515

APPROVED: _____

NOTES: Sole source -- letter included